Teck



Fourth Quarter 2011

Investor Conference Call and Webcast

February 9, 2012

Forward Looking Information



Both these slides and the accompanying oral presentation contain certain forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 and forward-looking information within the meaning of the Securities Act (Ontario). Forward-looking statements can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variation of such words and phrases or state that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Teck to be materially different from any future results, performance or achievements.

These forward-looking statements include estimates, forecasts, and statements as to management's expectations with respect to, among other things, our future earnings and cash flow, our future interest expense, expected progress and costs of growth projects, expected realized pricing for coal, expected coal production rates, strip ratios and costs the potential impact of transportation and other potential production disruptions, the impact of currency exchange rates, future trends for the company, future production and sales volumes, capital expenditures and mine production costs, expected deliveries of equipment in our coal business, demand and market outlook for commodities, future commodity prices and treatment and refining charges, the settlement of coal contracts with customers, and the outcome of mine permitting currently underway.

These forward-looking statements involve numerous assumptions, risks and uncertainties and actual results may vary materially. These statements are based on a number of assumptions, including, but not limited to, assumptions regarding general business and economic conditions, interest rates, the supply and demand for, inventories of, and the level and volatility of prices of zinc, copper, coal and gold and other primary metals and minerals produced by Teck as well as oil, natural gas and petroleum products, the timing of receipt of regulatory and governmental approvals for Teck's development projects and other operations, the availability of financing for Teck's development projects on reasonable terms, Teck's costs of production and production and productivity levels, as well as those of its competitors, power prices, market competition, the accuracy of Teck's reserve estimates (including, with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based, tax benefits, the resolution of environmental and other proceedings, our ongoing relations with our employees and partners and joint venturers, performance by customers and counterparties of their contractual obligations, and the future operational and financial performance of the company generally.

Forward Looking Information



The foregoing list of assumptions is not exhaustive. Events or circumstances could cause actual results to differ materially. Factors that may cause actual results to vary include, but are not limited to: adverse developments in business and economic conditions in the principal markets for Teck's products, in credit markets, or in the supply, demand, and prices for metals and other commodities to be produced, changes in interest and currency exchange rates, failure of customers or counterparties to perform their contractual obligations, inaccurate geological or metallurgical assumptions (including with respect to the size, grade and recoverability of mineral reserves and resources), changes in taxation regimes, legal disputes or unanticipated outcomes of legal proceedings, unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of permits or government approvals, industrial disturbances or other job action, and unanticipated events related to health, safety and environmental matters), political risk, social unrest, lack of available financing for Teck or its partners or co-venturers, and changes in general economic conditions or conditions in the financial markets.

Certain of these risks are described in more detail in the annual information form of the company available at www.sedar.com and in public filings with the SEC. The company does not assume the obligation to revise or update these forward-looking statements after the date of this document or to revise them to reflect the occurrence of future unanticipated events, except as may be required under applicable securities laws.





Speakers

Don Lindsay

Ron Millos

President & CEO

SVP Finance & CFO

2011 Highlights



Revenues up 25%, Profit up 47%

Record Revenues	\$ 11,514	million
Record Gross Profit (before depreciation & amortization)	\$ 5,788	million
Record Profit (attributable to shareholders)	\$ 2,668	million
Record EBITDA	\$ 5,459	million



Earnings per Share (C\$)



2011 Profit

Q4 Highlights



Adjusted Profit up 20% YoY

Revenues	\$ 2,972	million
Gross Profit [*] (before depreciation & amortization)	\$ 1,434	million
Profit (attributable to shareholders)	\$ 637	million
Adjusted Profit (attributable to shareholders)	\$ 613	million
EBITDA	\$ 1,304	million

Adjusted Profit



(\$ millions, net of taxes)	Q4 '11	Q4 '10	Q3 '11
Profit attributable to Shareholders as reported	\$ 637	\$ 325	\$ 814
Asset Sales & Other	(1)	(2)	(24)
F/X (gains) losses	(14)	(25)	15
Derivative (gains) losses	(61)	(86)	(63)
Collective Agreement Charge	29	-	-
Financing, Impairment charges & Tax items	23	300	-
Adjusted Profit	613	512	742
Adjusted EPS	\$ 1.04	\$ 0.87	\$ 1.26

Coal



Q3

6.0

6.1

285

279

70

31

1,717

1,094

2011

			-
Coal - Mt	Q4 2011	Q4 2010	
Production	6.7	6.0	
Sales	5.5	6.0	
Average Realized Price (US\$/t)	253	200	
(C\$/t)	259	204	
Site Costs (C\$/t)	65	54	
Transportation Costs (C\$/t)	33	35	
Financial Results		C\$ milli	ons
Revenue	1,434	1,215	
Gross Profit (before depreciation and amortization)	891	682	

Coal Business Highlights



Key to Achieving Coal Production Targets

- Q4 production 6.7Mt increased by 11% YoY
- Q4 material movement of 75 MBCM increased by 14%
- 23 new haul trucks & 2 new shovels during 2011
- Past the peak of higher strip ratio (clean coal)
- Trend anticipated to stabilize into 2012



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Copper



Copper in Concentrate (kt)	Q4 2011	Q4 2010		Q3 2011
Production Sales	69 72	60 55		63 68
Copper Cathode (kt)				
Production	20	25		14
Sales	19	26		17
Moly in Concentrate (M lbs)				
Production	3.9	2.7		2.8
Sales	4.0	2.3		2.6
Financial Results		C\$ millio	ons	
Revenue	778	775		808
Gross Profit (before depreciation and amortization)	339	441		439

(before depreciation and amortization)

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Copper Business Highlights



- Q4 production 356ktpa rate
- Antamina Expansion project:
 - Ball mill commissioning
 - SAG mill Q1 2012
 - Flotation March 2012
- Andacollo:
 - YoY higher operating rate
 - Ratified new labour agreement





Highland Valley Copper



 Direct site costs down over 7% year-over-year

Higher reported operating costs:

- Increased sales volume
- One-time labour settlement cost
- Less stripping capitalized

Comparative Costs

\$ millions	Q4 2011	Q4 2010
Direct Site Costs	\$124	\$134
Capitalized Stripping	(\$14)	(\$22)
Change in Inventory	\$17	(\$27)
	\$127	\$85
Labour Settlement	\$44	\$0
Operating Costs Reported	\$171	\$85

Zinc



Q4 2011	Q4 2010	Q3 2011
_		
150	153	164
209	241	194
75	70	73
75	68	69
22	17	19
32	41	46
22	13	20
21	13	21
C\$ millions		
760	726	855
204	229	281
	2011 150 209 75 75 75 22 32 22 32 21	2011 2010 150 153 209 241 75 70 75 68 22 17 32 41 22 13 21 13 C\$ millions 760 726

(before depreciation and amortization)

Zinc Business Highlights



- Red Dog
 - Record mill throughput at Red Dog
 - Commissioning of two IsaMills
 - Transitioning to Aqqaluk
- Trail
 - Improved plant performance









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Q4 2011 – Cash Changes



	<u>\$Millions</u>
Cash Flow from Operations	1,248
Working Capital Changes	(49)
Capital Expenditures / Investments	(698)
Proceeds from investments & other	71
Debt principal and interest payments	(131)
Purchase for cancellation of Class B voting shares	(171)
Distributions to non-controlling interests	(13)
Fx translation & Other	(112)
Cash & STI Increase	145
Cash at quarter end	\$4,405
17	Teck

Final Pricing Adjustments



		anding at er 30, 2011		anding at er 31, 2011	Settlement Adjustment (C\$ M) Before Tax*
Copper	149 M lbs	\$3.24 US\$/lb	164 M lbs	\$3.43 US\$/lb	\$29 Million
Zinc	210 M lbs	\$0.87 US\$/lb	184 M lbs	\$0.83 US\$/lb	-\$9 Million
Lead	61 M lbs	\$0.93 US\$/lb	41 M lbs	\$0.90 US\$/lb	-\$2 Million
Other (m	oly, silver, etc	.)			-\$14 Million

Total Pricing Adjustments*

\$4 million

*Net of treatment and refining charges

2012 Guidance



Production

Coal	24.5 – 25.5 M tonnes
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Coal site costs \$72 – 78/ tonne

Copper 350 – 375 k tonnes

Zinc in Concentrate 580-610 k tonnes

Refined Zinc

280 – 290 k tonnes



2012 Capex Guidance



Sustaining & Other Development	Sustaining	Development
Copper	320	162
Coal	365	165
Zinc	160	60
Energy (incl. Fort Hills Investment)	-	260
Corporate	25	
	\$870	\$647
Major Project Spending		
Quintette		340
QB Phase II		325
HVC Mill Expansion & extension stripping		300
Antamina Expansion		73
		\$1,038
Total (incl. Investment in Fort Hills)		\$2,555

Leverage to Strong Commodities



2011	EBITDA	\$5.5Bn
	2011 Avg	EBITDA Δ
• Coal	us \$257/t	\$25 M / \$1 Δ
 Copper 	us \$4.00/lb	\$7 M / \$.01 ∆
• Zinc	us \$0.99/lb	\$10 M / \$.01 A
• \$C/\$US	\$0.99	\$85 M / \$.01 ∆

Volume and cost changes from 2011 need to be taken into account in estimates of EBITDA for 2012





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Project Developments



- Frontier / Equinox Oil Sands Mine Projects DBM Complete and regulatory application filed Q4 2011
- Quintette Coal Mine
 Feasibility Study Q2 2012
- Quebrada Blanca Phase II
 Feasibility study Q1 2012
- Relincho Copper Mine
 Feasibility study Q1 2013
- Fort Hills Phase I
 Engineering update 2012





Record annual revenues & gross profit

Record annual copper production

Record material moved at coal operations

Increased semi-annual dividend

Bought back shares



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