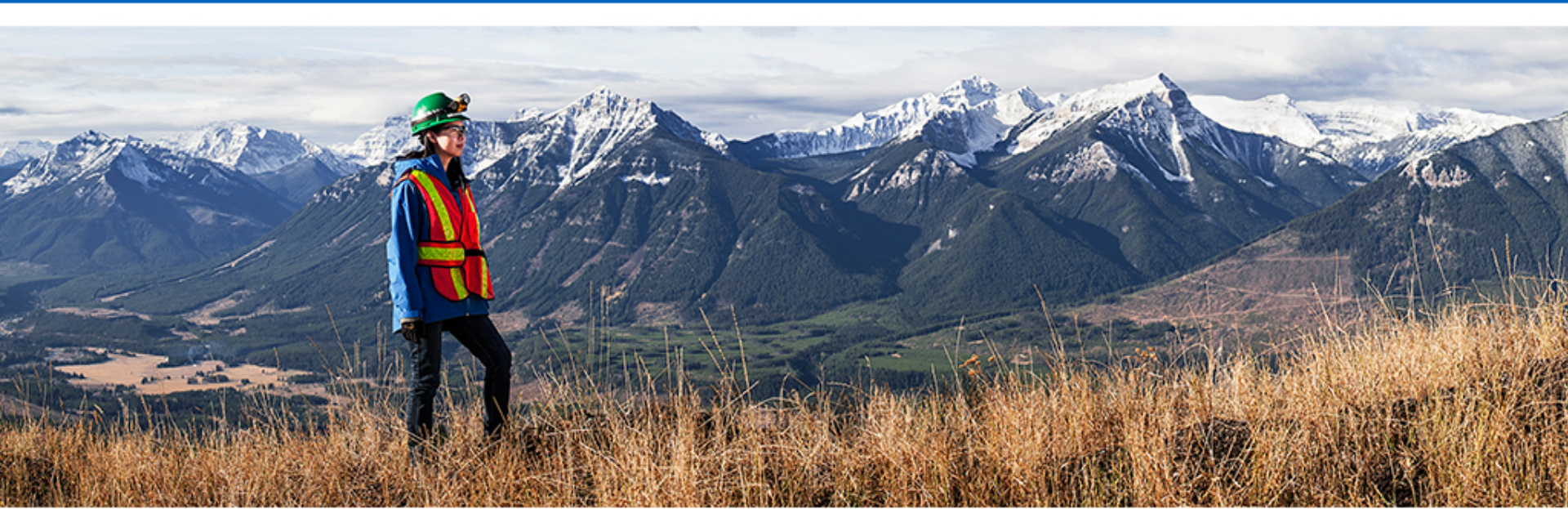


Teck

Modelling Workshop

November 4, 2015



Both these slides and the accompanying oral presentation contain certain forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 and forward-looking information within the meaning of the Securities Act (Ontario) and comparable legislation in other provinces.

Forward-looking statements can be identified by the use of words such as “plans”, “expects” or “does not expect”, “is expected”, “budget”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates” or “does not anticipate”, or “believes”, or variation of such words and phrases or state that certain actions, events or results “may”, “could”, “should”, “would”, “might” or “will” be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Teck to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. These forward-looking statements include statements relating to our estimated profit, estimated EBITDA, production and site cost guidance, capital expenditure guidance, Fort Hills capital costs, Teck’s remaining obligations regarding Fort Hills, Fort Hills projected costs, Fort Hills projected mine life and Teck’s share of Fort Hills production, projected netbacks, future production, capital and mine production costs, demand and market outlook for commodities, future commodity prices and the financial results, cash flows and operations of Teck.

These forward-looking statements involve numerous assumptions, risks and uncertainties and actual results may vary materially. These statements are based on a number of assumptions, including, but not limited to, assumptions regarding general business and economic conditions, interest rates, the supply and demand for, inventories of, and the level and volatility of prices of coal, zinc, copper and gold and other primary metals and minerals produced by Teck as well as oil, natural gas and petroleum, the outcome of engineering studies currently underway in connection with Teck’s development projects, the timing of receipt of regulatory and governmental approvals for Teck’s development projects and other operations, Teck’s costs of production and production and productivity levels, as well as those of its competitors, power prices, market competition, the accuracy of Teck’s reserve and resource estimates (including with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based, the resolution of environmental and other proceedings, our ongoing relations with our employees and partners and joint venturers, the availability of financing for development projects and the future operational and financial performance of the company generally. The foregoing list of assumptions is not exhaustive.

Events or circumstances could cause actual results to differ materially. Factors that may cause actual results to vary include, but are not limited to: unanticipated developments in business and economic conditions in the principal markets for Teck’s products or in the supply, demand, and prices for metals and other commodities to be produced, changes in power prices, changes in interest or currency exchange rates, inaccurate geological or metallurgical assumptions (including with respect to the size, grade and recoverability of mineral or oil and gas reserves and resources), changes in taxation laws or tax authority assessing practices, legal disputes or unanticipated outcomes of legal proceedings, unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of permits or government approvals, industrial disturbances or other job action, and unanticipated events related to health, safety and environmental matters), decisions made by our partners or co-venturers, political risk, social unrest, lack of available financing for Teck or its partners or co-venturers, and changes in general economic conditions or conditions in the financial markets. The Fort Hills project is not controlled by Teck.

Certain of these risks are described in more detail in Teck’s annual information form available at www.sedar.com and in public filings with the SEC. Teck does not assume the obligation to revise or update these forward-looking statements after the date of this document or to revise them to reflect the occurrence of future unanticipated events, except as may be required under applicable securities laws.

Overview

Greg Waller, VP, Investor Relations & Strategic Analysis

Base Metal Pricing & Concentrate Contracts

Michael Schwartz, Manager, Market Research

Base Metal Operations

Greg Waller, VP, Investor Relations & Strategic Analysis

Steelmaking Coal Operations

Lori Rozali, Investor Relations Manager

Energy

Ray Reipas, VP, Energy

Other Income Statement & Balance Sheet Items

Greg Waller, VP, Investor Relations & Strategic Analysis

Income & Resource Taxes

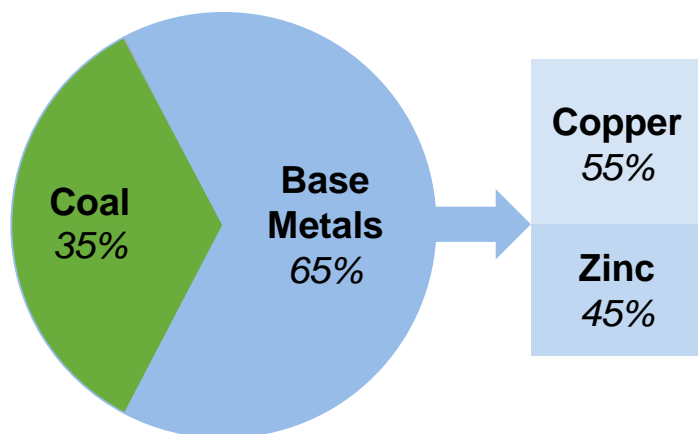
Doug Powrie, VP, Tax

Wrap Up & Final Q&A

Greg Waller, VP, Investor Relations & Strategic Analysis

The Value of Our Diversified Business Model

Cash Operating Profit YTD Q3 2015



2015 Leverage to Commodities & FX¹

	Production Guidance ²	Unit of Change	Estimated Profit ³	Estimated EBITDA ³
Coal	27 Mt	US\$1/tonne	\$21M /\$1Δ	\$32M /\$1Δ
Copper	350 kt	US\$0.01/lb	\$5M /\$.01Δ	\$8M /\$.01Δ
Zinc	935 kt	US\$0.01/lb	\$8M /\$.01Δ	\$12M /\$.01Δ
\$C/\$US		C\$0.01	\$32M /\$.01Δ	\$52M /\$.01Δ

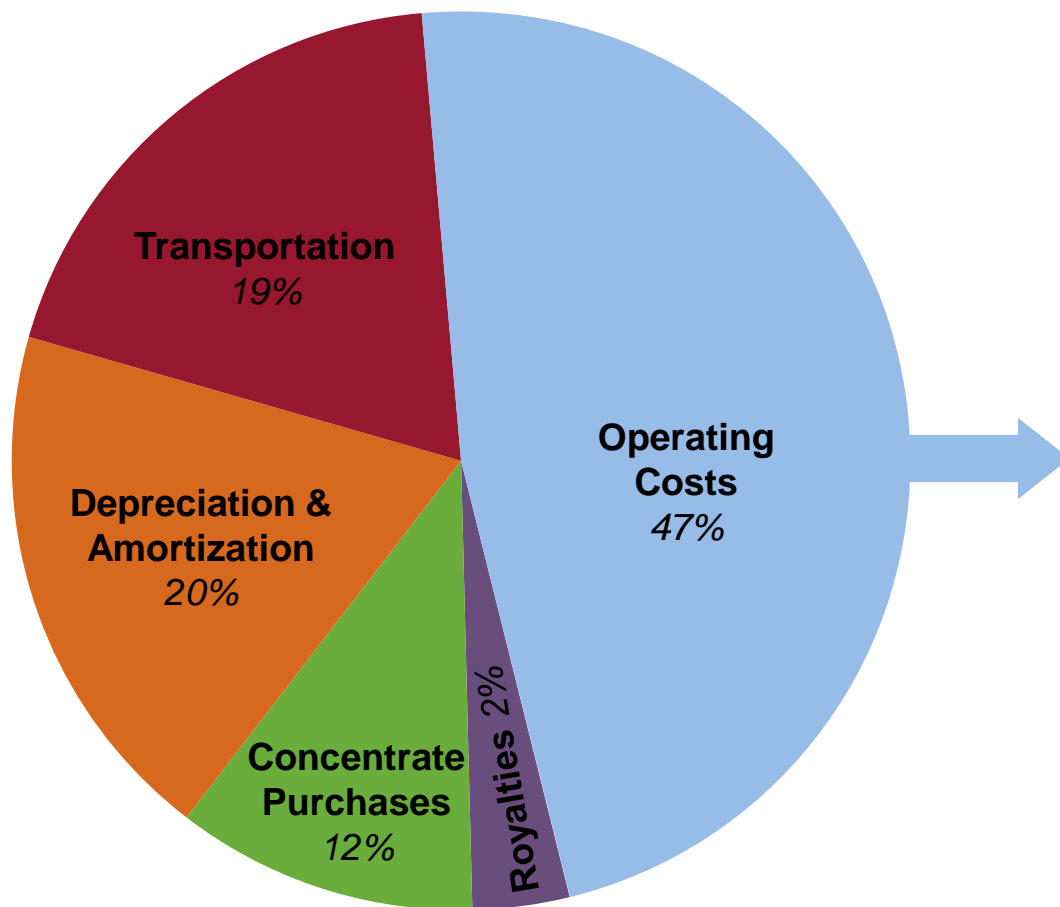
Teck has good leverage to stronger zinc and copper markets, and benefits from the weaker Canadian dollar

1. As of December 31, 2014.

2. Shows mid-point of 2015 guidance ranges at the start of the year. Current mid-point of guidance ranges are 25.5 Mt coal and 347.5 kt copper. Zinc includes 650kt of zinc in concentrate and 285kt of refined zinc.

3. Based on \$1.20 CAD/USD, and budgeted commodity prices. The effect on our profit and EBITDA will vary with commodity price and exchange rate movements, and commodity sales volumes.

Total Cost of Sales¹



Operating Cost Breakdown

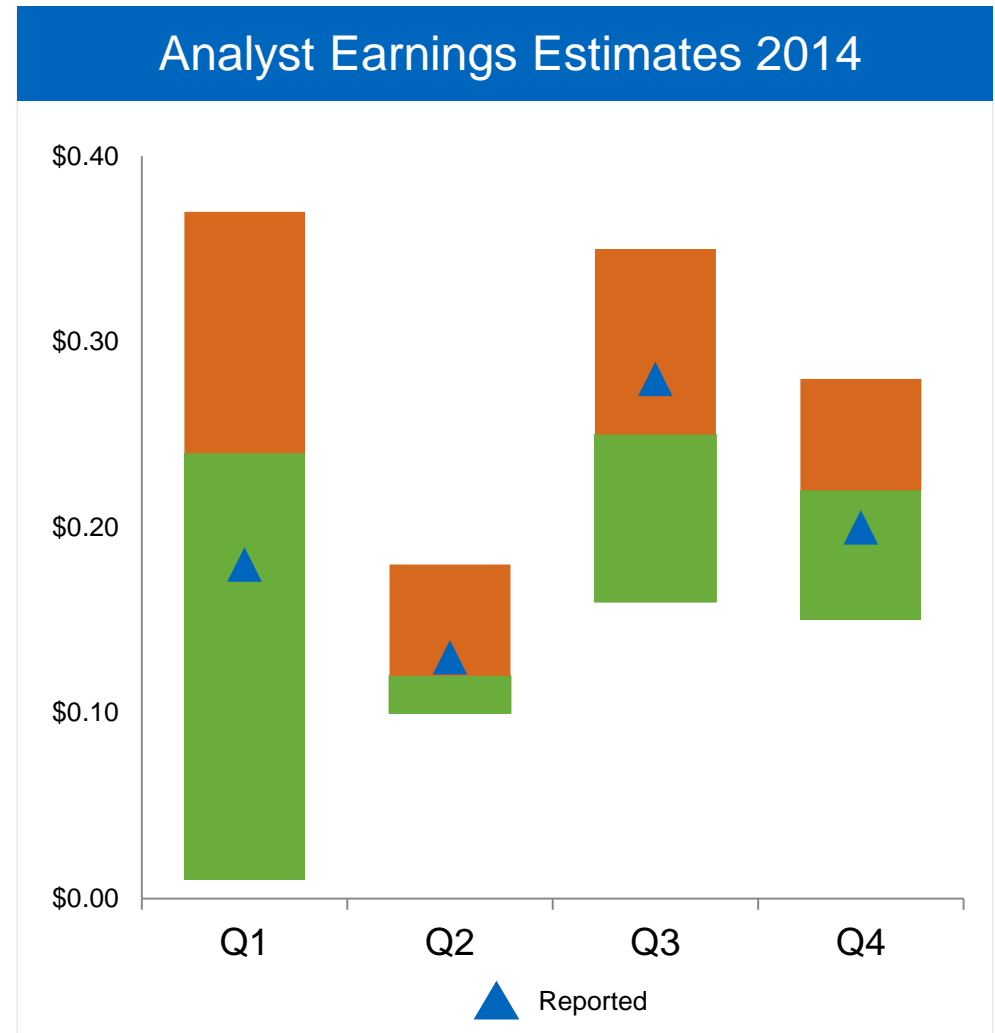
Labour	42%
Supplies	31%
Energy	17%
Other	10%
Total	100%

Objectives

- To help model accuracy
- To reduce variance in earnings estimates

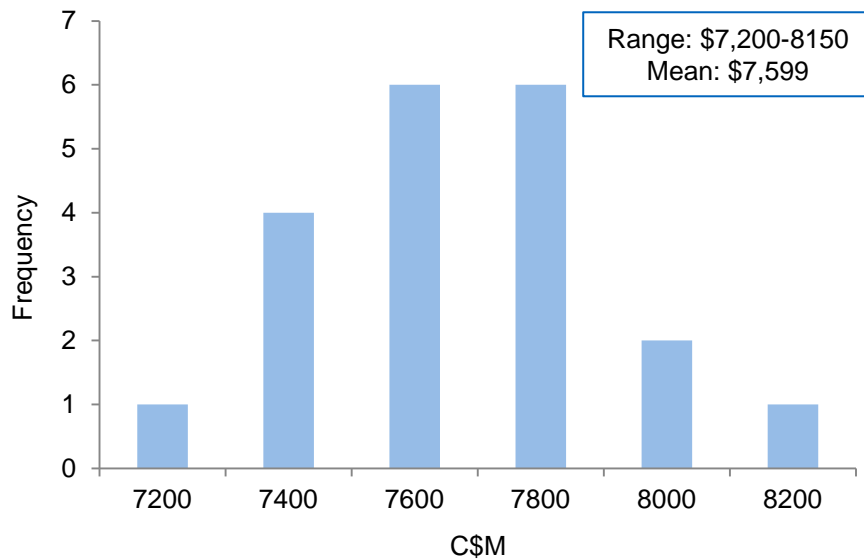
Observations

- No consistent under or over estimation
- Significant variation in some quarters

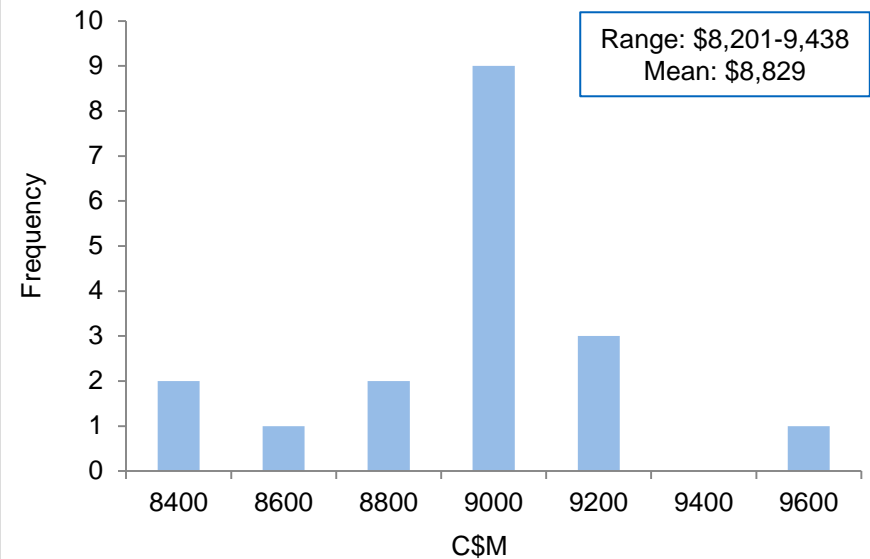


Analyst Revenue Scenarios

2016F Revenue at Current Prices



2016F Revenue at 25% Higher Prices



- Difficult to simplify the revenue calculation
- Loses confidence as the price band widens

Overview

Interactive Analyst Centre








Teck

Teck

Interactive Analyst Center™

Balance Sheet (Y)

Quarterly		Annual		«		«		Description		FY 09		FY 10		FY 11		FY 12		FY 13		FY 14	
								Period Ended On (MM/DD/YYYY)		12/31/2009		12/31/2010		12/31/2011		12/31/2012		12/31/2013		12/31/2014	
Income Statement (Y) Balance Sheet (Y) Cash Flow (Y) Financial Overview (Y) Operational-Details (Y) Key Performance Indicators (Y) Cost of Sales (Y) Click for Charts Export Financials								ASSETS													
								Current assets													
				C\$	Million	▮▮▮	Cash and cash equivalents		1,331		832		4,405		3,267		2,772		2,029		
				C\$	Million	▮▮▮	Current income taxes receivable						101		141		71		100		
				C\$	Million	▮▮▮	Trade accounts receivable		973		1,094		1,242		1,285		1,232		1,036		
				C\$	Million	▮▮▮	Inventories		1,366		1,374		1,641		1,783 R		1,695		1,752		
				C\$	Million	▮▮▮	Total Current assets		3,670		3,300		7,389		6,476 R		5,770		4,917		
				C\$	Million	▮▮▮	Investments		247		347										
				C\$	Million	▮▮▮	Investments in associates and joint vent...		650		659		715		828		24		32		
				C\$	Million	▮▮▮	Property, plant and equipment		22,567		22,309		23,144 R		24,937 R		27,811		28,925		
				C\$	Million	▮▮▮	Deferred income tax assets		293		345		180		204 R		164		361		
				C\$	Million	▮▮▮	Financial and other assets		381		458		1,138		973		746		894		
				C\$	Million	▮▮▮	Goodwill		1,662		1,637		1,647		1,637		1,668		1,710		
				C\$	Million	▮▮▮	Total assets		29,470		29,055		34,213 R		35,055 R		36,183		36,839		
								LIABILITIES AND EQUITY													
								Current liabilities													
				C\$	Million	▮▮▮	Trade accounts payable and other liabilities		1,096		1,347		1,435		1,468		1,784		1,663		
				C\$	Million	▮▮▮	Dividends payable		0		177		235		262		259		259		
				C\$	Million	▮▮▮	Current income taxes payable		149		161		93		55		61		59		
				C\$	Million	▮▮▮	Debt		1,121		65		359		35		59		428		
				C\$	Million	▮▮▮	Total current liabilities		2,366		1,750		2,122		1,820		2,163		2,409		
				C\$	Million	▮▮▮	Debt		6,884		4,883		6,676		7,160		7,664		8,013		
				C\$	Million	▮▮▮	Deferred income tax liabilities		4,653		4,899		5,339 R		5,581 R		5,908		6,091		
				C\$	Million	▮▮▮	Retirement benefit liabilities		470		542 R		696 R		760 R		479		572		
				C\$	Million	▮▮▮	Other liabilities and provisions		640		1,086 R		1,495		1,470		1,158		918		
				C\$	Million	▮▮▮	Total liabilities		15,013		13,160		16,328 R		16,791 R		17,372		18,003		
								Equity													
				C\$	Million	▮▮▮	Attributable to shareholders of the compa...		14,356		15,773		17,713 R		18,075 R		18,597		18,606		
				C\$	Million	▮▮▮	Attributable to non-controlling interests		101		122		172		189 R		214		230		
				C\$	Million	▮▮▮	Total equity		14,457		15,895		17,885 R		18,264 R		18,811		18,836		
				C\$	Million	▮▮▮	Total liabilities and equity		29,470		29,055		34,213 R		35,055 R		36,183		36,839		

	Actual 2014	Current 2015 Guidance
Steelmaking Coal		
Coal production	26.7 Mt	25-26 Mt 
Coal site costs	C\$54 /t ¹	
Coal transportation costs	C\$38 /t	
Combined coal costs	C\$92 /t	C\$83-86 /t 
Combined coal costs	US\$84	~US\$64-66 /t ² 
Copper		
Copper production	333 kt	345-350 kt 
Copper cash unit costs ³	US\$1.65 /lb	US\$1.45-1.55 /lb 
Zinc		
Zinc in concentrate production ⁴	660 kt	635-665 kt 
Refined zinc production	277 kt	280-290 kt 

1. Including inventory adjustments.

2. At \$1.30 CAD/USD.

3. Net of by-product credits.

4. Including co-product zinc production from our copper business unit.

Current 2015 Capital Expenditures Guidance

	((\$M))	Sustaining	Major Enhancement	New Mine Development	Sub-total	Capitalized Stripping	Total
Coal		\$75	\$30	\$ -	\$105	\$395	\$500
Copper		200	15	105	320	225	545
Zinc		180	-	-	180	60	240
Energy		-	-	910	910	-	910
Corporate		10	-	-	10	-	10
TOTAL		\$465	\$45	\$1,015	\$1,525	\$680	\$2,205

2014A	\$511	\$165	\$822	\$1,498	\$715	\$2,213
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Total capex of ~\$1.5B, plus capitalized stripping

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Base Metals Pricing & Concentrate Contracts

Basic Concentrate Contract

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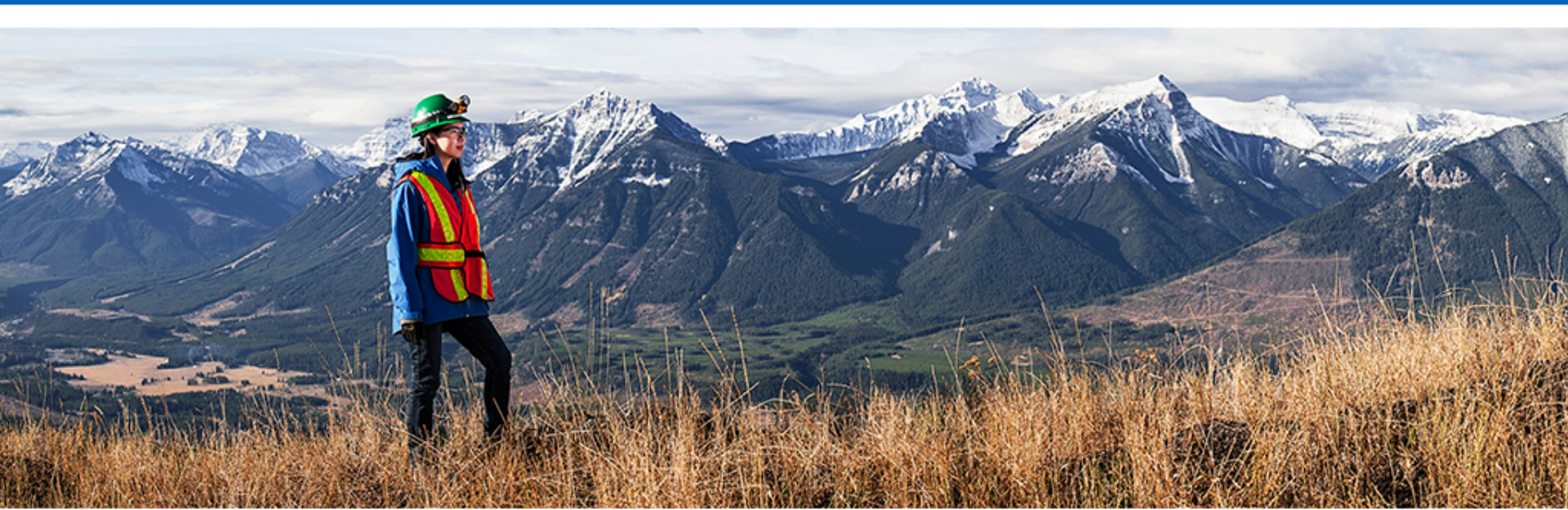


Total Payable Metals	\$xx
Less: Deductions	
Treatment Charges	\$xx
Refining Charges	\$xx
Total Deductions	\$xx
INVOICE VALUE	\$xx

Invoice value = our reported revenue

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Copper Pricing & Concentrate Contracts



Typical Industry Contract

Copper Content	Copper Payment
< 32%	96.5%; subject to minimum deduction of 1 unit, assuming a 28.6% Cu content
$\geq 32\%$ and < 38%	96.65%
$\geq 38\%$	96.75%

Payment based on copper content

Typical Industry Contracts

Silver Content In Copper Concentrate	Silver Payment
< 30 gms/dmt	None
≥ 30 gms/dmt	90%

Gold Content in Copper Concentrate	Gold Payment
< 1 gms/dmt	None
≥ 1 gms/dmt	90-98%, depending on grade

Payable precious metals can vary
by region, customer and content

Copper Concentrates

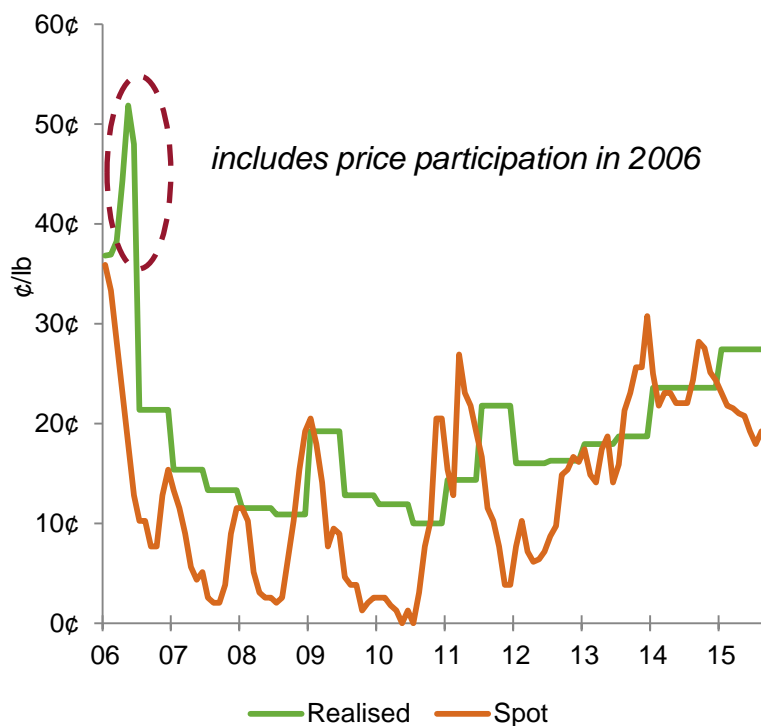
Annual Contract Terms



Year	Treatment Charge (TC) in US\$/dmt	Refining Charge (RC) in US¢/lb	Price Part.	Total TC/RC in US¢/lb
2006	\$95	9.5¢	Yes	24.4¢
2007	\$60	6.0¢	No	15.4¢/
2008	\$45	4.5¢	No	11.5¢
2009	\$75	7.5¢	No	19.2¢
2010	\$46.50	4.7¢	No	11.9¢
2011	\$56	5.6¢	No	14.4¢
2012	\$62.5	6.25¢	No	16.0¢
2013	\$70	7.0¢	No	17.9¢
2014	\$92	9.2¢	No	23.6¢
2015	\$107	10.7¢	No	27.4¢
Spot 2015	\$85	8.5¢	No	19.2¢

Treatment Charge & Copper Refining Charge (TC/RC)

Historic Copper TC/RC



- TC/RC is a deduction from payable copper
 - Theoretically represent what it take to convert a tonne of concentrates into metal
 - Market-driven/negotiated commercial term
 - Charged by a smelter to a mine; revenue for a smelter and cost to a mine
- Realised TC/RC is negotiated annually
 - Price participation eliminated June 2006
- Spot TC/RC is continuously market negotiated

Spot TC/RC are more volatile than realized TC/RC

Copper Concentrates

Payable Metals Example



Assumptions (Based on typical industry terms)

	Price (US\$)	Assay / Content
Copper (Cu)	\$5,500 /mt	27%
Silver (Ag)	\$15.00 /tr oz	150 gms/dmt
Gold (Au)	\$1,100.00 /tr oz	2 gms/dmt

	<u>Payment Terms</u>	<u>Calculation</u>	<u>Per Dmt (US\$)</u>
Copper	96.5% of Cu content (min. deduction 1 unit)	$27\% - 1\% = 26\% \times \$5,500 =$	\$1,430.00
Silver	90% of Ag content	$150 \text{ gms} \times 90\% = 135 \text{ gms}$ $(4.3 \text{ payable tr oz}) \times \$15.00 =$	\$64.50
Gold	90% of Au content	$2 \text{ gms} \times 90\% = 1.8 \text{ gms}$ $(0.06 \text{ payable tr oz}) \times \$1,100 =$	\$66.00
TOTAL PAYABLE			\$1,560.50

Copper Concentrates

Invoice Value Example

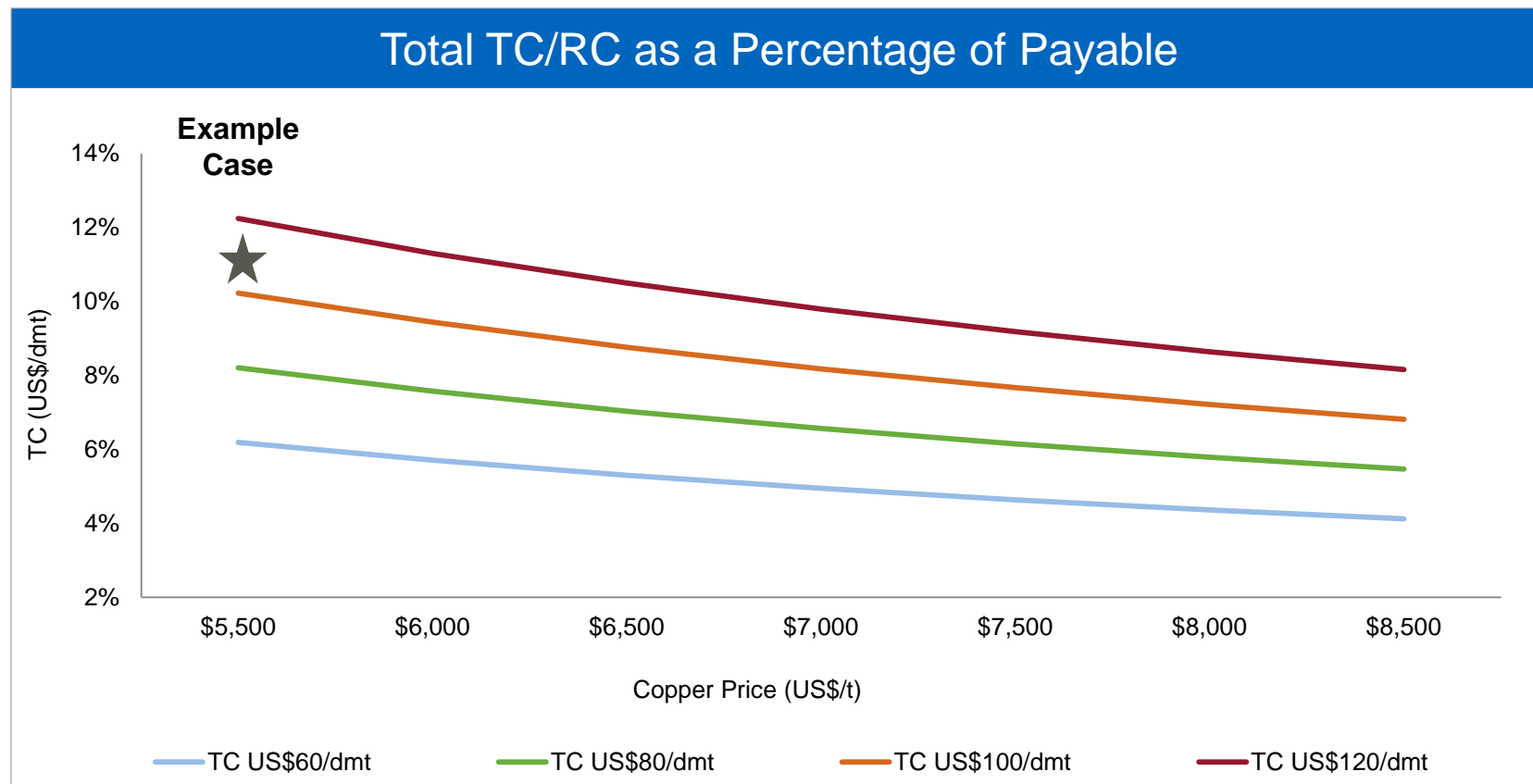
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	(US\$)
Total Payable	\$1,560.50
Less: Deductions	
Base Treatment Charge	\$107.00
Refining Charge:	
Copper 573 payable lbs x 10.7¢ /lb	\$61.31
Silver 4.3 payable tr oz x 40¢ /tr oz	\$1.72
Gold 0.06 payable tr oz x \$6 /tr oz	\$0.36
Total Deductions	(\$170.39)
INVOICE VALUE (CIF main delivery port)	\$1,390.11

Total treatment and refining charges
are ~11% of total payable in this case

Copper Concentrates

Total TC/RC Share of Value

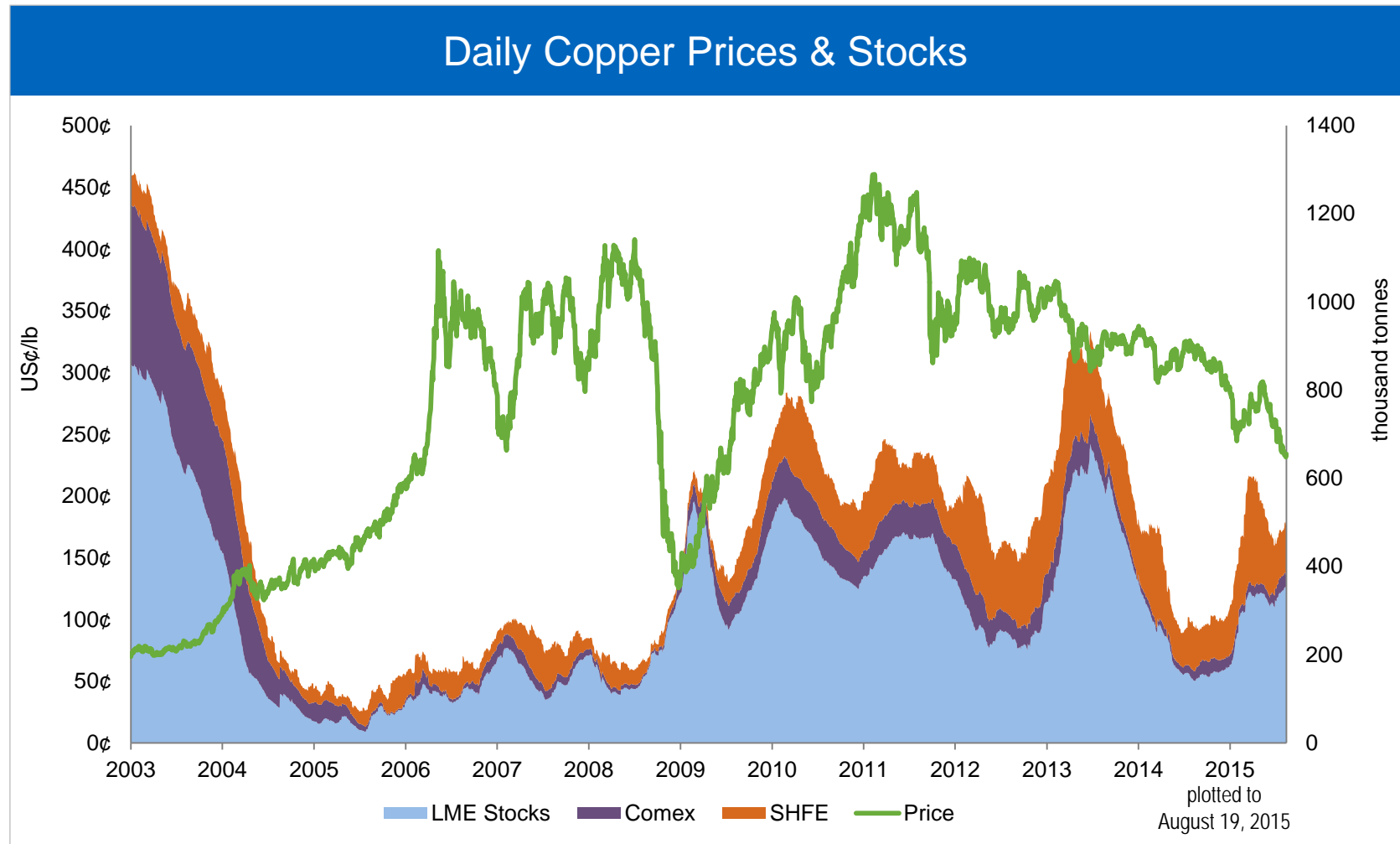


Total TC/RC percentage of total payable varies with copper price

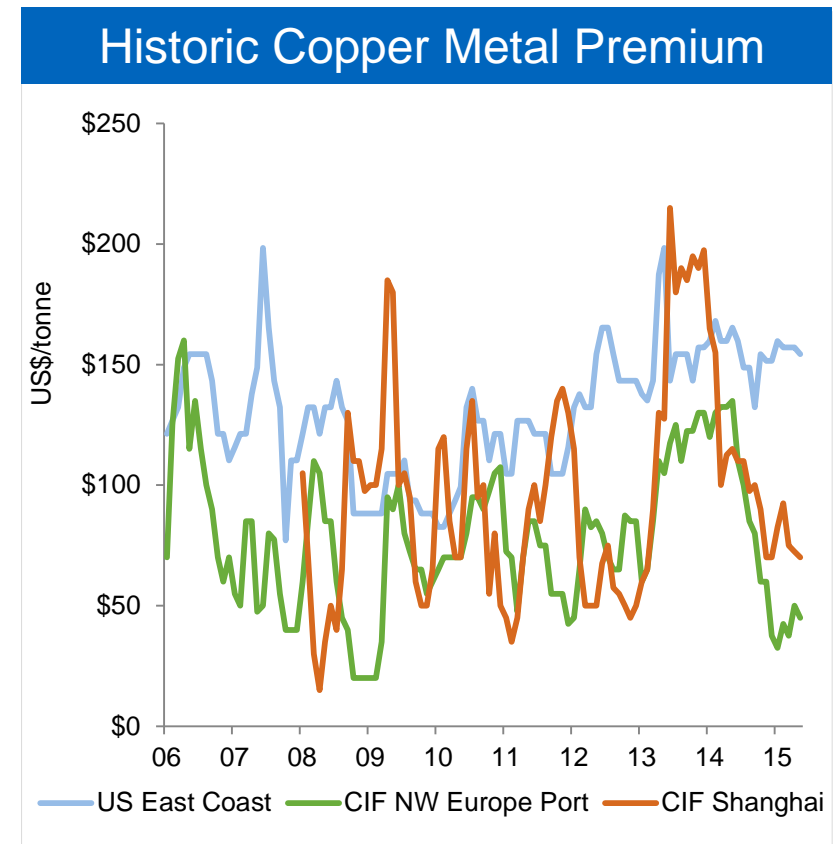
Copper Metal

Historic Copper Metal Prices

Teck

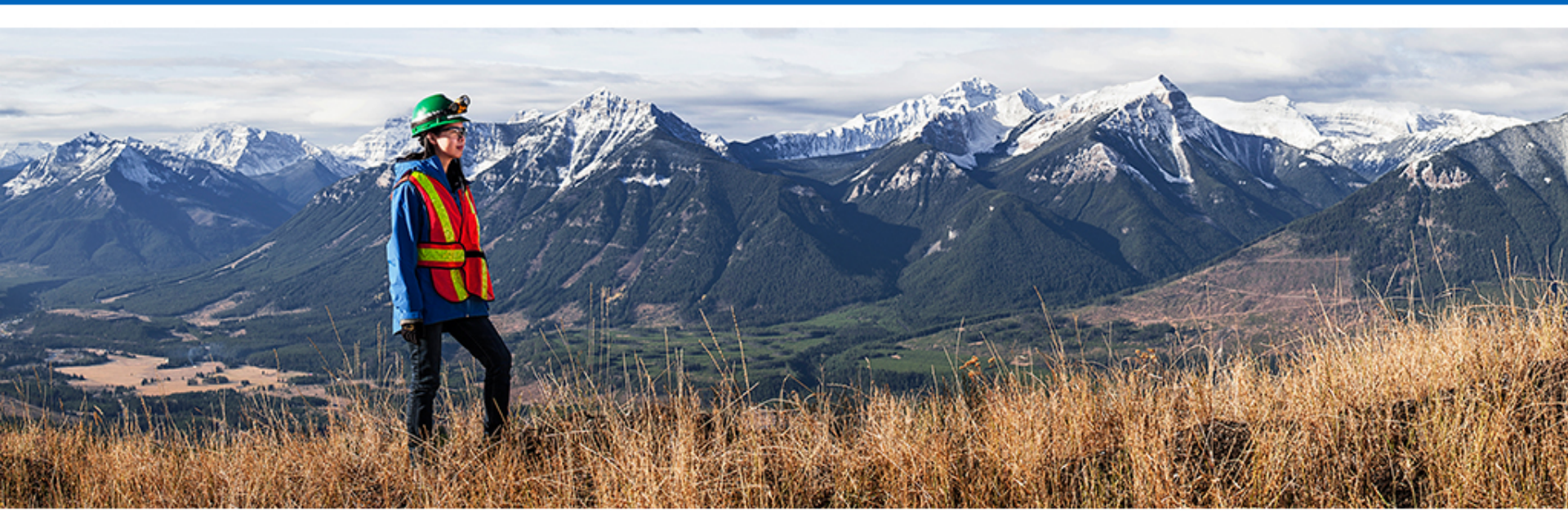


- Metal premium is charged by a metal producer to a customer
 - Theoretically to cover the cost of shipping metal to a customer (i.e. transportation, warehousing, financing, alloying and marketing)
 - Market-driven/negotiated commercial term
 - Revenue for a refiner and cost to a consumer
- Annual premiums are set once per year
- Tonnage also sold on a spot basis



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Zinc Concentrate Contracts



Typical Industry Contracts

Zinc Content	Zinc Payment
< 53.3%	Deduct 8 units
≥ 53.3%	85%

Silver Content In Zinc Concentrate	Silver Payment
≤ 93.3 gms/dmt (3 tr.oz)	None
> 93.3 gms/dmt (3 tr.oz)	Deduct 3 tr.oz and pay for 70% of remaining content

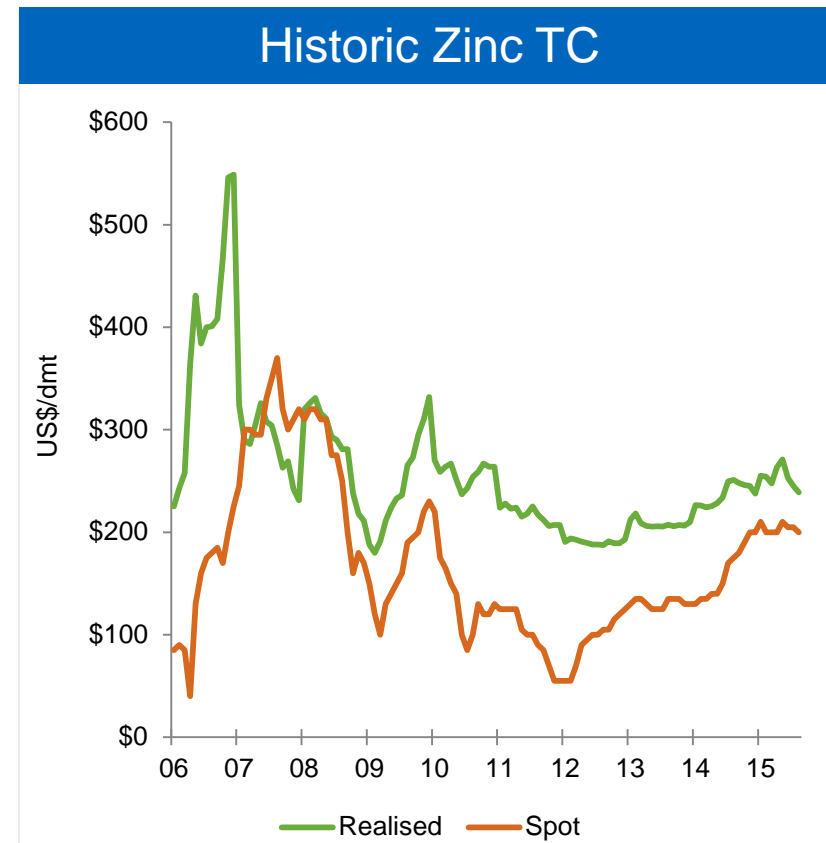
Zinc Concentrates

Annual Contract Terms

Year	Benchmark Treatment Charge (TC) in US\$/dmt	Price Basis In US\$/t
2010	\$272.50	\$2,500
2011	\$229.00	\$2,500
2012	\$191.00	\$2,000
2013	\$211.00	\$2,000
2014	\$223.00	\$2,000
2015	\$245.00	\$2,000
Spot 2015	\$195.00	\$1,800

No refining charges for zinc concentrate

- TC is a deduction from payable zinc
 - Theoretically what it take to convert a tonne of concentrates into metal
 - Market driven/negotiated commercial term
 - Charged by a refinery to a mine; revenue for a refiner and cost to a mine
- Realized TC (“Benchmark TC”) is based on a different price basis each year
 - Escalated or de-escalated based on the monthly average price
- Spot TC is continuously market negotiated
 - Typically not escalated/de-escalated



Treatment Charge - Price Participation

Pricing Basis (US\$)	Price Participation	Escalator / De-escalator (US\$)	Example Calculation (US\$/t)
> base price of \$2,000/t	<u>Add escalator</u> from benchmark treatment charge	Add 9¢/dmt for every \$1 over the base price	At \$2,300, escalator is \$27 $(\$2,300 - \$2,000 = \$300 \times 9¢)$
< base price of \$2,000/t	<u>Deduct de-escalator</u> from benchmark treatment charge	Deduct 3.25¢/dmt for every \$1 below the base price	At \$1,800, de-escalator is (\$6.50) $(\$2,000 - \$1,800 = \$200 \times 3.25¢)$

Payable Zinc Example

Assumptions (Based on typical industry terms)

	Price (US\$)	Assay / Content
Zinc (Zn)	\$1,800 /mt	55%
Silver (Ag)	\$15.00 /tr.oz	5 tr.oz/dmt

	<u>Payment Terms</u>	<u>Calculation</u>	<u>Per Dmt (US\$)</u>
Zinc	85% of Zn content (min. deduction 8 units)	$85\% \times 55\% = 46.75\% \times$ $\$1,800/\text{mt} =$	\$841.50
Silver	Deduct 3 tr.oz and pay for 70% of remaining content	$(5 \text{ tr.oz} - 3 \text{ tr.oz}) \times 70\%$ $= 1.4 \text{ payable tr.oz} \times \$15.00 =$	\$21.00
TOTAL PAYABLE			\$862.50

Zinc Concentrates Invoice Value Example

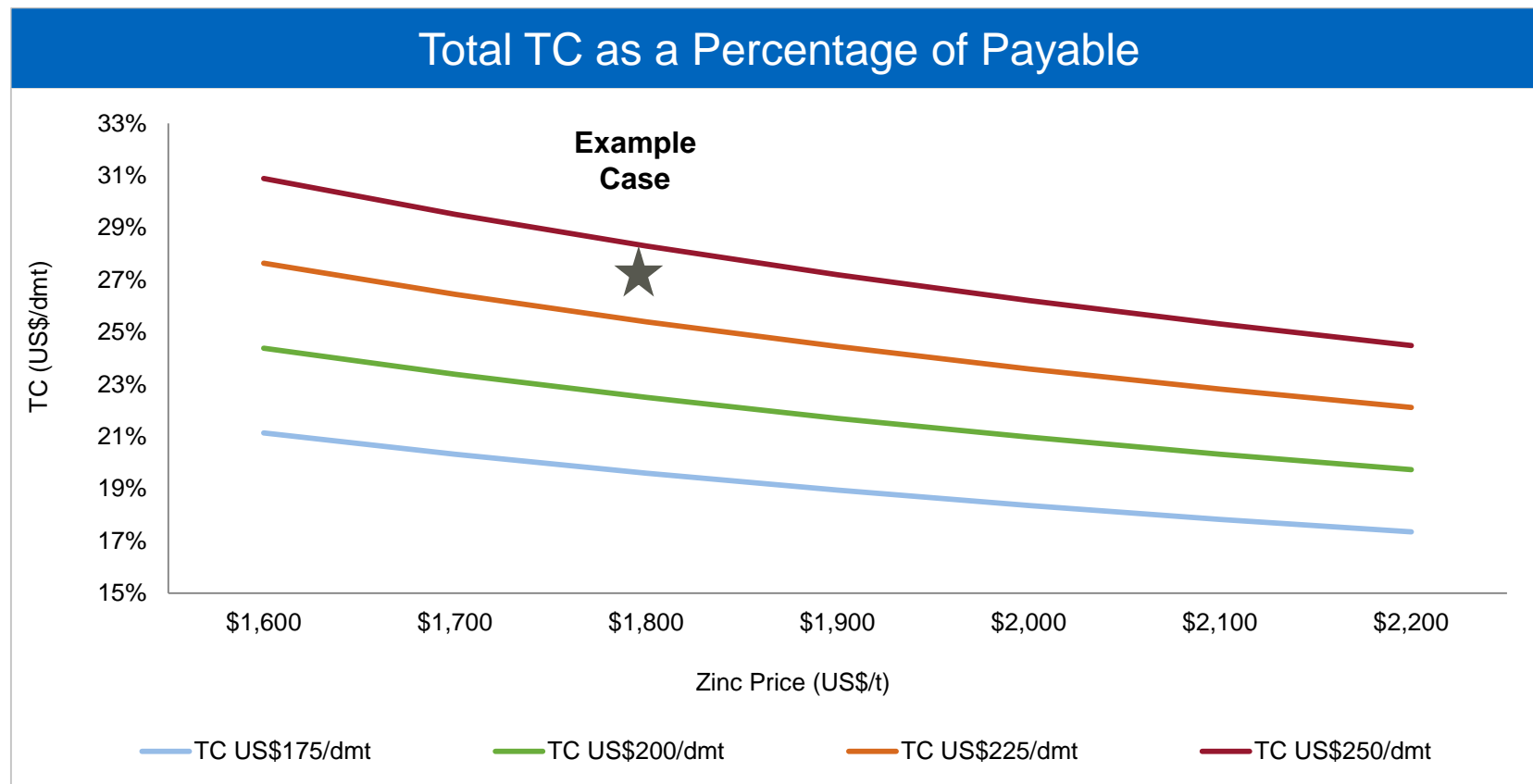
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		(US\$)
Total Payable		\$862.50
Less: Deductions		
Base Treatment Charge		\$245.00
Price Participation (De-escalator)	$\$2,000 - \$1,800 = \$200$ $\times 3.25\text{¢}/\$1 =$	(\$6.50)
Total Deductions		(\$238.50)
INVOICE VALUE (CIF main delivery port)		\$624.00

Total treatment charge
is ~28% of total payable in this case

Zinc Concentrates

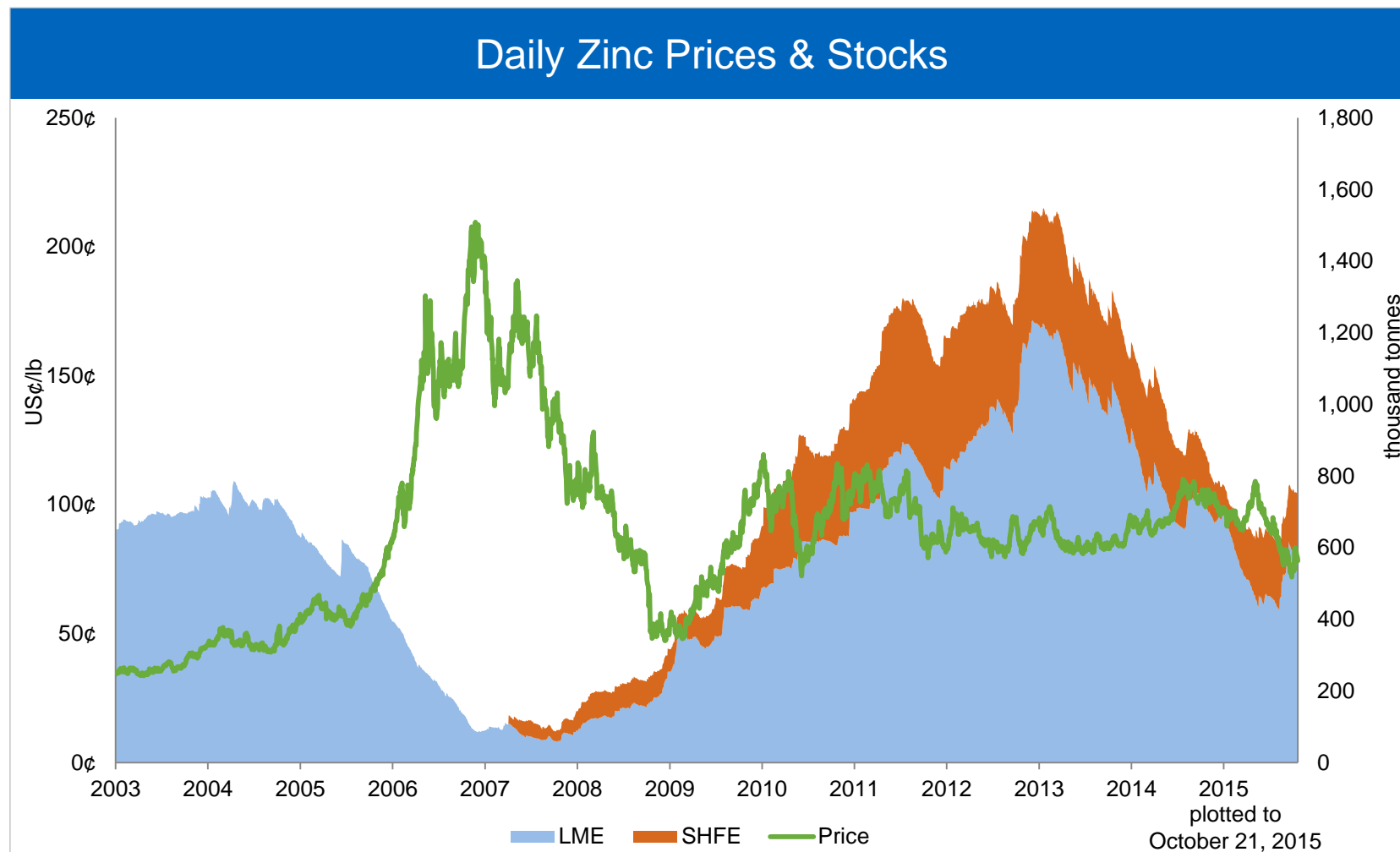
Total TC Share of Value



Total TC percentage of total payable varies with zinc price

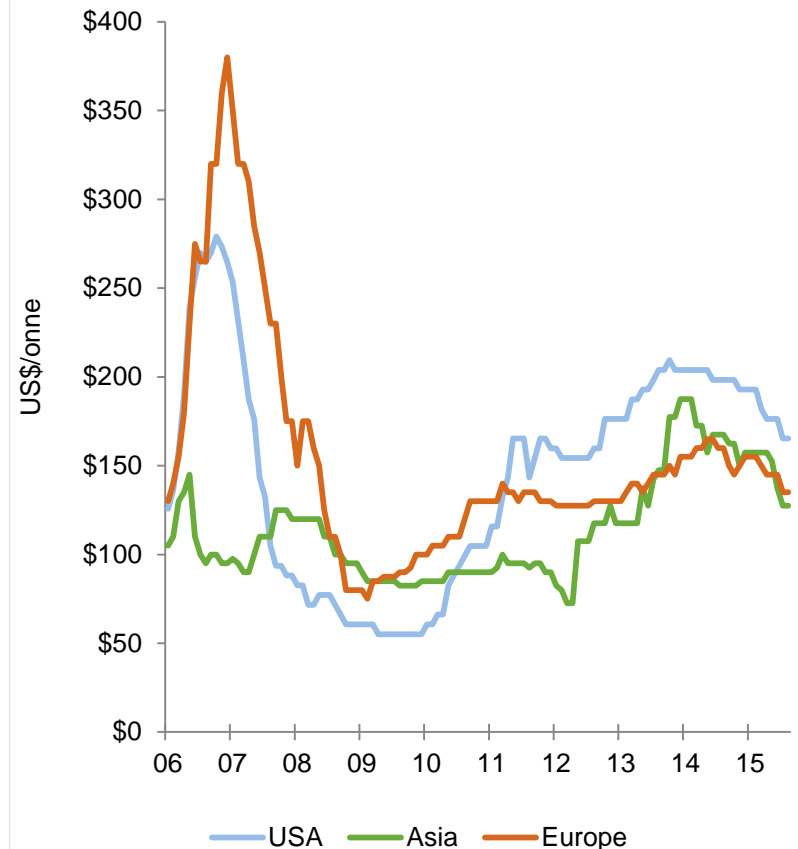
Zinc Metal

Historic Zinc Metal Prices



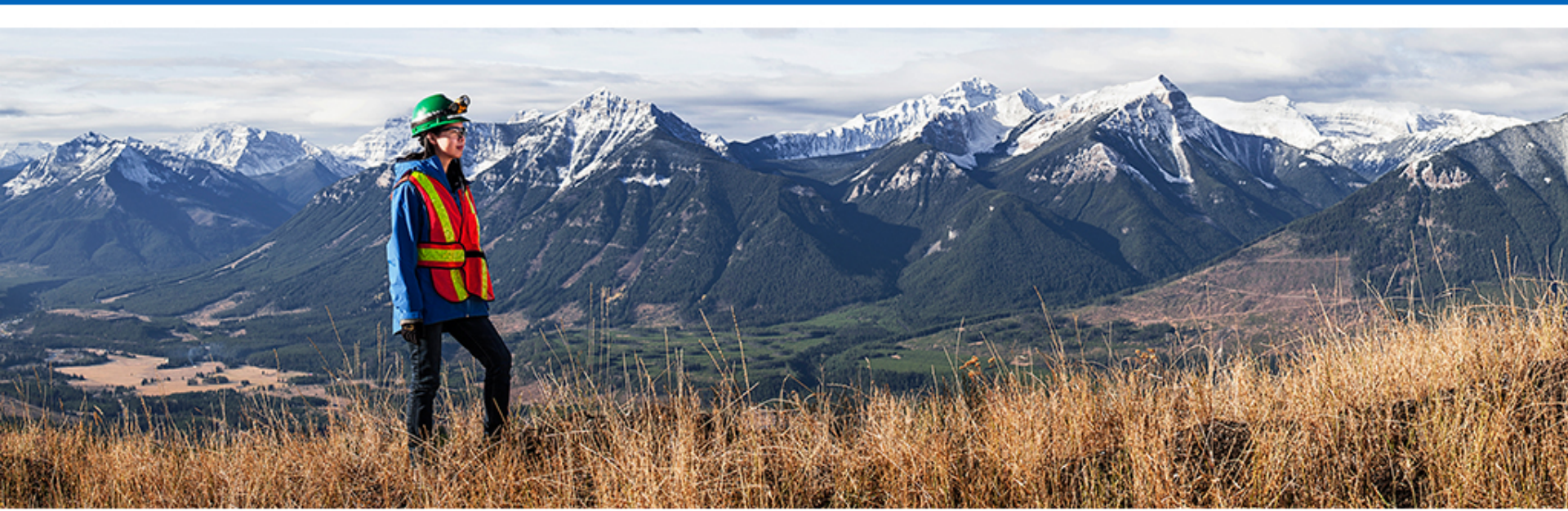
- Metal premium is charged by a metal producer to a customer
 - Theoretically to cover the cost of shipping metal to a customer (i.e. transportation, warehousing, financing, alloying and marketing)
 - Market-driven/negotiated commercial term
 - Revenue for a smelter and cost to a consumer
- Annual premiums are set once per year
 - Also quarterly contracts
 - Additional tonnage sold on a spot basis
- Delivery:
 - US premiums are delivered customer
 - Asian premiums are delivered main port
 - European premiums are ex works

Historic Zinc Metal Premiums



Teck

Lead Concentrate Contracts



Typical Industry Contracts

Lead Content	Lead Payment
$\leq 60\%$	Deduct 3 units
$> 60\%$	95%

Silver Content In Lead Concentrate	Silver Payment
≤ 50 gms/dmt	None
> 50 gms/dmt	95%

Lead Concentrates

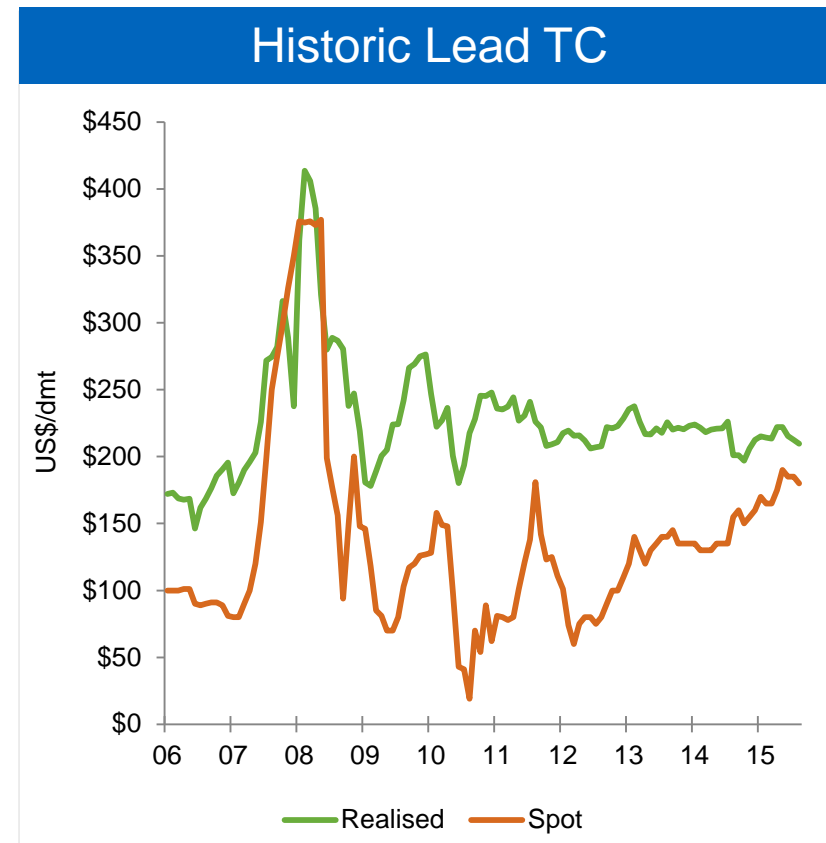
Annual Contract Terms

Year	Benchmark Treatment Charge (TC) in US\$/dmt	Price Basis In US\$/t
2010	\$220	\$2,000
2011	\$230	\$2,500
2012	\$215	\$2,000
2013	\$215	\$2,000
2014	\$215	\$2,000
2015	\$223	\$2,000
Spot 2015	\$180	Flat

No refining charges for lead concentrate

Lead Concentrates Treatment Charge (TC)

- TC is a deduction from payable lead
 - Theoretically what it take to convert a tonne of concentrates into metal
 - Market driven/negotiated commercial term
 - Charged by a refinery to a mine; revenue for a refiner and cost to a mine
- Realized TC (also referred to as “Benchmark”) is based on a different price basis each year
 - Escalated or de-escalated based on the monthly average price
- Spot TC is continuously market negotiated
 - Typically not escalated/de-escalated
- Lead TC is differentiated on a quality basis. i.e. high or low silver content



Treatment Charge - Price Participation

Pricing Basis (US\$)	Price Participation	Escalator / De-escalator (US\$)	Example Calculation (US\$/t)
> base price of \$2,000/t	<u>Add escalator</u> from base treatment charge	Add 6¢/dmt for every \$1 over the base price	At \$2,500, escalator is \$30 $(\$2,500 - \$2,000 = \$500 \times 6\text{¢})$
< base price of \$2,000/t	<u>Deduct de-escalator</u> from base treatment charge	Deduct 4¢/dmt for every \$1 below the base price	At \$1,700, de-escalator is (\$12.00) $(\$2,000 - \$1,700 = \$300 \times 4\text{¢})$

Assumptions (Based on typical industry terms)

	Price (US\$)	Assay / Content
Lead (Pb)	\$1,800 /mt	54%
Silver (Ag)	\$15.00 /tr oz	455 gms/dmt

	<u>Payment Terms</u>	<u>Calculation</u>	<u>Per Dmt (US\$)</u>
Lead	95% of Pb content (min. deduction 3 units)	$54\% - 3\% = 51\% \times \$1,800/\text{mt} =$	\$918.00
Silver	95% of Ag content (min. deduction 50 gms)	$455 \text{ gms} - 50 \text{ gms} = 405 \text{ gms (13 payable tr oz)} \times \$15.00/\text{tr oz} =$	\$195.00
TOTAL PAYABLE			\$1,113.00

Lead Concentrates Invoice Value Example

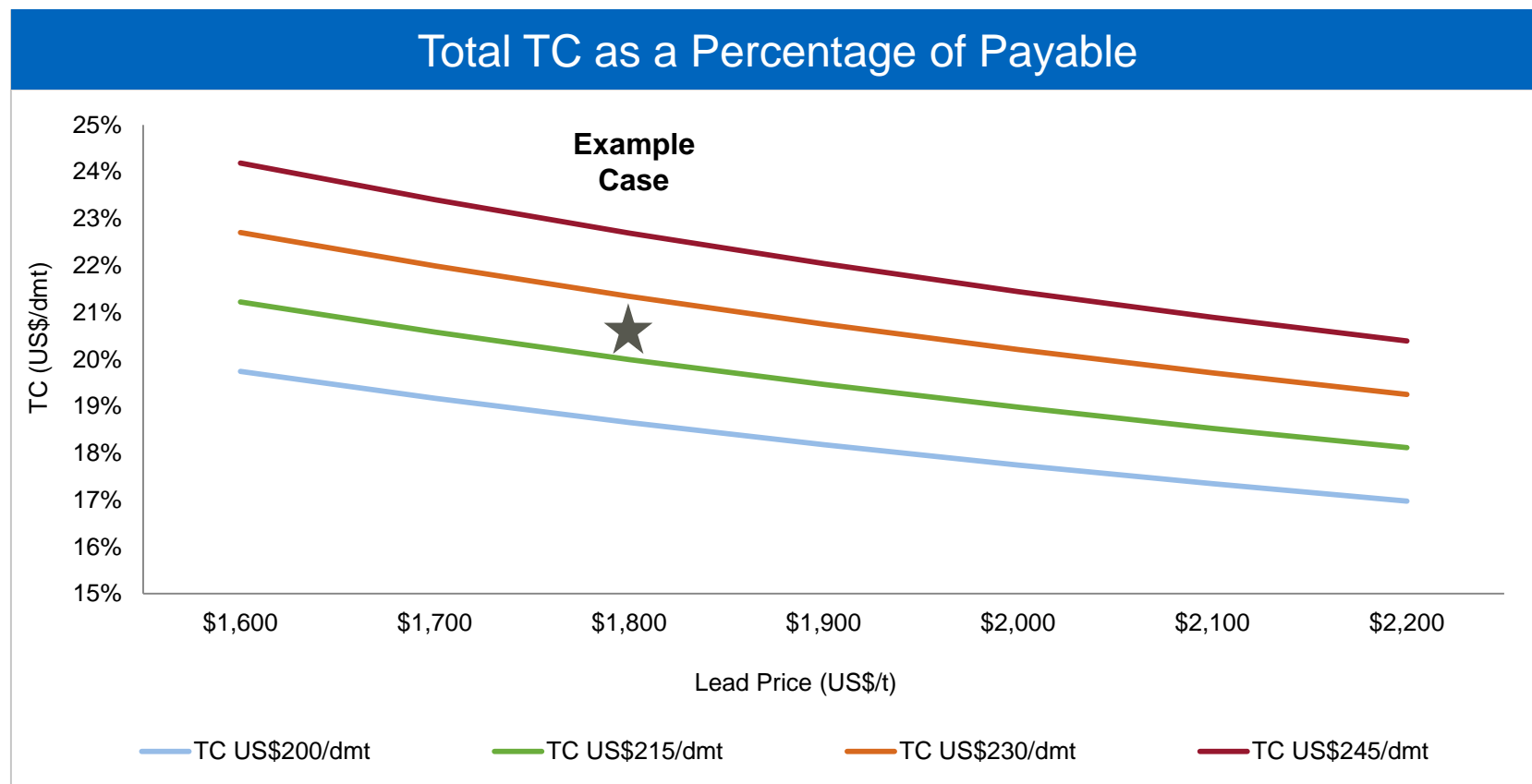
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		(US\$)
Total Payable		\$1,113.00
Less: Deductions		
Base Treatment Charge		\$223.00
Price Participation (De-escalator)	$\$2,000 - \$1,800 = \$200$ $\times 4\text{¢}/\$1 =$	(\$8.00)
Silver Refining Charge	13 payable tr oz $\times \$1.2/\text{tr oz} =$	\$15.60
Total Deductions		(\$230.60)
INVOICE VALUE (CIF main delivery port)		\$882.40

Total treatment and refining charges
are ~21% of total payable in this case

Lead Concentrates

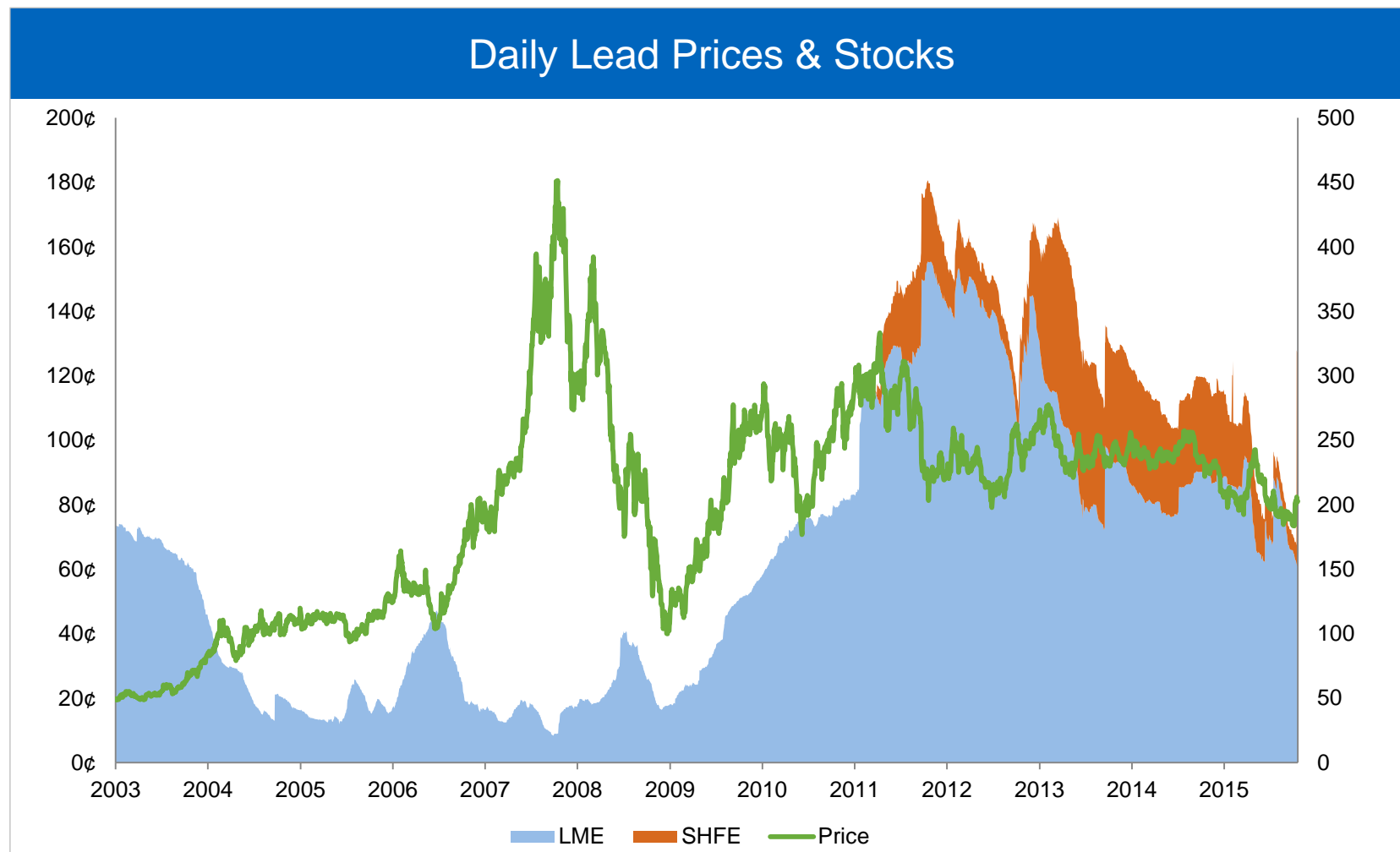
Total TC Share of Value



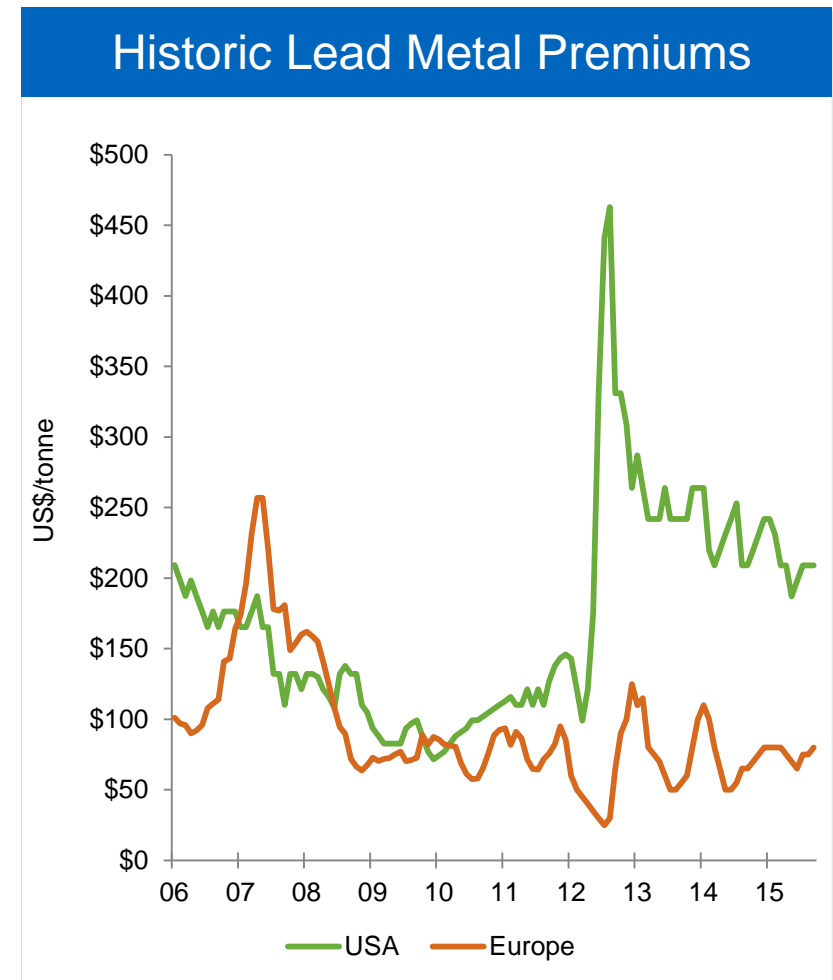
Total TC percentage of total payable varies with lead price

Lead Metal

Historic Lead Metal Prices

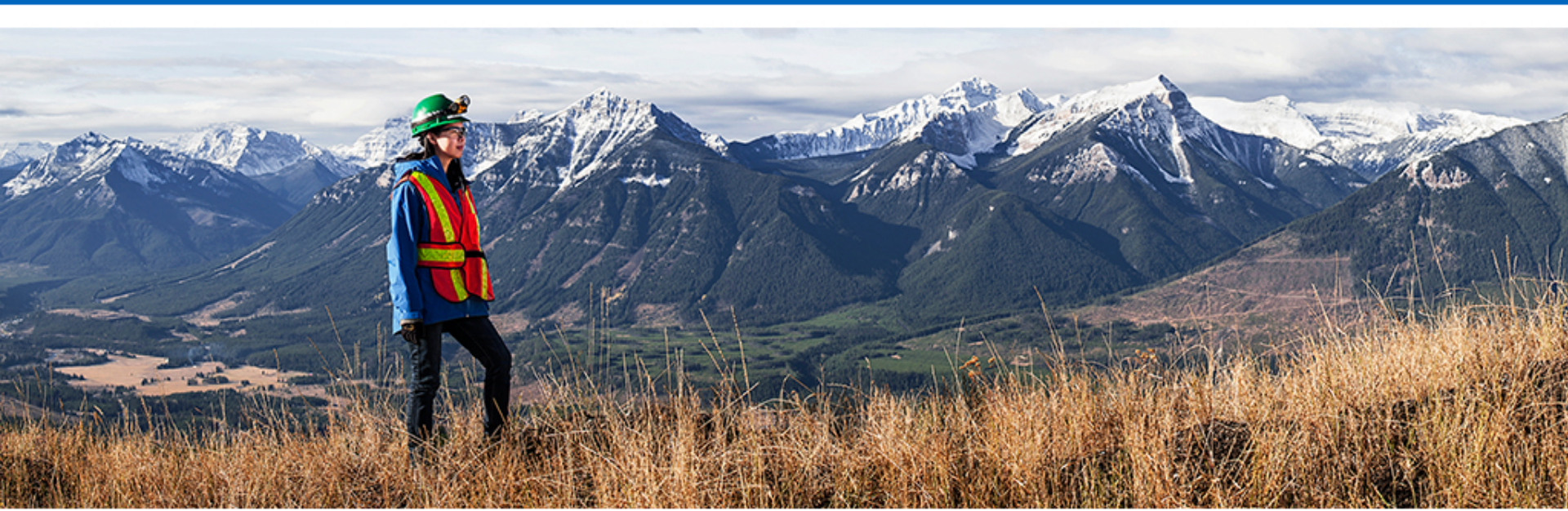


- Metal premium is charged by a metal producer to a customer
 - Theoretically to cover the cost of shipping metal to a customer (i.e. transportation, warehousing, financing, alloying and marketing)
 - Market-driven/negotiated commercial term
 - Revenue for a smelter and cost to a consumer
- Annual premiums are set once per year
 - Also quarterly contracts
 - Additional tonnage sold on a spot basis
- Delivery:
 - US premiums are delivered customer
 - European premiums are ex works
 - CRU has stopped tracking Asian premiums



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Conclusion



- We report contained copper, zinc, lead & moly
 - Peers may report payable
- Copper, zinc and lead refined metals are sold basis LME price, plus a premium
 - The LME cash settlement monthly average is usually used
 - Silver, gold, indium, germanium and cadmium are all sold basis other indices
- Quotational period gives rise to pricing settlement adjustments
 - Usually based on arrival of the concentrate to the customer; may include 1+ month after the arrival month
 - May be priced at a single month's average or based on a prescribed tonnage per month, depending on parcel size
 - E.g. 20,000 WMT delivered in November could be priced at 5,000 WMT / month from December to March
- We deliver Wet Metric Tonnes (WMT) of concentrates to our customers
 - We pay freight on WMTs
 - Smelters receive WMTs, deduct the moisture content and pay for metals based on Dry Metric Tonnes (DMT)
- Payable moly = moly content x 99%
 - Invoice value = payable moly x moly oxide price, less roasting charge

Base Metals Pricing & Concentrate Contracts

Additional Data Sources

The background of the slide is a photograph of a large open-pit mine. A yellow dump truck is driving on a dirt road that runs along the edge of one of the many terraced levels of the mine. The rock faces of the mine are visible, showing different geological layers and textures.

Wood Mackenzie and CRU both report **monthly activity on TC/RC's, TC's and premiums** in their monthly monitors for copper, lead & zinc concentrates.

CRU also has a monthly historic data file covering both **annual and spot** numbers.

Overview

Greg Waller, VP, Investor Relations & Strategic Analysis

Base Metal Pricing & Concentrate Contracts

Michael Schwartz, Manager, Market Research

Base Metal Operations

Greg Waller, VP, Investor Relations & Strategic Analysis

Steelmaking Coal Operations

Lori Rozali, Investor Relations Manager

Energy

Ray Reipas, VP, Energy

Other Income Statement & Balance Sheet Items

Greg Waller, VP, Investor Relations & Strategic Analysis

Income & Resource Taxes

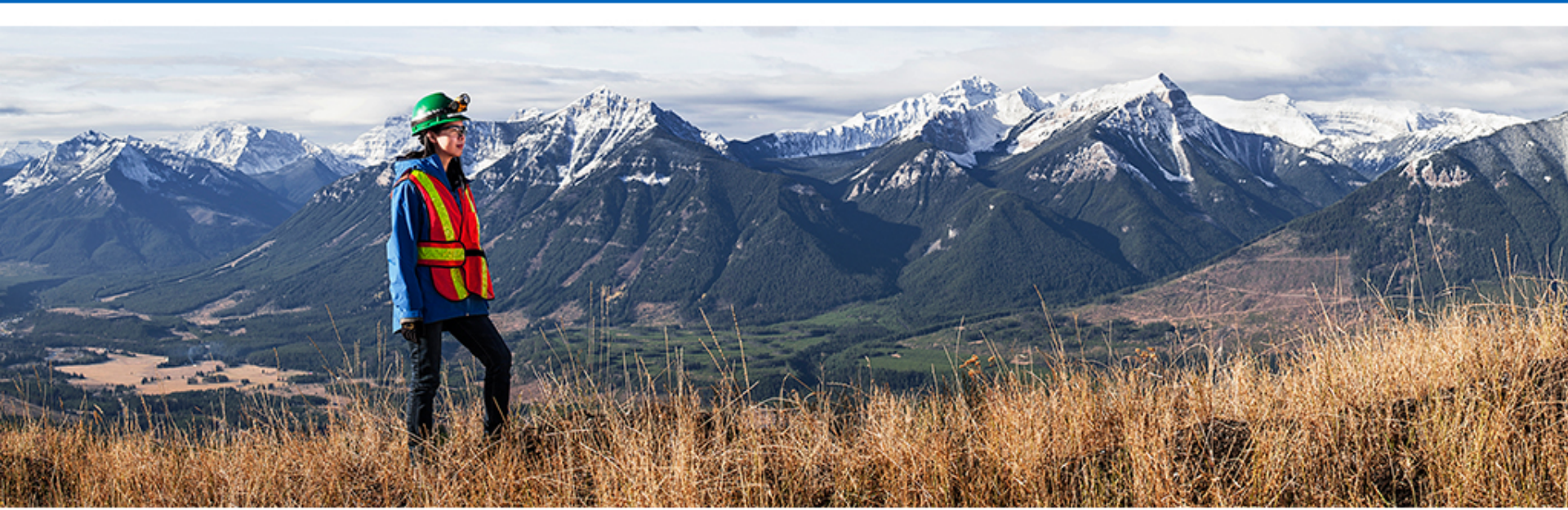
Doug Powrie, VP, Tax

Wrap Up & Final Q&A

Greg Waller, VP, Investor Relations & Strategic Analysis

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Copper Mines – Simplified Models



Cathode Producer

e.g. Quebrada Blanca

Concentrate Producer

e.g. Highland Valley

Antamina Modelling Issues

Ore mix & grades; mine life

Ore milled (tonnes) x head grade (%) x recovery (%) = Production (tonnes)

2014 Examples:

Highland Valley		Red Dog		Antamina	
Tonnes milled (000's)		Tonnes milled (000's)		Tonnes milled (000's)	
Copper		Zinc		Copper	
Head grade	0.29%	Head grade	16.6%	Head Grade	0.83%
Recovery	84.9%	Recovery	83.3%	Recovery	82.8%
Production (000's tonnes)	121.5	Production (000's tonnes)	596.0	Production (000's tonnes)	344.9
		Lead		Zinc	
		Head grade	4.4%	Head Grade	1.66%
		Recovery	65.3%	Recovery	82.6%
		Production (000's tonnes)	122.5	Production (000's tonnes)	211.0

Calculated results may not match reported results due to rounding of ore milled, grades, recoveries and production measurement location (port vs mine)

Note that our partners at Antamina report payable production. Teck reports total production.

Model – Copper Cathode Producer; Quebrada Blanca - Annual

	2012	2013	2014
Revenues (C\$ millions)	499	422	375
Sales (000's tonnes)	62.2	55.3	48.9
Metal Prices & Fx Rate			
Copper US\$/lb	3.61	3.32	3.11
Fx C\$/US\$	1.00	1.03	1.11

Reported in our financials

Revenues (C\$ millions)

Copper (LME)	495	417	370
Premiums (& timing of sales differences)	4	5	5
Total Revenues	499	422	375

Implied Revenue (t x \$)

Premiums \$/lb (& timing differences)	0.03	0.04	0.04
---------------------------------------	------	------	------

Premium to LME price

Cost of sales (C\$ millions)

Operating costs	377	295	251
Distribution costs	7	6	6
Depreciation and amortization	99	118	134

Reported in our financials

Operating Cost - US\$/lb	2.75	2.35	2.11
Distribution Cost - US\$/lb	0.05	0.05	0.05
D&A Cost - US\$/lb	0.72	0.94	1.12

Derived

Operating profit (loss) (C\$ millions)

Quebrada Blanca-Before depreciation	115	121	118
Quebrada Blanca -After depreciation	16	3	-16

Reported in our financials

Model – Copper Cathode Producer; Quebrada Blanca - Quarterly

	Q1 14	Q2 14	Q3 14	Q4 14	2014
Revenues (C\$ millions)	98	92	91	94	375
Sales (000's tonnes)	12.4	12.3	11.9	12.3	48.9
Metal Prices & Fx Rate					
Copper US\$/lb	3.19	3.08	3.17	3.00	3.11
Fx C\$/US\$	1.10	1.09	1.09	1.14	1.11

Reported in our financials

Revenues (C\$millions)

Copper (LME)	96	91	91	93	370
Premiums (& timing of sales differences)	2	1	0	1	5
Total Revenues	98	92	91	94	375

Implied Revenue (t x \$)

Premiums \$/lb (& timing differences)	0.08	0.04	0.01	0.05	0.04
---------------------------------------	------	------	------	------	------

Premium to LME price

Cost of sales (C\$ millions)

Operating costs	65	65	65	56	251
Distribution costs	1	2	2	1	6
Depreciation and amortization	36	41	32	25	134

Reported in our financials

Operating Cost - US\$/lb	2.16	2.20	2.27	1.81	2.11
Distribution Cost - US\$/lb	0.03	0.07	0.07	0.03	0.05
D&A Cost - US\$/lb	1.20	1.39	1.12	0.81	1.12

Derived

Operating profit (loss) (C\$ millions)

Quebrada Blanca-Before depreciation	32	25	24	37	118
Quebrada Blanca -After depreciation	(4)	(16)	(8)	12	(16)

Reported in our financials

Model – Copper Concentrate Producer; Highland Valley - Annual

	2012	2013	2014
Revenues (C\$ millions)	1,012.0	882.0	943.0

Metal Prices			
Copper	3.61	3.32	3.11
Moly	13.00	10.00	11.50
US\$/C\$	1.00	0.97	0.91

Reported in our financials

Copper Con Value US\$/t con			
Copper Payable	2,688	2,472	2,316
Treatment Charge (world terms)	63	70	92
Refining Charge	69	74	91
Net Payable	2,557	2,328	2,133

Calculated based on
“benchmark” terms

Copper Con Sales			
Contained metal (tonnes)	117,000	111,600	124,600
Concentrate Grade	35.0%	35.0%	35.0%
Concentrate (tonnes)	334,286	318,857	356,000
Value \$/t	2,557	2,328	2,133
Revenue (US\$ millions)	854.6	742.2	759.3

Reported in our financials

Typical HG concentrate grade

Implied Revenue (t x \$)

<u>Moly Concentrates</u>			
Moly Sales - k lbs	10,000	6,200	4,900
Price net of Rc US\$/lb	12.03	9.26	10.64
Revenue (US\$ millions)	120.3	57.4	52.2

Reported in our financials

Total Revenues			
Copper	855	742	759
Moly	120	57	52
Other (Silver, Gold, Moly)	37	57	42
Total (US\$ millions)	1,012	856	854
Total Revenues (C\$ millions)	1,012	882	943

To reconcile reported

Model – Copper Concentrate Producer; Highland Valley - Annual (cont.)

	2012	2013	2014	
Operating Costs	445	438	484	Reported in our financials
Distribution Costs	37	34	40	
Total Costs	482.0	472.0	524.0	
Operating Margin (Before Dep'n)	530	408	419	
DD&A	115	111	154	
Operating Profit	415	297	265	Reported in our financials
Operating Profit check	415	299	265	
Ore milled (k tonnes)	45,383	44,861	49,932	Reported in our financials
Operating Cost / t ore milled	9.81	9.76	9.69	Derived
Distribution Cost / t con sold	111	107	112	
DD&A cost / t metal sold	983	995	1,236	
Capitalized Stripping (C\$millions)	92	113	123	Reported in our financials
Cap Strip C\$ / t ore milled	2.03	2.52	2.46	Derived
Cap Strip US\$ / lb copper	0.37	0.46	0.42	

Model – Copper Concentrate Producer; Highland Valley - Quarterly

	Q1 14	Q2 14	Q3 14	Q4 14	2014
Revenues (C\$ millions)	224	266	229	224	943

Metal Prices					
Copper	3.19	3.08	3.17	3.00	3.11
Moly	10.00	14.00	13.00	9.00	11.50
US\$/C\$	0.91	0.92	0.92	0.88	0.91

Reported in our financials

Copper Con Value US\$/t con					
Copper Payable	2,375	2,293	2,360	2,234	2,316
Treatment Charge (world terms)	92	92	92	92	92
Refining Charge	91	91	91	91	91
Net Payable	2,192	2,111	2,178	2,051	2,133

Calculated based on
“benchmark” terms

Copper Con Sales					
Contained metal (tonnes)	28,100	35,900	29,600	31,000	124,600
Concentrate Grade	35.0%	35.0%	35.0%	35.0%	35.0%
Concentrate (tonnes)	80,286	102,571	84,571	88,571	356,000
Value \$/t	2,192	2,111	2,178	2,051	2,133
Revenue (US\$ millions)	176.0	216.5	184.2	181.7	759.3

Reported in our financials

Implied Revenue (t x \$)

Moly Concentrates					
Moly Sales - k lbs	1,200	1,100	1,500	1,100	4,900
Price net of Rc US\$/lb	9.26	12.96	12.03	8.33	10.64
Revenue (US\$ millions)	11.1	14.3	18.1	9.2	52.2

Reported in our financials

Total Revenues					
Copper	176	216	184	182	759
Moly	11	14	18	9	52
Other (Silver, Gold, Moly)	17	13	8	6	43
Total (US\$ millions)	204	244	210	196	855
Total Revenues (C\$ millions)	224	266	229	224	944

To reconcile reported

Model – Copper Concentrate Producer; Highland Valley - Quarterly (cont.)

	Q1 14	Q2 14	Q3 14	Q4 14	2014
Operating Costs	107	121	114	142	484
Distribution Costs	9	11	10	10	40
Total Costs	116	132	124	152	524
Operating Margin (Before Dep'n)	107	132	101	79	419
DD&A	33	42	37	42	154
Operating Profit	74	90	64	37	265
Operating Profit check	75	92	68	30	265
Ore milled (k tonnes)	10,756	12,701	12,755	13,720	49,932
Operating Cost / t ore milled	9.95	9.53	8.94	10.35	9.69
Distribution Cost / t con sold	112	107	118	113	112
DD&A cost / t metal sold	1,174	1,170	1,250	1,355	1,236
Capitalized Stripping (C\$millions)	37	30	29	27	123
Cap Strip C\$ / t ore milled	3.44	2.36	2.27	1.97	2.46
Cap Strip US\$ / lb copper	0.56	0.36	0.42	0.36	0.42

Reported in our financials

Reported in our financials

Derived

Reported in our financials

Derived

Antamina Modelling Issues - Ore Mix & Grade

	2013	2014
Tonnes milled (000's)		
Copper-only ore	32,468 69%	35,107 70%
Copper-zinc ore	<u>14,571</u> 31%	<u>15,343</u> 30%
	47,039	50,450
tpd	128,874	138,219
Copper		
Grade (%)	1.07	0.83
Recovery (%)	87.2	82.8
Production (000's tonnes)	443	344.9
Sales (000's tonnes)	436.2	346.6
Zinc		
Grade (%)	2.12	1.66
Recovery (%)	84.4	82.6
Production (000's tonnes)	260.4	211.0
Sales (000's tonnes)	256.9	208.3

Copper ore grades and recoveries apply to all of the processed ores.
Zinc ore grades and recoveries apply to copper-zinc ores only.

Longer term transition to higher zinc production bias due to ore mix and grade – but will be variable

Milled ore mix must equal reserves mix over mine life

Copper grade milled must equal reserve grade over mine life

Zinc grade milled must equal reserve grade over mine life

Mineral Reserves At December 31, 2014

	Proven		Probable		Total		Ore Mix
	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	
Copper							
Copper only ore	144,500	1.00	230,900	0.97	375,400	0.98	58%
Copper-zinc ore	<u>64,900</u>	<u>1.07</u>	<u>206,300</u>	<u>0.83</u>	<u>271,200</u>	<u>0.89</u>	42%
	209,400	1.02	437,200	0.90	646,600	0.94	100%
Zinc							
Copper-zinc ore	64,900	2.20	206,300	2.10	271,200	2.10	

Antamina Modelling Issues - Mine Life

Mineral Reserves At December 31, 2014

	Proven		Probable		Total		Ore Mix
	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	
Copper							
Copper only ore	144,500	1.00	230,900	0.97	375,400	0.98	58%
Copper-zinc ore	64,900	1.07	206,300	0.83	271,200	0.89	42%
	209,400	1.02	437,200	0.90	646,600	0.94	100%
Zinc							
Copper-zinc ore	64,900	2.20	206,300	2.10	271,200	2.10	

Operating at 138 ktpd equals
~50 Mtpa ore milled

→ Reserve life ~13 years

Mineral Resources At December 31, 2014

	Measured		Indicated		Inferred		Ore Mix
	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	Tonnes (000's)	Grade (%)	
Copper							
Copper only ore	43,700	0.48	283,300	0.83	767,700	0.84	60%
Copper-zinc ore	20,900	0.57	141,500	0.94	514,600	0.92	40%
	64,600	0.51	424,800	0.87	1,282,300	0.88	100%
Zinc							
Copper-zinc ore	20,900	1.10	141,500	1.70	514,600	1.50	

M&I Resource life ~ 10 years

Inf Resource life ~ 25 years

Copper Cash Costs 1H 2015

	<u>HVC</u>	<u>CMA</u>	<u>QB</u>	<u>CdA</u>	<u>DP</u>	<u>BU</u>
Sales (kt)	67.0	36.3	22.3	35.6	6.8	168.0
<u>Optg Profit Method</u>						
OP before D&A (C\$M)	205	200	45	72	0	522
Fx C\$/US\$	1.24	1.24	1.24	1.24	1.24	1.24
OP before D&A (US\$M)	165	161	36	58	0	421
Margin US\$/ pay lb	1.16	2.09	.74	.77	0	1.17
Copper Price US\$/lb	2.69	2.69	2.69	2.69	2.69	2.69
Costs (by difference) US\$	1.53	0.60	1.95	1.92	2.69	1.52

Copper Unit Costs 1H 2015

Copper Unit Cost Reconciliation



(CAD\$ in millions, except where noted)	Three months ended June 30,		Six months ended June 30,	
	2015	2014	2015	2014
Revenue as reported	\$ 704	\$ 650	\$ 1,227	\$ 1,302
By-product revenue (A) (1)	(66)	(68)	(128)	(123)
Smelter processing charges	62	45	104	84
Adjusted revenue	\$ 700	\$ 627	\$ 1,203	\$ 1,263
Cost of sales as reported	\$ 533	\$ 490	\$ 959	\$ 942
Less:				
Depreciation and amortization	(146)	(133)	(259)	(251)
Inventory write-down	(3)	-	(8)	-
By-product cost of sales (B) (1)	(10)	(8)	(21)	(16)
Adjusted cash cost of sales	\$ 374	\$ 349	\$ 671	\$ 675
US\$ AMOUNTS				
Average exchange rate (CAD\$ per US\$1.00) (E)	\$ 1.23	\$ 1.09	\$ 1.24	\$ 1.10
Adjusted per unit costs – US\$/pound (3)				
Adjusted cash cost of sales	\$ 1.47	\$ 1.71	\$ 1.51	\$ 1.69
Smelter processing charges	0.24	0.22	0.24	0.21
Total cash unit costs - US\$/pound (1)	\$ 1.71	\$ 1.93	\$ 1.75	\$ 1.90
Cash margin for by-products – US\$/pound	\$ (0.22)	\$ (0.29)	\$ (0.24)	\$ (0.27)
Net cash unit costs – US\$/pound	\$ 1.49	\$ 1.64	\$ 1.51	\$ 1.63

Notes:

(1) By-products includes both by-products and co-products.

(2) Net unit cost cash cost of principal product after deducting co-product and by-product margins per unit of principal product and excluding depreciation and amortization.

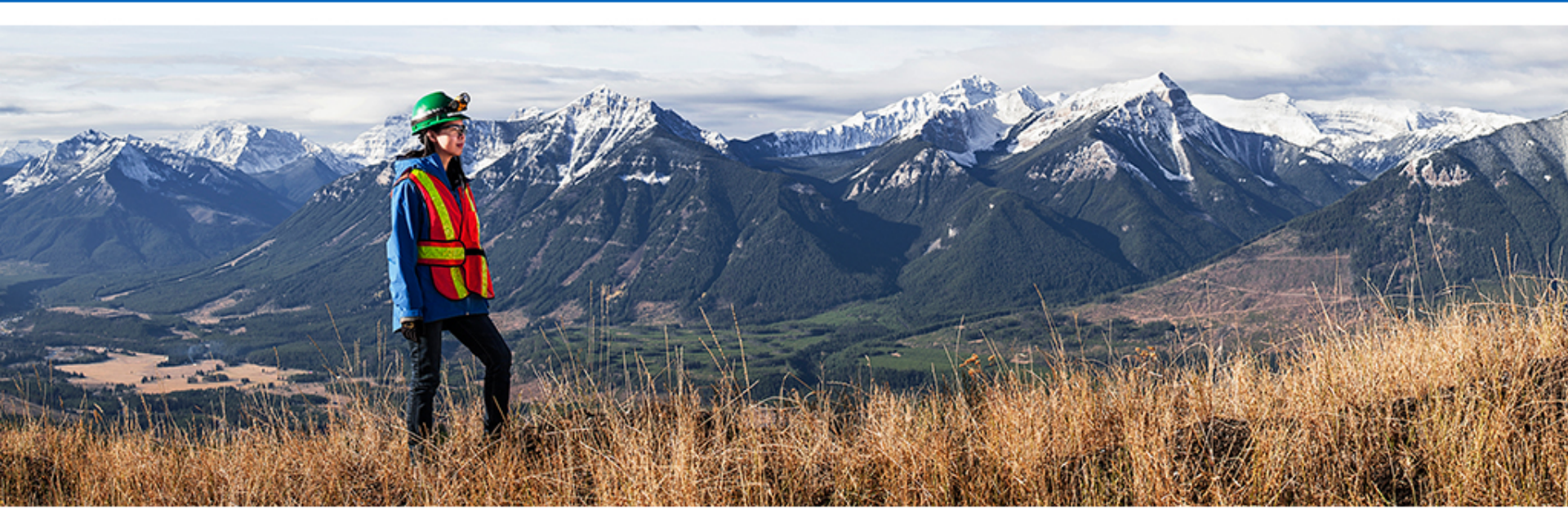
(3) Average period exchange rates are used to convert to US\$/lb equivalent.

Excludes

- Capitalized stripping
- Sustaining capital

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Zinc Mines – Simplified Models



Model – Zinc Concentrate Producer; Red Dog - Annual

	2012	2013	2014	
Revenues (C\$ millions)	892	874	1240	Reported in our financials
Metal Prices				
Zinc - average	0.88	0.87	0.98	
Lead	0.94	0.97	0.95	
US\$/C\$	1.00	0.97	0.91	
Zinc Con Value US\$/t con				Calculated based on “benchmark” terms
Zinc Payable	882	872	982	
Treatment Charge (world terms)	191	211	223	
PP	<u>-4</u>	<u>-5</u>	<u>10</u>	
Net Payable	695	666	750	
Zinc Con Sales				Reported in our financials
Contained metal (tonnes)	509,600	504,100	594,100	
Concentrate Grade	55%	55%	55%	
Concentrate (tonnes)	935,046	924,954	1,090,092	
Value \$/t	<u>695</u>	<u>666</u>	<u>750</u>	Implied Revenue (t x \$)
Revenue (US\$ millions)	649.7	616.1	817.4	

Model – Zinc Concentrate Producer; Red Dog - Annual (cont.)

	2012	2013	2014
Lead Con Value US\$/t con			
Lead Payable	1,053	1,087	1,064
Treatment Charge (world terms)	200	175	175
PP	<u>4</u>	<u>8</u>	<u>6</u>
Net Payable	849	904	884

Calculated based on
“benchmark” terms

Lead Con Sales			
Contained metal (tonnes)	95,600	100,200	112,800
Concentrate Grade	55%	55%	55%
Concentrate (tonnes)	175,413	183,853	206,972
Value \$/t	<u>849</u>	<u>904</u>	<u>884</u>
Revenue (US\$ millions)	148.9	166.1	182.9

Reported in our financials

Implied Revenue (t x \$)

Total Revenues			
Zinc	649.7	616.1	817.4
Lead	148.9	166.1	182.9
Other (Silver)	<u>93</u>	<u>66</u>	<u>127</u>
Total (US\$ millions)	892	849	1127
Total (C\$ millions)	892	874	1240

To reconcile reported

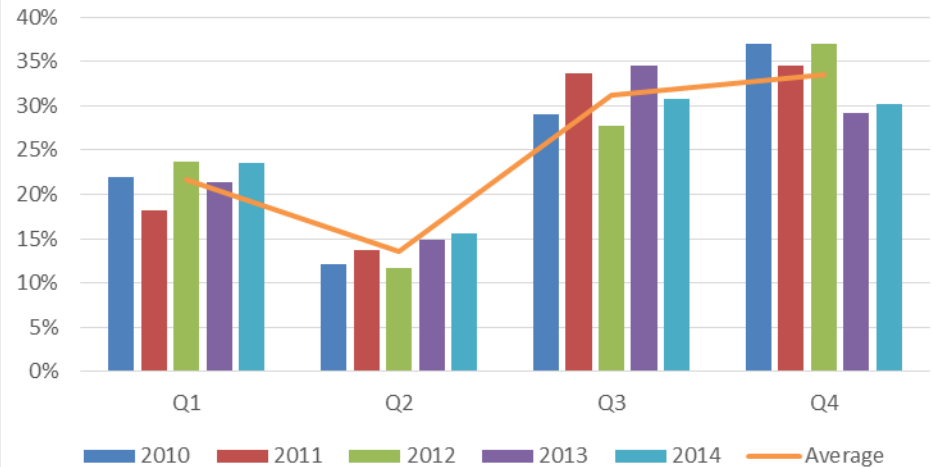
Model – Zinc Concentrate Producer; Red Dog - Annual (cont.)

	2012	2013	2014	
Total Revenues (C\$ millions)	892	874	1240	Reported in our financials
Operating Costs	212	222	252	
Distribution Costs	107	109	135	
Royalties	<u>137</u>	<u>125</u>	<u>215</u>	
Total Costs (C\$ millions)	456	456	602	
Operating Margin (Before Dep'n)	436	418	638	
DD&A	<u>56</u>	<u>54</u>	<u>64</u>	Reported in our financials
Operating Profit	380	364	574	
Operating Profit check	384	364	574	Reported in our financials
Ore milled (k tonnes)	3,576	3,853	4,300	
Operating Cost / t metal sold	350	367	356	Derived
Distribution Cost / t con sold	96	98	104	
DD&A cost / t metal sold	93	89	91	
Capitalized Stripping (C\$ Millions)	43	42	47	Reported in our financials
Cap Strip C\$ / t ore milled	12.02	10.90	10.93	Derived
Cap Strip US\$ / lb zinc	0.04	0.04	0.04	

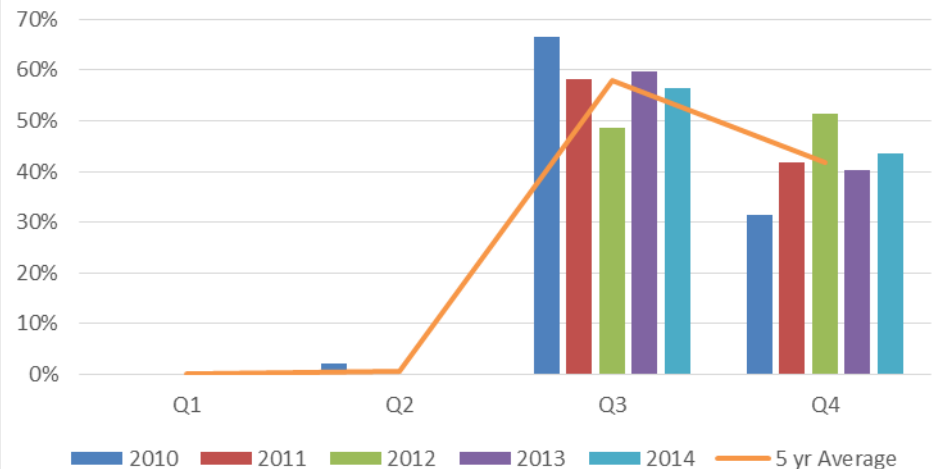
Red Dog Seasonality

- Operates 12 months; ships ~ 4 months
- Shipments to inventory in Canada and Europe; Direct sales to Asia
- Zinc Sales 65% Q3/Q4
35% Q1/Q2
- Lead Sales 100% Q3/Q4
0% Q1/Q2

Red Dog Zinc Sales Seasonality



Red Dog Lead Sales Seasonality



Model – Zinc Concentrate Producer; Red Dog - Quarterly

	Q1	Q2	Q3	Q4	2014
Revenues (C\$ millions)	208	147	459	426	1240

Metal Prices

Zinc - average	0.92	0.94	1.05	1.01	0.98
Lead	0.96	0.95	0.99	0.91	0.95
US\$/C\$	0.91	0.92	0.92	0.88	0.91

Reported in our financials

Zinc Con Value US\$/t con

Zinc Payable	922	942	1,053	1,013	982
Treatment Charge (world terms)	223	223	223	223	223
PP	<u>2</u>	<u>4</u>	<u>19</u>	<u>14</u>	<u>10</u>
Net Payable	698	715	811	776	750

Calculated based on
“benchmark” terms**Zinc Con Sales**

Contained metal (tonnes)	139,500	92,900	182,700	179,000	594,100
Concentrate Grade	55%	55%	55%	55%	55%
Concentrate (tonnes)	255,963	170,459	335,229	328,440	1,090,092
Value \$/t	<u>698</u>	<u>715</u>	<u>811</u>	<u>776</u>	<u>759</u>
Revenue (US\$ millions)	178.6	121.9	271.8	254.9	827.1

Reported in our financials

Implied Revenue (t x \$)

Model – Zinc Concentrate Producer; Red Dog - Quarterly (cont.)

	Q1	Q2	Q3	Q4	2014
Lead Con Value US\$/t con					
Lead Payable	1,076	1,064	1,109	1,020	1,067
Treatment Charge (world terms)	175	175	175	175	175
PP	<u>7</u>	<u>6</u>	<u>11</u>	<u>0</u>	<u>6</u>
Net Payable	894	884	923	844	886

Calculated based on
“benchmark” terms

Lead Con Sales					
Contained metal (tonnes)	0	0	63,800	49,000	112,800
Concentrate Grade	55%	55%	55%	55%	55%
Concentrate (tonnes)	0	0	117,064	89,908	206,972
Value \$/t	<u>894</u>	<u>884</u>	<u>923</u>	<u>844</u>	<u>889</u>
Revenue (US\$ millions)	0.0	0.0	108.1	75.9	184.0

Reported in our financials

Implied Revenue (t x \$)

Total Revenues					
Zinc	178.6	121.9	271.8	254.9	827.1
Lead	0.0	0.0	108.1	75.9	184.0
Other (Silver)	<u>11</u>	<u>13</u>	<u>41</u>	<u>43</u>	<u>108</u>
Total (US\$ millions)	189	135	421	374	1119
Total (C\$ millions)	208	147	459	426	1240

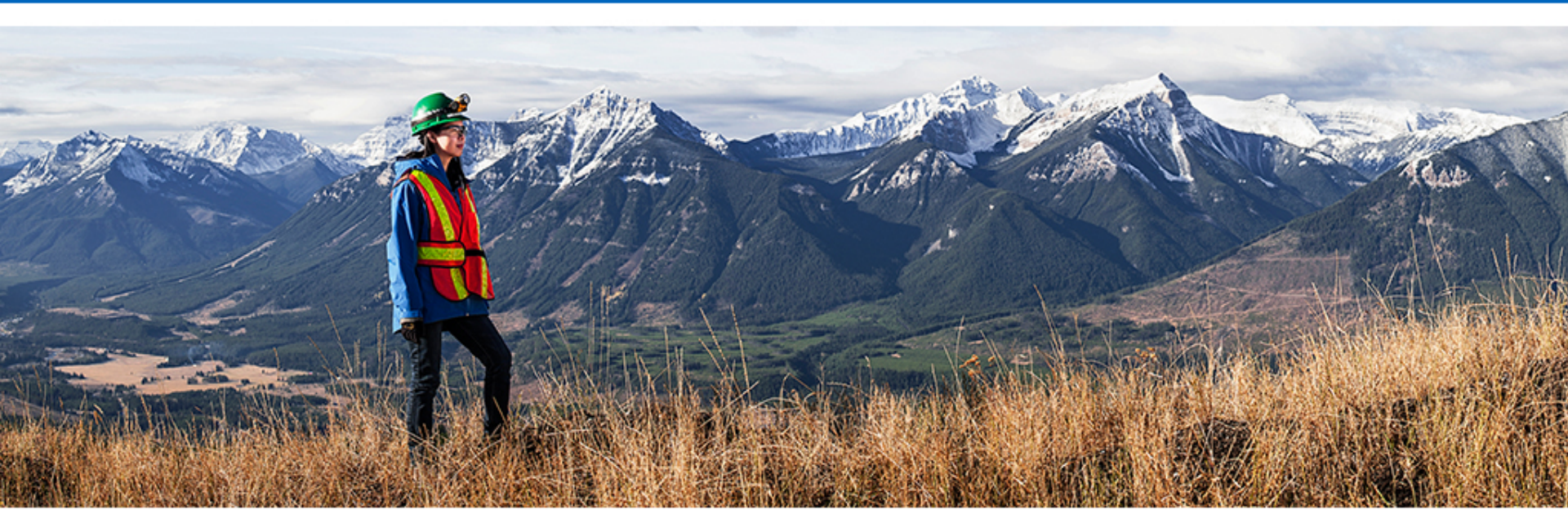
To reconcile reported

Model – Zinc Concentrate Producer; Red Dog - Quarterly (cont.)

	Q1	Q2	Q3	Q4	2014	
Total Revenues (C\$ millions)	208	147	459	426	1240	
Operating Costs	44	28	95	85	252	Reported in our financials
Distribution Costs	29	17	46	43	135	
Royalties	<u>32</u>	<u>9</u>	<u>93</u>	<u>81</u>	<u>215</u>	
Total Costs	105	54	234	209	602	
Operating Margin (Before Dep'n)	103	93	225	217	638	
DD&A	<u>15</u>	<u>13</u>	<u>19</u>	<u>17</u>	<u>64</u>	Reported in our financials
Operating Profit	88	80	206	200	574	
Operating Profit check	88	80	206	200	574	
Ore milled (k tonnes)	1,077	1,046	1,079	1,098	4,300	Reported in our financials
Operating Cost / t metal sold	315	301	385	373	356	Derived
Distribution Cost / t con sold	113	100	102	103	104	
DD&A cost / t metal sold	108	140	77	75	91	
Capitalized Stripping (C\$ Millions)	11	8	9	19	47	Reported in our financials
Cap Strip C\$ / t ore milled	10.21	7.65	8.34	17.30	10.93	Derived
Cap Strip US\$ / lb zinc	0.04	0.04	0.02	0.05	0.04	

Teck

Trail – Simplified Models



1. Optimization of concentrates feed mix which generates the highest profitability from treatment charges, free metal, by-products
2. Maximize the utilization of assets whether its stockpiles or equipment

1. Revenue

Trail Produces:

- Zinc
 - Lead
 - Silver
 - Gold
 - Specialty Metals – Indium, Germanium etc.
 - Chemicals & Fertilizers
- Reported products, and paid for in concentrates
- Unreported products, but not paid for in concentrates

2. Concentrate Costs

How to model?

3. Operating Costs

How to estimate?

Model – Smelter Revenue; Trail - Annual

	2012	2013	2014
Revenues (C\$ millions)	1,865	1,751	1,699
Metal Sales			
Zinc (000's tonnes)	287.4	294.1	276.9
Lead (000's tonnes)	88.3	85.2	77.9
Silver (million ounces)	22.9	22.5	20.6
Gold (thousand ounces)	60.0	62.0	49.7
Metal Prices & Fx Rate			
Zinc US\$/lb	0.88	0.87	0.98
Lead US\$/lb	0.94	0.97	0.95
Silver US\$/oz	31	24	19
Gold US\$/oz	1669	1411	1266
Fx C\$/US\$	1.00	1.03	1.11

Reported in our
financials

Revenues (C\$millions)

Zinc	558	581	661
Lead	183	188	181
Silver	710	556	435
Gold	100	90	70
Payable Metals	1,551	1,415	1,347
Power			
By-Products (incl premiums)	314	336	352
Total Revenues	1,865	1,751	1,699

>80% of total
revenues

Implied Revenue
from volume * price

Unreported products

Model – Smelter Cost of Sales; Trail - Annual

	2012	2013	2014	
Cost of sales (C\$ millions)				
Concentrates	1,239	1,145	1,042	Reported in our financials
Operating costs	461	386	393	
Distribution costs	105	108	122	
Depreciation and amortization	50	51	66	
Payable Metals (from previous)	1,551	1,415	1,347	Derived
Cost of Concentrates (% of Payable Metals)	80%	81%	77%	
Operating Cost - \$/t zinc & lead	1,227	1,018	1,108	
Distribution Cost - \$/t zinc & lead	279	285	344	
D&A Cost - \$/t zinc & lead	133	134	186	
Operating profit (loss) (C\$ millions)				
Operating profit (loss) before depreciation	59	112	142	Reported in our financials
Operating profit (loss) after depreciation	9	61	76	

Costs of metals paid for relative to revenue.
Varies with metal prices – lower silver prices in 2014 yielded lower payable %

Model – Smelter Revenue; Trail - Quarterly

	Q1 14	Q2 14	Q3 14	Q4 14	2014
Revenues (C\$ millions)	392	450	438	419	1,699
Metal Sales					
Zinc (000's tonnes)	61.9	72.1	70.2	72.7	276.9
Lead (000's tonnes)	19.0	22.0	19.2	17.7	77.9
Silver (million ounces)	5.1	5.8	5.5	4.2	20.6
Gold (thousand ounces)	11.6	15.7	13.1	9.3	49.7
Metal Prices & Fx Rate					
Zinc US\$/lb	0.92	0.94	1.05	1.01	0.98
Lead US\$/lb	0.96	0.95	0.99	0.91	0.95
Silver US\$/oz	20	20	20	17	19
Gold US\$/oz	1293	1288	1282	1201	1266
Fx C\$/US\$	1.1	1.09	1.09	1.14	1.11

Reported in our
financials

Revenues (C\$millions)					
Zinc	138	163	177	185	663
Lead	44	50	46	40	181
Silver	112	126	120	79	438
Gold	16	22	18	13	70
Payable Metals	311	362	361	317	1,350
Power					
By-Products (incl premiums)	81	88	77	102	349
Total Revenues	392	450	438	419	1,699

Implied Revenue
from volume * price

Unreported products

Differences vs. annual model due to distribution of sales by quarter.

Model – Smelter Cost of Sales; Trail - Quarterly

	Q1 14	Q2 14	Q3 14	Q4 14	2014
Cost of sales (C\$ millions)					
Concentrates	252	273	266	251	1042
Operating costs	95	98	98	103	394
Distribution costs	29	30	30	33	122
Depreciation and amortization	15	15	16	20	66
Payable Metals (from previous)	311	362	361	317	1,350
Cost of Concentrates (% of Payable Metals)	81%	76%	74%	79%	77%
Operating Cost - \$/t zinc & lead	1,174	1,041	1,096	1,139	1,110
Distribution Cost - \$/t zinc & lead	358	319	336	365	344
D&A Cost - \$/t zinc & lead	185	159	179	221	186
Operating profit (loss) (C\$ millions)					
Operating profit (loss) before depreciation	17	49	44	32	142
Operating profit (loss) after depreciation	2	34	28	12	76

Reported in our
financials

Derived

Reported in our
financials

Costs of metals paid for relative to
revenue - Varies with metal prices

Overview

Greg Waller, VP, Investor Relations & Strategic Analysis

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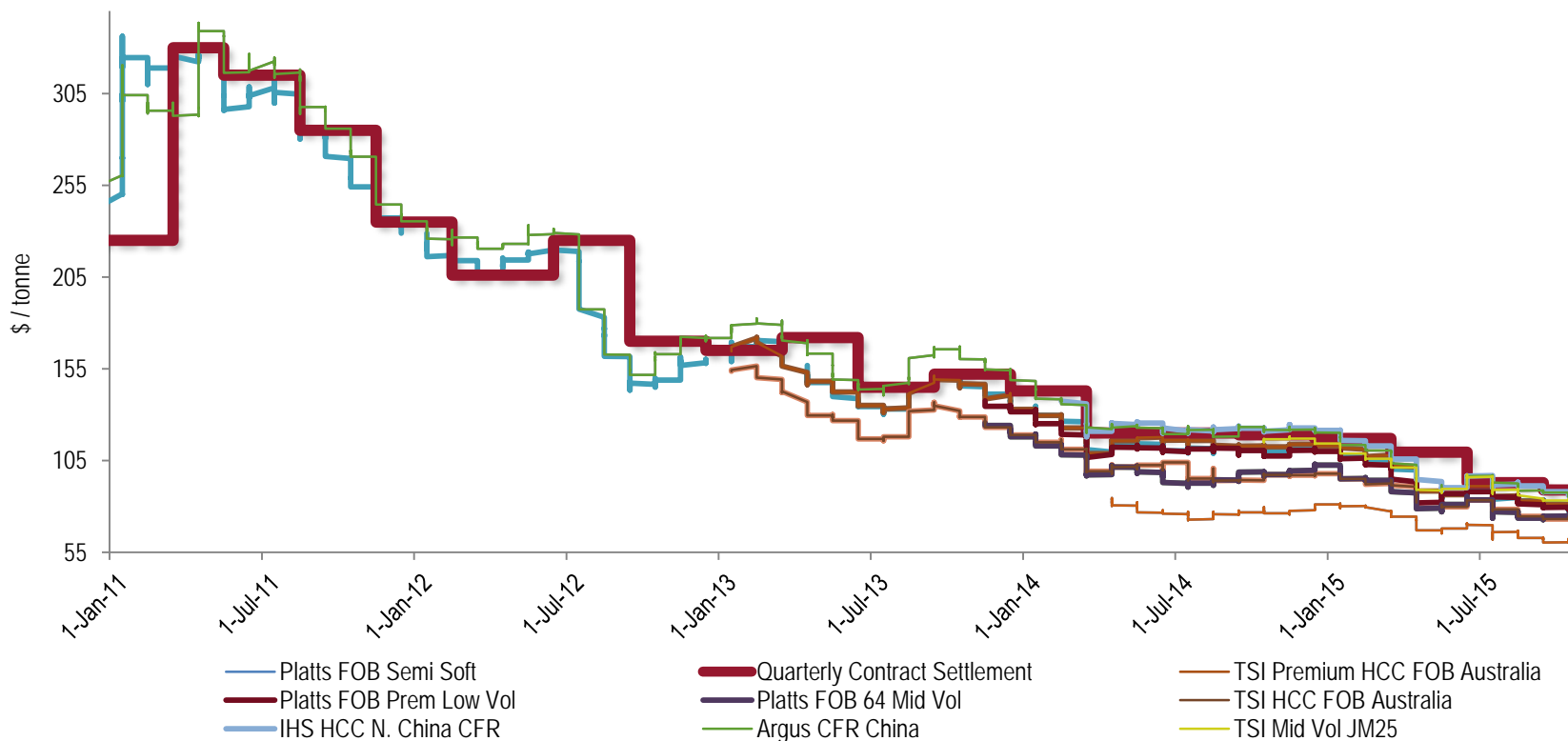
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Greg Waller, VP, Investor Relations & Strategic Analysis

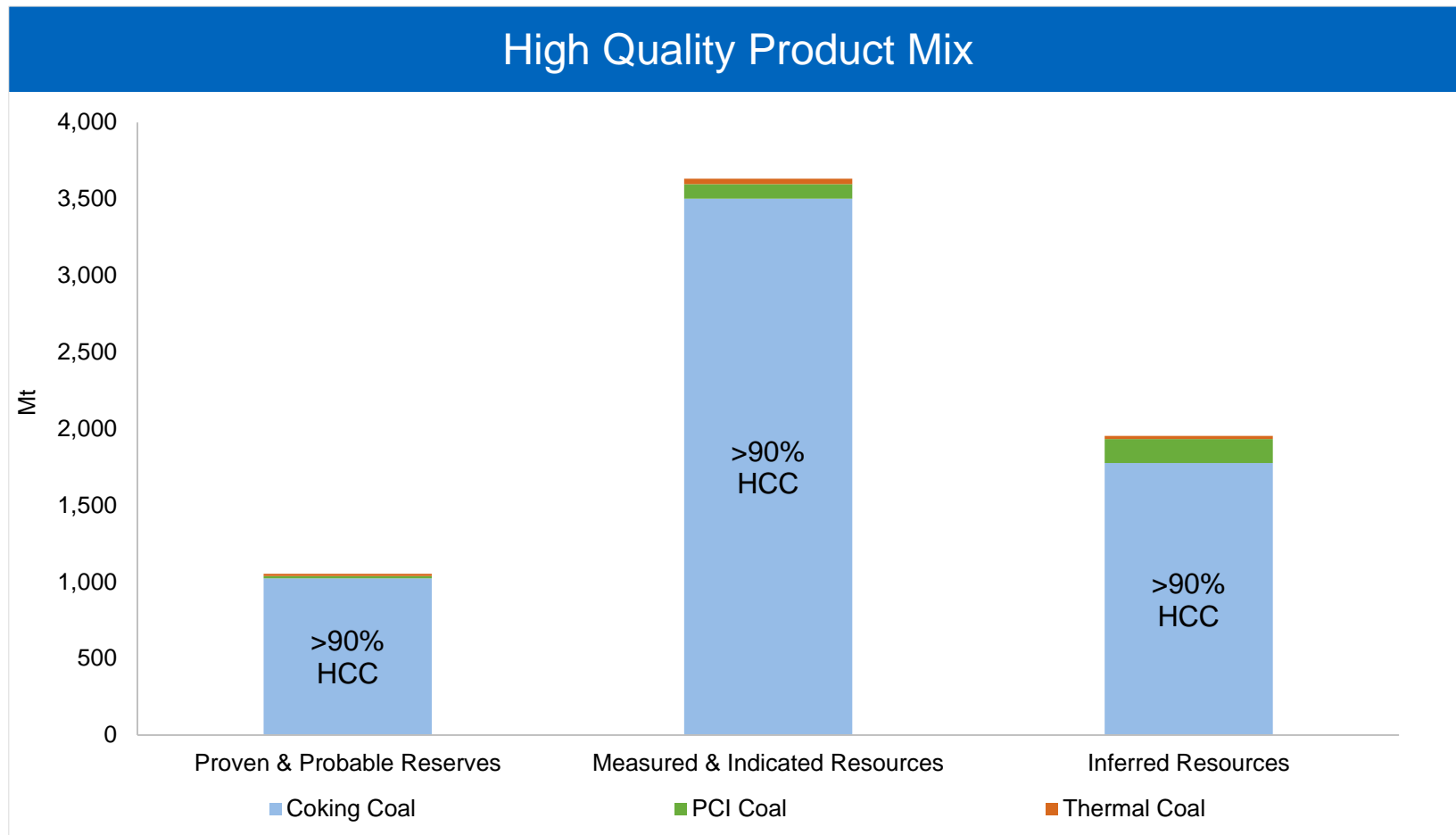
Steelmaking Coal

Multiple Price Assessments

Metallurgical Coal Price Assessments vs. Quarterly Benchmark Price



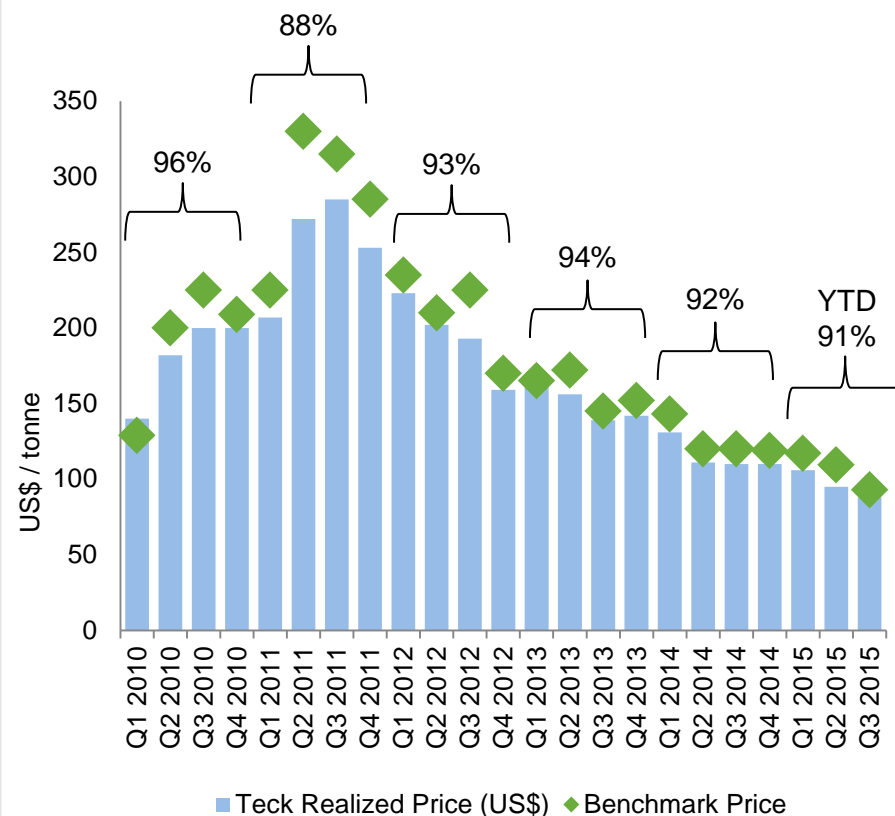
Source: Platts, Argus & The Steel Index



Discount to the benchmark price is a function of:

1. Product mix: >90% hard coking coal
2. Direction of quarterly benchmark prices and spot prices
 - Q4 2015 benchmark for premium products is US\$89/t

Historical Average Realized Prices



Average realized price discount: ~8-9%

Average realized % of benchmark: 91-92% (range: 88%-96%)

Simplified Annual Model – Revenue

	2012	2013	2014	Suggested Methodology
Sales (Mt)	24.0	26.9	26.2	Assume sales=production; sales guidance given each quarter
Average Realized Price:				
Benchmark Price (US\$/t)				Quarterly – in our release; find in industry news
Average Realized % of Benchmark				Assumption: based on previous slide
Average Realized Price (US\$/t)	193	149	115	Calculate: Benchmark (US\$/t) x (1 – avg. discount to benchmark %)
Average C\$/US\$ Exchange Rate	1.00	1.03	1.10	Assumption based on your outlook
Average Realized Price (C\$/t)	194	153	126	Calculate: Average realized price (US\$/t) x C\$/US\$ exchange rate
Revenue (C\$M)	4,647	4,113	3,335	Calculate: Sales (Mt) x average realized price (C\$/t)

Simplified Annual Model – Unit Costs

(C\$/tonne)	2012	2013	2014	Suggested Methodology
Unit costs:				
Site costs	57	50	51	Based on guidance
Inventory write downs	0	1	3	
Transportation	37	38	38	Based on guidance
Total cash unit costs	94	89	92	Calculate: Site costs + inventory write downs + transportation costs
Depreciation & amortization	21	27	27	Assumption based on history
Unit cost of sales (IFRS)	115	116	119	Calculate: Cash costs + depreciation & amortization

C\$ unit costs are down significantly from 2014 levels;
US\$ unit costs are down even further

Simplified Annual Model – Total Costs

(C\$M)	2012	2013	2014	Suggested Methodology
Total Costs:				
Site costs	1,367	1,326	1,327	Calculate: Site costs (C\$/t) x sales (Mt)
Inventory write downs	0	20	89	Calculate: Inventory write downs (C\$/t) x sales (Mt)
Transportation	888	1,025	996	Calculate: Transportation costs (C\$/t) x sales (Mt)
Royalties	0	13	10	
Total cash costs	2,255	2,384	2,422	Calculate: Total cash unit costs (C\$/t) x sales (Mt); or add the above
Depreciation & amortization	513	722	712	Assumption based on history
Cost of sales (IFRS)	2,768	3,106	3,134	Calculate: Total cash costs (C\$M) + depreciation & amortization (C\$M)

Simplified Annual Model – Gross Profit

(C\$M)	2012	2013	2014	Suggested Methodology
Revenue	4,647	4,113	3,335	Calculate: Sales (Mt) x average realized price (C\$/t)
Total cash costs	2,255	2,384	2,422	Calculate: Total cash unit costs (C\$/t) x sales (Mt); or add the above
Gross profit, before depreciation & amortization	2,405	1,729	913	Calculate: Revenue – total cash costs
Depreciation & amortization	513	722	712	Assumption based on history
Gross profit, after depreciation & amortization	1,892	1,007	201	Calculate: Gross profit (before D&A) – depreciation & amortization

Simplified Quarterly Model – Revenue

	Q1	Q2	Q3	Q4	FY 2014	Suggested Methodology
Sales (Mt)	6.2	6.8	6.7	6.5	26.2	Assume sales=production; sales guidance given each quarter
Average Realized Price:						
Benchmark Price (US\$/t)	143	120	120	119		Quarterly – in our release; find in industry news
Average Realized % of Benchmark	92%	93%	92%	92%		Assumption: based on previous slide
Average Realized Price (US\$/t)	131	111	110	110	115	Calculate: Benchmark (US\$/t) x (1 – avg. discount to benchmark %)
Average C\$/US\$ Exchange Rate	1.10	1.09	1.09	1.14	1.10	Assumption based on your outlook
Average Realized Price (C\$/t)	143	122	119	123	126	Calculate: Average realized price (US\$/t) x C\$/US\$ exchange rate
Revenue (C\$M)	880	833	798	824	3,335	Calculate: Sales (Mt) x average realized price (C\$/t)

Simplified Quarterly Model – Unit Costs

(C\$/tonne)	Q1	Q2	Q3	Q4	FY 2014	Suggested Methodology
Unit costs:						
Site costs	52	53	50	48	51	Based on guidance
Inventory write downs	5	2	3	4	3	
Transportation	38	37	38	39	38	Based on guidance
Total cash unit costs	95	92	91	91	92	Calculate: Site costs + inventory write downs + transportation costs
Depreciation & amortization	29	26	27	27	27	Assumption based on history
Unit cost of sales (IFRS)	124	118	118	118	119	Calculate: Cash costs + depreciation & amortization

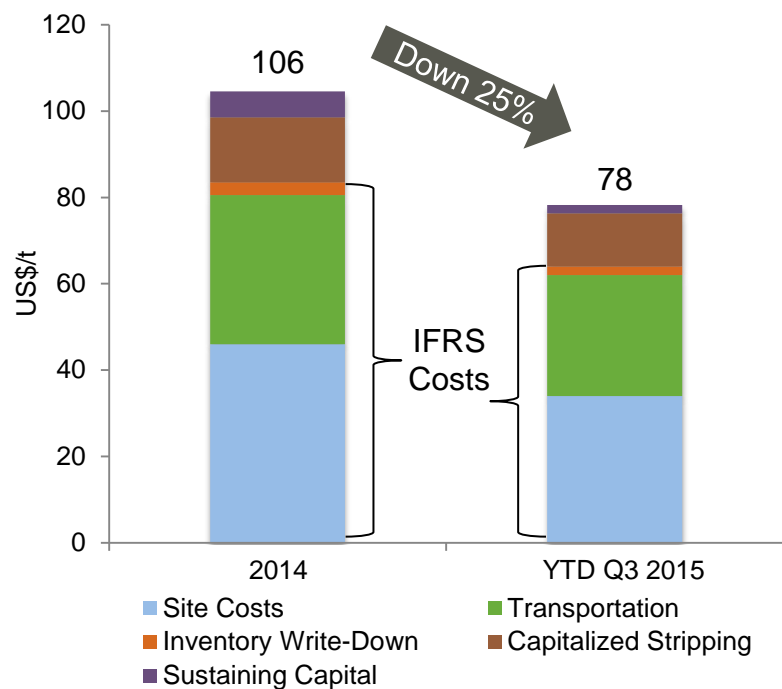
Simplified Quarterly Model – Total Costs

(C\$M)	Q1	Q2	Q3	Q4	FY 2014	Suggested Methodology
Total costs:						
Site costs	348	360	335	312	1,327	Calculate: Site costs (C\$/t) x sales (Mt)
Inventory write downs	30	14	22	23	89	Calculate: Inventory write downs (C\$/t) x sales (Mt)
Transportation	235	257	251	253	966	Calculate: Transportation costs (C\$/t) x sales (Mt)
Royalties	3	2	3	2	10	
Total cash costs	588	633	611	590	2,422	Calculate: Total cash unit costs (C\$/t) x sales (Mt); or add the above
Depreciation & amortization	178	177	179	178	712	Assumption based on history
Cost of sales (IFRS)	766	810	790	768	3,134	Calculate: Total cash costs (C\$M) + depreciation & amortization (C\$M)

Simplified Quarterly Model – Gross Profit

(C\$M)	Q1	Q2	Q3	Q4	FY 2014	Suggested Methodology
Revenue	880	833	798	824	3,335	Calculate: Sales (Mt) x Average Realized Price (C\$/t)
Total cash costs	588	633	611	590	2,422	Calculate: Total cash unit costs (C\$M) x sales (Mt)
Gross profit, before depreciation & amortization	294	203	189	234	913	Calculate: Revenue – total cash costs
Depreciation & amortization	178	177	179	178	712	Assumption based on history
Gross profit, after depreciation & amortization	116	26	10	56	201	Calculate: Gross profit (before D&A) – depreciation & amortization

Total Cash Cost YTD Q3 2015 vs. 2014



US\$/t	2014 (C\$1.10 / US\$)	YTD Q3 2015 (C\$1.26 / US\$)
Site ¹	\$50	\$36
Transportation	35	\$28
IFRS Total	\$85	\$64
Capitalized Stripping	\$15	\$12
Full Cash Cost	\$100	\$76
Sustaining Capex	\$6	\$2
Total Cash Cost	\$106	\$78

Teck costs lower than most major competitors

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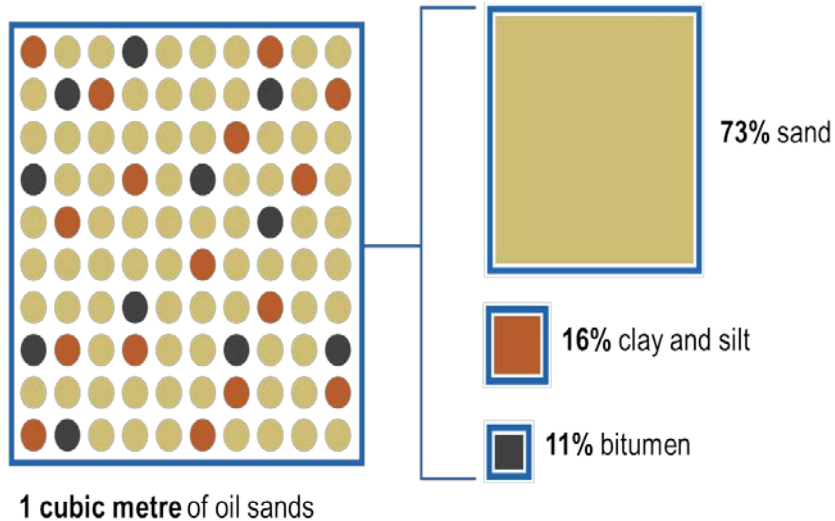
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Greg Waller, VP, Investor Relations & Strategic Analysis

What Are The Oil Sands?



- A natural mixture of sand, water, clay and heavy viscous oil called “bitumen”
- Unconsolidated...not rock
- Sand and water must be removed from the bitumen before it can be transported, upgraded or refined into petroleum products
- Bitumen will not flow unless heated or diluted

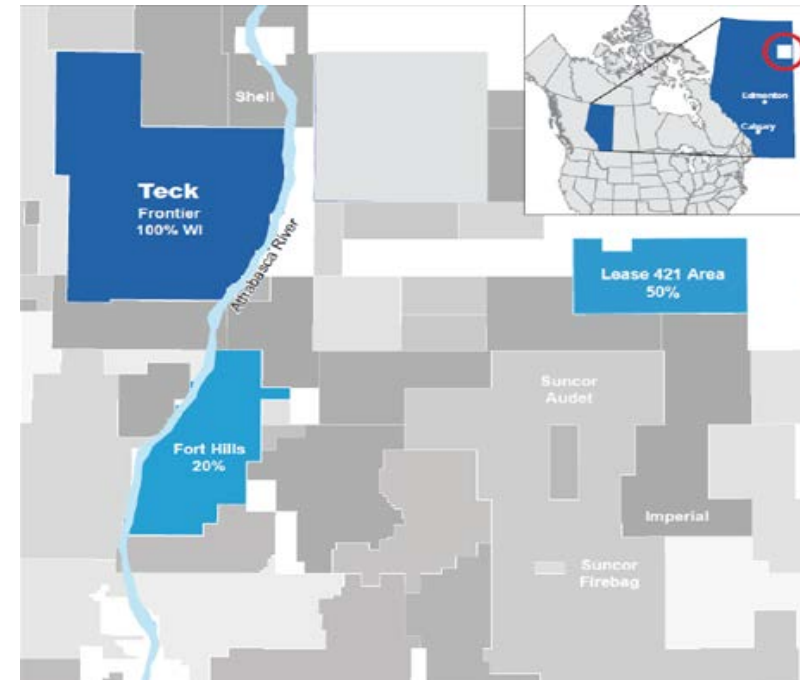


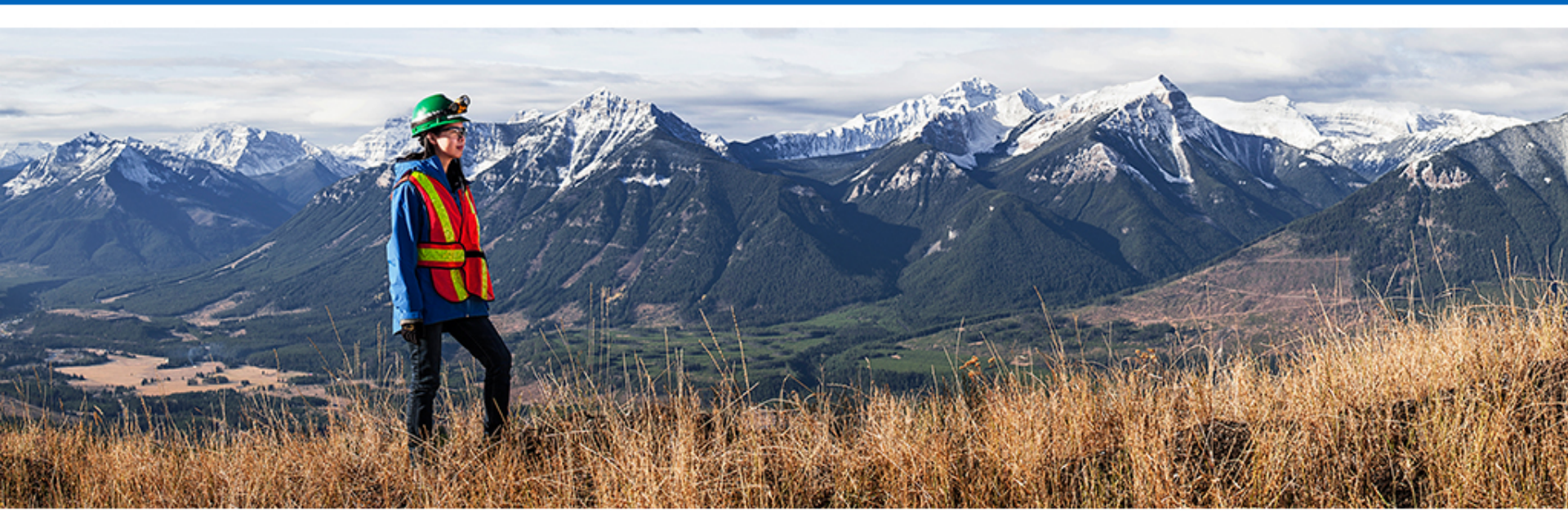
Photo courtesy: Suncor

Understanding the Terminology

- Petroleum is the general term for solid, liquid, or gaseous hydrocarbons
- Crude oil is a naturally occurring petroleum
- Bitumen is a type of crude oil that must be extracted via mining or in-situ
- Diluent is a lighter hydrocarbon used to assist pipeline movement of bitumen
 - Also known as C5+ (C5-C10 carbon chains) or “Condensate”
- Solvent is a mixture of pentane (C5) that facilitates the removal of water and solids from bitumen, at the same time removing a portion of the heaviest bitumen asphaltenes
 - The Fort Hills mining process will utilize a solvent that will remove nearly 50% of the asphaltenes from the bitumen (8% by total volume)
 - Increases API from 8 to 11
 - Produces a clean bitumen with water and solids content below 0.5% by volume
- Blended bitumen is a mixture of bitumen and diluent ready for transport and sale, generally consisting of 75% bitumen and 25% diluent

Teck

Fort Hills Project



Fort Hills By The Numbers¹

Teck's Sanction Capital²

~\$2.94

billion

Teck's Estimated 2015 Spend

\$850

million

Teck's Remaining Capital³

~\$1.5

billion

Operating & Sustaining Costs³

\$25-28

per barrel of bitumen

Sustaining Capital³

\$3-5

per barrel of bitumen

Teck's Share of Production

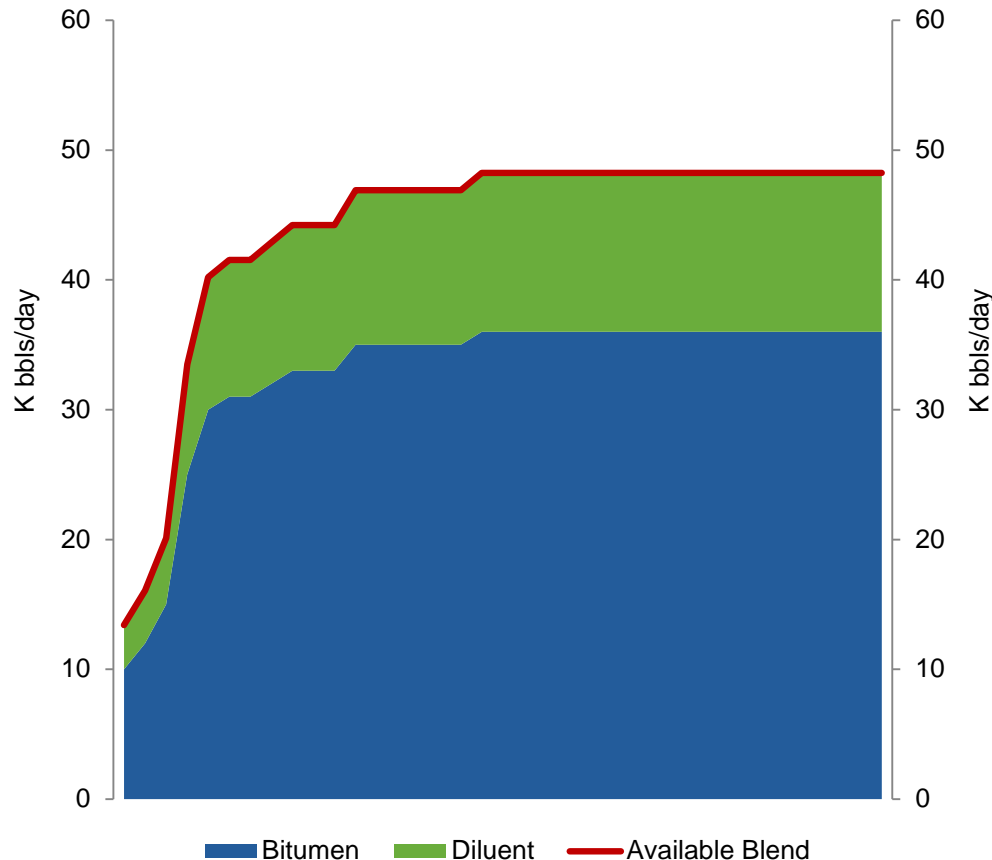
13,000,000

bitumen barrels per year

Mine life: **50** years

1. All costs and capital are based on Suncor's estimates.
2. Sanction capital is the go-forward amount from the date of the Fort Hills sanction decision (October 30, 2013), denominated in Canadian dollars and on a fully-escalated basis. Includes earn-in of \$240M.
3. As of October 21, 2015.
4. Sustaining capital is included in operating & sustaining costs.

Estimated Fort Hills Production

**Fort Hills Mine Project:**

- Teck Share: 20% or 36 kbpd of bitumen
- Mine start-up: December 2017
- 90% production reached after 12 months
- Production varies, depending on operating conditions and throughput

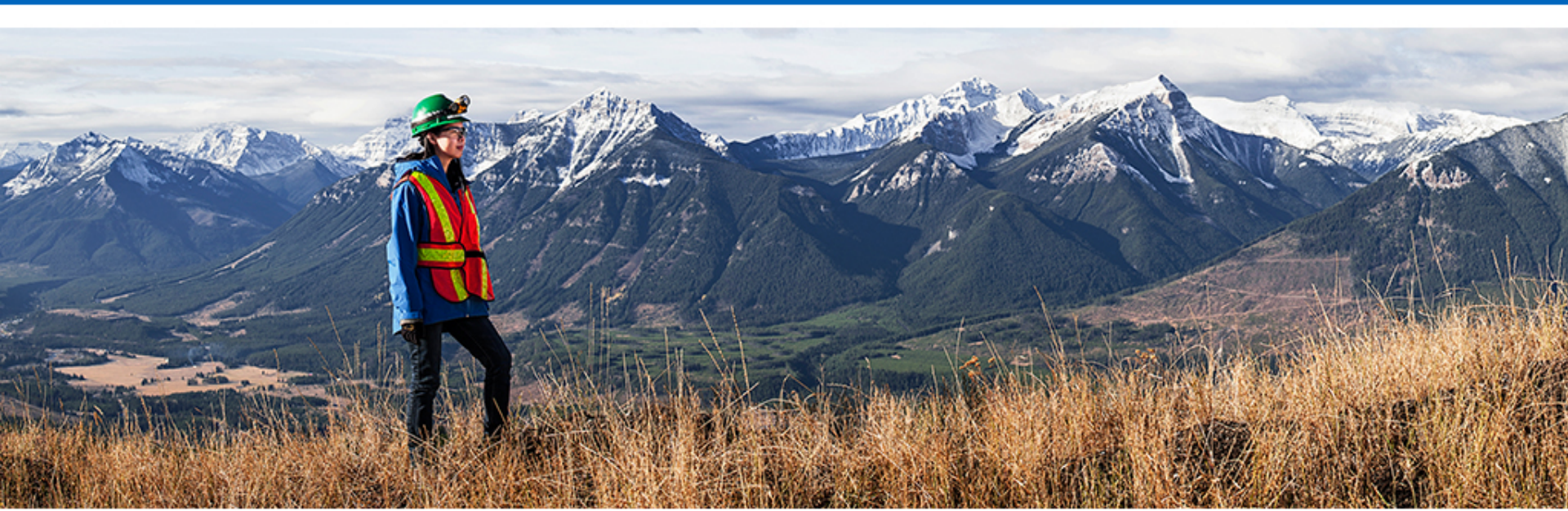
Diluent Blending Required

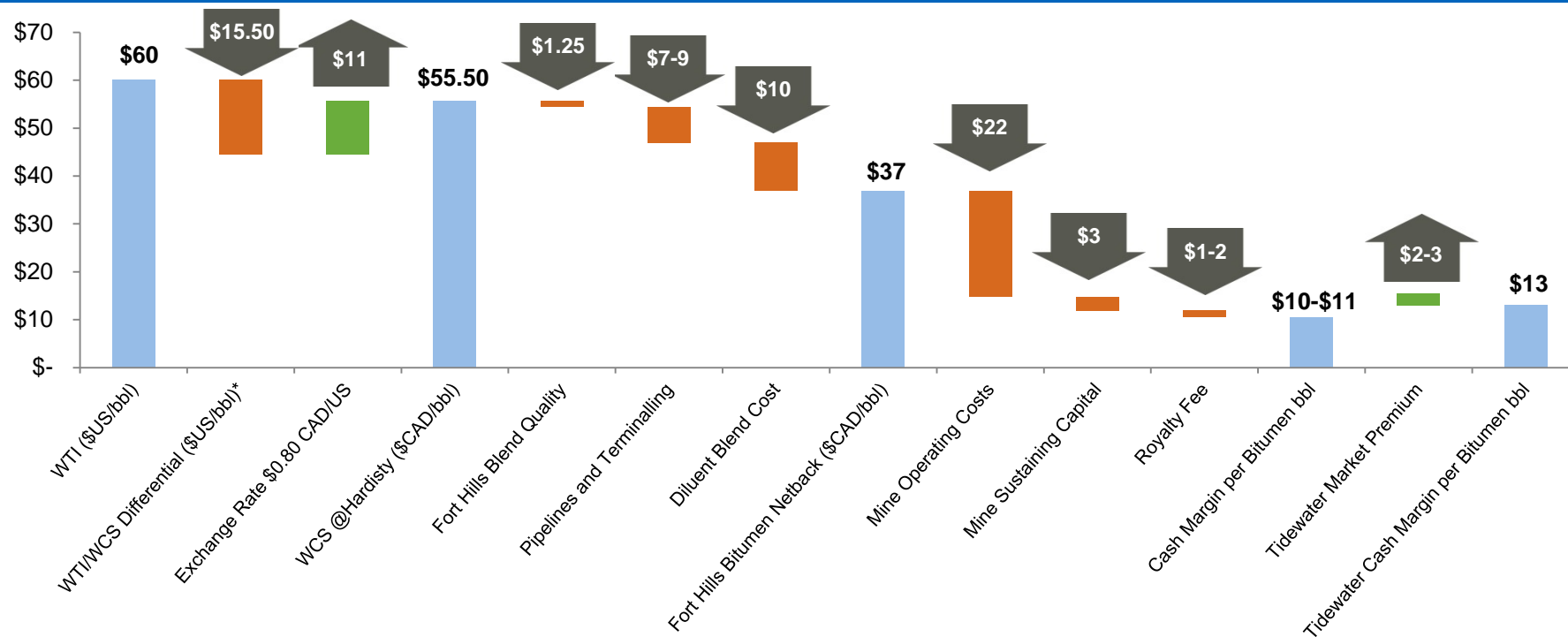
- Diluent required to meet pipeline viscosity specifications
- Typical barrel of blended bitumen is comprised of 75% bitumen and 25% diluent
- Blend requirements dependent on bitumen density, diluent quality and seasonality

**Total Available Blend For
Teck's Account: 45-50 kbpd**

Teck

Pricing & Quality



Cash Margin¹ Calculation Example

Teck seeks to secure dedicated transportation capacity for Fort Hills volumes to key markets to minimize WCS discount

Royalties based on pre-capital payout.

* WTI/WCS Differential based on forecast from Lee & Doma Energy Consulting: 2017/2018 Fort Hills Startup, Constrained Pipe/Excess Rail

**Tidewater Premium based on average premium pricing for USGC market via Keystone and Flanagan South Pipelines

Source: Alberta Energy bitumen valuation methodology (<http://www.energy.alberta.ca/OilSands/1542.asp>)

Crude Oil Pricing Benchmarks

Oil Sands Diluent Supply

- Natural Gas Liquids (C5+)
- Diluent pool of many qualities
- Priced as differential off WTI
- Location: Edmonton, Alberta

Western Canadian Select (WCS)

- Heavy Sour Oil Blend
- Location: Hardisty, Alberta

West Texas Intermediate (WTI)

- Light Sweet Crude Oil
- Location: Cushing, Oklahoma

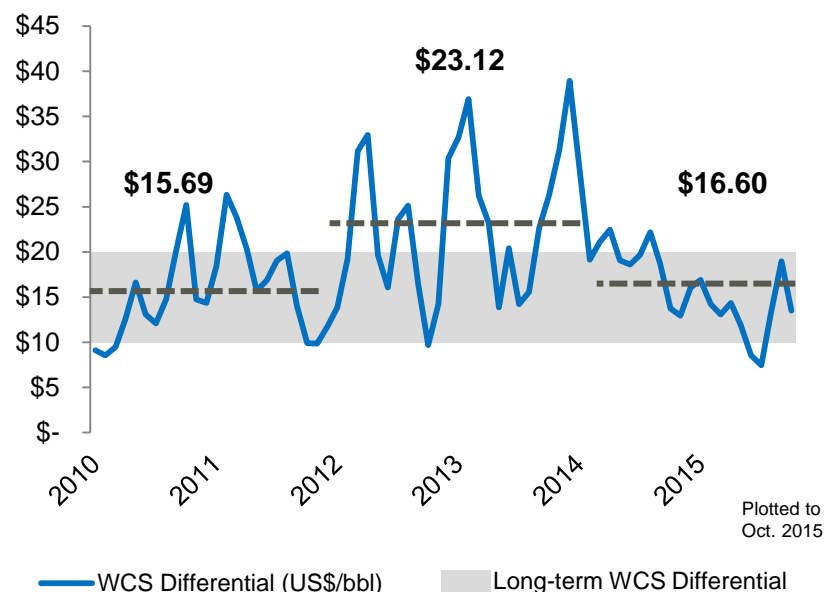
Maya

- Heavy Sour Crude Oil
- Similar Quality to Western Canadian Select
- Location: Offshore Mexico

Brent

- Light Sweet Crude Oil
- Global Marker
- Location: Sullom Voe, UK

Average Monthly WTI-WCS Differential



Western Canadian Select (WCS) Is The Benchmark Price For Canadian Heavy Oil At Hardisty, Alberta

WCS differential to West Texas Intermediate (WTI)

- Contract settled monthly as differential to Nymex WTI
- Long term differential of Nymex WTI minus \$10-20 US/bbl
- Based on heavy/light differential, supply/demand, alternate feedstock accessibility, refinery outages and export capability
 - Narrowed in 2014/2015 due to export capacity growth, rail capacity increases, and short term production outages
- Recently improved export capability to mitigate volatility
 - Further export capacity subject to rigorous regulatory review; potential impact to WCS differentials.

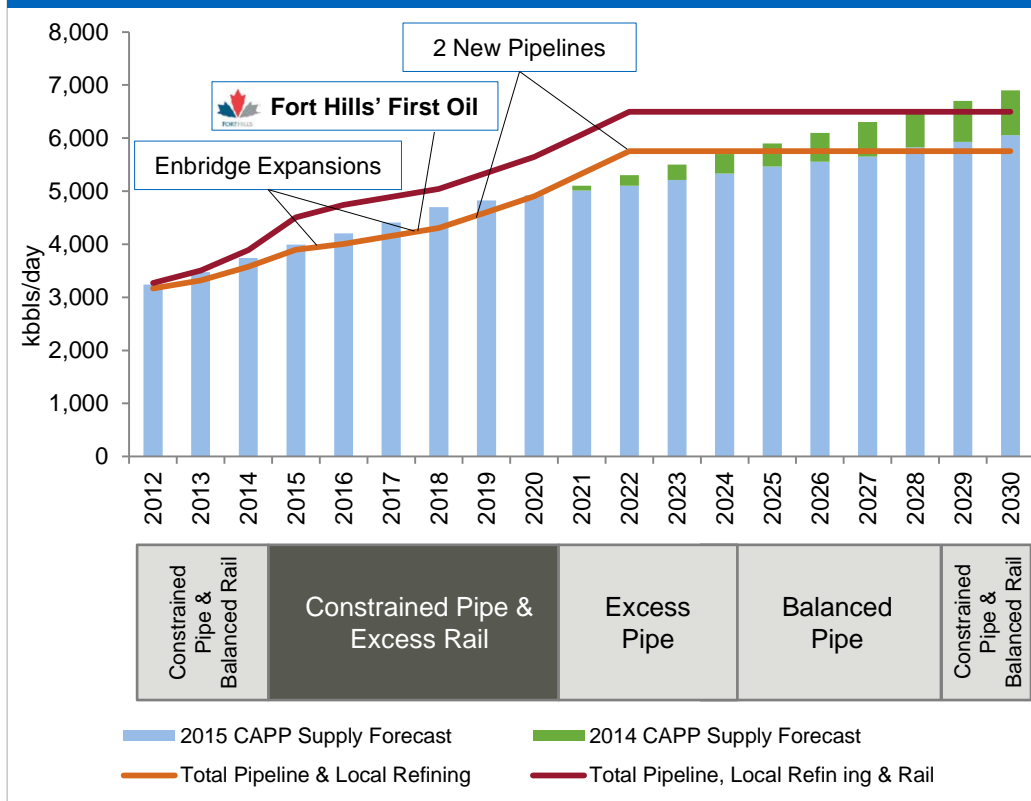
FORECAST*

WTI (US/bbl)	\$40	\$50	\$60	\$70	\$80	\$90	\$100
WCS Differential to Nymex WTI (US/bbl)	-\$13.00	-\$14.50	-\$15.50	-\$17.00	-\$18.00	-\$19.50	-\$20.50

***Forecast Assumptions:** Fort Hills Startup 2017/2018 with supply/demand model exiting Western Canada in a constrained pipe/excess rail transportation model, per Lee & Doma Energy Consulting.

Sufficient Transportation Capacity In Western Canada

Western Canadian Transport Supply & Demand

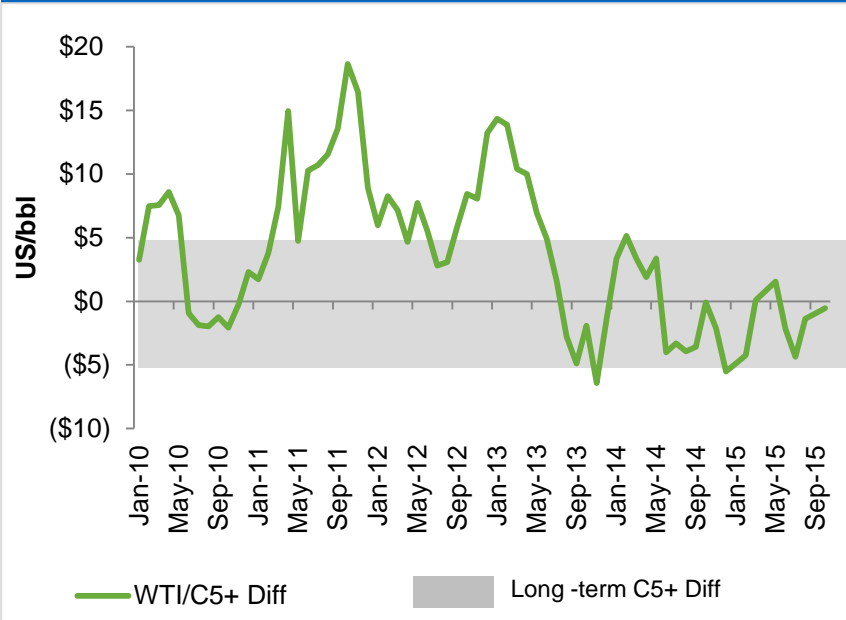


Assumptions

- Fort Hills first oil late 2017
- Enbridge mainline capacity expansions move forward
- Two of the proposed new export pipelines are put in place between 2019-2022
 - Providing incremental capacity of 1.0-1.6 MM bbls/day
 - Based on three potential new pipelines:
 - TransMountain TMX
 - Keystone XL
 - Energy East
 - Northern Gateway delayed

Sufficient pipeline & rail capacity to accommodate all production

Average Monthly WTI/Diluent (C5+) Differential



Diluent (C5+) at Edmonton, Alberta Is The Benchmark Contract For Diluent Supply For Oil Sands

Diluent (C5+) differential to West Texas Intermediate (WTI)

- Contract settled monthly as differential to Nymex WTI
- Based on supply/demand, seasonal demand (high in winter, low in summer), import outages
- Long-term Diluent (C5+) differential of Nymex WTI +/- \$5 US/bbl

Diluent (C5+) "Pool" in Edmonton is a common stream of a variety of qualities

- Diluent (C5+) pool comprised of local and imported Natural Gas Liquids

FORECAST*

WTI (US/bbl)	\$40	\$50	\$60	\$70	\$80	\$90	\$100
Diluent (C5+) Differential to Nymex WTI (US/bbl)	+\$2.50	+\$1.50	+\$0.50	-\$0.50	-\$1.50	-\$2.50	-\$3.50

***Forecast Assumptions:** Fort Hills Startup 2017/2018, using 2015 CAPP Western Canadian oil production forecast, Diluent (C5+) differentials per Lee & Doma Energy Consulting

Blend Cost Estimated \$8-12 Per Barrel Of Bitumen

Based On:

- 1) Acquisition of Diluent at Edmonton
 - Assuming US\$60 WTI price, plus the forecasted NYMEX WTI/C5+ contract differential of US\$0.50/bbl; plus
- 2) Transportation of Diluent
 - The approximate cost of diluent transportation from Edmonton to the oil sands producing region of C\$4-C\$5/bbl
- 3) Dilution of bitumen when blending for pipeline transportation generally at 25% diluent and 75% bitumen

Typical Diluted Bitumen (Dilbit) Blend

Western Canadian Select (WCS) at Hardisty



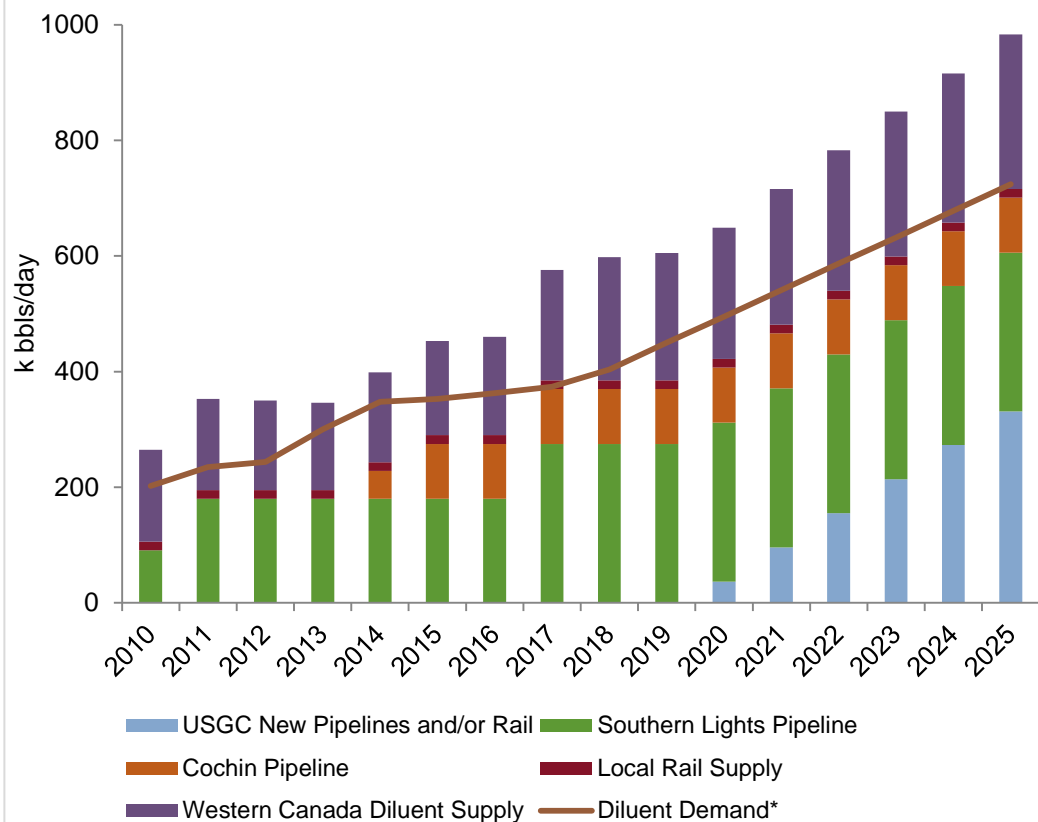
~25%
Diluent

~75%
Bitumen

$$\text{Diluent Blend Cost} = \text{Blend Value} - \left(\frac{(\text{Blend Value} - (\text{Diluent \% per bbl of Blend} * \text{Value of Diluent}))}{\text{Bitumen \% per bbl of Blend}} \right)$$

Western Canada Diluent Supply Readily Available

Diluent Demand (2015 CAPP Supply Forecast)

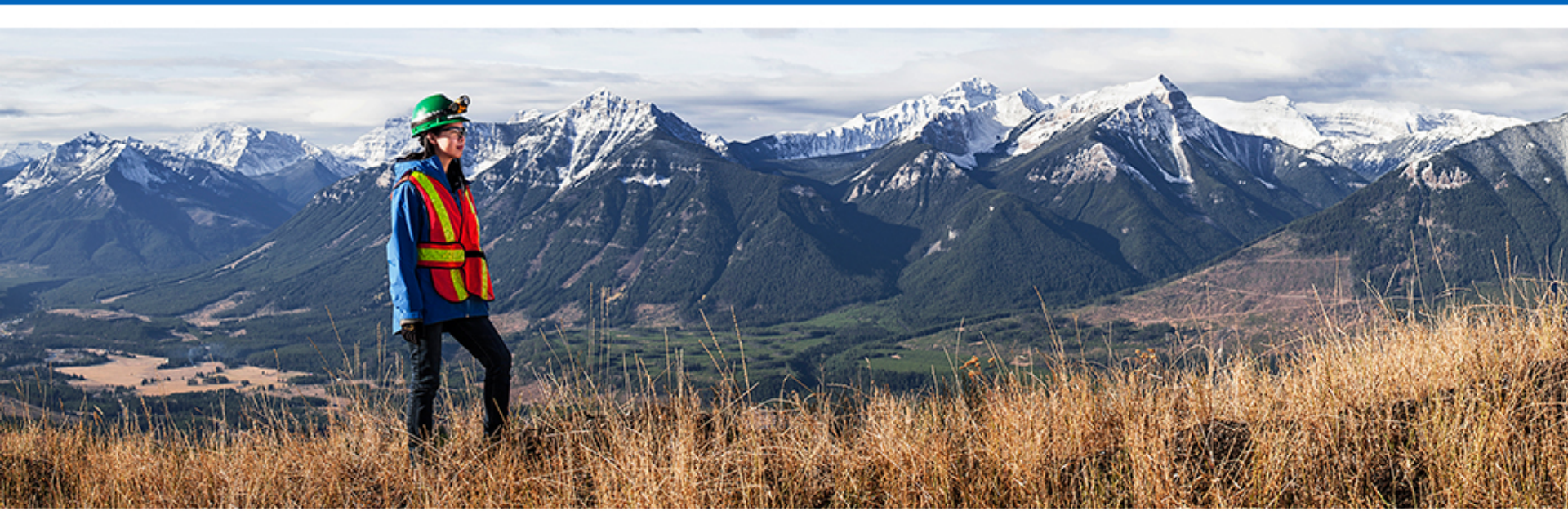


Edmonton C5+ Diluent Pool Comprised of Local and Imported Condensates

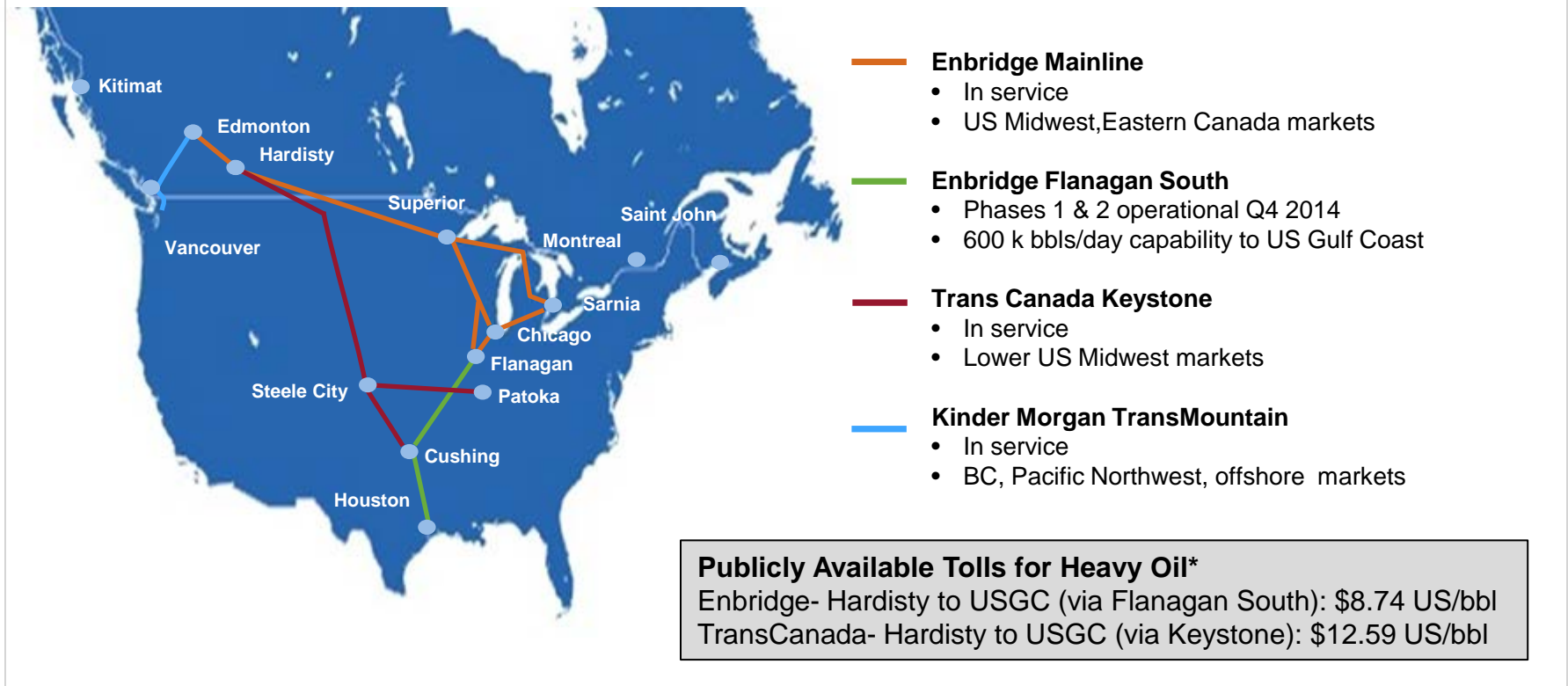
- 1) Local condensate supplied from Western Canada
- 2) Imported condensate via pipelines & rail
 - Refinery run light ends from USGC and Midwest

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Markets



Existing North American Pipelines to US/Canadian Markets



- The United States is a prime market for Canadian blended bitumen
 - Midwest is the traditional market for Canadian heavy oil
 - Gulf Coast market access is a priority for long term growth

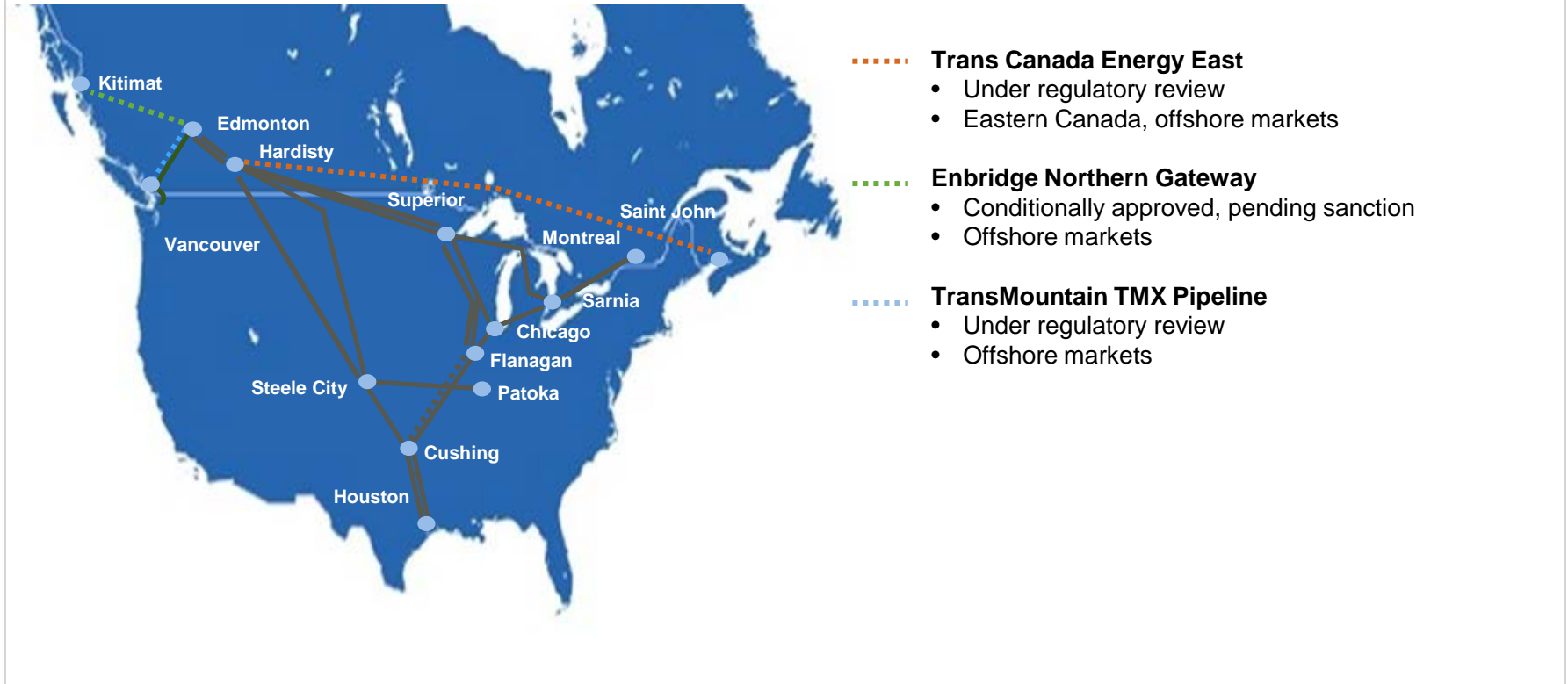
Additional US Pipeline Capacity Proposed

New/Proposed North American Pipelines to US Markets



- Several new pipelines and expansions have been proposed
- Market access will be improved as projects move forward

Proposed North American Pipelines to Tidewater Ports

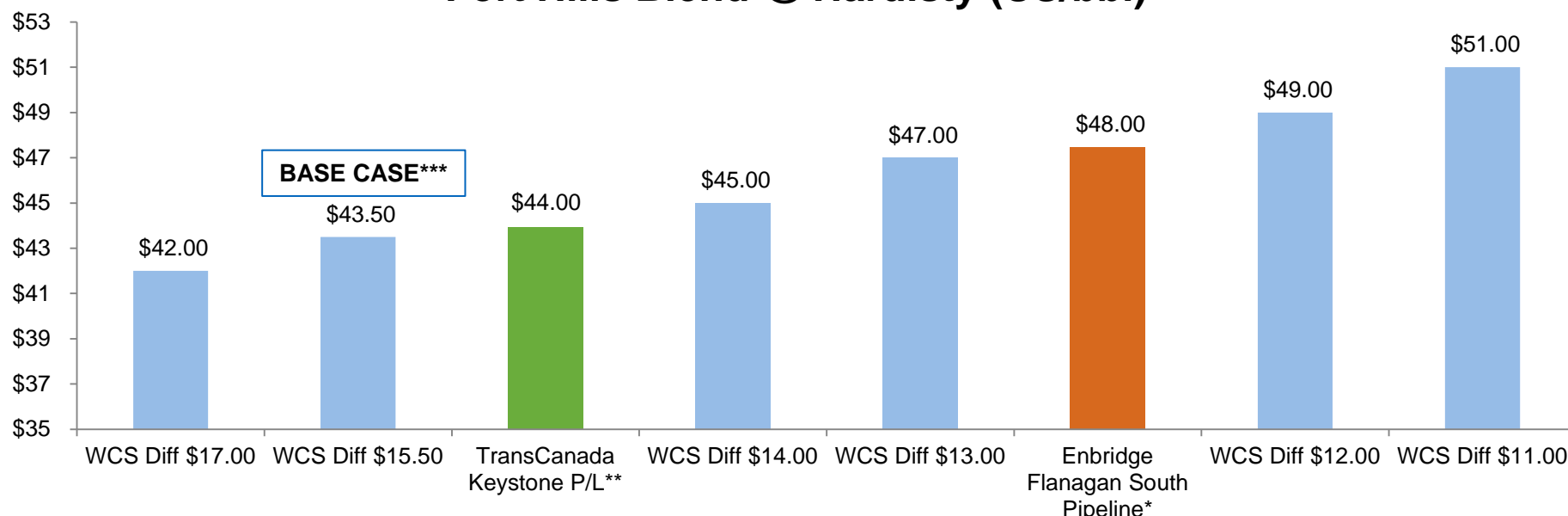


- Globally, heavy oil refining capacity exceeds supply
 - China, India and others have been building complex refining process units to process heavy oil

Tidewater Market Premium

Average of ~US\$2-\$3 per bbl

Fort Hills Blend @ Hardisty (US/bbl)



Assumptions

- WTI \$60 US/bbl
- WCS/Fort Hills Blend Differential at -\$1.00
- WCS Differential scenarios represent spot pricing at Hardisty, AB
- Supply/Demand model for Fort Hills start up 2017/2018 exiting Western Canada in a Constrained pipe/excess rail transportation model

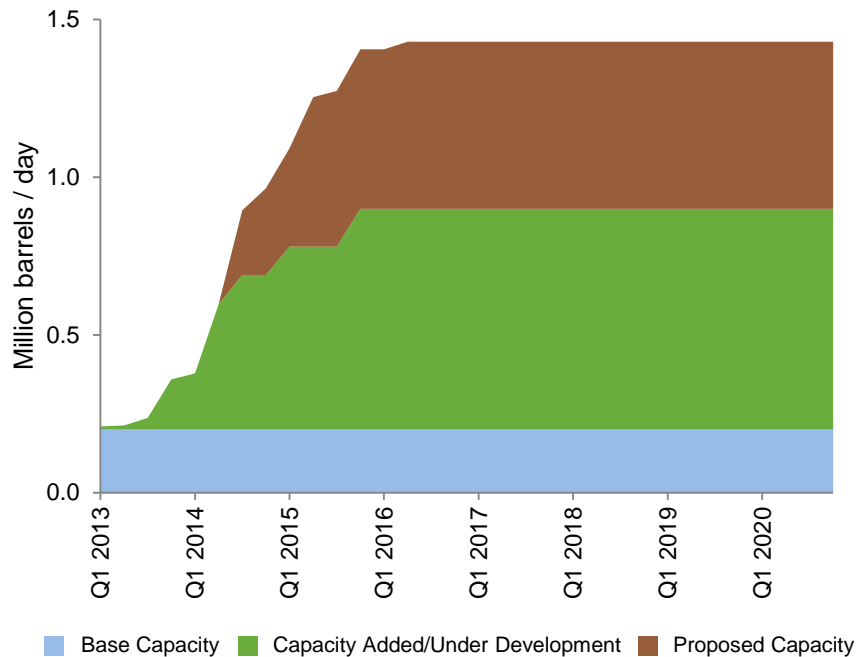
* Enbridge 2nd Open Season Flanagan South Pipeline \$8.74 US/bbl. Working capital from 40 days transit not included. See supplemental slide for toll calculation

** TransCanada Keystone 20yr Committed Toll from Hardisty to USGC \$12.59 US/bbl. Working capital from 40 days transit not included. See supplemental slide for toll calculation.

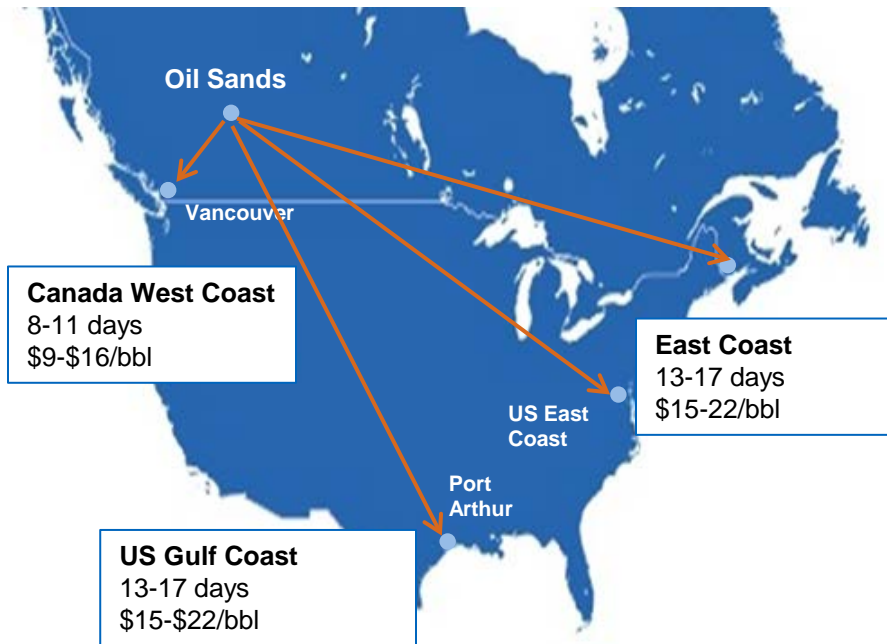
*** Base Case WTI/WCS differential as forecasted for Fort Hills Startup 2017/2018 by Lee & Doma Energy Consulting

Growing Rail Capacity in Western Canada

Western Canadian Rail Capacity



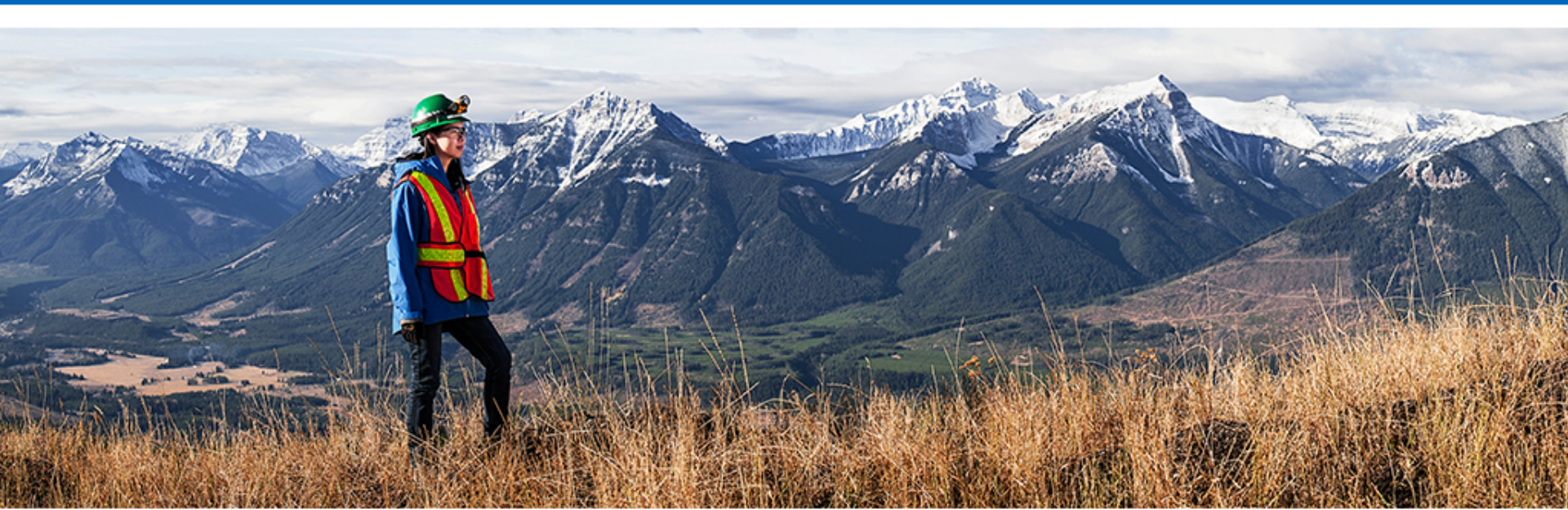
Estimated Rail Costs & Cycle Times



- Several rail loading terminals constructed or under development
- Several market options are available, as rail off-loading facilities have been developed throughout North America

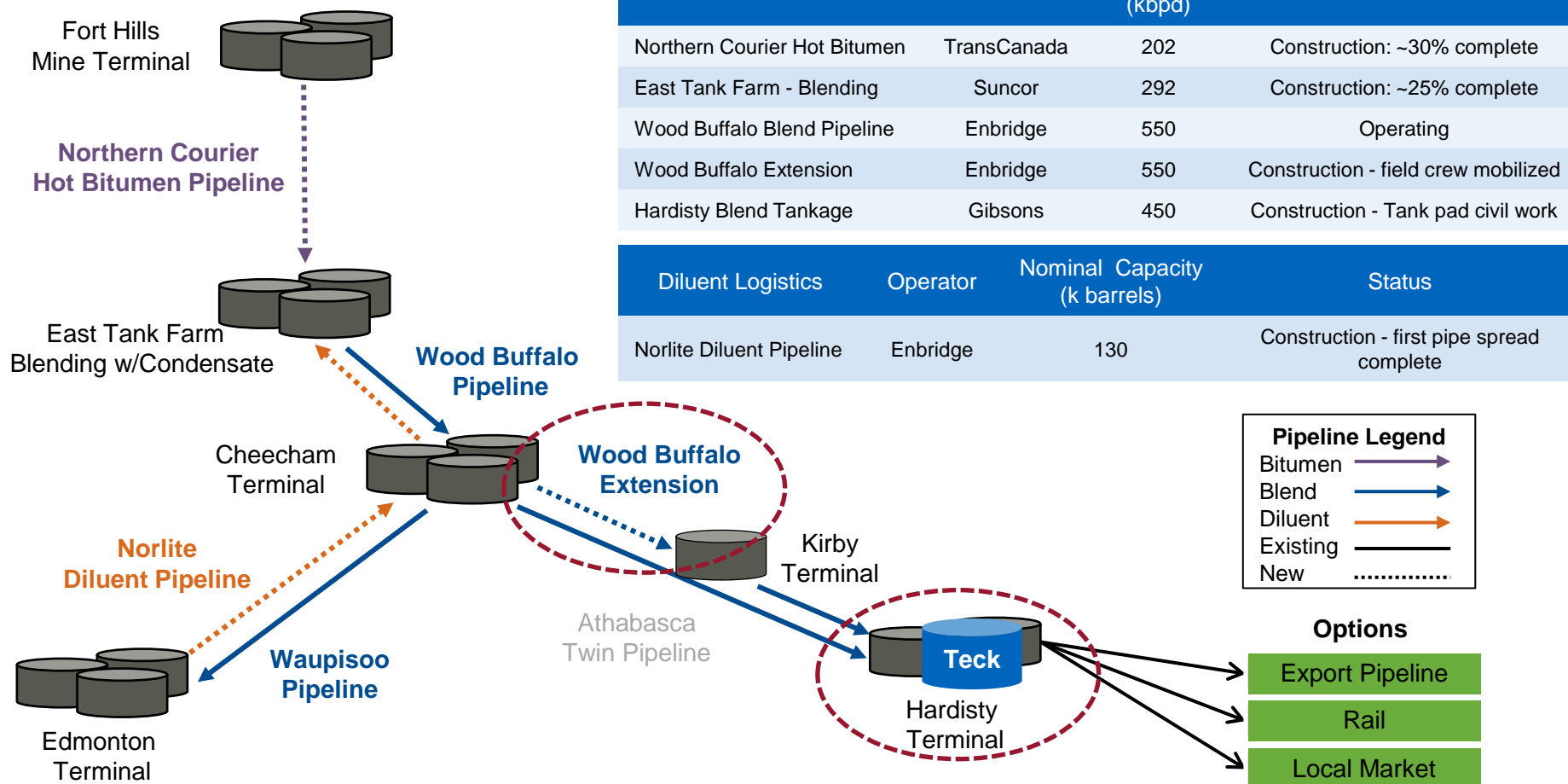
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Regional Pipeline Logistics & Market Strategy



Key Commercial Objectives

Committed Logistics Solutions in Alberta



Bitumen & Blend Logistics	Operator	Nominal Capacity (kbpd)	Status
Northern Courier Hot Bitumen	TransCanada	202	Construction: ~30% complete
East Tank Farm - Blending	Suncor	292	Construction: ~25% complete
Wood Buffalo Blend Pipeline	Enbridge	550	Operating
Wood Buffalo Extension	Enbridge	550	Construction - field crew mobilized
Hardisty Blend Tankage	Gibsons	450	Construction - Tank pad civil work

Diluent Logistics	Operator	Nominal Capacity (k barrels)	Status
Norlite Diluent Pipeline	Enbridge	130	Construction - first pipe spread complete

Bitumen & Blend Regional Logistics Toll: C\$7-C\$9 per bitumen barrel
 Diluent Logistics Toll: C\$4-C\$5 per diluent barrel

Market Access Strategy

Diversified Market Access

Sufficient Export Capacity In Place

- Includes Pipeline And Rail Capability
 - No shut in risk, but price risk likely

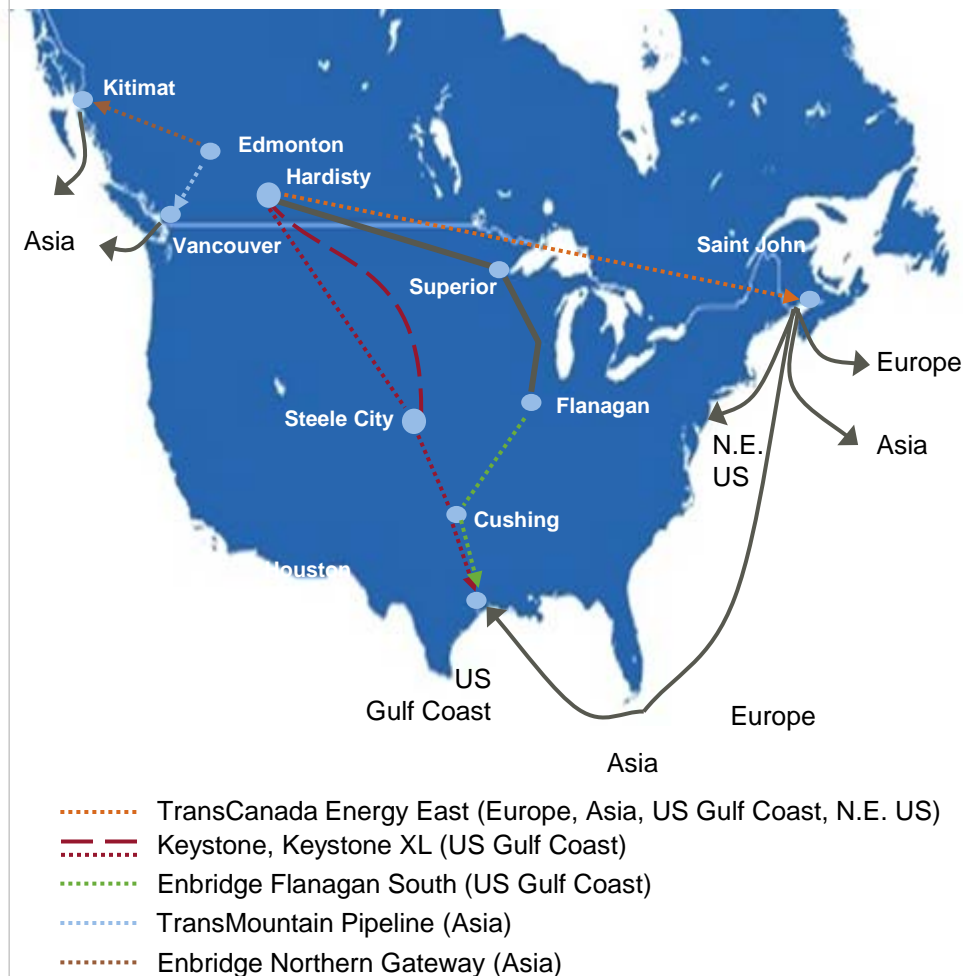
Targeting Long Term Market Access

- US Gulf Coast And Deep Water Ports
- Entered into commercial agreements:
 - 425 kbbls Hardisty storage capacity
- Pipeline capacity opportunities:
 - Keystone/Keystone XL/Flanagan South to US Gulf
 - TransMountain expansion to Vancouver
 - Energy East to East Coast

Non-committed barrels sold spot at Hardisty or nominated on common carriage pipeline

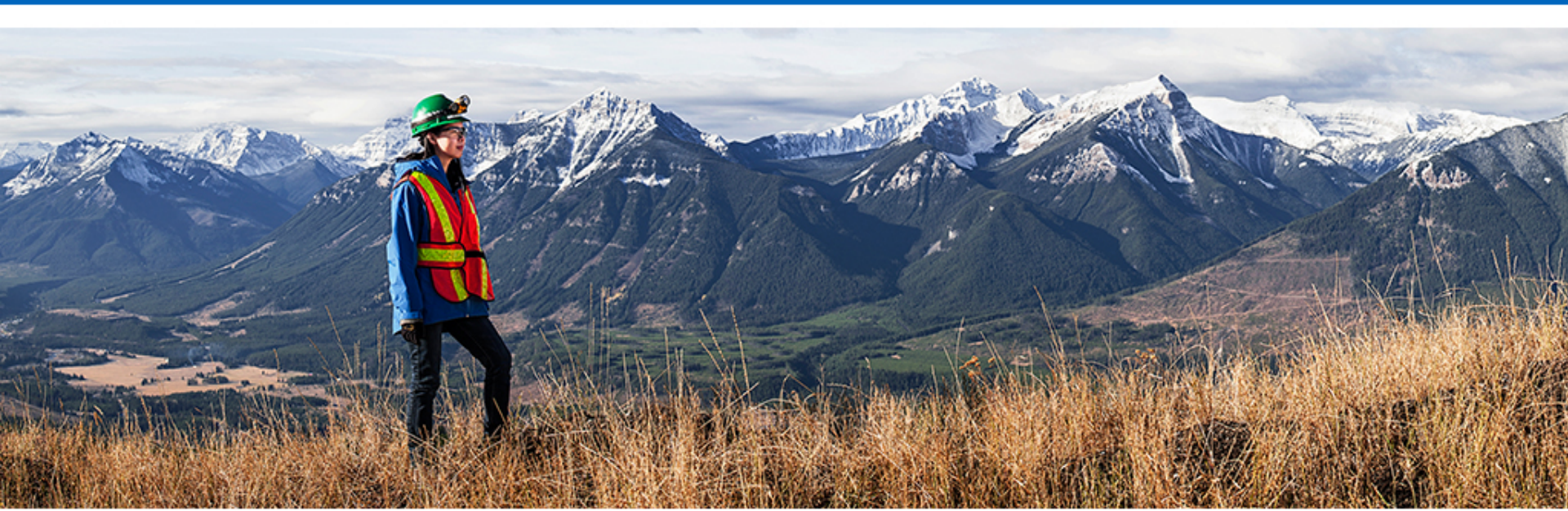
Teck can enter long-term commitments

Teck Marketing Plan for 50 kbpd Diluted Bitumen Blend



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Appendix



Enbridge Flanagan South Pipeline Tariff Hardisty to USGC

Enbridge Flanagan South Tariff Website:

<http://www.enbridge.com/DeliveringEnergy/Shippers/Tariffs/Enbridge-Pipelines-FSP-LLC-Flanagan-South-Tariffs.aspx>

Fixed Toll	\$7.76 US/bbl
Power	\$0.18 US/bbl
Future Mainline Fees*	\$0.80 US/bbl
Total	\$8.74 US/bbl

Notes:

**Teck estimated future Enbridge Mainline fees for capacity improvement*

-Fixed Toll is from 2nd Open Season; 10yr Term, <49,999 barrels per day

-Contract shippers are subject to apportionment on Enbridge Mainline

TransCanada Keystone Tariff Hardisty to USGC

TransCanada Keystone Comprised of Two Tolls:

1) From Hardisty, Alberta to US Border, and

http://www.transcanada.com/docs/Our_Businesses/Transcanada_Keystone-neb-tariff-no-16.pdf

2) From US Border to US Gulf Coast

http://www.transcanada.com/docs/Our_Businesses/Transcanada-keystone-ferc-no-6-20-0.pdf

Canadian Toll	\$3.09 US/bbl
US Toll	\$9.50 US/bbl
Total	\$12.59 US/bbl

Notes:

-Keystone Toll from 20yr Hardisty, AB to Port Arthur, TX

-Conversion from cubes to bbls = 6.28981

-Exchange Rate CAD/US = \$0.80

-Contract shippers have firm capacity not subject apportionment

Crude Monitor

<http://www.crudemonitor.ca/home.php>

Canadian Association of Petroleum Producers

<http://capp.ca/>

Alberta Energy bitumen valuation methodology

<http://www.energy.alberta.ca/OilSands/1542.asp>

Condensate Equalization Data

<http://capp.ca/publications-and-statistics/industry-equalization-steering-committee>

Bitumen Valuation Methodology (blending, WCS & CRW prices, etc):

<http://capp.ca/publications-and-statistics/publications/261786>

WCS, WTI Prices

<http://economicdashboard.albertacanada.com/EnergyPrice>

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Consolidated Statements of Income

(Unaudited)

	Year ended 31-Dec-2014
(C\$ in millions, except for share data)	
Revenues	\$8,599
Cost of sales	-7,071
Gross profit	1,528
Other operating expenses	
General and administration	-119
Exploration	-60
Research and development	-20
Other operating income (expense)	-281
Profit (loss) from operations	1,048
Finance income	4
Finance expense	-304
Non-operating income (expense)	-21
Share of losses of associates and joint ventures	-3
Profit (loss) before tax	724
Provision for income and resource taxes	-342
Profit (loss) for the period	\$382

- General and admin costs
- Exploration and R&D
- Asset impairments
- Other operating income (expense)
 - Pricing adjustments
- Finance expense
- Non-operating income (expense)

- Represents corporate sales, general and administration costs

C\$ millions	Q1	Q2	Q3	Q4	Avg Qtr	2012
General and administration	28	34	33	42	34	137

C\$ millions ¹	Q1	Q2	Q3	Q4	Avg Qtr	2013
General and administration	34	34	30	31	32	129

C\$ millions	Q1	Q2	Q3	Q4	Avg Qtr	2014
General and administration	31	30	22	36	30	119

Reduction of ~13% over the last three years

Exploration & Research and Development

C\$ millions	Q1	Q2	Q3	Q4	Avg Qtr	2012
Exploration	24	34	36	8	26	102
Research and Development	5	4	5	5	5	19



C\$ millions	Q1	Q2	Q3	Q4	Avg Qtr	2013
Exploration	14	25	27	20	22	86
Research and Development	2	4	4	8	5	18



C\$ millions	Q1	Q2	Q3	Q4	Avg Qtr	2014
Exploration	12	14	14	20	15	60
Research and Development	9	7	5	5	7	26

Other Operating Income (Expense)

C\$ millions	Q1	Q2	Q3	Q4	Avge Qtr	2012
Other operating income (expense)	80	(107)	57	54	(6)	(24)

C\$ millions	Q1	Q2	Q3	Q4	Avge Qtr	2013
Other operating income (expense)	(18)	(82)	(36)	(80)	(54)	(216)

C\$ millions	Q1	Q2	Q3	Q4	Avge Qtr	2014
Other operating income (expense)	(103)	(35)	(41)	(101)	(70)	(281)

Other Operating Income (Expense)

(C\$ in millions)	Year ended 31-Dec-2013	Year ended 31-Dec-2014
Settlement pricing adjustments	\$(62)	\$(130)
Share-based compensation	(22)	(12)
Environmental costs	(27)	(32)
Social responsibility and donations	(30)	(15)
Loss on operating assets	(33)	(2)
Care and maintenance	(10)	(22)
Commodity derivatives	2	(7)
Provision for closed properties	1	2
Impairment of operating assets	0	(18)
Restructuring	0	(11)
Other	(35)	(34)
	\$(216)	\$(281)

Key variable is settlement pricing adjustments

Other Operating Income (Expense) – Why Pricing Adjustments?

Revenue

- Majority of our metal sales from mines are as concentrates
- Concentrate sales priced off LME, but net of TC/RC's

Pricing Adjustments

- Prices finalized 2-3 months after sale
- Price risk is primarily the mines

Financial Statement Presentation

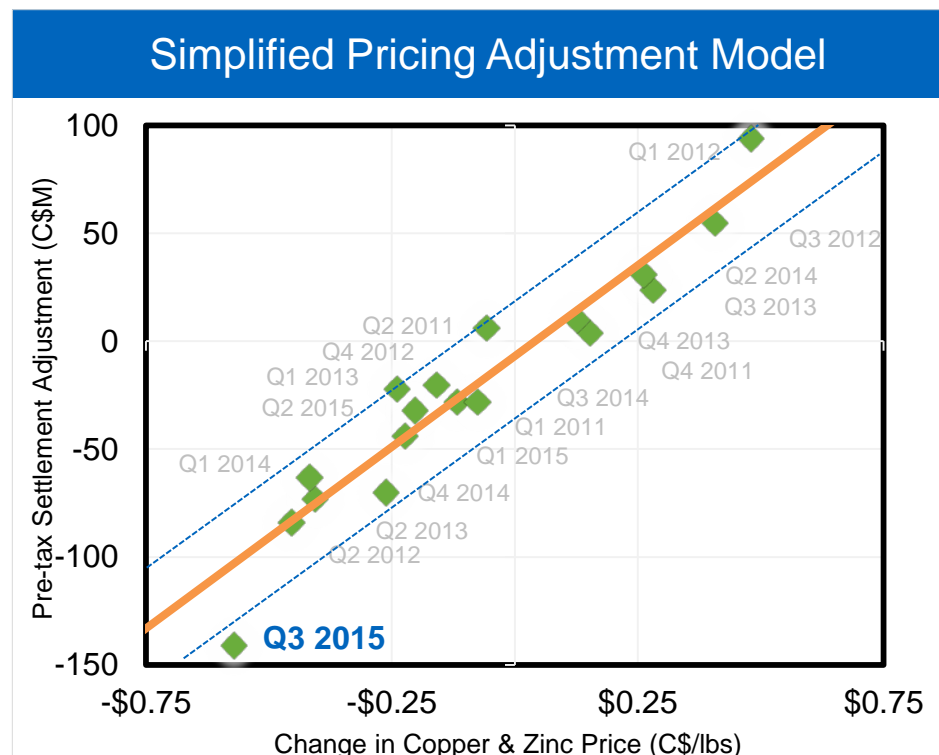
- Included in Other Operating Income
- Tax and minority interest shown on separate lines

Other 'unusual items' may skew results from time to time

Other Operating Income (Expense) - Pricing Adjustments

- Negative pricing adjustments of \$141M in Q3 2015
- Driven by quarterly change in key commodity prices
- Weighted to larger volumes for most of the quarter

	Outstanding at Jun. 30, 2015		Outstanding at Sept. 30, 2015		Quarterly Price Change	Pricing Adjustments
	Mlbs	US\$/lb	Mlbs	US\$/lb	US\$/lb	C\$M
Copper	251	2.60	189	2.30	(0.30)	(98)
Zinc	103	0.90	220	0.76	(0.14)	(34)
Other					"Plug"	(9)
TOTAL						(141)



Settlement adjustment = (change in price from quarter-end to quarter-end) x average pounds outstanding, less allowance for treatment and refining charges

Non-Operating Income (Expense)

Non-Operating Income(Expense)

	Year ended	Year ended
(C\$ in millions)	31-Dec-2013	31-Dec-2014
Gain on sale of investments	\$42	\$1
Provision for marketable securities	(32)	(8)
Foreign exchange gains (losses)	(12)	(9)
Other derivative losses	(2)	(1)
Other	(2)	(4)
	\$(6)	\$(21)

- Largely eliminated in adjusted earnings, so no need to model

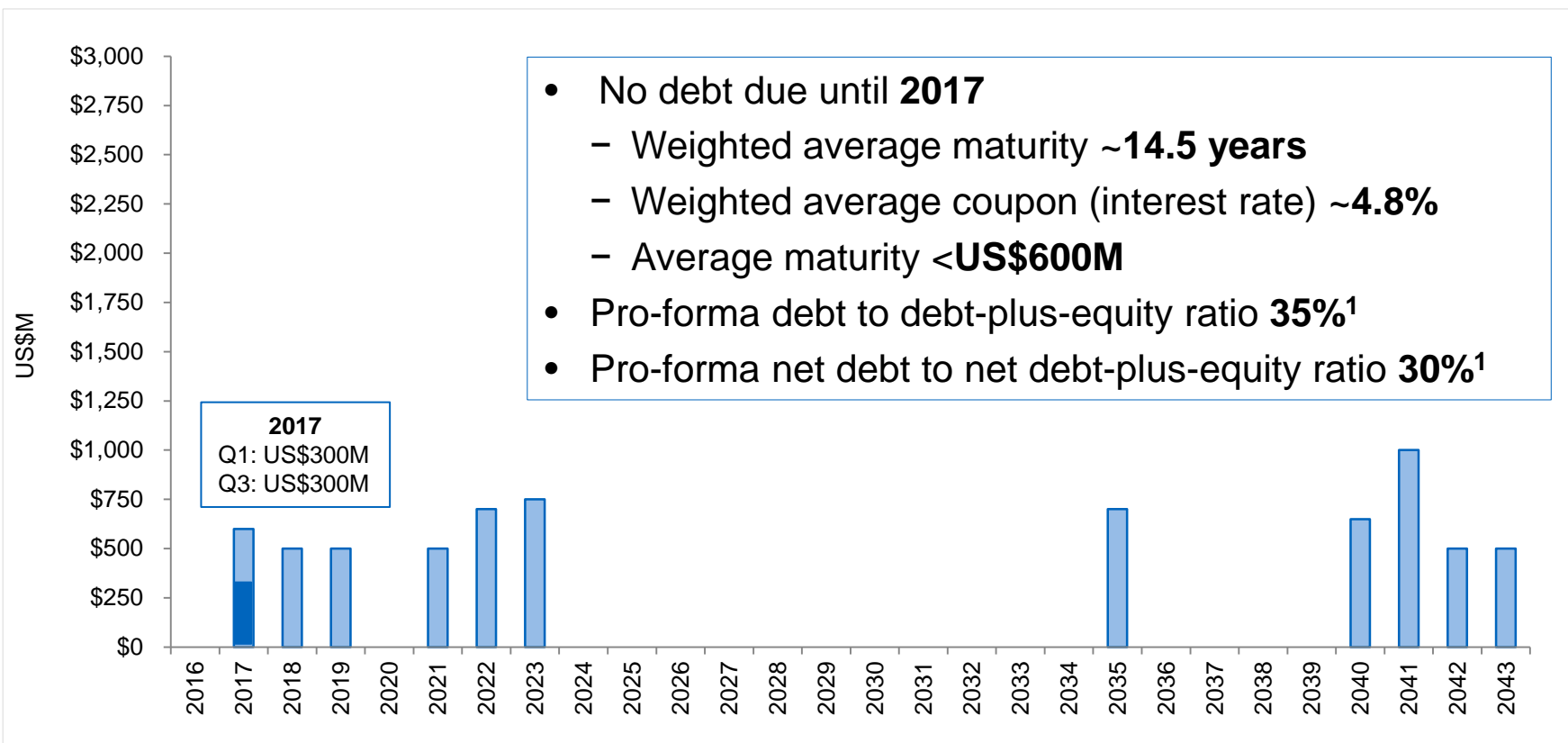
Finance Expense

Finance Expense

	Year ended	Year ended
(C\$ in millions)	31-Dec-2013	31-Dec-2014
Debt interest	\$358	\$384
Financing fees & discount amortization	6	7
Net interest expense on retirement benefit plans	29	16
Accretion on decommissioning and restoration provision	69	70
Other	11	10
	\$473	\$487
Less: capitalized borrowing costs	(134)	(183)
	\$339	\$304

- Interest based on effective interest rate
- Financing fees
- Pension accretion
- DRP accretion
- Less capitalized interest

Long-Dated Debt Maturity Profile



As at October 21, 2015.

Capitalized Stripping

C\$ millions	2012	2013	2014
Steelmaking Coal	495	471	443
Copper	194	231	225
Zinc	43	42	47
Energy	0	0	0
Total	732	744	715

- Guidance provided annually

Sustaining Capital

C\$ millions	2012	2013	2014	Long Term
Steelmaking Coal	328	255	175	~ 300
Copper	219	238	170	~ 250
Zinc	134	161	154	~ 100
Corporate	30	31	12	
Total	711	665	511	~ 650 - 700

- Guidance provided annually
- Currently running below long-term average due to past investments

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- **Statutory and Effective Tax Rates and basic overview; by jurisdiction**
 - Canada
 - Chile
 - Peru
 - US
- **Summary of Effective Tax Rates**
- **Correlation between Operating Profit and Effective Tax Rate**

Canadian Tax - Rates

<i>(\$ millions)</i>	BC Mining (Coal & HVC)	Other (Trail)	Capital Gains (1/2)
Income before taxes	\$1,000	\$1,000	\$1,000
BC Mining Tax (13%)	(130)	0	0
Net Income	\$870	\$1,000	\$1,000
Taxable Income	\$870	\$1,000	\$500
Income taxes <i>(combined Federal & Provincial at 26%)</i>	(226)	(260)	(130)
Net Income after taxes	\$644	\$740	\$870
Effective Tax Rate	35.6%	26.0%	13.0%

- **Canadian Development Expense (CDE) = \$1.2 Billion**
 - 30% declining balance write-off
 - Historical costs of resource properties
- **Net Operating Loss (NOL) = \$5.0 Billion**
 - Expiry 2027-2034
 - 100% write off
 - Accelerated depreciation of past investment
- **No current Canadian cash income taxes**

- **BC Provincial Mineral Tax**
 - Mine-by-mine
 - Two-tier tax system (*minimum 2% of net current proceeds; maximum 13% of cumulative net revenues*)
 - Generally allows immediate write off of costs incurred
 - Accounting treatment: income tax expense



Alberta Provincial Oil Sands Royalty

- **Accounting treatment: operating expense**
- **Implemented Jan. 1, 2009; applicable to all new oil sands projects on crown-owned leases in Alberta**
- **Two-rate system**
 - Pre-payout base royalty at 1% - 9% of Gross Revenue
 - Linear scale between C\$55/bbl - C\$120/bbl WTI
 - **Gross Revenue = Project Revenue - Cost of Diluent**
 - Post-payout royalty at greater of base royalty (*see above*) and
 - 25%- 40% of “Net Revenue”
 - Linear scale between C\$55/bbl - C\$120/bbl WTI
 - **Net Revenue = Project Revenue - Allowed Costs**
 - Allowed Costs include operating and capital costs

Under review; new proposed regime expected by year-end

Chilean Tax – Quebrada Blanca; Carmen de Andacollo

Corporate Income Tax Rates

	2015	2016	2017	2018+
1 st Level (on taxable income)	22.5%	24.0%	25.5%	27.0%
2 nd Level (on taxable income; withholding tax on dividends)	12.5%	11.0%	9.5%	8.0%
Total	35.0%	35.0%	35.0%	35.0%



Chilean Tax – Quebrada Blanca; Carmen de Andacollo

Specific Mining Royalty Regimes

Until 2017	4% / 5% on operating margin (sliding scale) for QB and Andacollo, respectively	Grandfathered under stability agreement with the government
From 2018	5.0% - 34.5% on operating margin (sliding scale)	

Deductible for income tax purposes

Chilean Tax –Specific Mining Royalty (from 2018)

Bracket	Operating Profit Margin		Marginal Rates
	Lower Limit	Upper Limit	
1	0%	35%	5.00%
2	35%	40%	8.00%
3	40%	45%	10.50%
4	45%	50%	13.00%
5	50%	55%	15.50%
6	55%	60%	18.00%
7	60%	65%	21.00%
8	65%	70%	24.00%
9	70%	75%	27.50%
10	75%	80%	31.00%
11	80%	85%	34.50%
12	>85%		14.00%

Income Tax Rates

	2015	2016	2017/ 2018	2019
Corporate	30%	28%	27%	26%
Withholding tax on dividends*	6.8%	6.8%	8.0%	9.3%
*4.1% still applies to distribution of pre-2015 retained earnings				

Peruvian Tax - Antamina

Mining Royalty Regimes		
2015	Special Mining Burden Rate	4.00%-13.12% on operating margin (sliding scale)
2016+	Special Mining Tax & Modified Mining Royalty	3.0%-20.4% on operating margin (sliding scale)

Deductible for income tax purposes

Peruvian Tax – Special Mining Burden (2015)

Scale #	Operating Profit Margin		Marginal Rates
	Lower Limit	Upper Limit	
1	0%	10%	4.00%
2	10%	15%	4.57%
3	15%	20%	5.14%
4	20%	25%	5.71%
5	25%	30%	6.28%
6	30%	35%	6.85%
7	35%	40%	7.42%
8	40%	45%	7.99%
9	45%	50%	8.56%
10	50%	55%	9.13%
11	55%	60%	9.70%
12	60%	65%	10.27%
13	65%	70%	10.84%
14	70%	75%	11.41%
15	75%	80%	11.98%
16	80%	85%	12.55%
17	>85%		13.12%

Peruvian Tax – Combined Special Mining Tax & Modified Mining Royalty (From 2016)

Scale #	Operating Profit Margin		Marginal Rates
	Lower Limit	Upper Limit	
1	0%	10%	3.00%
2	10%	15%	4.15%
3	15%	20%	5.30%
4	20%	25%	6.45%
5	25%	30%	7.60%
6	30%	35%	8.75%
7	35%	40%	9.90%
8	40%	45%	11.05%
9	45%	50%	12.20%
10	50%	55%	13.35%
11	55%	60%	14.50%
12	60%	65%	15.65%
13	65%	70%	16.80%
14	70%	75%	17.95%
15	75%	80%	19.10%
16	80%	85%	20.00%
17	>85%		20.40%



Statutory Income Tax Rates

	Regular	AMT
Federal	35%	20%
Blended State	4%	4%
Combined	39%	24%

- **Special Deductions:**
 - % depletion allowance is 22% on sales (*capped at 50% of taxable income*)
 - Manufacturing deduction is 6% of net income
- **Pay the higher of Regular and Alternative Minimum Tax (AMT)**
- **5% withholding tax on dividends**
- **Alaska Mining License Tax (AMLT): 7%**
 - 7% on operating profit (*eligible for % depletion allowance at 15% of sales*)
 - Deductible for federal income tax purposes

US Tax – General Illustration

	(\$ millions)	Effective tax rate
Revenue	\$1,000	
Less: Cost of sales	500	
Net Income before AMLT	500	
Less: AMLT	24	
Net Income before % depletion - (AMT Taxable Income)	476	
Deduct: % depletion	220	
Regular Taxable Income	256	
Pay Higher of Regular and AMT tax:		
• Income Taxes at Regular Rate of 39%	100	20%
• Income Taxes at AMT Rate of 24%	114	23%



Effective Rates on Operating Income 2015

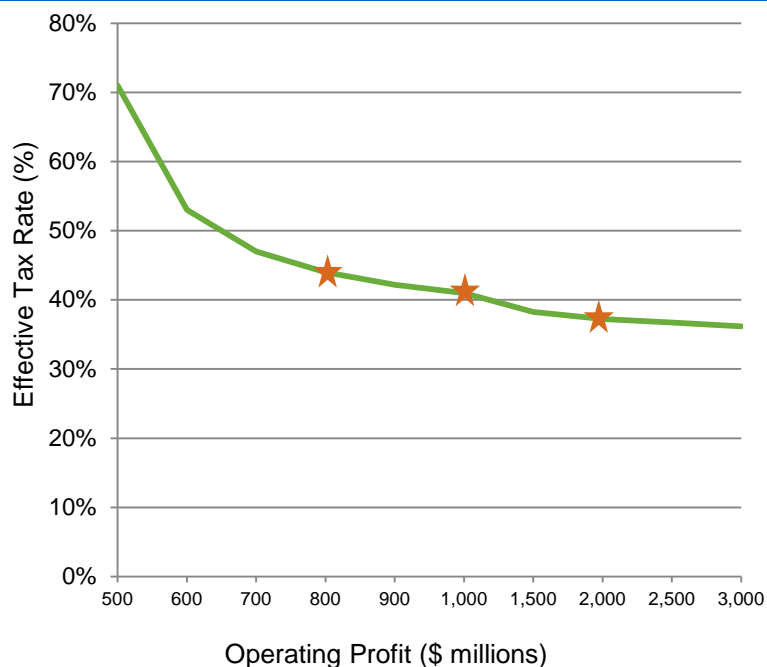
Effective Tax Rates Across Our Jurisdictions (assuming full repatriation of foreign earnings to Canada)

	Canada		Peru	Chile	US*	Consolidated**
	Non-Mining	Mining				
Income tax	26%	26%	30%	22.5%	23%	27%
Mining tax net of income tax deductibility	—	10%	4%	3%	4%	6%
Withholding tax	—	—	5%	12.5%	4%	2%
Total	26%	36%	39%	38%	31%	35%

Notes: * Includes the effect of percentage depletion and manufacturers deduction in the US which generally results in us paying US AMT.

** May fluctuate depending on level of operating profit in each jurisdiction.

Expected Effective Tax Rate
At Various Operating Profit Levels



(\$M)	Profit (Loss)	Tax Rate	Tax Expense (Recovery)
Operating Profit	2,000	35%	700
G&A and Finance Expense	(400)	26%	(104)
Net Profit	1,600	37%	596
Operating Profit	1,000	35%	350
G&A and Finance Expense	(400)	26%	(104)
Net Profit	600	41%	246
Operating Profit	800	35%	280
G&A and Finance Expense	(400)	26%	(104)
Net Profit	400	44%	176

Effective tax rate rises as operating profit falls

- *“The combined effect of resource taxes and higher rates in foreign jurisdictions tends to be magnified in periods when our operating earnings are lower relative to our head office administrative and finance charges incurred in Canada. This occurs because resource taxes and taxes in foreign jurisdictions are based on profits before these head office administrative, finance costs and certain other costs.”*

- Rule of thumb:

Income tax expense = 35% of net profit before tax + 9% of (G&A + finance expense)

- *“We also evaluate tax assets and liabilities on a quarterly basis based on facts and circumstances, expected future earnings levels, and assessments and resolutions of tax matters and changes in these evaluations can significantly affect our tax rate at lower income levels.”*

Teck

Modelling Workshop

November 4, 2015

