

# Investor Meetings

September 9-13, 2019

**Teck**

# Caution Regarding Forward-Looking Statements

Both these slides and the accompanying oral presentations contain certain forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 and forward-looking information within the meaning of the Securities Act (Ontario) and comparable legislation in other provinces (collectively referred to herein as forward-looking statements). Forward-looking statements can be identified by the use of words such as “plans”, “expects” or “does not expect”, “is expected”, “budget”, “scheduled”, “estimates”, “forecasts”, “intends”, “anticipates” or “does not anticipate”, or “believes”, or variation of such words and phrases or state that certain actions, events or results “may”, “could”, “should”, “would”, “might” or “will” be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Teck to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. These forward-looking statements include statements relating to management’s expectations with respect to: future value catalysts, including Teck’s intention or ability to return cash to shareholders; Teck’s capital priorities and objectives of its capital allocation framework, including with respect to its dividend policy, share buybacks and how amount of shares it may buyback, and maintenance of investment grade metrics, maintenance of discipline and investing in value-enhancing projects; production, supply, demand and outlook regarding coal, copper, zinc and energy for Teck and global markets generally; expected annualized EBITDA and other benefits that will be generated from our RACE21™ innovation-driven efficiency program and the associated implementation costs; projected and targeted operating and capital costs; expected EBITDA margins at our operations; future value from QB2/QB3; Teck’s share of remaining equity capital and timing of contributions relating to our QB2 project; all projections and expectations regarding QB2 and QB3, including, but not limited to, those set out in the “QB2 Value Creation” and “Quebrada Blanca” Appendix (including, but not limited to, statements that QB2 will be a world class, low cost copper opportunity, statements and expectations regarding the value and amount of contingent consideration, timing of first production, long-life and expansion potential, projected IRR, QB2 throughput, mine life, projected copper production including Teck’s pro-forma copper exposure estimates, strip-ratios, costs (including C1 and AISC), reserves and resources, construction schedule and ownership of pipelines and port facilities, expansion and extension potential, Teck’s expectations around how it will fund QB2 development costs and its expectation that its solid financial position and return of cash to shareholders will be maintained throughout QB2 construction, Teck’s expectation that it will have significant free cash flow between 2018 and 2020, and all other economic and financial projections regarding the QB2 project and Teck’s contributions thereto including expected EBITDA from the project); long-term strategy; anticipated capital allocation; our sustainability strategy and the targets, goals and expectations relating thereto; the long life of our projects and operations, their positioning on the cost curve and the low risk of the jurisdictions in which they are located; mine life estimates; commodity price leverage; our reserve and resource estimates; potential growth options; all guidance including but not limited to production guidance, sales and unit cost guidance and capital expenditures guidance; future commodity prices; the benefits of our innovation strategy and initiatives described under the “Innovation” Appendix and elsewhere, including regarding smart shovels, autonomous haul trucks and artificial intelligence, and the savings potential associated therewith; the coal market generally; growth potential for our steelmaking coal production, including our expectation that our coal reserves support approximately 27-28 million tonnes of production in 2020 and beyond; strip ratios; potential costs and savings associated with saturated rock fills and the expectation that saturated rock fills have the potential to replace AWTFS in the future; capital costs for water treatment; the copper market generally; copper growth potential and expectations regarding the potential production profile of our various copper projects; our Highland Valley Copper 2040 Project; our Project Satellite projects including future spending and potential mine life; the zinc market generally; anticipated zinc production, capital investments and costs; our potential zinc projects; the energy market generally; the potential for significant EBITDA upside in our Energy unit and steady cash flow; anticipated Fort Hills production and cost estimates and debottlenecking opportunities; potential benefits and capacity increase from debottlenecking opportunities at Fort Hills and costs associated with debottlenecking; production estimates and timing for regulatory approvals at Frontier and Lease 421; potential for longer term expansion opportunities at Fort Hills and associated costs; and the low carbon intensity of Fort Hills.

The forward-looking statements, including statements relating to QB2, are based on and involve numerous assumptions, risks and uncertainties and actual results may vary materially. These statements are based on assumptions, including, but not limited to, general business and economic conditions, interest rates, the supply and demand for, deliveries of, and the level and volatility of prices of, zinc, copper, coal, blended bitumen, and other primary metals, minerals and products as well as steel, oil, natural gas, petroleum, and related products, the timing of the receipt of regulatory and governmental approvals for our development projects and other operations and new technologies, our costs of production and production and productivity levels, as well as those of our competitors, power prices, continuing availability of water and power resources for our operations, market competition, the accuracy of our reserve estimates (including with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based, conditions in financial markets, the future financial performance of the company, our ability to successfully implement our technology and innovation strategy, the performance of new technologies in accordance with our expectations, our ability to attract and retain skilled staff, our ability to procure equipment and operating supplies, positive results from the studies on our expansion projects, our coal and other product inventories, our ability to secure adequate transportation for our products, our ability to obtain permits for our operations and expansions, our ongoing relations with our employees and business partners and joint venturers, our expectations with respect to the carbon intensity of our operations, assumptions regarding returns of cash to shareholders include assumptions regarding our future business and prospects, other uses for cash or retaining cash. Reserve and resource life estimates assume the mine life of longest lived resource in the relevant commodity is achieved, assumes production at planned rates and in some cases development of as yet undeveloped projects. Assumptions are also included in the footnotes to various slides. Our anticipated RACE21™ related EBITDA improvements and associated costs assume that the relevant projects are implemented in accordance with our plans and budget, and are based on current commodity price assumptions and forecast sale volumes. Payment of dividends is in the discretion of the board of directors. Assumptions are also included in the footnotes to the slide.

Statements regarding our reserve and resource life estimates assume the mine life of longest lived resource in the relevant commodity is achieved, assumes production at planned rates and in some cases development of as yet undeveloped projects and assumes resources are upgraded to reserves and that all mineral and oil and gas reserves and resources could be mined. Management’s expectations of mine life are based on the current planned production rates and assume that all reserves and resources described in this presentation are developed. Assumptions regarding our potential reserve and resource life assume that all resources are upgraded to reserves and that all reserves and resources could be mined. Our estimated profit and EBITDA and EBITDA sensitivity estimates are based on the commodity price and assumptions stated on the relevant slide or footnote, as well as other assumptions including foreign exchange rates. Cost statements are based on assumptions noted in the relevant slide or footnote. Statements regarding future production are based on the assumption of project sanctions and mine production. Our Elk Valley Water Quality Plan statements are based on assumptions regarding the effectiveness of current technology, and that it will perform as expected. Statements concerning future production costs or volumes are based on numerous assumptions of management regarding operating matters and on assumptions

# Caution Regarding Forward-Looking Statements

that demand for products develops as anticipated, that customers and other counterparties perform their contractual obligations, that operating and capital plans will not be disrupted by issues such as mechanical failure, unavailability of parts and supplies, labour disturbances, interruption in transportation or utilities, adverse weather conditions, and that there are no material unanticipated variations in the cost of energy or supplies.

Statements regarding anticipated steelmaking coal sales volumes and average steelmaking coal prices depend on timely arrival of vessels and performance of our steelmaking coal-loading facilities, as well as the level of spot pricing sales.

All QB2 economic analysis assume the inferred resources in the Sanction Case and inferred resources are considered too geologically speculative to be economic. Forward-looking statements relating to the timing and amount of Teck's equity contributions for QB2 assume that the project spending does not increase and contributions are required in accordance with the current project schedule. All QB2 mining and economic projections (including QB2 mine life, throughput, timing of first production, amount of production, costs (including C1 and AISC), expected EBITDA from the project) and projected capital intensity figures depend on the QB2 project coming into production in accordance with the current budget and project schedule. The final amount of the US\$50 million contingent payment is tied to throughput and depends on achieving certain throughput targets by December 31, 2025 and is subject to reduction in the event that certain throughput and recovery targets are not achieved. Assumptions are also included in the footnotes to various slides. The foregoing list of assumptions is not exhaustive.

Factors that may cause actual results to vary materially include, but are not limited to: changes in commodity and power prices; changes in market demand for our products; changes in interest and currency exchange rates; acts of foreign and domestic governments; the outcome of legal proceedings; inaccurate geological and metallurgical assumptions (including with respect to the size, grade and recoverability of reserves and resources); unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of government approvals, industrial disturbances or other job action, adverse weather conditions and unanticipated events related to health, safety and environmental matters); any change or deterioration in our relationships with our joint venture partners; union labour disputes; political risk; social unrest; consequences of climate change; changes in laws or regulations or enforcement thereof; development and use of new technology; failure of customers or counterparties (including but not limited to rail, port, pipeline and other logistics providers) to perform their contractual obligations; changes in our credit ratings or the financial market in general; unanticipated increases in costs to construct our development projects; difficulty in obtaining permits or securing transportation for our products; inability to address concerns regarding permits of environmental impact assessments; changes in tax benefits or tax rates; resolution of environmental and other proceedings or disputes; and changes or deterioration in general economic conditions. We will not achieve the maximum mine lives of our projects, or be able to mine all reserves at our projects or operations, if we do not obtain relevant permits for our operations. Our Fort Hills and Antamina operations are not controlled by us; as a result the actions of our partners may affect anticipated outcomes. Unanticipated technology or environmental interactions could affect the effectiveness of our Elk Valley Water Quality Plan strategy. Purchases of Class B shares under the normal course issuer bid may be impacted by, amount other things, availability of Class B shares, share price volatility, and availability of funds to purchase shares.

We assume no obligation to update forward-looking statements except as required under securities laws. Further information concerning assumptions, risks and uncertainties associated with these forward-looking statements and our business can be found in our most recent Annual Information Form, as well as subsequent filings of our management's discussion and analysis of quarterly results and other subsequent filings, all filed under our profile on SEDAR ([www.sedar.com](http://www.sedar.com)) and on EDGAR ([www.sec.gov](http://www.sec.gov)).

Scientific and technical information regarding our material mining projects in this presentation was approved by Mr. Rodrigo Alves Marinho, P.Geo., an employee of Teck. Mr. Marinho is a qualified person, as defined under National Instrument (NI) 43-101.

## QB2 Project Disclosure

All economic analysis with respect to the QB2 project based on a development case which includes inferred resources within the life of mine plan, referred to as the Sanction Case, which is the case on which Teck is basing its development decision for the QB2 project. Inferred resources are considered too speculative geologically to have the economic considerations applied to them that would enable them to be categorized as mineral reserves. Inferred resources are subject to greater uncertainty than measured or indicated resources and it cannot be assumed that they will be successfully upgraded to measured and indicated through further drilling. Nonetheless, based on the nature of the mineralization, Teck has used a mine plan including inferred resources as the development mine plan for the QB2 project.

The economic analysis of the Sanction Case, which includes inferred resources, may be compared to economic analysis regarding a hypothetical mine plan which does not include the use of inferred resources as mill feed, referred to as the Reserve Case, and which is set out in Appendix slides "QB2 Project Economics Comparison" and "QB2 Reserves and Resources Comparison" and is further discussed in our Annual Information Form filed under our profile on SEDAR ([www.sedar.com](http://www.sedar.com)) and on EDGAR ([www.sec.gov](http://www.sec.gov)).

The scientific and technical information regarding the QB2 project was prepared under the supervision of Rodrigo Marinho, P. Geo, who is an employee of Teck. Mr. Marinho is a qualified person, as defined under National Instrument 43-101.

# A Transformational Time for Teck

## Milestones Achieved

- QB2 permit received, sanctioning announced, partnership closed and project financing signed
- Fort Hills ramp up
- Waneta sale closed
- Returned to investment grade credit rating

## Solid Foundation

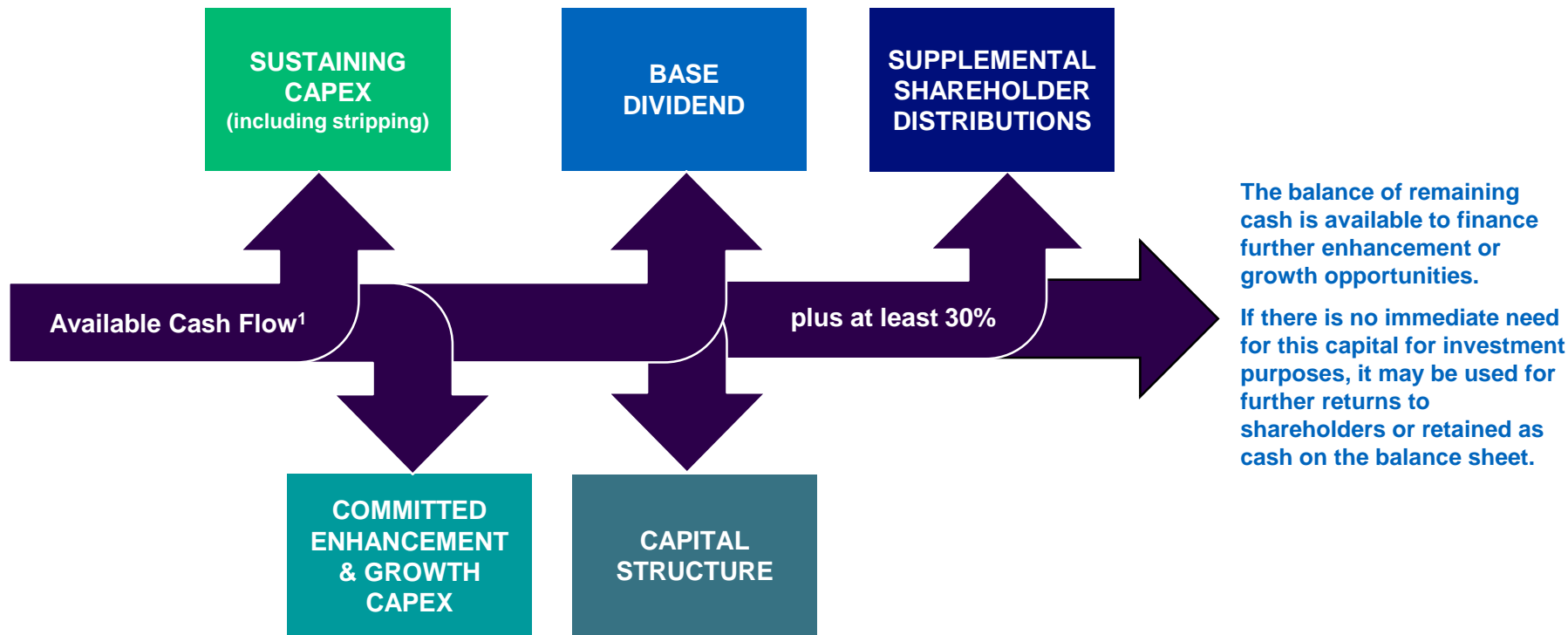
- Quality operating assets in stable jurisdictions
- Strong financial position
- Sustainability leader

## Future Value Catalysts

- Positioned for cash returns to shareholders
- QB2/QB3
- Transformation through innovation: RACE21™

## Capital Allocation Framework

# Capital Allocation Framework



1. For this purpose, we define available cash flow as cash flow from operating activities after interest and finance charges, lease payments and distributions to non-controlling interests less: (i) sustaining capital and capitalized stripping; (ii) committed enhancement and growth capital; (iii) any cash required to adjust the capital structure to maintain solid investment grade credit metrics; and (iv) our base \$0.20 per share annual dividend. Proceeds from any asset sales may also be used to supplement available cash flow. Any additional cash returns will be made through share repurchases and/or supplemental dividends depending on market conditions at the relevant time.

# Strong Track Record of Returning Cash to Shareholders

~\$6.1 billion returned from January 1, 2003 to June 30, 2019

## Dividends

- \$4.3 billion since 2003, representing ~27% of free cash flow<sup>1</sup>

## Share Buybacks

- \$1.8 billion since 2003, representing ~11% of free cash flow<sup>1</sup>

# QB2 Value Creation

## Delivers on Copper Growth Strategy

- Rebalances Teck's portfolio over time to make the contribution from copper similar to steelmaking coal
- World class, low cost copper opportunity in an excellent geopolitical jurisdiction
- First production in late 2021
- Very attractive IRR<sup>1</sup>
  - At US\$3.00/lb copper, unlevered IRR is 19% and levered IRR is 30%
- Vast, long life deposit with expansion potential (QB3)

## Low Strip Ratio<sup>2</sup>

### QB2 (0.7:1)



### Antamina (2.9:1)<sup>3</sup>



### Collahuasi (3.4:1)<sup>3</sup>



### Escondida (2.6:1)<sup>3</sup>



Based on Sanction Case (Including 199 Mt Inferred Resources)

Refer to “QB2 Project Economics Comparison” and “QB2 Reserves and Resources Comparison” slides for Reserve Case (Excluding Inferred Resources)

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# Accelerating Our RACE21™ Innovation-Driven Efficiency Program

## RACE21™

- Looks across the full value chain, from mine to port
- Leverages existing, proven technology to improve productivity and lower costs
- Focused on delivering significant value by 2021
  - 2019: Expansion of programs such as predictive maintenance, use of mining analytics, and processing improvements



**Expect to generate an initial \$150 million in annualized EBITDA<sup>1</sup> improvements by year end**



# Teck's Performance on Top ESG Ratings

## ESG Evaluation

## Teck's Performance



- Named to 2019 Global 100 Most Sustainable Corporations list by Corporate Knights
- Ranked 37<sup>th</sup> globally; only mining company listed



- 2nd in metals and mining universe out of ~60 companies.



- "A" rating since 2013 (scale of CCC – AAA)
- Outperforming all 10 of our largest industry peers identified by MSCI



- 2nd out of 83 companies in mining & metals category



- Environment and Social Scores in top 10% out of all industries

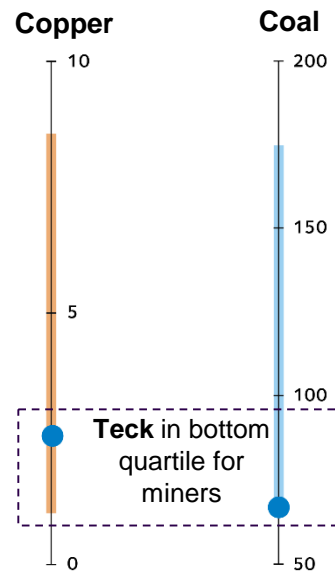


- Percentile rank of 91% in mining and metals industry
- Listed on FTSE4Good Index Series

# Low Cost, Low Carbon Producer

- Among world's **lowest GHG intensity for steelmaking coal and copper** production
- Fort Hills – one of the **lowest carbon intensities** among North American oil sands producers on a wells-to-wheels basis<sup>1</sup>
- **Progressive carbon pricing** already built into majority of business
- **Well-positioned** for a low-carbon economy

## GHG Emissions Intensity Ranges Among ICMM Members<sup>2</sup> (kgCO<sub>2</sub>e per tonne of product)



# Responsible Tailings Management

Teck has a comprehensive systems and procedures in place based on six pillars:

- |                                |                                 |
|--------------------------------|---------------------------------|
| 1. Surveillance Technology     | 4. Internal Review              |
| 2. Staff Inspections           | 5. Detailed Third-Party Reviews |
| 3. Annual External Inspections | 6. Independent Review Boards    |

Full [emergency preparedness plans](#) are in place at relevant facilities.

Management and emergency response aligned with [Mining Association of Canada Towards Sustainable Mining Protocols](#).

[Dam Safety Inspection reports](#) for Teck facilities available online

## Further Tailings Governance Steps

### 1. Special review by external experts

- Confirmed no immediate or emerging issues that could result in failure
- Confirmed Teck tailings management practices industry leading

### 2. Supporting industry-wide improvements

- ICMM-UN-PRI global tailings standard

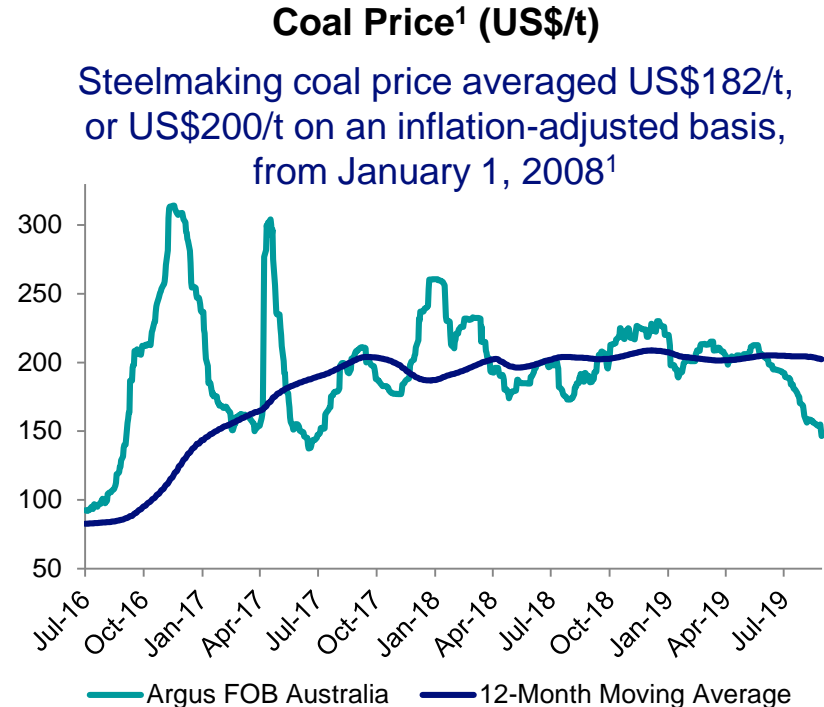
### 3. Enhanced transparency & disclosure

- Facilities inventory posted
- Detailed response to Church of England's tailings facility enquiry

Related SASB<sup>1</sup> Metric: EM-MM-150a.1 | [Link to Data](#)

# Steelmaking Coal Market

- Raw materials pricing under pressure due to declining steel margins
- Growing demand, especially in India, Southeast Asia and China
- Capital markets are rationing capital to coal, which is directed at thermal coal but impacts steelmaking coal; will constrain supply and increase the value of existing assets
- Investment remains modest, permitting is challenging
- Chinese safety checks restrict domestic production
- Teck's steelmaking coal sales to India increased from ~5% in 2013 to ~15% in 2018
  - In the same period, our sales to China declined from ~30% to ~10%



# Supply Fundamentals Offsetting Weaker Demand In Copper and Zinc

## Copper



- Cathode market balanced for next 2 years
- Global macro concerns impacting demand assumptions and prices
- Concentrate market tightness increasing as mine growth slows and new smelter capacity increases in China
- Scrap availability constrained due to environmental concerns in China
- Mine growth to resume in 2021; peak in 2023
- Longer term mega-trends supportive of demand

## Zinc



- Global concentrate market in surplus, under constrained smelter production
- Smelter bottleneck constraining refined production in China
- Metal inventories well below long term averages
- Physical metal market remains comfortably supplied
- Trade tensions undermine zinc price
- High cost miners now under pressure from price and treatment charges

# A Transformational Time for Teck

## Future Value Catalysts

Positioned For  
Cash Returns  
to Shareholders



Growth Through  
QB2/QB3 Execution



Transformation  
Through Innovation:  
RACE21™



Compelling Value

# Appendix



# Notes

## **Slide 6: Strong Track Record of Returning Cash to Shareholders**

1. From January 1, 2003 to June 30, 2019. Free cash flow is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 7: QB2 Value Creation**

1. As at January 1, 2019. Assumes optimized funding structure. Does not include contingent consideration. Assumes US\$10.00/lb molybdenum and US\$18.00/oz silver.
2. 1 truck = a strip ratio of 0.1.
3. Source: Wood Mackenzie over 2021-2040.

## **Slide 8: Accelerating Our RACE21™ Innovation-Driven Efficiency Program**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 10: Low Cost, Low Carbon Producer**

1. Source: IHS Energy Special Report "Comparing GHG Intensity of the Oil Sands and the Average US Crude Oil" May 2014. SCO stands for Synthetic Crude Oil.
2. Source: ICMM Report "The cost of carbon pricing: competitiveness implications for the mining and metals industry."

## **Slide 11: Responsible Tailings Management**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>

## **Slide 12: Steelmaking Coal Market**

1. Average steelmaking coal prices are calculated from January 1, 2008. Inflation-adjusted prices are based on the US Consumer Price Index. Source: Argus, FIS, Teck. Plotted to August 29, 2019.

# Quebrada Blanca



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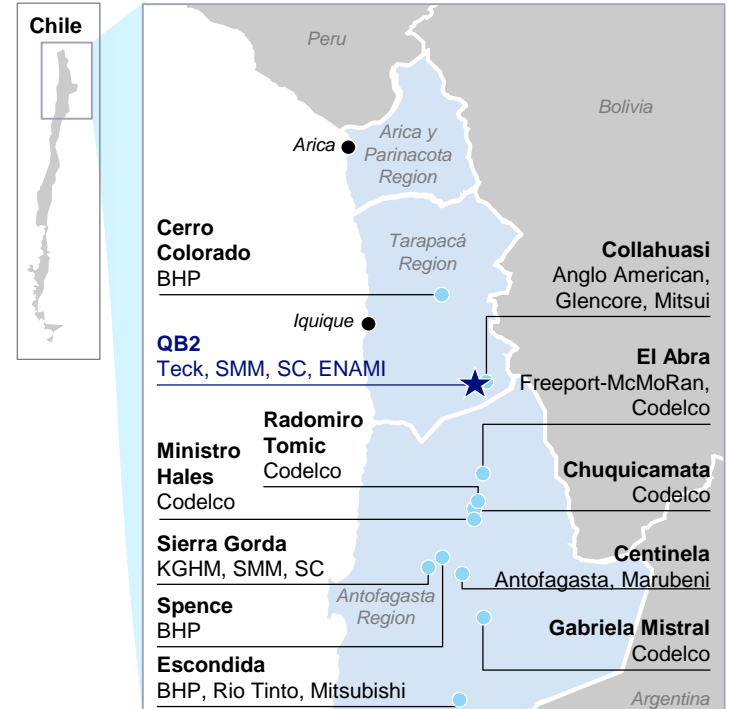
# QB2 Project Update

Executing on a world class development asset

## Highlights

- ✓ Vast, long life deposit in favourable jurisdiction
- ✓ Very low strip ratio
- ✓ Low all-in sustaining costs (AISC)<sup>1</sup>
- ✓ Will be a top 20 producer
- ✓ High grade, clean concentrates
- ✓ Significant brownfield development
- ✓ Community agreements in place and strong local relationships
- ✓ Fully sanctioned and construction well underway
- ✓ Expansion potential (QB3) with potential to be a top 5 producer

## Location

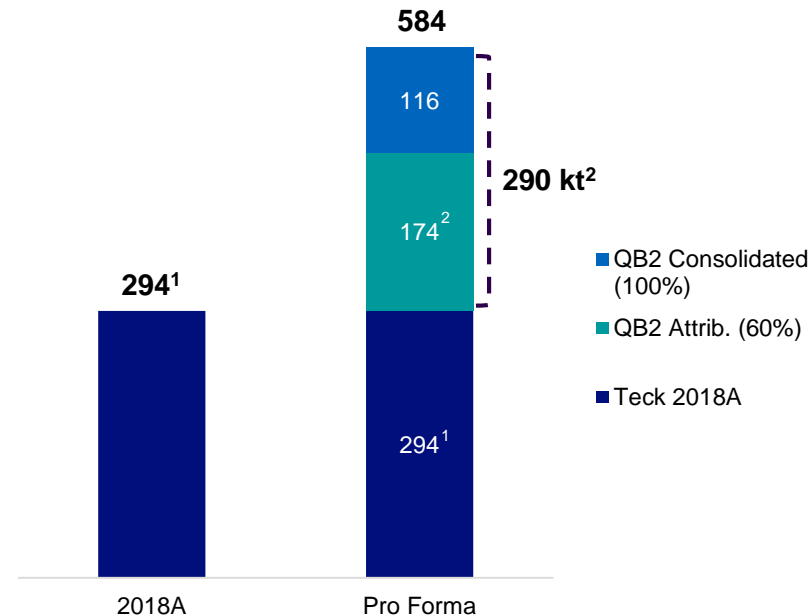


# QB2 Rebalances Teck's Portfolio

## Delivers on copper growth strategy

- Rebalances Teck's portfolio over time to make the contribution from copper similar to steelmaking coal
- On a consolidated basis copper production is doubled
- On an attributable basis copper production increases by ~60%
- Based on expected long term prices for copper and steelmaking coal, increased copper production could reduce steelmaking coal to below 50% of EBITDA over time
- QB3 and other copper development projects could further increase copper exposure and diversification

### Teck's Annual Copper Production (kt Cu)



Based on Sanction Case (Including 199 Mt Inferred Resources)

Refer to "QB2 Project Economics Comparison" and "QB2 Reserves and Resources Comparison" slides for Reserve Case (Excluding Inferred Resources)

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# QB2 is a World Class Copper Opportunity

<b>Project Metrics<sup>1</sup> (100%)</b>	<b>US\$2.4-\$4.2B</b> After-Tax NPV <sub>8%</sub> <sup>2,3</sup>	<b>14%-18%</b> Unlevered After-Tax IRR <sup>2,3</sup>
	<b>US\$1.1-\$1.4B</b> First 5 Full Years Annual EBITDA <sup>2</sup>	<b>316 kt</b> First 5 Full Years Annual CuEq Production <sup>4</sup>
	<b>US\$1.28/lb</b> First 5 Full Years C1 Cash Cost (net of by-products) <sup>5</sup>	<b>US\$1.38/lb</b> First 5 Full Years AISC (net of by-products) <sup>6</sup>
	<b>QB2 Uses &lt;25% of R&amp;R</b> Continuing to Grow	<b>US\$4.7B</b> Capital Cost (100%) <sup>7</sup>
<b>Transaction Metrics<sup>1</sup></b>	<b>~US\$3B</b> Implied Value of Teck's 90% Ownership Prior to Sumitomo Transaction <sup>8</sup>	<b>30%-40%</b> Teck's Levered After-Tax IRR Post Transaction <sup>2,3,9</sup>

Based on Sanction Case (Including 199 Mt Inferred Resources)

Refer to "QB2 Project Economics Comparison" and "QB2 Reserves and Resources Comparison" slides for Reserve Case (Excluding Inferred Resources)

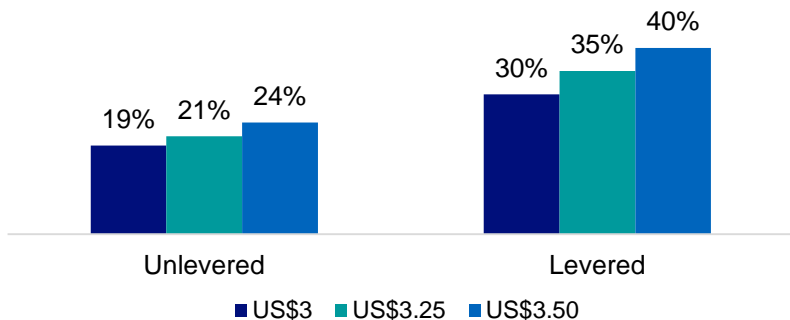
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# Increasing Teck's Returns on QB2

## Enhancing IRR

- Transaction with Sumitomo and US\$2.5 billion project financing significantly enhances Teck's IRR

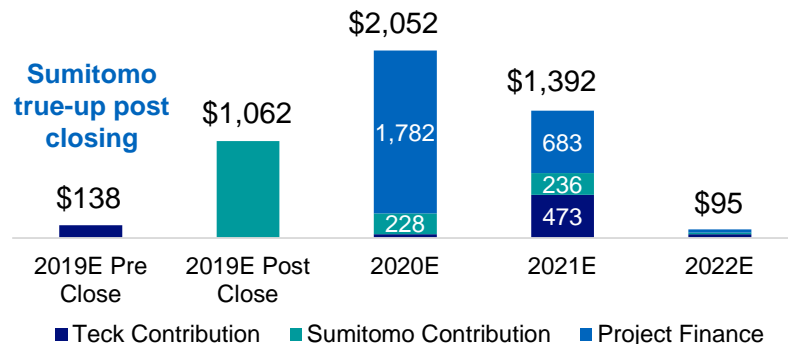
### Teck's Post Transaction After-Tax IRR<sup>1</sup> (%)



## Reducing Teck's Equity Contributions

- Transaction proceeds and project financing reduce Teck's equity contributions to ~US\$693 million<sup>3</sup> with no contributions required post-closing until late 2020<sup>4</sup>

### QB2 Funding Profile Before Escalation<sup>2</sup> (US\$M)



Based on Sanction Case (Including 199 Mt Inferred Resources)

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# QB2's Competitive Cost Position

## Competitive Operating Cost & Capital Intensity

- Given the exceptionally low strip ratio, consistent grade profile, compact site layout, and high level of automation, QB2 is expected to have attractive and relatively stable operating costs
- Exceptional strip ratio of 0.70 LOM, meaning for every one tonne of ore mined, only 0.70 tonnes of waste need to be mined (0.44 over first 5 full years)
  - Compares to other world class asset strip ratios of 3.5 for Antamina, 3.1 for Collahuasi, and 2.5 for Escondida<sup>1</sup>
  - Major benefit to sustaining capital since it reduces mobile fleet size and replacement costs
- Capital intensity of ~US\$15k/tpa copper equivalent is in line or lower than recent comparably sized projects with the ability to amortize these costs over a very long mine life<sup>2</sup>

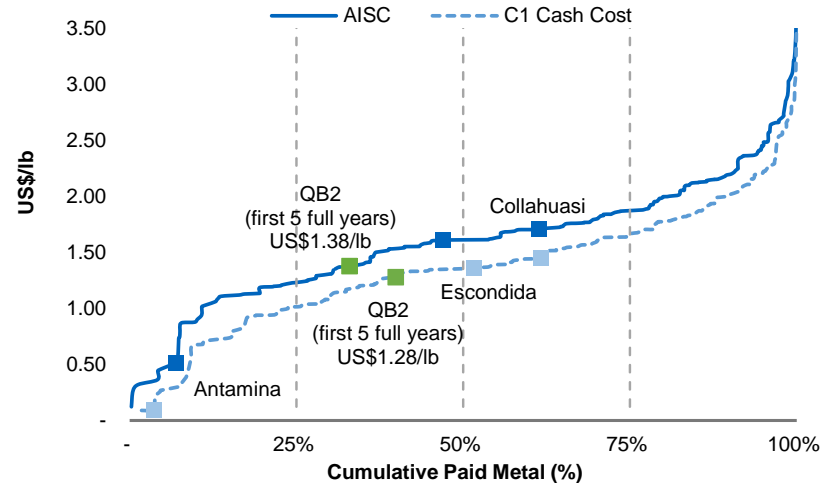
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## Low Cash Cost Position

### C1 Cash Cost<sup>3</sup> & AISC<sup>4</sup> Curve<sup>1</sup> (US\$/lb, 2023E)



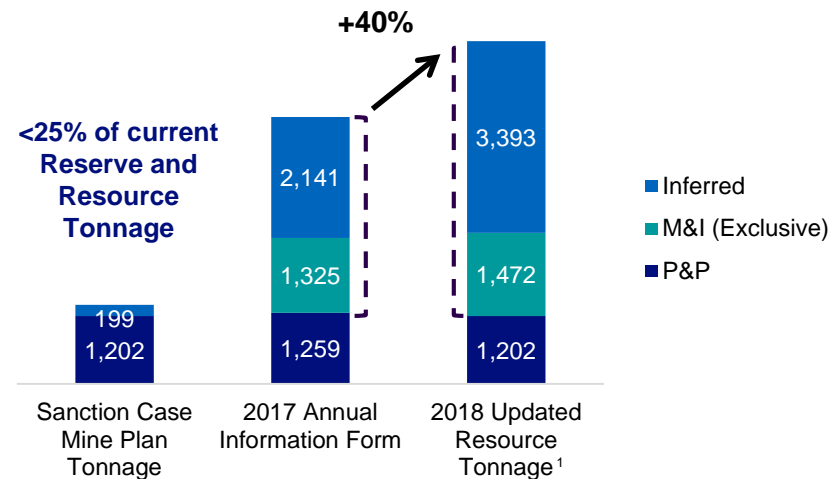
# Vast, Long Life Deposit at QB

## QB2 Uses Less than 25% of R&R

- Resource exclusive of Reserve increased 40% since 2017
- Initial 28 year mine life processes <25% of the currently defined Reserve and Resource Tonnage
- Deposit is capable of supporting a very long mine life based on throughput rate of 143 ktpd by utilizing further tailings capacity at already identified sites
- Actively evaluating potential options to exploit value of full resource through mill expansion and / or mine life extension
- Beyond the extensive upside included in the defined QB deposit, the district geology is highly prospective for exploration discovery and resource addition
  - Mineralization is open in multiple directions with drilling ongoing

## Extension Potential

### Reserve and Resource Tonnage (Mt)



# QB3 – Long-Term Growth

Expansion potential to realize full potential of the orebody

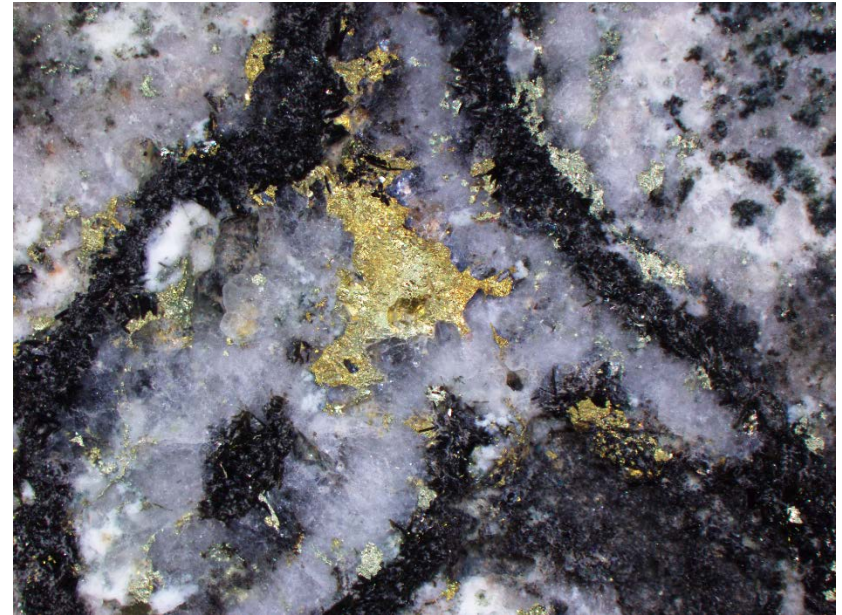
- QB2 utilizes less than 25% of resource
- QB3 evaluating options to exploit the full value of the resource through mill expansion and / or mine life extension
- Ongoing work includes:
  - ~18 km of drilling in 2018
  - 60 km of drilling planned for 2019
  - Scoping Study underway to be followed by a Prefeasibility Study

## Key Valuation Drivers

- Defining the full size of the deposit through drilling
- Proactive evaluation of long-term options for production
- Maximizing the performance of the QB2 plant
- Leveraging the QB2 infrastructure to target production increases at a lower capital intensity

## Copper Mineralization from 2018 Drilling<sup>1</sup>

- 2018 drilling returned long intervals of +0.5% Cu, with predictable sulfide zonation patterns



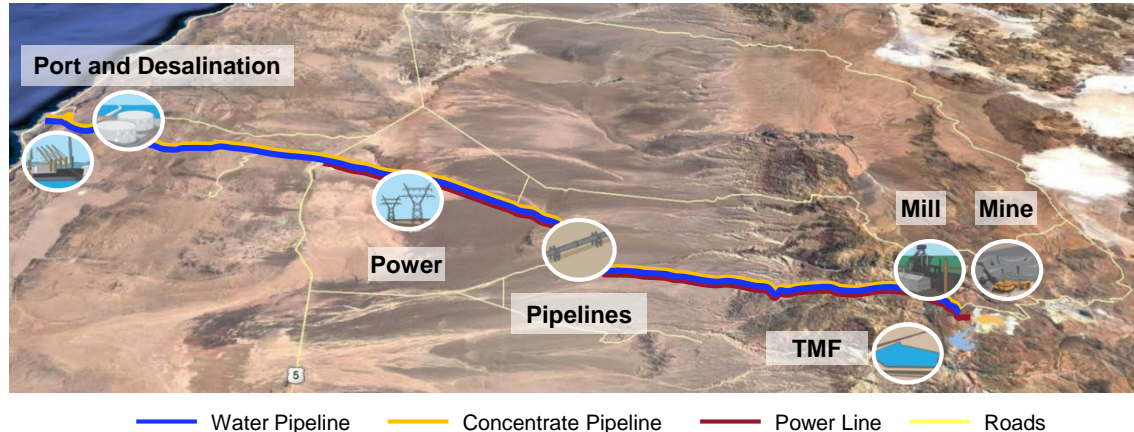
# Clear Path to Production at QB2

## Construction Approach

- Key project elements are segregated by area and can be managed more efficiently reducing risk:
  - Open pit mine (120 Mtpa peak);
  - Concentrator (143 ktpd);
  - Tailings storage facility (1.4 Bt capacity);
  - Concentrate and water supply pipelines (165 km); and
  - Port facility (including a desalination plant and concentrate filtration plant)
- QB will own and operate its pipelines and port facilities

## Operational Readiness

- Early focus on operational readiness and commissioning to ensure a seamless transition to operations
- Organizational design incorporating Integrated Operations and Business Partner Model
  - Driving value by linking process, people and workplace design
- Engagement of experienced consultants to support detailed plan development and execution, integrated operations design and systems, and commissioning planning



# Execution Readiness at QB2

Experienced project team including Bechtel, a leading EPCM company

Teck Owner's Team			
Name	Title	Years of Experience	Major Project Experience
Karl Hroza	Project Director	25+	Sturgeon Refinery, El Morro, Koniambo, Fort Hills, Ravensthorpe
Sergio Vives	Director, Environment and Permitting	20+	Pascua Lama, Los Pelambres, Chuquicamata and Codelco Smelting
Grant McLaren	Site Manager	35+	Escondida (Phase IV, North satellite), Cerrejon P40 Expansion, Olympic Dam
Carlos Opazo	Concentrator Manager	25+	Fort Hills, Carmen de Andacollo, Los Pelambres, El Abra, Escondida, Chuquicamata, CAP Iron Ore, MCC, Millennium Coker Unit – U and O
Francisco Raynaud	Port Area Manager	25+	Escondida, To-2 – Codelco
Andrés Corbalan	Engineering Manager	25+	El Abra, Los Pelambres
Dale Webb	Operations Readiness General Manager	20+	QB1, Trail Operations

Bechtel Management Team			
Name	Title	Years of Experience	Major Project Experience
Jim McCloud	Project Manager	25+	El Abra, Radomiro Tomic, Collahuasi, Escondida (EWS), Los Pelambres, Yanacocha, Antamina, Antapaccay
Carlos Ruiz	Deputy Project Manager	25+	Escondida (EWS, OGP1, OLAP, Laguna Seca Debottlenecking), Los Bronces
Sergio Baldini	Senior Site Manager	20+	Escondida (EWS, OGP1), Antapaccay
Eduardo Rochna	Project Controls Manager	18+	Los Pelambres Repower I and II projects, Antapaccay
Jorge Kettlun	Contracts Manager	25+	Escondida (EWS, OGP1), Los Bronces, Los Pelambres Repower II projects
Edgar Gomez	Engineering Manager	25+	Escondida (OGP1), Andina Development Project (PDA) Phase I, Codelco PTMP, Los Pelambres Repower I, Collahuasi Ujina Rosario, Antamina, Goro Nickel

# QB2 Project Economics Comparison

## Changes Since Feasibility Study<sup>1</sup>

			2016 FS	Reserve	Sanction
			(Reserves)	Case <sup>7</sup>	Case <sup>8</sup>
General	Mine Life	years	25	28	28
	Throughput	ktpd	140	143	143
	LOM Mill Feed	Mt	1,259	1,400	1,400
	<b>Strip Ratio</b>				
	First 5 Full Years		0.40	0.16	0.44
Operating Metrics (Annual Avg.)	LOM <sup>2</sup>		0.52	0.41	0.70
	<b>Copper Production</b>				
	First 5 Full Years	ktpa	275	286	290
	LOM <sup>2</sup>	ktpa	238	228	247
	<b>Copper Equivalent Production</b>				
	First 5 Full Years <sup>3</sup>	ktpa	301	313	316
	LOM <sup>2</sup>	ktpa	262	256	279
	<b>C1 Cash Cost<sup>4</sup></b>				
	First 5 Full Years	US\$/lb	\$1.28	\$1.29	\$1.28
	LOM <sup>2</sup>	US\$/lb	\$1.39	\$1.47	\$1.37
	<b>AISC<sup>5</sup></b>				
	First 5 Full Years	US\$/lb	\$1.34	\$1.40	\$1.38
	LOM <sup>2</sup>	US\$/lb	\$1.43	\$1.53	\$1.42
	<b>Annual EBITDA<sup>11</sup></b>				
	First 5 Full Years	US\$B	\$1.0	\$1.0	\$1.1
	LOM <sup>2</sup>	US\$B	\$0.8	\$0.7	\$0.9
After-Tax Economics	NPV @ 8%	US\$B	\$1.3	\$2.0	\$2.4
	IRR	%	12%	13%	14%
	Payback Period <sup>6</sup>	years	5.8	5.7	5.6
	Mine Life / Payback		4.3	4.9	5.0

## Sensitivity Analysis<sup>1</sup>

RESERVE CASE <sup>8</sup>	US\$3.00	US\$3.25	US\$3.50
Annual EBITDA <sup>11</sup> (US\$B)			
First 5 Full Years	\$1.0	\$1.2	\$1.3
First 10 Full Years	\$1.0	\$1.1	\$1.3
Payback Period (Years) <sup>6</sup>	5.7	5.0	4.4
NPV at 8% (US\$B)			
	\$2.0	\$2.9	\$3.7
Project Unlevered IRR (%)	13%	16%	17%
Teck's Unlevered IRR (%) <sup>9</sup>	18%	21%	23%
Teck's Levered IRR (%) <sup>10</sup>	29%	35%	40%
SANCTION CASE <sup>8</sup>	US\$3.00	US\$3.25	US\$3.50
Annual EBITDA <sup>11</sup> (US\$B)			
First 5 Full Years	\$1.1	\$1.2	\$1.4
First 10 Full Years	\$1.0	\$1.1	\$1.3
Payback Period (Years) <sup>6</sup>	5.6	4.9	4.4
NPV at 8% (US\$B)			
	\$2.4	\$3.3	\$4.2
Project Unlevered IRR (%)	14%	16%	18%
Teck's Unlevered IRR (%) <sup>9</sup>	19%	21%	24%
Teck's Levered IRR (%) <sup>10</sup>	30%	35%	40%

The description of the QB2 project Sanction Case includes inferred resources that are considered too speculative geologically to have the economic considerations applied to them that would enable them to be categorized as mineral reserves. Inferred resources are subject to greater uncertainty than measured or indicated resources and it cannot be assumed that they will be successfully upgraded to measured and indicated through further drilling.

# QB2 Reserves and Resources Comparison

**Reserve Case (as at Nov. 30, 2018)<sup>1,2</sup>**

RESERVES	Mt	Cu Grade %	Mo Grade %	Silver Grade ppm
Proven	476	0.51	0.018	1.40
Probable	924	0.47	0.019	1.25
<b>Reserves</b>	<b>1,400</b>	<b>0.48</b>	<b>0.018</b>	<b>1.30</b>

RESOURCES (EXCLUSIVE OF RESERVES) <sup>3</sup>	Mt	Cu Grade %	Mo Grade %	Silver Grade ppm
Measured	36	0.42	0.014	1.23
Indicated	1,558	0.40	0.016	1.14
<b>M&amp;I (Exclusive)</b>	<b>1,594</b>	<b>0.40</b>	<b>0.016</b>	<b>1.14</b>
Inferred	3,125	0.38	0.018	1.15

**Sanction Case (as at Nov. 30, 2018)<sup>2,4</sup>**

RESERVES	Mt	Cu Grade %	Mo Grade %	Silver Grade ppm
Proven	409	0.54	0.019	1.47
Probable	793	0.51	0.021	1.34
<b>Reserves</b>	<b>1,202</b>	<b>0.52</b>	<b>0.020</b>	<b>1.38</b>

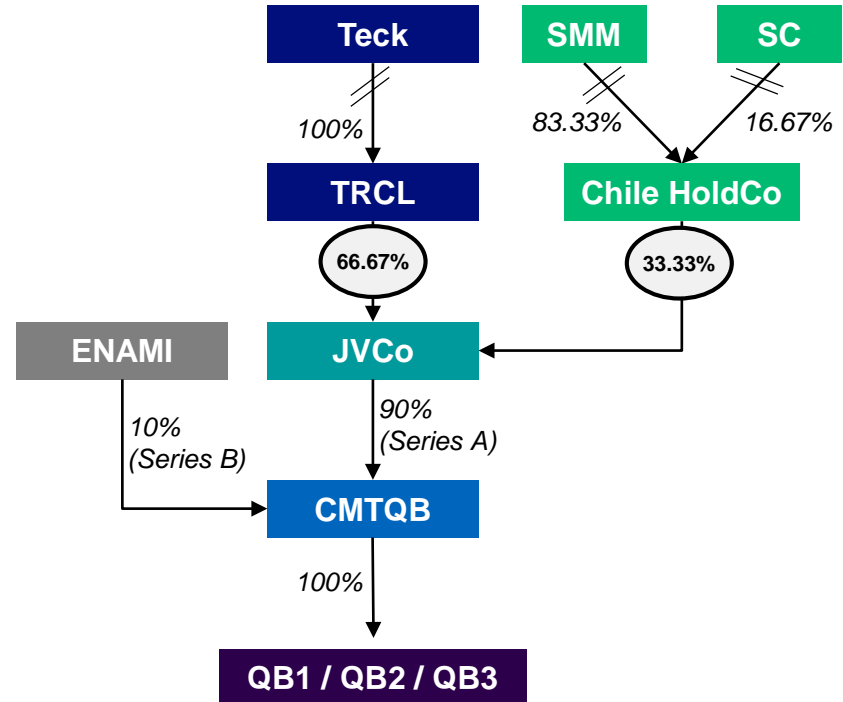
RESOURCES (EXCLUSIVE OF RESERVES) <sup>5</sup>	Mt	Cu Grade %	Mo Grade %	Silver Grade ppm
Measured	36	0.42	0.014	1.23
Indicated	1,436	0.40	0.016	1.13
<b>M&amp;I (Exclusive)</b>	<b>1,472</b>	<b>0.40</b>	<b>0.016</b>	<b>1.14</b>
Inferred	3,194	0.37	0.017	1.13
+ Inferred in SC pit	199	0.53	0.022	1.21



# ENAMI Interest in QB

- The government of Chile owns a 10% non-funding interest in Compañía Minera Teck Quebrada Blanca S.A. (CMTQB) through its state-run minerals company, Empresa Nacional de Minería (ENAMI)
- ENAMI has been a partner at QB since 1989 and is a 10% shareholder of Carmen de Andacollo
- ENAMI is not required to fund QB2 development costs
- Project equity funding in form of:
  - 25% Series A Shares
  - 75% Shareholder Loans
- Until shareholder loans are fully repaid, ENAMI is entitled to a minimum dividend, based on net income, that approximates 2.0-2.5% of free cash flow
  - Thereafter, ENAMI receives 10% of dividends / free cash flow
- ENAMI is entitled to board representation

## Organizational Chart



# Quebrada Blanca Accounting Treatment

## Balance Sheet

- 100% of project spending included in property, plant and equipment
- Debt includes 100% of project financing
- Total shareholder funding to be split between loans and equity approximately 75%/25% over the life of the project
- Sumitomo (SMM/SC)<sup>1</sup> contributions will be shown as advances as a non-current liability and non-controlling interest as part of equity
- Teck contributions, whether debt or equity eliminated on consolidation

## Income Statement

- Teck's income statement will include 100% of QB's revenues and expenses
- Sumitomo's<sup>1</sup> 30% and ENAMI's 10% share of profit will show as profit attributable to non-controlling interests

## Cash Flow

- 100% of project spending included in capital expenditures
- In 2019, Sumitomo<sup>1</sup> contribution will be recorded within financing activities and split approximately 50%/50% as:
  - Loans recorded as “Advances from Sumitomo”
  - Equity recorded as “Sumitomo Share Subscriptions”
- 100% of draws on project financing included in financing activities
- After start-up of operations
  - 100% of profit in cash flow from operations
  - Sumitomo's<sup>1</sup> 30% and ENAMI's 10% share of distributions included in non-controlling interest

# Notes - Appendix: Quebrada Blanca

## Slide 19: QB2 Project Update

1. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures which do not have a standardized meanings prescribed by International Financial Reporting Standards (IFRS) or Generally Accepted Accounting Principles in the United States. These measures may differ from those used by other issuers and may not be comparable to such measures as reported by others. These measures are meant to provide further information about our financial expectations to investors. These measures should not be considered in isolation or used in substitute for other measures of performance prepared in accordance with IFRS. For more information on our calculation of non-GAAP financial measures please see our Management's Discussion and Analysis for the year ended December 31, 2018, which can be found under our profile on SEDAR at [www.sedar.com](http://www.sedar.com).

## Slide 20: QB2 Rebalances Teck's Portfolio

1. We include 100% of the production and sales from QB and Carmen de Andacollo mines in our production and sales volumes because we fully consolidate their results in our financial statements. We include 22.5% of production and sales from Antamina, representing our proportionate equity interest in Antamina. Copper production includes cathode production at QB.
2. Based on QB2 Sanction Case first five full years of copper production.

## Slide 21: QB2 is a World Class Copper Opportunity

1. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
2. Range based on US\$3.00-\$3.50/lb copper price. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
3. As at January 1, 2019. Assumes optimized funding structure.
4. Copper equivalent production calculated assuming US\$3.00/lb copper, US\$10.00/lb molybdenum and US\$18.00/oz silver without adjusting for payability.
5. C1 cash costs (also known as net cash unit costs) are presented after by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. C1 cash costs for QB2 include stripping costs during operations. Net cash unit costs and C1 cash costs are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
6. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
7. The valuation of approximately ~US\$3 billion for Teck's 90% interest prior to the Sumitomo transaction is based on a transaction value of US\$1 billion comprising an earn-in contribution of US\$800 million and assumed contingent consideration proceeds with a present value of approximately US\$200 million. The undiscounted contingent consideration is estimated at US\$300 million and comprises: (a) US\$50 million relating to achieving the mill throughput optimization target as described in Note 1 on the "QB2 Transaction Terms" slide, assumed to be received in 2024; and (b) 8% of the net present value of the QB3 expansion at sanction, assuming an expansion sanctioned in 2024 which doubles QB2 throughput with further tailings facility construction deferred. At a real copper price of US\$3.00/lb, the payment is estimated at approximately US\$250 million. Using a real discount rate of 8%, the present value of the contingent consideration, based on the above assumptions is estimated at approximately US\$200 million. This estimate is based on a number of significant assumptions in addition to those described above. There can be no assurance that the contingent consideration will approximate the amounts outlined above, or that it will be received at all.
8. Does not include contingent consideration.

## Slide 22: Increasing Teck's Returns on QB2

1. As at January 1, 2019. Assumes optimized funding structure. Does not include contingent consideration. Assumes US\$10.00/lb molybdenum and US\$18.00/oz silver.
2. On a 100% go forward basis from January 1, 2019 in constant Q2 2017 dollars and a CLP:USD exchange rate of 625, not including escalation (estimated at US\$300 - \$470 million based on 2 - 3% per annum inflation), working capital or interest during construction. Includes approximately US\$500 million in contingency. At a spot CLP:USD rate of approximately 675 capital would be reduced by approximately US\$270 million.
3. On a go forward basis from January 1, 2019.
4. Assumes US\$1.2 billion of Sumitomo contributions associated with purchase price spent before first draw of project finance facility. Thereafter, project finance facility used to fund all capital costs until target debt : capital ratio achieved on a cumulative basis, after which point project finance and equity contributions are made ratably based on this same debt : capital ratio.

# Notes - Appendix: Quebrada Blanca

## Slide 23: QB2's Competitive Cost Position

1. Source: Wood Mackenzie.
2. Based on first five full years of copper equivalent production. Copper equivalent production calculated assuming US\$3.00/lb copper, US\$10.00/lb molybdenum and US\$18.00/oz silver without adjusting for payability.
3. C1 cash costs (also known as net cash unit costs) are presented after by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. C1 cash costs for QB2 include stripping costs during operations. Net cash unit costs and C1 cash costs are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
4. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.

## Slide 24: Vast, Long Life Deposit at QB

1. Resources figures as at November 30, 2018. Resources are reported separately from, and do not include that portion of resources classified as reserves. See "QB2 Reserves and Resources Comparison" slide for further details.

## Slide 25: QB3 – Long-Term Growth

1. DDH-756 @176.6m, Field of view 2cm.

## Slide 28: QB2 Project Economics Comparison

1. All metrics on 100% basis and assume US\$3.00/lb copper, US\$10.00/lb molybdenum and US\$18.00/oz silver unless otherwise stated. NPV, IRR and payback on after-tax basis.
2. Life of Mine annual average figures exclude the first and last partial years of operations.
3. Copper equivalent production calculated assuming US\$3.00/lb copper, US\$10.00/lb molybdenum and US\$18.00/oz silver without adjusting for payability.
4. C1 cash costs are presented after by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs are consistent with C1 cash costs. C1 cash costs for QB2 include stripping costs during operations. Net cash unit costs and C1 cash costs are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
5. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.
6. Payback from first production.
7. Based on go-forward cash flow from January 1, 2017. Based on all equity funding structure.
8. Based on go-forward cash flow from January 1, 2019. Based on optimized funding structure.
9. Does not consider contingent consideration.
10. Includes impact of US\$2.5 billion project financing. Does not consider contingent consideration.
11. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## Slide 29: QB2 Reserves and Resources Comparison

1. Mineral reserves are constrained within an optimized pit shell and scheduled using a variable grade cut-off approach based on NSR cut-off US\$13.39/t over the planned life of mine. The life-of-mine strip ratio is 0.41.
2. Both mineral resource and mineral reserve estimates assume long-term commodity prices of US\$3.00/lb Cu, US\$9.40/lb Mo and US\$18.00/oz Ag and other assumptions that include: pit slope angles of 30–44°, variable metallurgical recoveries that average approximately 91% for Cu and 74% for Mo and operational costs supported by the Feasibility Study as revised and updated.
3. Mineral resources are reported using a NSR cut-off of US\$11.00/t and include 23.8 million tonnes of hypogene material grading 0.54% copper that has been mined and stockpiled during existing supergene operations.
4. Mineral reserves are constrained within an optimized pit shell and scheduled using a variable grade cut-off approach based on NSR cut-off US\$18.95/t over the planned life of mine. The life-of-mine strip ratio is 0.70.
5. Mineral resources are reported using a NSR cut-off of US\$11.00/t outside of the reserves pit. Mineral resources include inferred resources within the reserves pit at a US\$ 18.95/t NSR cut-off and also include 23.8 million tonnes of hypogene material grading 0.54% copper that has been mined and stockpiled during existing supergene operations.

## Slide 31: Quebrada Blanca Accounting Treatment

1. Sumitomo Metal Mining Co. Ltd. and Sumitomo Corporation are collectively referred to as Sumitomo.

# Strategy and Overview

Teck



# Consistent Long-Term Strategy

- Diversification
- Long life assets
- Low cost
- Appropriate scale
- Low risk jurisdictions



# Attractive Portfolio of Long-Life Assets

## Low risk jurisdictions



### Operations & Major Projects:

#### North America

##### Copper

- 1 Highland Valley Copper
- 2 Galore Creek
- 3 Schaft Creek
- 4 Mesaba
- 5 San Nicolas

##### Zinc

- 1 Red Dog
- 2 Trail Operations

##### Steelmaking Coal

- 1 Cardinal River
- 2 Coal Mines in B.C.
  - Fording River
  - Greenhills
  - Line Creek
  - Elkview

##### Energy

- 1 Fort Hills
- 2 Frontier

#### South America

##### Copper

- 6 Antamina
- 7 Quebrada Blanca
- 8 Carmen de Andacollo
- 9 Quebrada Blanca Phase 2
- 10 NuevaUnión
- 11 Zafrañal

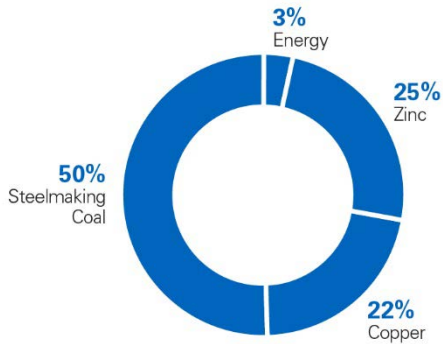
- Producing Operation
- Development Project



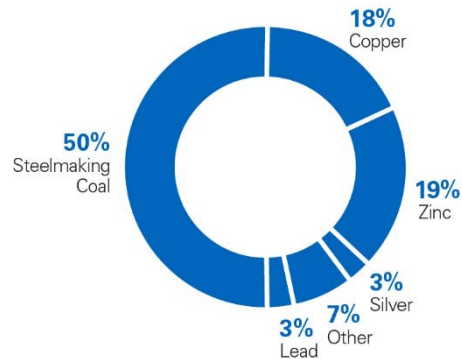
# Global Customer Base

## Revenue contribution from diverse markets (2018)

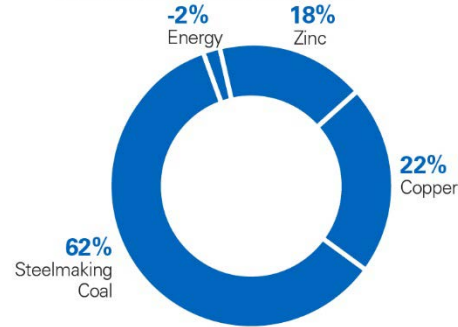
2018 Revenue by Business Unit



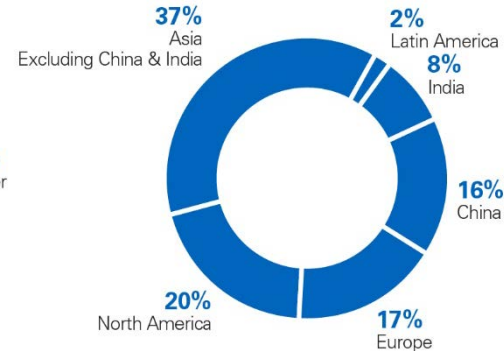
2018 Revenue by Commodity



2018 Gross Profit by Business Unit<sup>1</sup>  
(Before depreciation and amortization)



Customer Base





# Diverse Pipeline of Growth Options

	In Construction	Medium-Term Growth Options	Future Options
<b>Copper</b> Strong platform with substantial growth options	QB2	QB3	Galore Creek
	HVC D3 Project	Zafranal	Schaft Creek
<b>Zinc</b> Premier resource with integrated assets		HVC Brownfield	Mesaba
		NuevaUnión	
<b>Coal</b> Well established with capital efficient value options		San Nicolás (Cu-Zn)	
	Red Dog VIP2 Project	Antamina Brownfield	Teena
<b>Energy</b> Building a new business through partnership		Red Dog Satellite Deposits	Cirque
	Elk Valley Replacement Brownfield		Quintette/Mt. Duke
	Neptune Terminals Expansion		Coal Mountain 2
			Elk Valley Brownfield
		Fort Hills Debottlenecking & Expansion	Frontier
			Lease 421

# Production Guidance

		2018 RESULTS	2019 GUIDANCE <sup>1</sup>	3 YEAR (2020-2022) GUIDANCE <sup>1</sup>
<b>Steelmaking Coal</b>		26.2 Mt	25.5-26.0 Mt	26.5-27.5 Mt
<b>Copper<sup>2,3,4,6</sup></b>				
Highland Valley	Concentrate	100.8 kt	115-120 kt	135-155 kt
Antamina	Concentrate	100.4 kt	95-100 kt	90-95 kt
Carmen de Andecollo	Concentrate + Cathode	67.2 kt	62-67 kt	60 kt
Quebrada Blanca	Cathode	25.5 kt	20-23 kt	-
Total Copper	Concentrate + Cathode	293.9 kt	290-310 kt	285-305 kt
<b>Zinc<sup>2,3,5</sup></b>				
Red Dog	Concentrate	583.2 kt	535-560 kt	500-520 kt
Antamina	Concentrate	92.1 kt	65-70 kt	100-110 kt
Pend Oreille	Concentrate	29.7 kt	19-20 kt	-
Total Zinc	Concentrate	705 kt	620-650 kt	600-630 kt
<b>Refined Zinc - Trail</b>	Refined	302.9 kt	305-310 kt	310-315 kt
<b>Bitumen - Fort Hills<sup>3,7,8</sup></b>		6.8 Mbbl	12-14 Mbbl	14 Mbbl
<b>Lead - Red Dog<sup>2</sup></b>	Concentrate	98.4 kt	90-95 kt	85-100 kt
<b>Refined Lead - Trail</b>	Refined	61 kt	70-75 kt	85-95 kt
<b>Molybdenum<sup>2,3</sup></b>				
Highland Valley	Concentrate	8.7 Mlbs	8.0 Mlbs	4.0-5.0 Mlbs
Antamina	Concentrate	2.3 Mlbs	1.5 Mlbs	2.0-3.0 Mlbs
Total Molybdenum	Concentrate	11.0 Mlbs	9.5 Mlbs	6.0-8.0 Mlbs
<b>Refined Silver - Trail</b>	Refined	11.6 Moz	13-14 Moz	-

# Sales and Unit Cost Guidance

## Sales

	Q2 2019 RESULTS	Q3 2019 GUIDANCE <sup>1</sup>
<b>Steelmaking Coal</b>	6.4 Mt	6.3-6.5 Mt
<b>Zinc - Red Dog Zinc in Concentrate</b>	86 kt	165-170 kt

## Unit Costs

	2018 RESULTS	2019 GUIDANCE <sup>1</sup>
<b>Steelmaking Coal</b>		
Adjusted site cost of sales <sup>2</sup>	C\$62/t	C\$62-65/t
Transportation costs <sup>2</sup>	C\$37/t	C\$37-39/t
Unit costs <sup>2</sup>	C\$99/t	C\$99-104/t
<b>Copper</b>		
Total cash unit costs <sup>3</sup>	US\$1.74/lb	US\$1.70-1.80/lb
Net cash unit costs <sup>3</sup>	US\$1.23/lb	US\$1.40-1.50/lb
<b>Zinc</b>		
Total cash unit costs <sup>4</sup>	US\$0.49/lb	US\$0.50-0.55/lb
Net cash unit costs <sup>4</sup>	US\$0.31/lb	US\$0.30-0.35/lb
<b>Bitumen</b>		
Adjusted operating costs <sup>5</sup>	C\$32.89/bbl	C\$26-29/bbl

# Capital Expenditures Guidance

## Sustaining, Major Enhancement, New Mine Development

(TECK'S SHARE IN CAD\$ MILLIONS)	2018	2019 GUIDANCE <sup>1</sup>
<b>Sustaining</b>		
Steelmaking coal <sup>2</sup>	\$ 232	\$ 515
Copper	157	200
Zinc	225	145
Energy	21	60
Corporate	10	10
	<b>\$ 645</b>	<b>\$ 930</b>
<b>Major Enhancement</b>		
Steelmaking coal <sup>2</sup>	\$ 230	\$ 385
Copper	62	55
Zinc	107	75
Energy	69	100
	<b>\$ 468</b>	<b>\$ 615</b>
<b>New Mine Development</b>		
Copper <sup>3</sup>	\$ 56	\$ 115
Zinc	38	25
Energy	285	30
	<b>\$ 379</b>	<b>\$ 170</b>
<b>Sub-total</b>		
Steelmaking coal <sup>2</sup>	\$ 462	\$ 900
Copper <sup>3</sup>	275	370
Zinc	370	245
Energy	375	190
Corporate	10	10
	<b>\$ 1,492</b>	<b>\$ 1,715</b>

## Quebrada Blanca 2

(TECK'S SHARE IN CAD\$ MILLIONS)	2018	2019 GUIDANCE <sup>1</sup>
<b>QB2 Capital Expenditures</b>	\$ 414	\$ 1,450
Total capex, before SMM/SC contribution	\$ 1,906	\$ 3,165
Estimated SMM/SC contributions <sup>4</sup>	-	(1,265)
<b>Total Teck spend</b>	<b>\$ 1,906</b>	<b>\$ 1,900</b>

## Capitalized Stripping

(TECK'S SHARE IN CAD\$ MILLIONS)	2018	2019 GUIDANCE <sup>1</sup>
<b>Capitalized Stripping</b>		
Steelmaking coal	\$ 507	\$ 445
Copper	161	175
Zinc	39	45
	<b>\$ 707</b>	<b>\$ 665</b>

# Commodity Price Leverage<sup>1</sup>

	MID-POINT OF 2019 PRODUCTION GUIDANCE <sup>2</sup>	CHANGE	ESTIMATED EFFECT ON ANNUALIZED PROFIT <sup>3</sup>	ESTIMATED EFFECT ON ANNUALIZED EBITDA <sup>3</sup>
\$C/\$US		C\$0.01	C\$45M /\$0.01Δ	C\$72M /\$0.01Δ
Coal	26.25 Mt	US\$1/tonne	C\$20M /\$1Δ	C\$31M /\$1Δ
Copper	300 kt	US\$0.01/lb	C\$5M /\$0.01Δ	C\$8M /\$0.01Δ
Zinc <sup>4</sup>	942.5 kt	US\$0.01/lb	C\$10M /\$0.01Δ	C\$13M /\$0.01Δ
WCS <sup>5</sup>	13 Mbbl	US\$1/bbl	C\$12M /\$1Δ	C\$17M /\$1Δ
WTI <sup>6</sup>	-	US\$1/bbl	C\$9M /\$1Δ	C\$12M /\$1Δ

# Tax-Efficient Earnings in Canada

## ~C\$3.8 billion in available tax pools<sup>1</sup>

- Includes:
  - \$2.9 billion in net operating loss carryforwards
  - \$0.7 billion in Canadian Development Expenses (30% declining balance p.a.)
  - \$0.2 billion in allowable capital loss carryforwards
- Applies to cash income taxes in Canada
- Does not apply to:
  - Resource taxes in Canada
  - Cash taxes in foreign jurisdictions



# Share Structure & Principal Shareholders

## Teck Resources Limited<sup>1</sup>

	SHARES HELD	PERCENT	VOTING RIGHTS
<b>Class A Shareholdings</b>			
Temagami Mining Company Limited	4,300,000	55.4%	32.1%
SMM Resources Inc (Sumitomo)	1,469,000	18.9%	11.0%
Other	1,999,304	25.7%	14.9%
	<u>7,768,304</u>	<u>100.0%</u>	<u>58.0%</u>
<b>Class B Shareholdings</b>			
Temagami Mining Company Limited	725,000	0.1%	0.1%
SMM Resources Inc (Sumitomo)	295,800	0.1%	0.0%
China Investment Corporation (Fullbloom)	59,304,474	10.5%	4.4%
Other	501,972,680	89.3%	37.5%
	<u>562,297,954</u>	<u>100.0%</u>	<u>42.0%</u>
<b>Total Shareholdings</b>			
Temagami Mining Company Limited	5,025,000	0.9%	32.2%
SMM Resources Inc (Sumitomo)	1,764,800	0.3%	11.0%
China Investment Corporation (Fullbloom)	59,304,474	10.4%	4.4%
Other	503,971,984	88.4%	52.4%
	<u>570,066,258</u>	<u>100.0%</u>	<u>100.0%</u>

# Notes: Appendix – Strategy and Overview

## **Slide 37: Global Customer Base**

1. Gross profit before depreciation and amortization is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 39: Production Guidance**

1. As at July 24, 2019. See Teck's Q2 2019 press release.
2. Metal contained in concentrate.
3. We include 100% of production and sales from our Quebrada Blanca and Carmen de Andacollo mines in our production and sales volumes because we fully consolidate their results in our financial statements. We include 22.5% and 21.3% of production and sales from Antamina and Fort Hills, respectively, representing our proportionate ownership interest in these operations.
4. Copper production includes cathode production at Quebrada Blanca and Carmen de Andacollo.
5. Total zinc includes co-product zinc production from our copper business unit.
6. Excludes production from QB2 for three-year guidance 2020–2022.
7. Results for 2018 are effective from June 1, 2018.
8. The 2020–2022 bitumen production guidance does not include potential near-term debottlenecking opportunities. See energy business unit in Q4 2018 press release for more information.

## **Slide 40: Sales and Unit Cost Guidance**

1. As at July 24, 2019. See Teck's Q2 2019 press release.
2. Steelmaking coal unit costs are reported in Canadian dollars per tonne. Adjusted site cost of sales includes site costs, transport costs, and other and does not include deferred stripping or capital expenditures. Adjusted site cost of sales is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
3. Copper unit costs are reported in U.S. dollars per payable pound of metal contained in concentrate. Total cash unit costs are before co- and by-product margins. Copper net cash costs are after by-product margins and include adjusted cash cost of sales, smelter processing charges and cash margin for by-products including co-products. Assumes a zinc price of US\$1.15 per pound, a molybdenum price of US\$12 per pound, a silver price of US\$16.00 per ounce, a gold price of US\$1,350 per ounce and a Canadian/U.S. dollar exchange rate of \$1.32. See "Non-GAAP Financial Measures" slides.
4. Zinc unit costs are reported in U.S. dollars per payable pound of metal contained in concentrate. Total cash unit costs are before co- and by-product margins. Zinc net cash costs are after by-product margins and are mine costs including adjusted cash cost of sales, smelter processing charges and cash margin for by-products. Assumes a lead price of US\$0.90 per pound, a silver price of US\$16.00 per ounce and a Canadian/U.S. dollar exchange rate of \$1.32. By-products include both by-products and co-products. See "Non-GAAP Financial Measures" slides.
5. Bitumen unit costs are reported in Canadian dollars per barrel. Adjusted operating costs represent costs for the Fort Hills mining and processing operations and do not include the cost of diluent, transportation, storage and blending. See "Non-GAAP Financial Measures" slides.

## **Slide 41: Capital Expenditures Guidance**

1. As at July 24, 2019. See Teck's Q2 2019 press release
2. For steelmaking coal, sustaining capital includes Teck's share of water treatment charges of \$57 million in 2018. Sustaining capital guidance includes Teck's share of water treatment charges related to the Elk Valley Water Quality Plan, which are approximately \$235 million in 2019. Steelmaking coal major enhancement capital guidance includes \$210 million relating to the facility upgrade at Neptune Bulk Terminals that will be funded by Teck.
3. For copper, new mine development guidance for 2019 includes QB3 scoping, Zafrañal, San Nicolás and Galore Creek.



# Notes: Appendix – Strategy and Overview

## **Slide 42: Commodity Price Leverage**

1. As at July 24, 2019. Before pricing adjustments, based on our current balance sheet, our expected 2019 mid-range production estimates, current commodity prices and a Canadian/U.S. dollar exchange rate of \$1.32. See Teck's Q2 2019 press release.
2. All production estimates are subject to change based on market and operating conditions.
3. The effect on our profit attributable to shareholders and on EBITDA of commodity price and exchange rate movements will vary from quarter to quarter depending on sales volumes. Our estimate of the sensitivity of profit and EBITDA to changes in the U.S. dollar exchange rate is sensitive to commodity price assumptions. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
4. Zinc includes 307,500 tonnes of refined zinc and 635,000 tonnes of zinc contained in concentrate.
5. Bitumen volumes from our energy business unit.
6. Our WTI oil price sensitivity takes into account our interest in Fort Hills for respective change in revenue, partially offset by the effect of the change in diluent purchase costs as well as the effect on the change in operating costs across our business units, as our operations use a significant amount of diesel fuel.

## **Slide 43: Tax-Efficient Earnings In Canada**

1. As at December 31, 2018.

## **Slide 44: Share Structure & Principal Shareholders**

1. As at December 31, 2018.

# Sustainability

Teck



# Sustainability Strategy

- Strong sustainability performance enabled by a strategy built around developing opportunities and managing risks
- Implementing a sustainability strategy with short-term, five-year goals and long-term goals stretching out to 2030



Community



Water



Our People



Biodiversity



Energy and  
Climate Change



Air

**Goals cover the six areas of focus representing the most significant sustainability issues and opportunities facing our company**

# Why Sustainability Matters

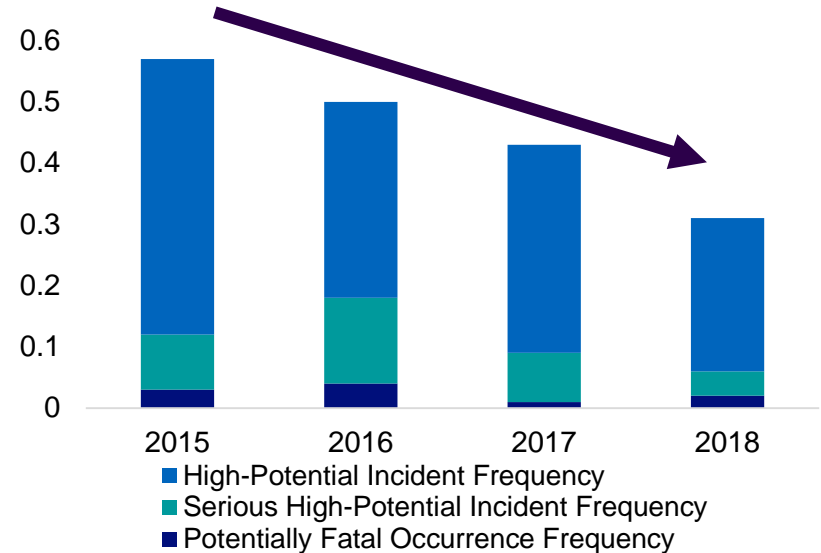
- Reduced risk of operations disruption
- Efficient project and permit approvals
- Meet rising supply chain and societal expectations
- Employee retention and recruitment
- Increased access to capital at a lower cost
- Increased cost savings and productivity
- Higher financial returns
- Brand value and reputation

**Driving Growth and Managing Risk**

# Health and Safety Performance

- Safety performance in 2018
  - 28% reduction in High-Potential Incidents
  - 21% decrease in Lost-Time Injury Frequency
- Conducted Courageous Safety Leadership training with 97% of employees
- Two fatalities in 2018: one at Fording River Operations and one at Elkview Operations. Carried out in-depth investigations into the incidents to learn as much as possible and implement measures to prevent a reoccurrence

**Incident Frequency (per 200,000 hours worked)**



**62% reduction in High-Potential Incident Frequency rate over past four years**

# Leading Practices in Tailings Management

## Transparency

- Details on all tailings facilities available online
- Dam Safety Inspections publically available on our website

## Collaboration

- Actively engaged on the International Council on Mining and Metals (ICMM) Tailings Position Statement and Governance Framework
- Participant in ICMM's leadership work on an aspirational goal of reducing reliance on conventional tailings practices

### Teck Tailings Facility Inventory

The below table provides additional detail on each tailings facility with dam(s) managed by Teck at both our active operations and legacy sites. Not included below are 16 unsaturated/dry-stack tailings facilities and two in-pit tailings facilities located at our steelmaking coal operations.

Mine Operation	Tailings Facility	Construction Method	Consequence Classification	Status	Number of Tailings Dams Structures	Most Recent Dam Safety Inspection	Independent Review Board
<b>Active operations</b>							
Carmen de Andacollo Chile	Embalse de Relaves Carmen de Andacollo	Downstream	Very High	Active	5	2018	Yes
Duck Pond Canada	Duck Pond Tailings Management Facility	Single Stage	Low	Closed	2	2018	No
Elkview Canada	Lagoon A	Single Stage	Low	Closed	1	2018	Yes
	Lagoon B	Single Stage	Low	Closed	1	2018	Yes
	Lagoon C	Upstream/Downstream	High	Closed	1	2018	Yes
	Lagoon D	Upstream	Very High	Active	1	2018	Yes
Fording River Canada	West Fork Tailings Facility	Single Stage	Low	Active	1	2018	Yes
	North Tailings Pond	Downstream	Very High	Closed	1	2018	Yes
	South Tailings Pond	Downstream	Very High	Active	2	2018	Yes
	Turnbull Pit South Tailings Storage Facility	N/A	High	Active	1	2018	Yes
	2 Pit - 3 Pit Tailings Disposal Area	Centrelined	Low	Closed	2	2018	Yes
Greenhills	Tailings Storage	Downstream	High	Active	2	2018	Yes

Full table and additional information available at [www.teck.com/tailings](http://www.teck.com/tailings)

# Responsible Tailings Management

Comprehensive **systems and procedures** in place based on six pillars:

- |                                |                                 |
|--------------------------------|---------------------------------|
| 1. Surveillance Technology     | 4. Internal Review              |
| 2. Staff Inspections           | 5. Detailed Third-Party Reviews |
| 3. Annual External Inspections | 6. Independent Review Boards    |

Full **emergency preparedness plans** in place at relevant facilities:

- Plans reviewed with local stakeholders
- Drills and community meetings conducted

Tailings management and emergency response aligned with the **Mining Association of Canada *Towards Sustainable Mining* Protocols**.

**Teck**



Related SASB<sup>1</sup> Metric: EM-MM-150a.1 | [Link to Data](#)

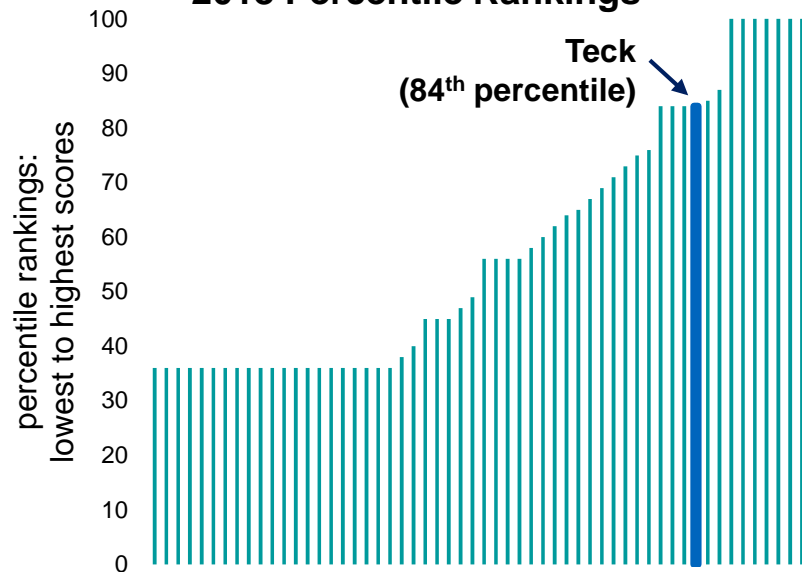


# Reducing Freshwater Use

Teck in top 10 of 50+ companies ranked by DJSI

- Water recycled average of **3 times** at mining operations in 2018
- Target to **reduce freshwater use** at Chilean operations by 15% by 2020
- Desalinated seawater for Quebrada Blanca 2 project **in place of freshwater**; 26.5 million m<sup>3</sup> per year

## DJSI Water Related Risk Assessment 2018 Percentile Rankings<sup>2</sup>



Related SASB<sup>1</sup> Metric: EM-MM-140a.1 | [Link to Data](#)

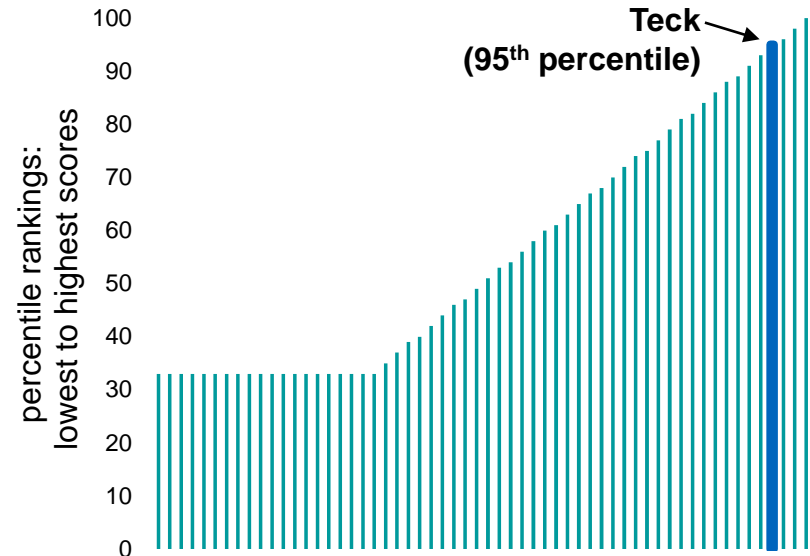


# Taking Action on Climate Change

Teck in top 5 of 50+ companies ranked by DJSI

- Goal to reduce GHG emissions by **450,000 tonnes by 2030** and have already reduced **289,000 tonnes of emissions** as a result of projects implemented since 2011
- Advocating for climate action – member of **Carbon Pricing Leadership Coalition**
- Releasing second **Climate Action and Portfolio Resilience** report in 2019, which is structured to align with the recommendations from the **Task Force on Climate Related Financial Disclosure**

## DJSI Climate Strategy Assessment 2018 Percentile Rankings<sup>2</sup>

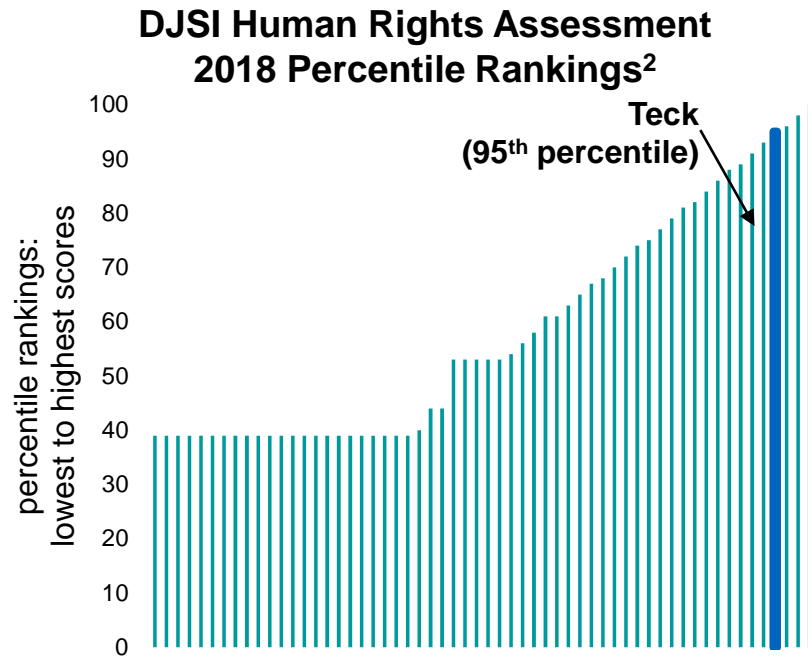


Related SASB<sup>1</sup> Metric: EM-MM-110a.2 | [Link to Data](#)

# Lower-Risk Jurisdictions, Comprehensive Assessments

Teck in top 5 of 50+ companies ranked by DJSI

- All operations in countries with **well-developed mining industries**: Canada, United States, Chile, Peru
- Robust **regulatory regimes** and rule of law in place
- **Strong foundation** for protection of human rights
- Human rights **assessments conducted** at all operations in 2018



Related SASB<sup>1</sup> Metric: EM-MM-210b.1 | [Link to Data](#)

# Strengthening Relationships with Indigenous Peoples

- Agreements in place at **all mining operations** within or adjacent to Indigenous Peoples' territories
- Achieved agreements with all **Indigenous communities** near the QB2 project
  - 8 of 8 agreements with Indigenous communities
  - 7 of 7 agreements with fishermen's unions
- Achieved agreements with 14 out of 14 potentially affected **Indigenous groups** near our **Frontier project**
- Working with UN Women in Chile to **advance economic opportunities for Indigenous women**



Related SASB<sup>1</sup> Metric: EM-MM-210a.3 | [Link to Data](#)

# Employee Relations and Diversity

- 57% of our employees are unionized and there were **zero strikes in 2018**
- Collective agreements at **Quebrada Blanca, Line Creek and Carmen de Andacollo** operations set to expire in 2019; collective agreement at Antamina currently expired
- Focused on strengthening diversity, with women making up **26% of new hires** in 2018
- In 2018, **9% of total hires self-identified as Indigenous** from our Red Dog, Highland Valley Copper and steelmaking coal operations in the Elk Valley



Related SASB<sup>1</sup> Metrics: EM-MM-310a.1 | [Link to Data](#)

# Collective Agreements

OPERATION	EXPIRY DATES
Quebrada Blanca	November 30, 2019 January 31, 2022 March 31, 2022
Line Creek	May 31, 2019
Carmen de Andacollo	September 30, 2019 December 31, 2019
Elkview	October 31, 2020
Fording River	April 30, 2021
Antamina	July 31, 2021
Highland Valley Copper	September 30, 2021
Trail Operations	May 31, 2022
Cardinal River	June 30, 2022

# Notes: Sustainability

## **Slide 52: Responsible Tailings Management**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>

## **Slide 53: Reducing Freshwater Use**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>
2. SAM Corporate Sustainability Assessment 2018.

## **Slide 54: Taking Action on Climate Change**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>
2. SAM Corporate Sustainability Assessment 2018.

## **Slide 55: Lower-Risk Jurisdictions, Comprehensive Assessments**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>
2. SAM Corporate Sustainability Assessment 2018.

## **Slide 56: Strengthening Relationships with Indigenous Peoples**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>

## **Slide 57: Employee Relations and Diversity**

1. Sustainability Accounting Standards Board Standards. <https://www.sasb.org/>

# Innovation

Teck





# Changing Landscape in the Mining Sector



While **technology has been a driving force of improvement in mining**, the basic operating system has remained unchanged for decades



In most industries, **companies that move slowly to seize digital and analytics opportunities are falling behind** or even disappearing



With the **expansion in analytics, automation and digital tools, we can now transform mining**, adopt a manufacturing model to unlock significant value and competitive advantage

Teck is pursuing a **transformation of our business – called RACE21™** with some elements already underway



# Teck is Actively Pursuing a Transformation Of Our Business Through Technology

## RACE21™

### RENEW



Modernize Teck's technology foundation

### AUTOMATE



Accelerate and scale autonomy program

### CONNECT



Develop digital platform for sensing and analytics

### EMPOWER



Design future operating model to empower our employees

# RACE21™

Moving to a manufacturing model

**Our conviction is that the potential exists to transform mining, adopt a manufacturing model to unlock significant economic value and competitive advantage**

# Why Pursue a Technology Transformation?

Technology leadership could create multiple opportunities



## **INTERNALLY**

A new operating model and capabilities to extract more value from the long-life resources Teck owns for a more sustainable future



## **WITHIN THE INDUSTRY**

A source of strategic advantage to identify undervalued assets, and attract the best partners



## **BEYOND THE MINING INDUSTRY**

We could leverage our capabilities to explore opportunities in the broader global innovation ecosystem

# Significant Value To Be Captured

## SAFETY



Transformational safety impact with fewer people in high risk environments

## PROFITABILITY



Step-change impact to profitability

## PRODUCTIVITY



Increased productivity through new technologies and internal innovation

## COST



Reduced operational costs by achieving manufacturing levels of variability

**Example value capture areas:** Autonomy, Integrated Operations, Advanced Analytics, Real Time Data Systems

**A Sustainable Future**

# Steelmaking Coal Business Unit & Markets

Teck





# Steelmaking Coal Facts

## **Global Coal Production<sup>1</sup>:**

7.5 billion tonnes

## **Steelmaking Coal Production<sup>2</sup>:**

~1,140 million tonnes

## **Export Steelmaking Coal<sup>2</sup>:**

~330 million tonnes

## **Seaborne Steelmaking Coal<sup>2</sup>:**

~290 million tonnes



- ~0.7 tonnes of steelmaking coal is used to produce each tonne of steel<sup>3</sup>
- Up to 100 tonnes of steelmaking coal is required to produce the steel in the average wind turbine<sup>4</sup>

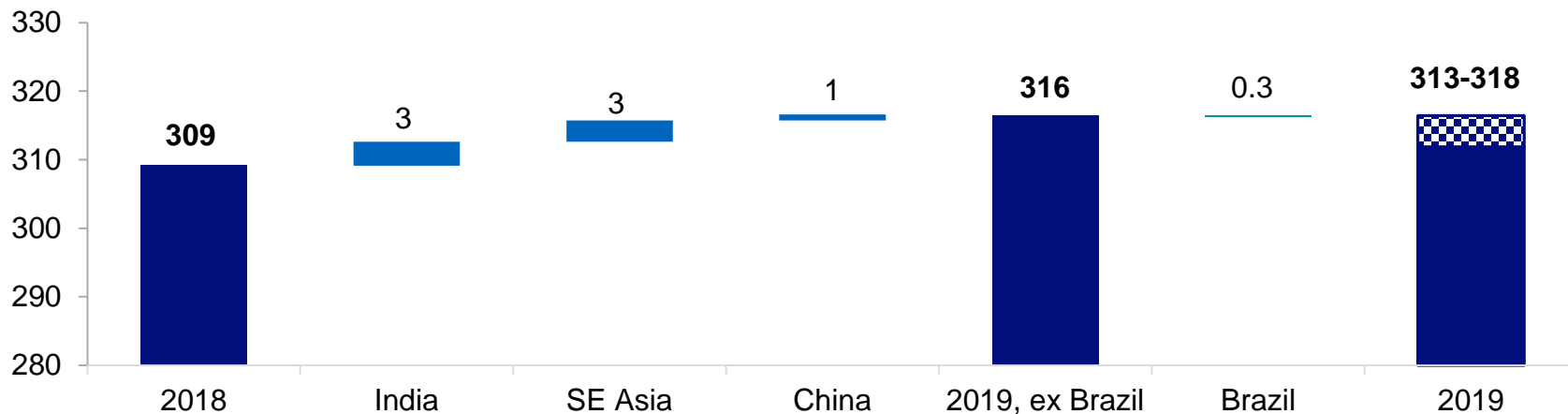
**Our Market is Seaborne Hard Coking Coal<sup>2</sup>: ~200 Million Tonnes**

# Steelmaking Coal Demand Growth Forecast

Growth drivers: Western Europe, India and Southeast Asia

## Seaborne Steelmaking Coal Imports<sup>1</sup> (Mt)

Change 2019 vs. 2018



*Includes:*

- India: Driven by secular demand and government growth targets
- Southeast Asia: Growth mostly from Vietnam
- China: Seaborne YTD July 2019 imports up by +2Mt
- Brazil: Analyst views ranging from -3 Mt to +2 Mt<sup>2</sup>

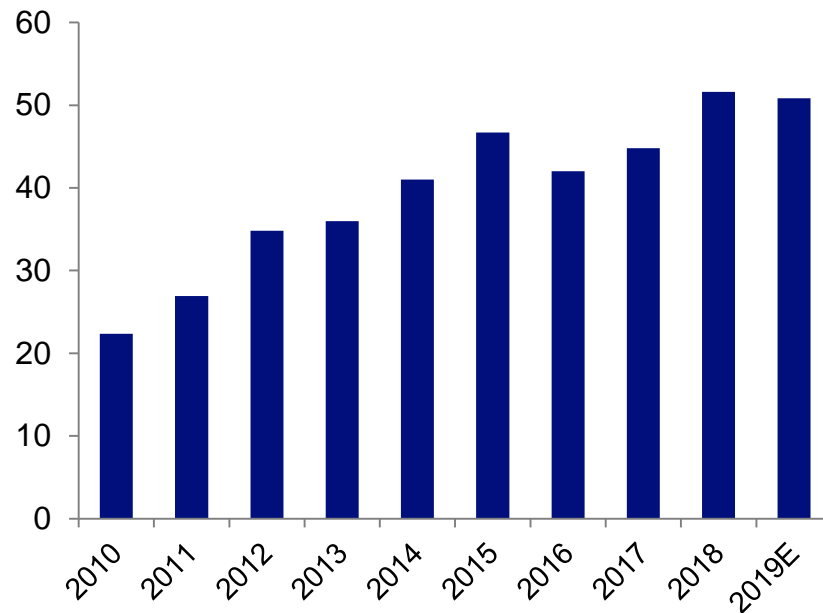
# Indian Steelmaking Coal Imports

Imports supported by secular demand and government growth targets

Indian Crude Steel Production<sup>1</sup> (Mt)



Indian Seaborne Coking Coal Imports<sup>2</sup> (Mt)

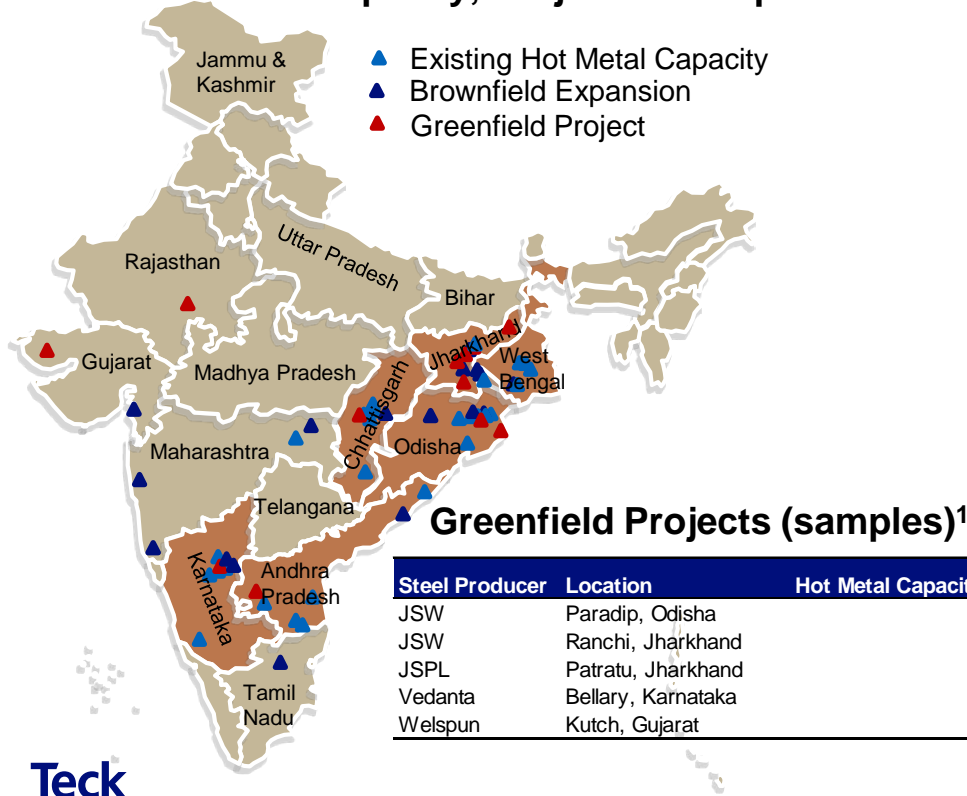




# Growing India Steelmaking Coal Imports

India plans to achieve 300 Mt of crude steel capacity by 2030-2031

## India's Hot Metal Capacity; Projects and Operations<sup>1</sup>



## National Steel Policy 2017<sup>2</sup>

Parameters	Projections (2030-31)
Total crude steel capacity, Mt	300
Total crude steel demand/production, Mt	255
Coking coal requirement, Mt	161
Non-coking coal requirement for PCI, Mt	31

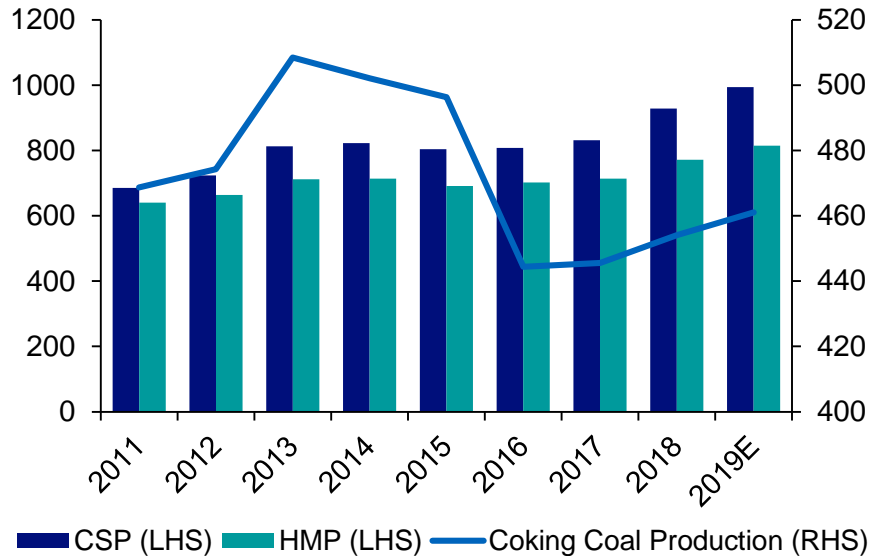
## Brownfield Expansions (samples)<sup>1</sup>

Steel Producer	Location	Hot Metal Capacity Growth (Mt)
Tata Steel	Dhenkanal, Odisha	7
JSW	Vijayanagar, Karnataka	6
Essar	Hazira, Gujarat	5
JSW	Dolvi, Maharashtra	5
Tata Steel	Kalinganagar, Odisha	5
Tata Steel	Jamshedpur, Jharkhand	2
BPSL	Sambalpur, Odisha	2
Vedanta	Bokaro, Jharkhand	2

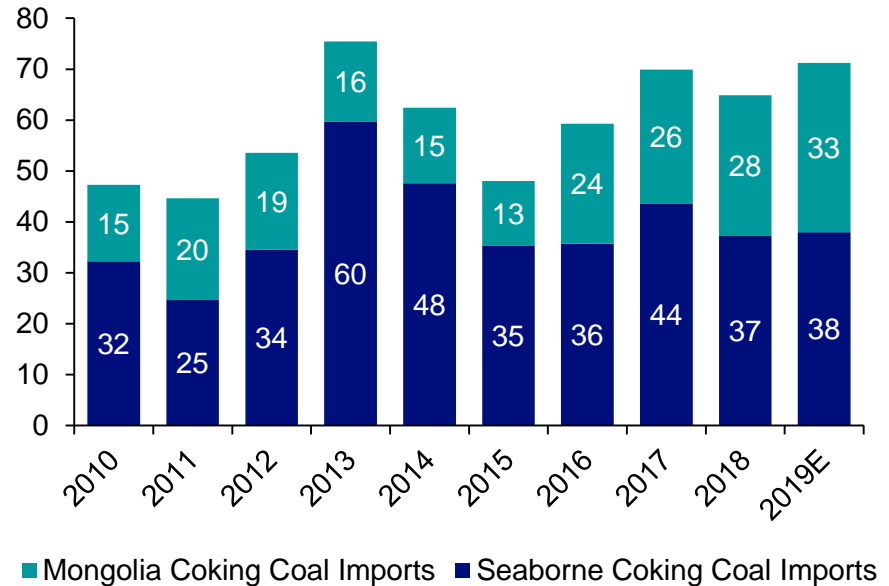
# Chinese Steelmaking Coal Imports

Seaborne YTD July 2019 imports up by +2 Mt

**Chinese Crude Steel Production (CSP), Hot Metal Production (HMP) and Coal Production (Mt)<sup>1</sup>**



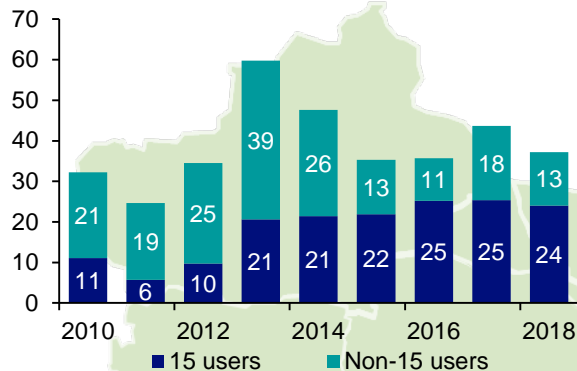
**Chinese Seaborne Coking Coal Imports<sup>2</sup> (Mt)**



# Large Users in China Increasing Imports

~2/3 of China crude steel produced on coast; projects support imports

## Seaborne Coking Coal Imports<sup>1</sup> (Mt)



### LIUSTEEL FANGCHENG PROJECT

- Greenfield project
- Capacity: Phase 1 crude steel ~10 Mt
- Status: Construction started in 2017; 1 of 4 BF's to complete in Sep 2019

### BAOWU ZHANJIANG PLANT

- Expansion
- Capacity: crude steel 3.6 Mt (phase 2)
- Status: Construction started in Apr 2019; completion in 2021

### ZONGHENG FENGAN PROJECT

- Inland plant relocating to coastal area
- Capacity: crude steel 8 Mt
- Status: Construction started in 2017; 2 of 5 BF's completed by May 2019; remaining 3 BF's to complete in 2020

### HBIS LAOTING PROJECT

- Inland plant relocating to coastal area
- Capacity: crude steel 20 Mt
- Status: Construction started in 2017; completion in 2020

### SHOUGANG JINGTANG PLANT

- Expansion
- Capacity: crude steel 9.4 Mt (phase 2)
- Status: Construction started in 2015; 1 of 2 BF's completed in Apr 2019

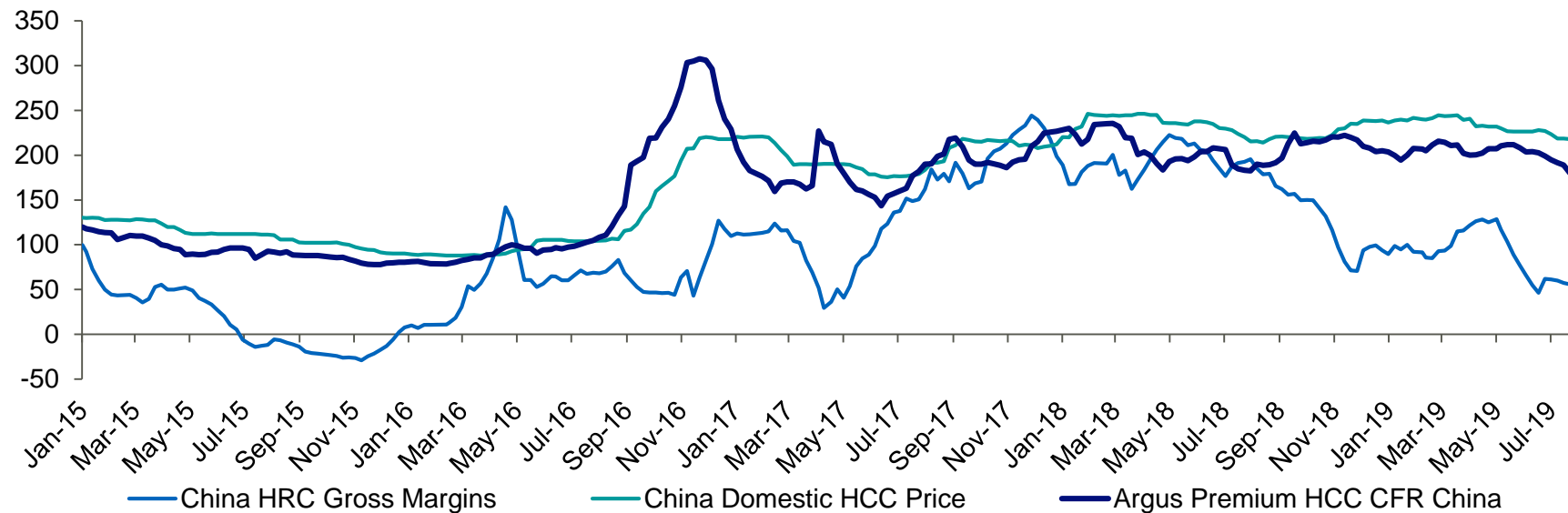
### BAOWU YANCHENG PROJECT

- Inland plant relocating to coastal area
- Capacity: crude steel 20 Mt (phase 1: 8~10 Mt)
- Status: Phase 1 construction started in May 2019

# Chinese Steel Margins

Margins have declined but remain positive

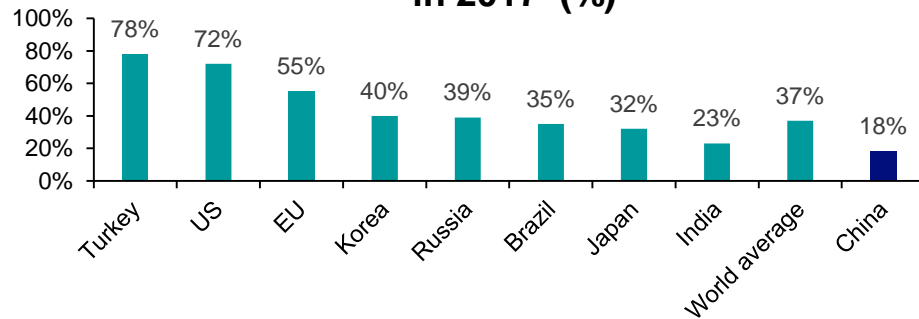
## China Hot Rolled Coil (HRC) Margins and Steelmaking Coal (HCC) Prices<sup>1</sup> (US\$/t)



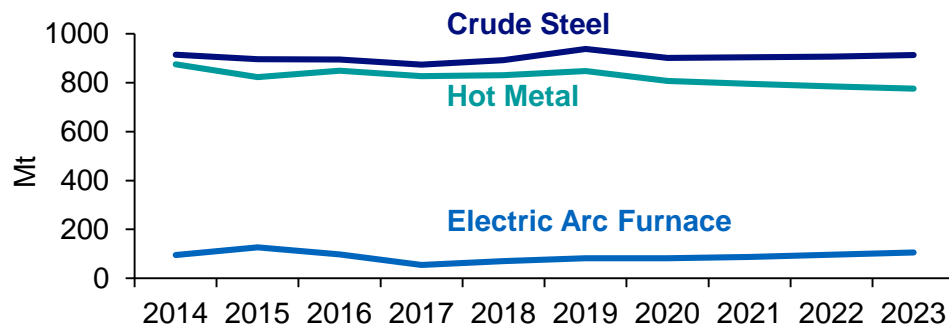
# Chinese Scrap Use to Increase Slowly

EAF share in crude steel production to recover only to 2016's level

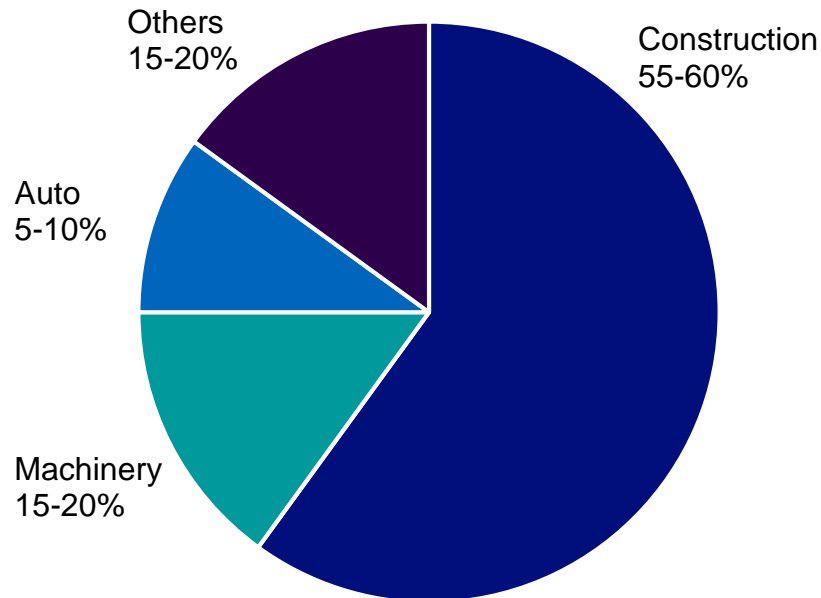
**China's Scrap Ratio was ~1/2 of World Average in 2017<sup>1</sup> (%)**



**Crude Steel and Electric Arc Furnace Production<sup>3</sup> (Mt)**



**China Steel Use By Sector (2000-2018)<sup>2</sup>**

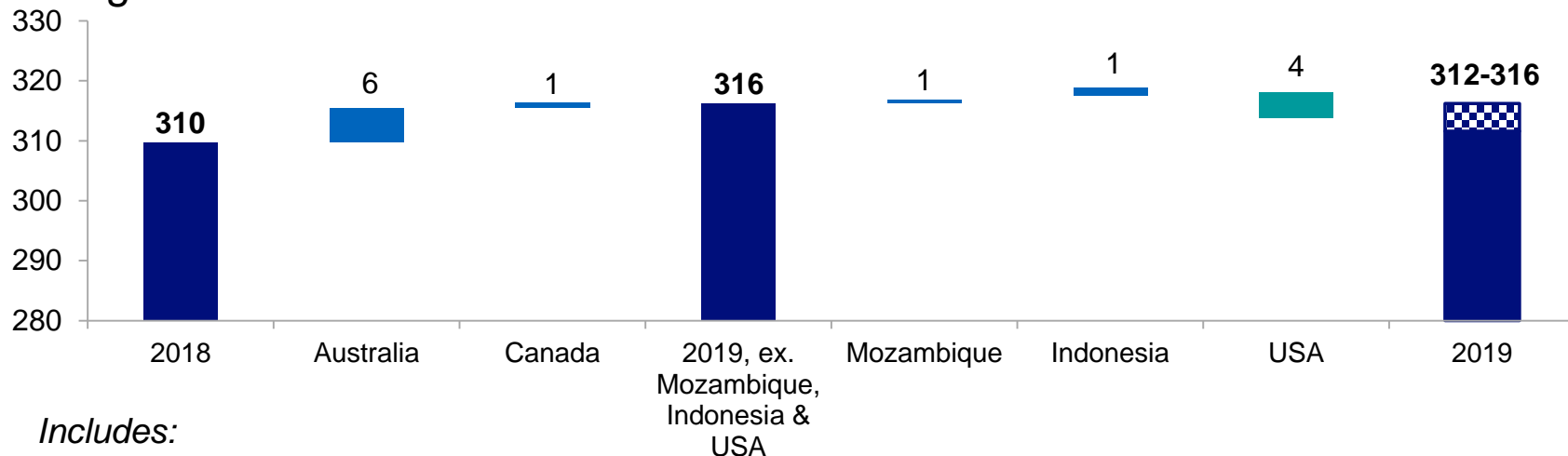


# Steelmaking Coal Supply Growth Forecast

Most growth comes from Australia

## Seaborne Steelmaking Coal Exports<sup>1</sup> (Mt)

Change 2019 vs. 2018

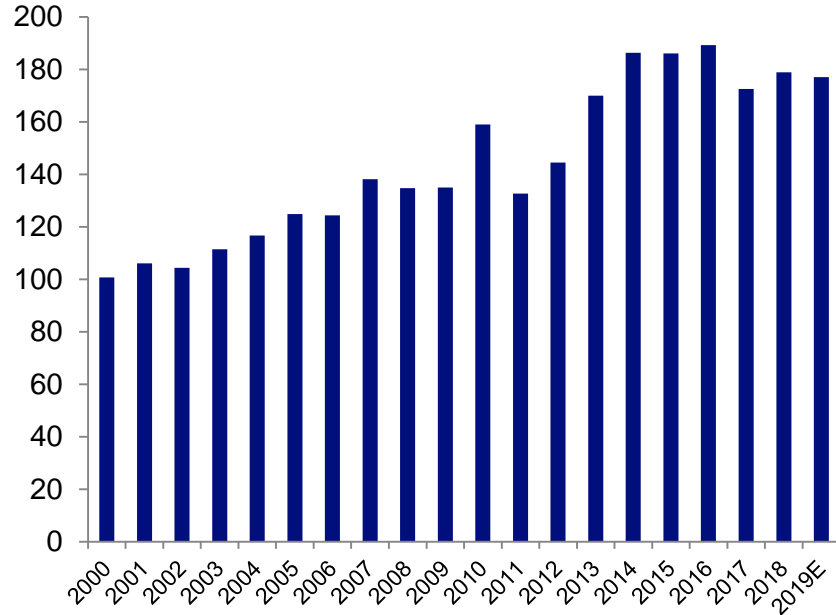


*Includes:*

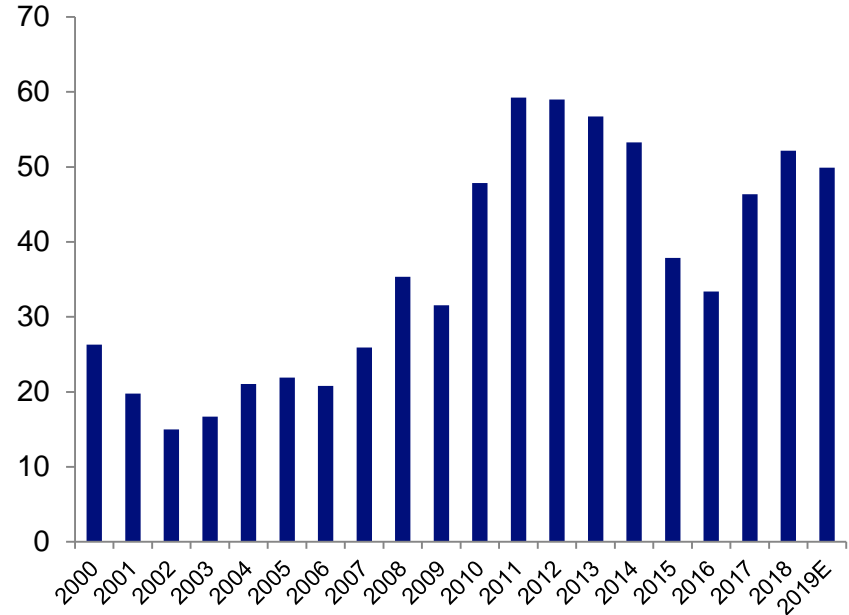
- Australia: Growth from existing mines (Caval Ridge/Peak Downs, Grosvenor, Appin, Byerwen) and mine restarts (Burton, Russel Vale)
- Canada: Restarted mines ramp up
- Mozambique: Analyst views range from flat to +1 Mt<sup>2</sup>
- Indonesia: Analyst views range from flat to +2 Mt<sup>2</sup>
- USA: Analyst views range from -8 Mt to flat<sup>3</sup>

# US Coal Producers are Swing Suppliers

**Australian Steelmaking Coal Exports<sup>1</sup> (Mt)**

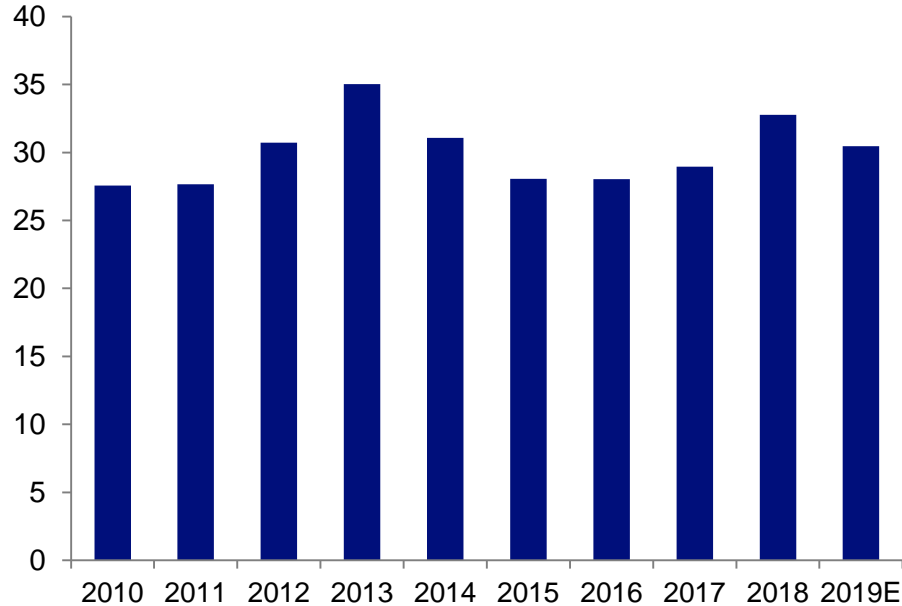


**US Steelmaking Coal Exports<sup>1</sup> (Mt)**

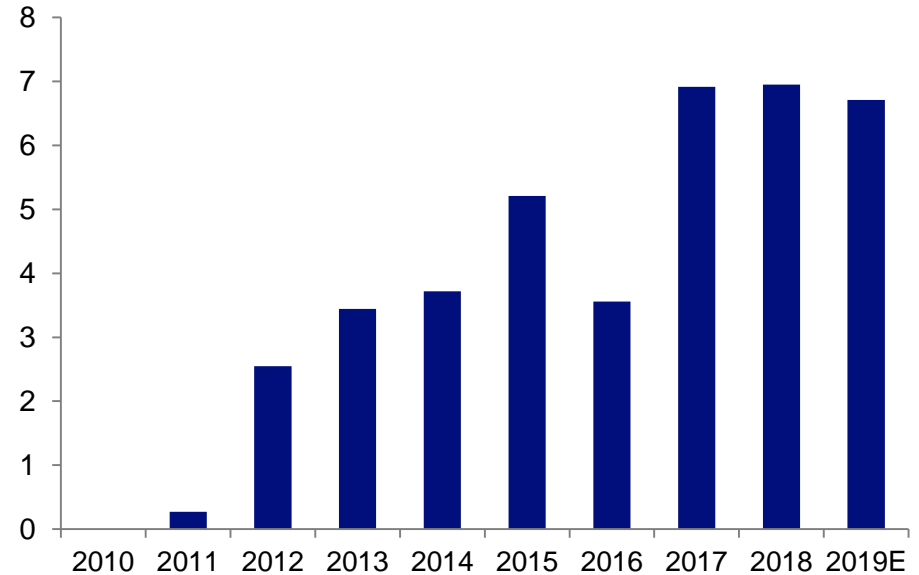


# Canadian & Mozambique Steelmaking Coal Exports

Canadian Exports<sup>1</sup> (Mt)



Mozambique Exports<sup>1</sup> (Mt)

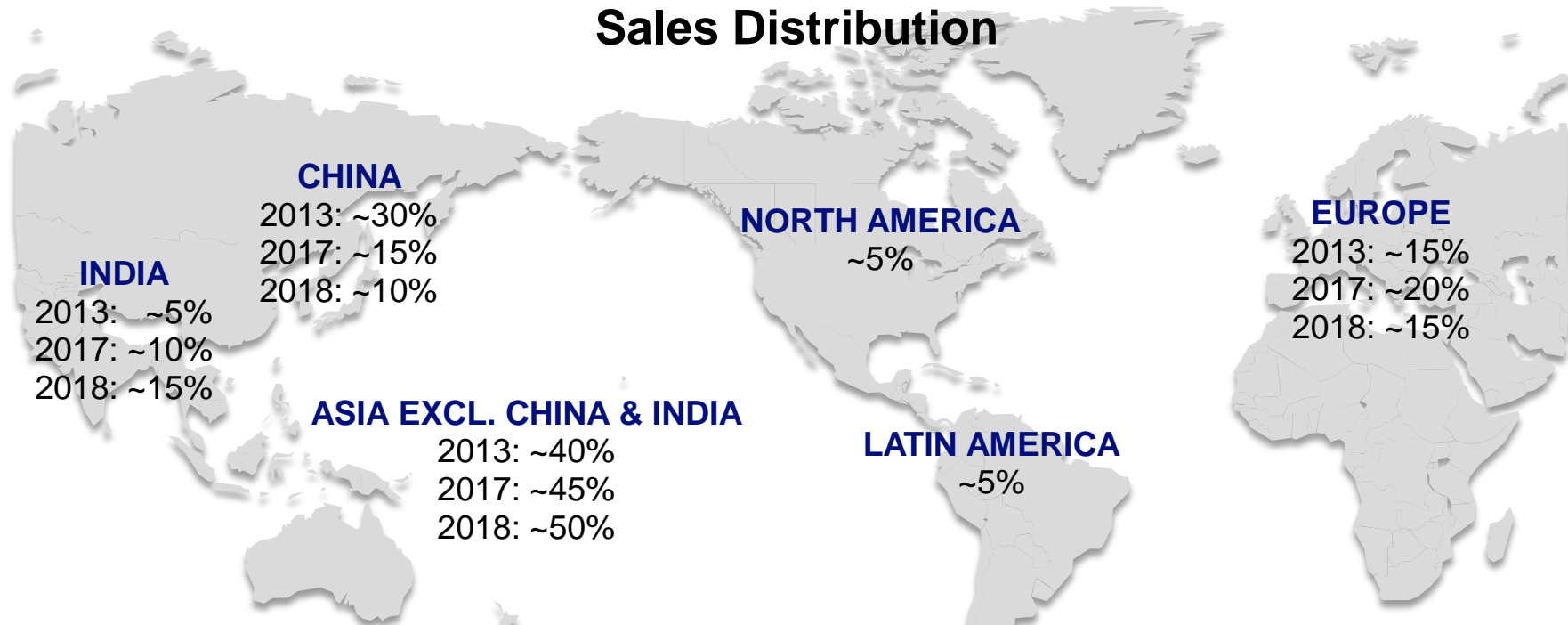




# 2<sup>nd</sup> Largest Seaborne Steelmaking Coal Supplier

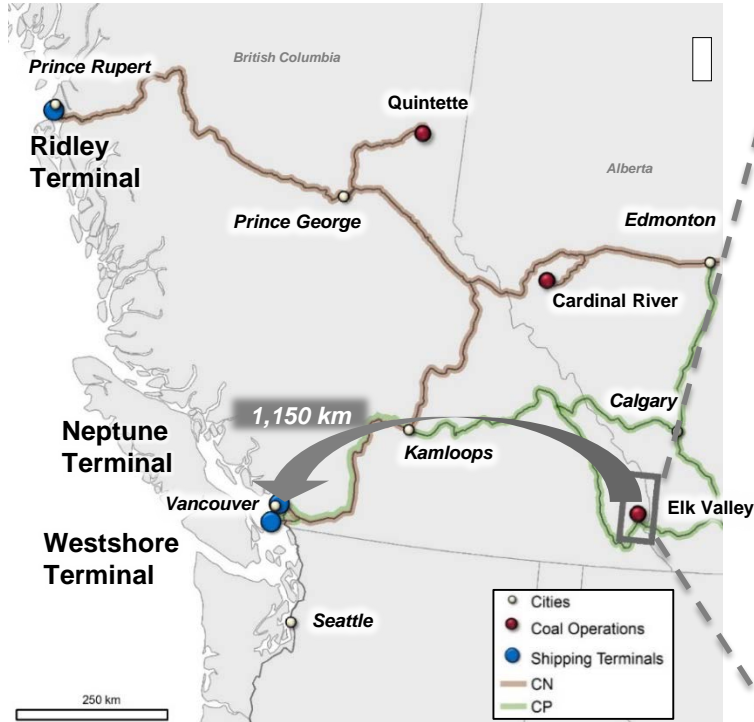
Competitively positioned to supply steel producers worldwide

## Sales Distribution

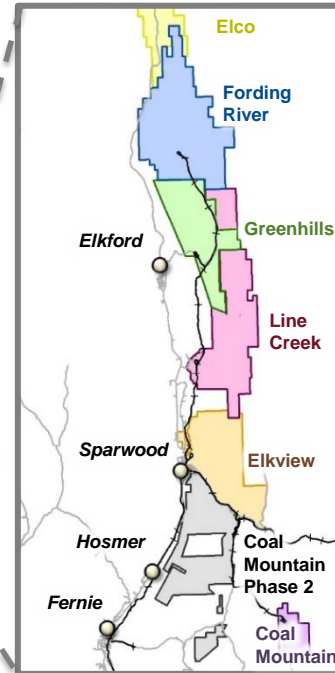


**Sales to India Exceeded China from 2018**

# An Integrated Long Life Coal Business



## ELK VALLEY



- 940 million tonnes of reserves support ~27 Mt of production for many years
- Geographically concentrated in the Elk Valley
- Established infrastructure and capacity with mines, railways and terminals

# Long Life With Growth Potential in Steelmaking Coal

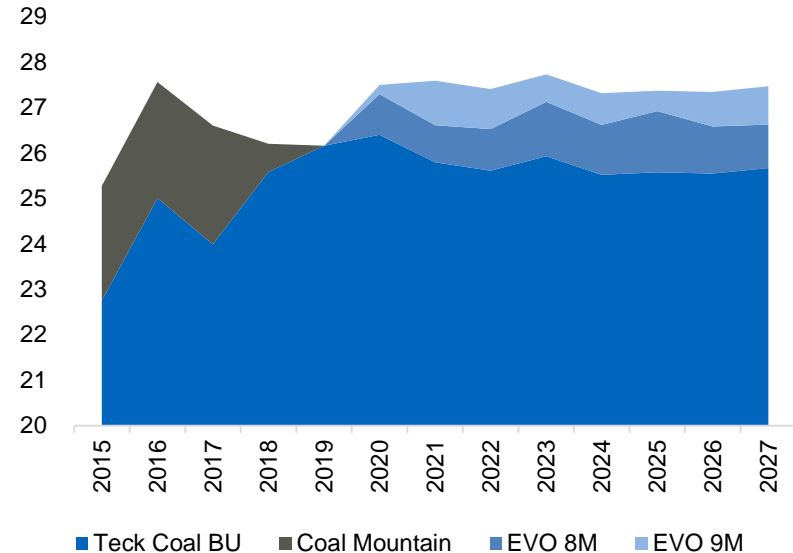
## 26.0-26.5 million tonnes in 2019

- Advancing production in new areas to fully offset Coal Mountain closure

## 27-28 million tonnes in 2020 and beyond

- Investment in plant throughput capacity at Elkview to capitalize on lower strip ratio beginning in 2020

Annual Production Capacity<sup>1</sup> (Mt)



**Investing in low capital intensity production capacity  
to maximize near term profit generating potential**

# Maximizing Cash Flow in Any Steelmaking Coal Market

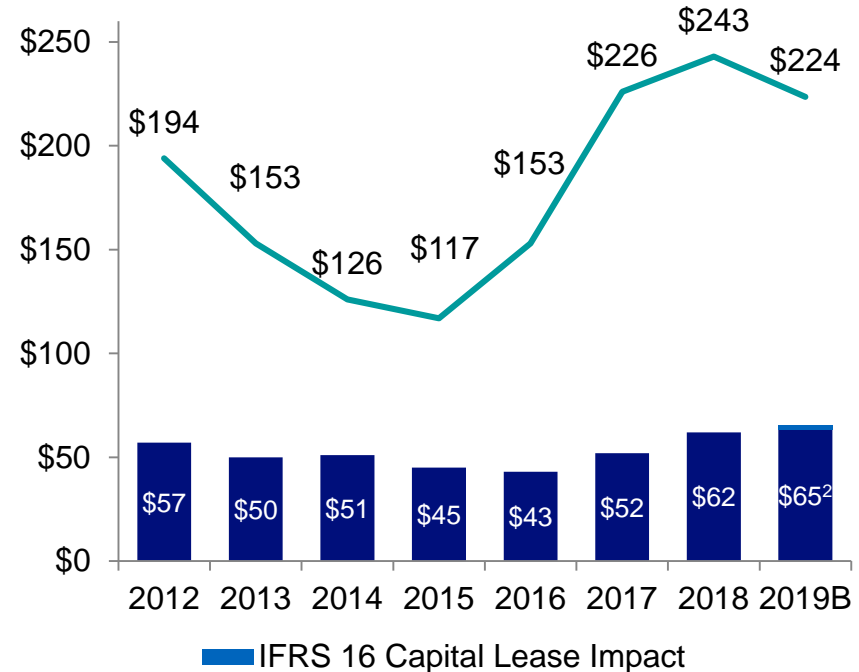
## High Price Environment

- Production focus to capture high margins and maximize free cash flow<sup>1</sup>
  - Utilize higher cost equipment, contractor labour, internal overtime, & intersite processing to increase production

## Low Price Environment

- Cost focus to protect margins and maximize free cash flow<sup>1</sup>
  - Parking higher cost equipment, reduced contractor trades and mining reliance, hiring freeze, lower material movement
  - Emphasis on cost reduction initiatives

Cost of Sales and Realized Sales Price (\$/t)



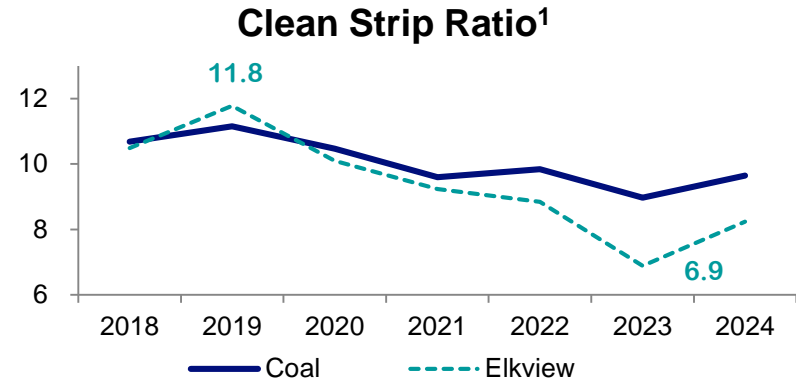
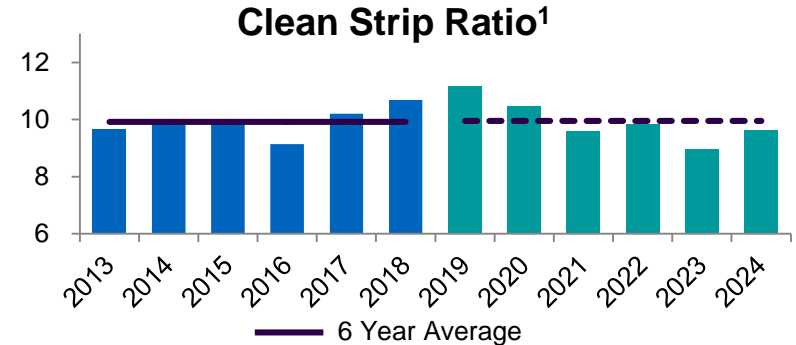
# Setting Up for Strong Long-Term Cash Flows In Steelmaking Coal

**Strip ratio increase planned in 2019 to advance clean coal expansion**

- Future strip ratio on par with historical average

**Elkview Operations driving the increase in clean coal strip ratio to advance ability to produce at 9 million tonne rate by 2021**

- Elkview strip ratio drops from 11.8 in 2019 to 6.9 by 2023
  - 2018-2029 average of 9.2



# Reinvesting to Maintain Productivities And Manage Costs in Steelmaking Coal

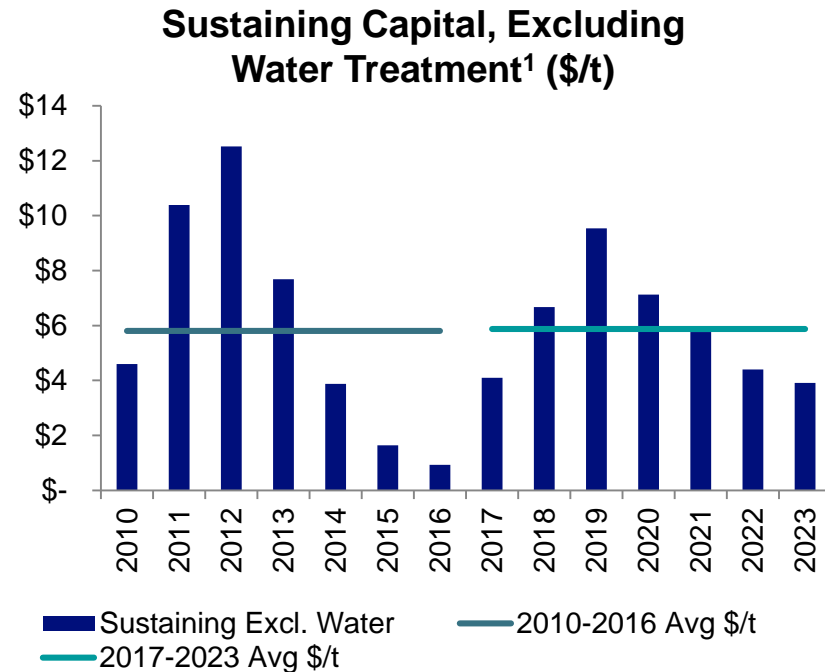
## Maintaining historical dollar per tonne sustaining investment levels

### 2010-2016: Average spend of ~\$6 per tonne<sup>1</sup>

- Reinvestment in 5 shovels, 50+ haul trucks

### 2017-2023: Average spend of ~\$6 per tonne<sup>1</sup>

- Reinvestment in equipment fleets and technology to increase mining productivity and processing capacity



**Long term run rate for sustaining capital is ~\$6 per tonne**

# Investing In Production Capacity in Steelmaking Coal

## Major enhancement projects increasing long-term production capacity:

- SWIFT at Fording River Operations
- Baldy Ridge Extension at Elkview Operations
- 9 Million project at Elkview Operations

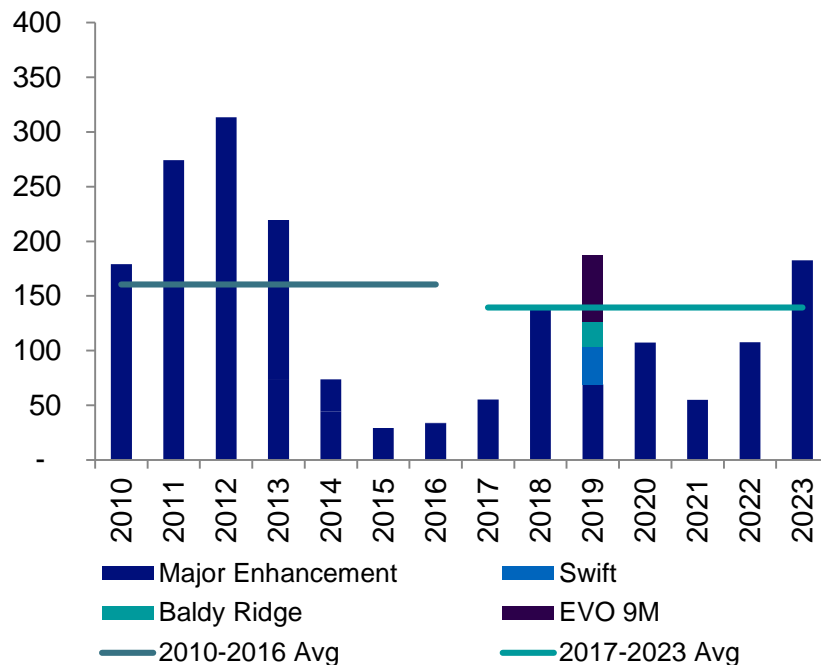
## 2010-2016: Average spend of ~\$160 million<sup>2</sup> per year

- Increased production capacity by ~3.5 million tonnes

## 2017-2023: Average spend of ~\$134 million<sup>2</sup> per year

- Increasing production capacity for 2020-2026 production by ~3 million tonnes per year
  - Increasing plant capacity at Elkview Operations (EVO 9M)

## Major Enhancement Capital Expenditures<sup>1,2</sup> (\$M)



# Progress on Reducing Long-Term Water Treatment Costs

**Saturated Rock Fills (SRF) demonstrated to be a direct replacement for current Active Water Treatment Facilities (AWTF), subject to regulatory approval**

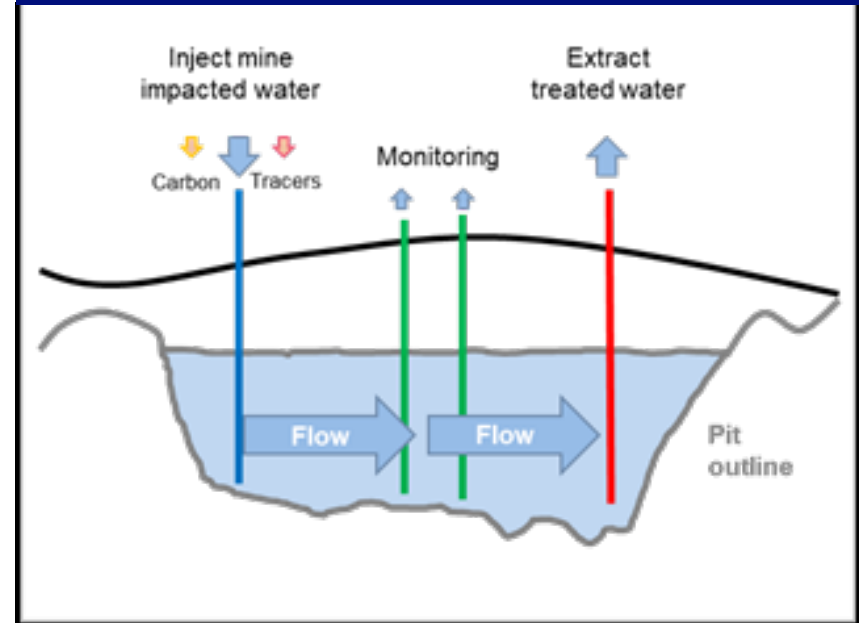
**SRF strategy could reduce water capital to \$600 million to \$650 million in 2018-2022<sup>1</sup>**

- SRF capital costs ~20% of current permitted treatment option (AWTF)
- SRF operating costs are ~50% of AWTF

**The B.C. Government has endorsed SRFs and we have received approval to begin construction to expand the SRF at our Elkview Operations to 20,000 m<sup>3</sup> per day**

- Also advancing first pilot at Fording River

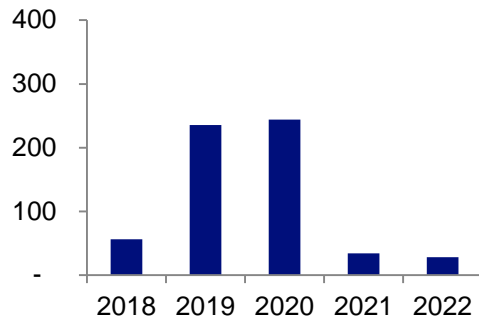
## Use and Enhancement of Biological Process Present in Backfill Pits





# Water Treatment Capital

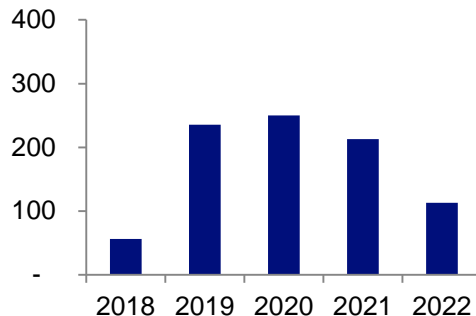
**Water Capital (\$M)**  
**Best Case<sup>1,2</sup>**



**SRF permitted would reduce water capital to \$600 million to \$650 million<sup>3</sup>**

- 1 LCO<sup>4</sup> AWTF completed
- EVO<sup>4</sup> SRF
- FRO<sup>4</sup> AWTF–South
- Replacing FRO AWTF–North with SRF capacity

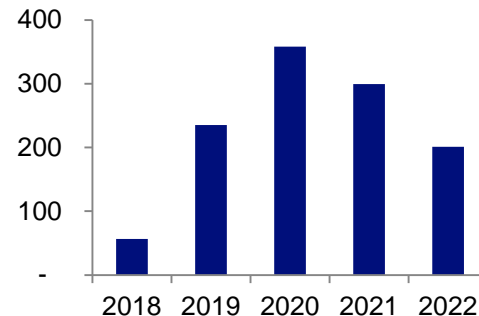
**Water Capital (\$M)**  
**Previous Guidance<sup>1,2</sup>**



**Previous guidance of \$850 million to \$900 million**

- 1 LCO AWTF completed
- Construction of 3 AWTFs
  - EVO AWTF
  - FRO AWTF–North
  - FRO AWTF–South

**Water Capital (\$M)**  
**Worst Case<sup>1,2</sup>**



**AWTF revised requires ~\$250 million in additional capital**

- Needed if SRF strategy is not permitted
- Design scope change at EVO AWTF
- Increased design capacity at FRO AWTF–North

# Teck's Pricing Mechanisms

Coal sales book generally moves with the market

## SALES MIX

- ~40% quarterly contract price
- ~60% shorter than quarterly pricing mechanisms (including “spot”)

## PRODUCT MIX

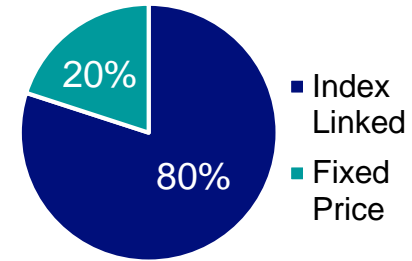
- ~75% of production is high-quality HCC
- ~25% is a combination of SHCC, SSCC, PCI and a small amount of thermal
- Varies quarter-to-quarter based on the mine plans

## KEY FACTORS IMPACTING TECK'S AVERAGE REALIZED PRICES

- Variations in our product mix
- Timing of sales
- Direction and underlying volatility of the daily price assessments
- Spreads between various qualities of steelmaking coal
- Arbitrage between FOB Australia and CFR China pricing

**Teck**

## Pricing Mechanisms (%)



### Index Linked Sales

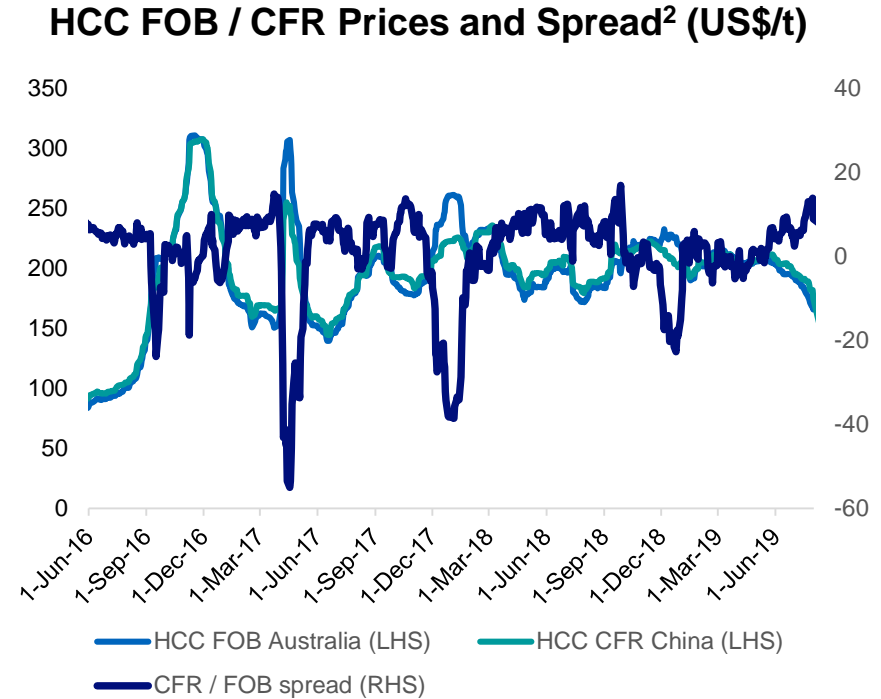
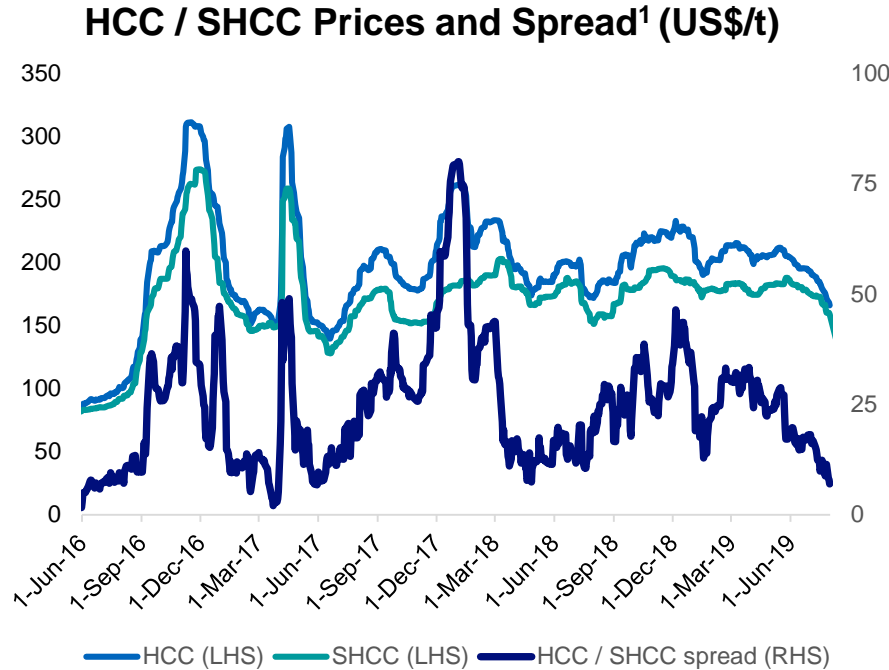
- Quarterly contract sales index linked
- Contract sales index linked
- Contract sales with index fallback
- Spot sales index linked

### Fixed Price Sales

- Contract sales spot priced
- Contract sales with index fallback
- Spot sales with fixed price

# Quality and Basis Spreads

Impact Teck's average realized steelmaking coal prices



# ~75 Mtpa of West Coast Port Capacity Planned

Teck port capacity exceeds current production plans, including Quintette

## WESTSHORE TERMINALS



- Current capacity 33 Mtpa
- ~\$275 million upgrade to 35 Mtpa by 2019
- Teck is largest customer at 19 Mtpa
- Contract expires March 31, 2021

## NEPTUNE COAL TERMINAL



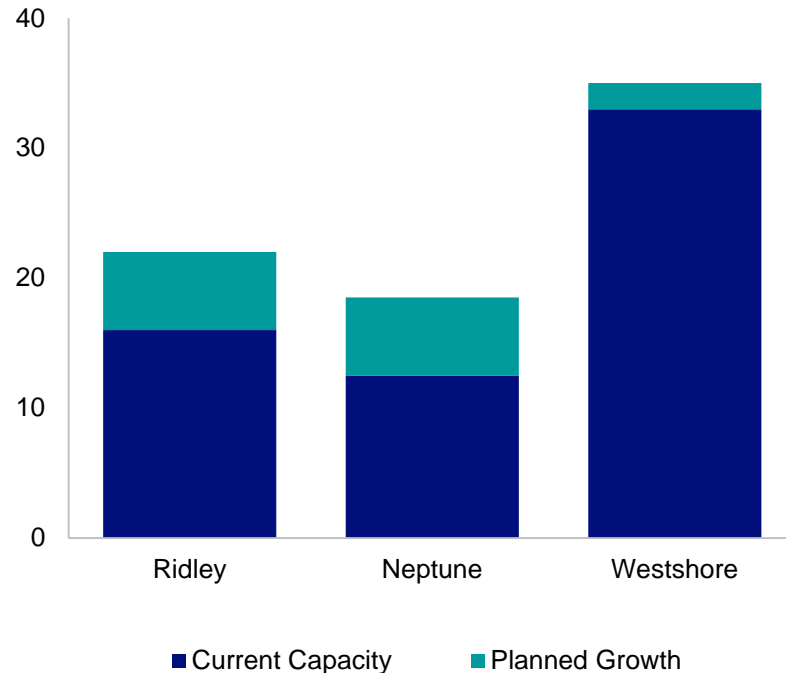
- Teck / Canpotex Joint Venture
- Current capacity 12.5 Mtpa
- Significant investment to upgrade and rejuvenate
- Planned growth to > 18.5 Mtpa

## RIDLEY TERMINALS



- Current capacity 16 Mtpa
- Teck contracted at 3 Mtpa
- Planned growth to > 20 Mtpa

## West Coast Port Capacity (Nominal Mt)



# Notes: Appendix – Steelmaking Coal

## **Slide 67: Steelmaking Coal Facts**

1. Source: IEA.
2. Source: Wood Mackenzie (Coal Markets 201 9H1 dataset).
3. Source: World Coal Association. Assumes all of the steel required is produced by blast furnace-basic oxygen furnace route.
4. Source: The Coal Alliance. Assumes all of the steel required is produced by blast furnace-basic oxygen furnace route.

## **Slide 68: Steelmaking Coal Demand Growth Forecast**

1. Source: Data compiled by Teck based on information from Wood Mackenzie (Short Term Outlook July 2019).
2. Source: Data compiled by Teck based on information from Wood Mackenzie (Short Term Outlook July 2019) and CRU (Market Outlook May 2019).

## **Slide 69: Indian Steelmaking Coal Imports**

1. Source: Data compiled by Teck based on information from WSA. 2019 is June year-to-date annualized.
2. Source: Data compiled by Teck based on information from Global Trade Atlas. 2019 is based on information from Wood Mackenzie (Short Term Outlook July 2019).

## **Slide 70: Growing India Steelmaking Coal Imports**

1. Source: Data compiled by Teck based on information from Indian Ministry of Environment, Forest and Climate Change, Wood Mackenzie, CRU and Teck's analysis of other public disclosures of various entities.
2. Source: India's National Steel Policy 2017.

## **Slide 71: Chinese Steelmaking Coal Imports**

1. Source: Data compiled by Teck based on information from NBS and Fenwei. 2019 is July year-to-date annualized for crude steel production and hot metal production and June year-to-date annualized for coking coal production.
2. Source: Data compiled by Teck based on information from China Customs and Fenwei. 2019 is July year-to-date annualized for Mongolia imports and is based on information from Wood Mackenzie (Short Term Outlook July 2019) for seaborne imports.

## **Slide 72: Large Users in China Increasing Imports**

1. Source: Data compiled by Teck based on information from China Customs, Fenwei and internal sources.

## **Slide 73: Chinese Steel Margins**

1. Source: China HRC Gross Margins is estimated by Mysteel. China Domestic HCC Price is Liulin #4 price sourced from Sxcoal and is normalized to CFR China equivalent. Seaborne HCC Price (CFR China) is based on Argus Premium HCC CFR China. Plotted to August 23, 2019.

## **Slide 74: Chinese Scrap Use to Increase Slowly**

1. Source: Data compiled by Teck based on information from WSA.
2. Source: Data compiled by Teck based on information from China Metallurgy Industry Planning and Research Institute.
3. Source: Data compiled by Teck based on information from Wood Mackenzie (Global Coal Markets 2019H1 dataset) and CRU (Market Outlook May 2019).

## **Slide 75: Steelmaking Coal Supply Growth Forecast**

1. Source: Data compiled by Teck based on information from Wood Mackenzie (Short Term Outlook July 2019).
2. Source: Data compiled by Teck based on information from Wood Mackenzie (Short Term Outlook July 2019) and Seaport Global Securities LLC.
3. Source: Data compiled by Teck based on information from Wood Mackenzie (Short Term Outlook July 2019) and CRU (Market Outlook May 2019).

## **Slide 76: US Coal Producers are Swing Suppliers**

1. Source: Data compiled by Teck based on information from Global Trade Atlas. 2019 is based on information from Wood Mackenzie (Short Term Outlook July 2019).
2. Source: Data compiled by Teck based on information from Global Trade Atlas. US exports do not include exports to Canada. 2019 is based on information from Wood Mackenzie (Short Term Outlook July 2019) and Seaport Global Securities LLC.

## **Slide 77: Canadian and Mozambique Steelmaking Coal Exports**

1. Source: Data compiled by Teck based on information from Global Trade Atlas. 2019 is based on information from Wood Mackenzie (Short Term Outlook July 2019).
2. Source: Data compiled by Teck based on information from CRU (Market Outlook May 2019) and internal sources. 2019 is based on information from Wood Mackenzie (Short Term Outlook July 2019) and CRU (Market Outlook May 2019).

# Notes: Appendix – Steelmaking Coal

## **Slide 80: Long Life with Growth Potential in Steelmaking Coal**

1. Subject to market conditions and obtaining relevant permits.

## **Slide 81: Maximizing Cash Flow in Any Steelmaking Coal Market**

1. Free cash flow is a non-GAAP measure. See "Non-GAAP Financial Measures" slides.
2. Assumes cost of sales of \$63/tonne for 2019. Effective January 1, 2019, the IFRS 16 accounting standard change required the capitalization of equipment leases historically included in cost of sales. This policy change is expected to decrease cost of sales by ~\$2/tonne, therefore a cost of sales figure of \$65/tonne should be used for comparison to historical figures.

## **Slide 82: Setting Up for Strong Long-Term Cash Flows in Steelmaking Coal**

1. Reflects weighted average strip ratio of all coal operations. Cardinal River Operations includes the Mackenzie Redcap project.

## **Slide 83: Reinvesting to Maintain Productivities and Manage Costs in Steelmaking Coal**

1. Historical spend has not been adjusted for inflation or foreign exchange. 2019-2023 assumes annualized average production of 28.6 million tonnes and excludes the impact of the change in accounting for leases under IFRS 16. All dollars referenced are Teck's portion net of POSCAN credits for Greenhills Operations at 80% and excludes the portion of sustaining capital relating to water treatment and Neptune Terminal. Water capital is addressed in "Progress on Reducing Long-Term Water Treatment Costs" slide.

## **Slide 84: Investing in Production Capacity in Steelmaking Coal**

1. Historical spend has not been adjusted for inflation or foreign exchange. 2019-2023 excludes the impact of the change in accounting for leases under IFRS 16.
2. All dollars referenced are Teck's portion net of POSCAN credits for Greenhills Operations at 80% and excludes the portion of major enhancement capital relating to the Neptune Facility Upgrade.
3. Swift, Baldy Ridge Extension, and Elkview 9M project spending in 2019 is noted to illustrate the peak in major enhancement spending. All projects have spending prior and subsequent to 2019.

## **Slide 85: Progress on Reducing Long-Term Water Treatment Costs**

1. Water capital figures present total spending, a portion of which will be paid by POSCAN joint venture partner. Future POSCAN amounts are not yet determinable as the percentage varies year-to-year with selenium load factors which are measured annually. For further information, please see "Water Treatment Capital" slide.

## **Slide 86: Water Treatment Capital**

1. Water capital figures present total spending, a portion of which will be paid by POSCAN joint venture partner. Future POSCAN amounts are not yet determinable as the percentage varies year-to-year with selenium load factors which are measured annually.
2. All capital scenarios exclude \$40M in research and development for construction of the SRF full scale trial substantially completed in 2017 and commissioned at Elkview Operations in early 2018. LCO AWTF capital spend in 2018 was \$22M for completion of the Advanced Oxidation Process. Dollars are unadjusted for the POSCAN joint venture portion.
3. Best case replaces construction of 2 of the 3 AWTFs identified in previous guidance with SRFs at 20% of construction costs. Best case includes ~\$130M to progress construction of replaced AWTFs in 2018 and 2019 until SRF strategy is permitted.
4. LCO stands for Line Creek Operations, FRO stands for Fording River Operations, and EVO stands for Elkview Operations.

## **Slide 88: Quality and Basis Spreads**

1. HCC price is average of the Argus Premium HCC Low Vol, Platts Premium Low Vol and TSI Premium Coking Coal assessments, all FOB Australia and in US dollars. SHCC price is average of the Platts HCC 64 Mid Vol and TSI HCC assessments, all FOB Australia and in US dollars. Source: Argus, Platts, TSI. Plotted to July 31, 2019.
2. HCC FOB Australia price is average of the Argus Premium HCC Low Vol, Platts Premium Low Vol and TSI Premium Coking Coal assessments, all FOB Australia and in US dollars. HCC CFR China price is average of the Argus Premium HCC Low Vol, Platts Premium Low Vol and TSI Premium JM25 Coking Coal assessments, all CFR China and in US dollars. Source: Argus, Platts, TSI. Plotted to July 31, 2019.

# Copper Business Unit & Markets



# Global Copper Mine Production Increasing Slowly

## Mine Production Set To Increase 1.9 Mt By 2023<sup>1</sup>

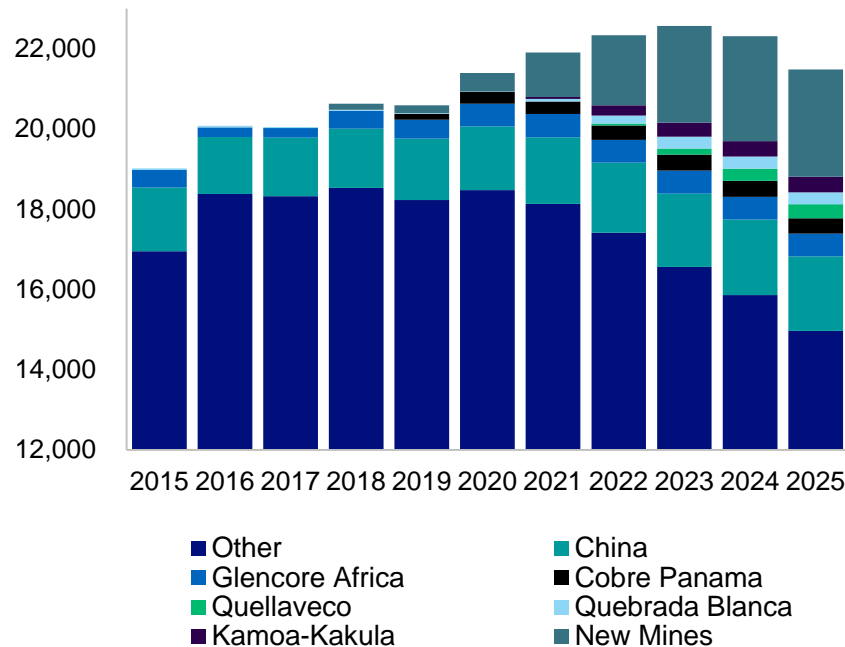
Includes:

Mine	kmt
Cobre Panama	370
Kamoa - Kakula	310
Quellaveco	300
Quebrada Blanca	300
Glencore's African mine restarts	240
PT - Freeport	200
China	350
All others (Spence, Chuqui UG, Escondida)	1,860
Reductions & Closures	(1,660)

- Chinese mine production growth relatively flat at ~100 kmt per year
- Total probable projects: 1,150 kmt

Teck

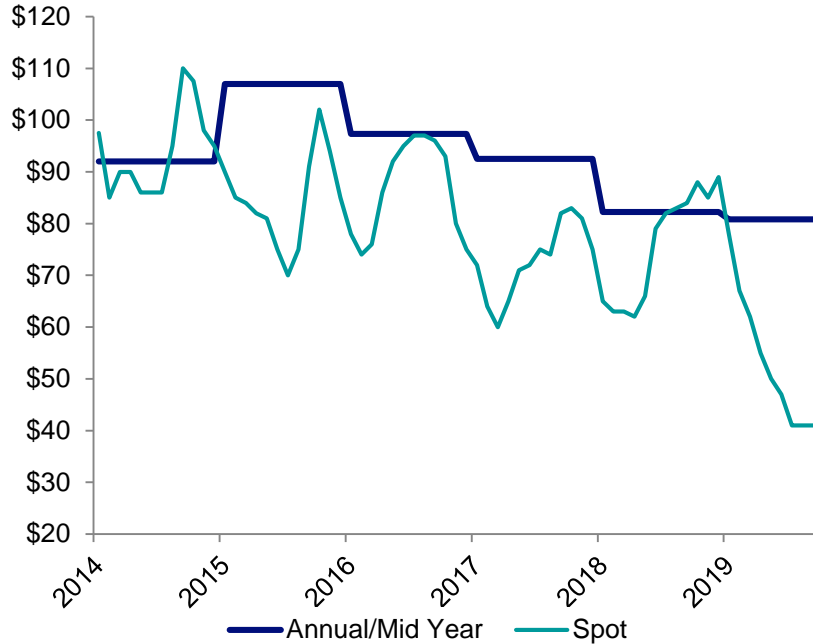
## Global Copper Mine Production<sup>2</sup> (kt contained)



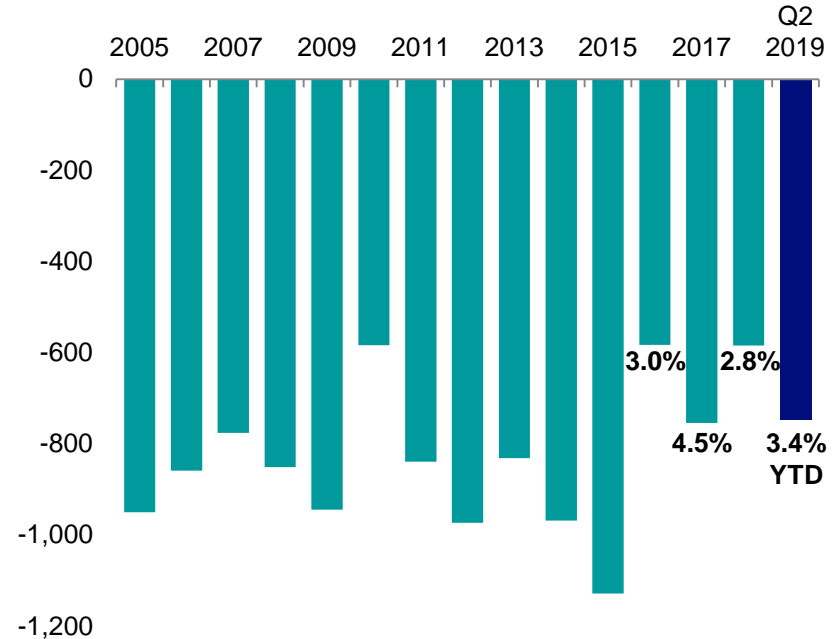


# Copper Disruptions Return To Impact Mines

TC/RCs Spot and BM Falling<sup>1</sup> (US\$/lb)



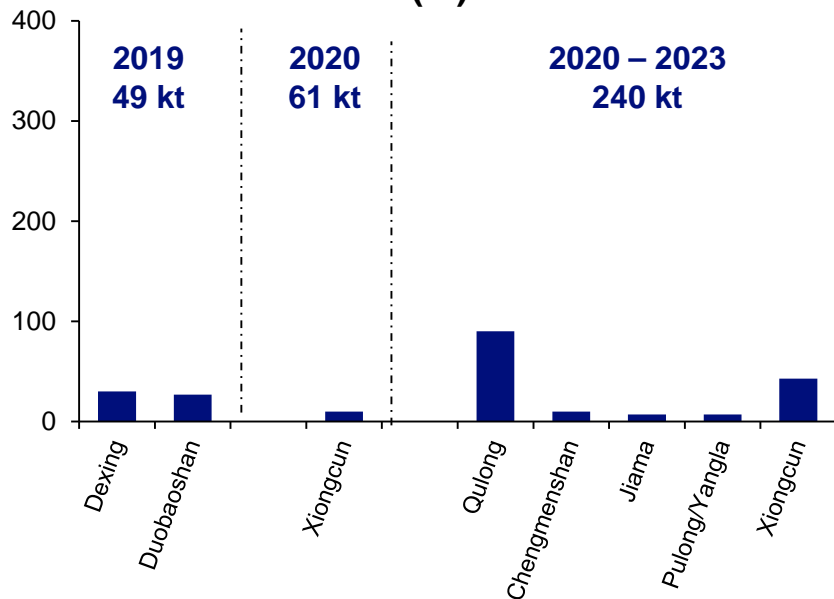
Disruptions (kt)<sup>2</sup>;



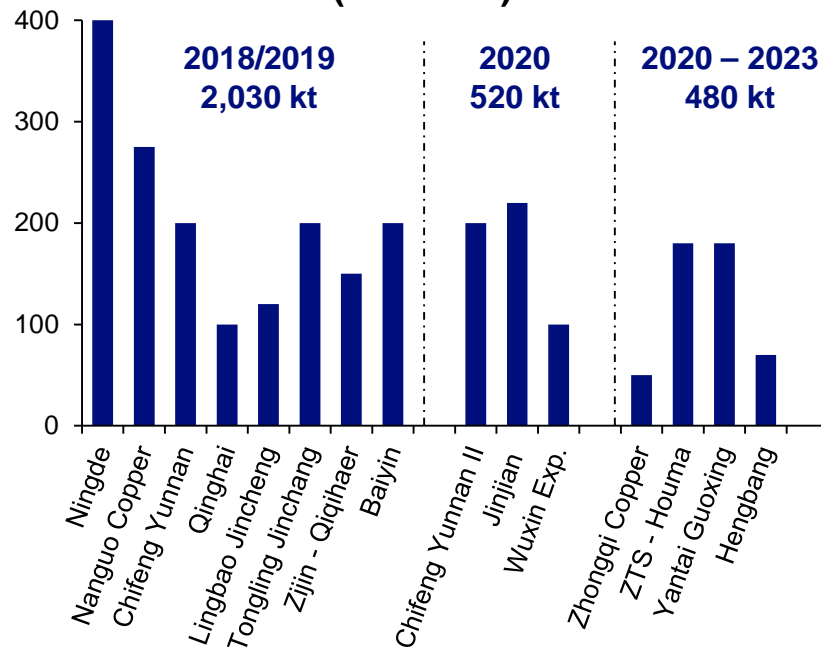
# Rapid Growth in Chinese Copper Smelter Capacity

Limited domestic mine projects and lots of delays

**Chinese Copper Mine Growth<sup>1</sup>**  
(kt)



**+3.0 Mt of Smelting Projects in the Pipeline<sup>2</sup>**  
(kt blister)

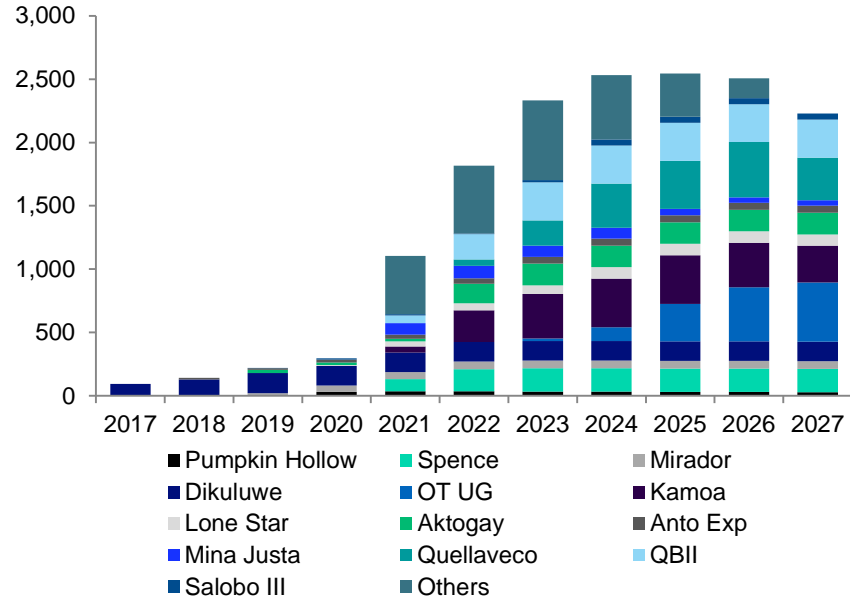


# Copper Supply

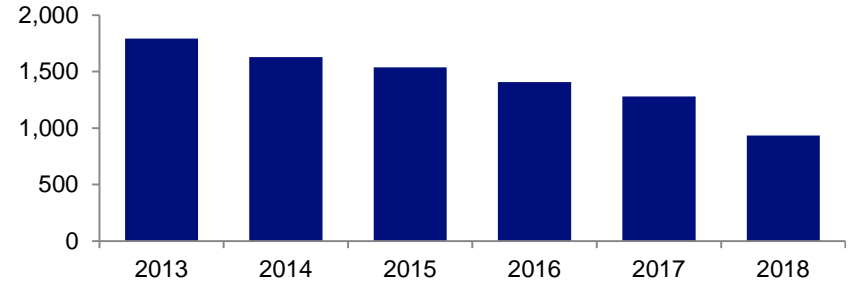
Mine production rising and scrap availability falling

## Sanctioned Projects Since 2017<sup>1</sup> (kt)

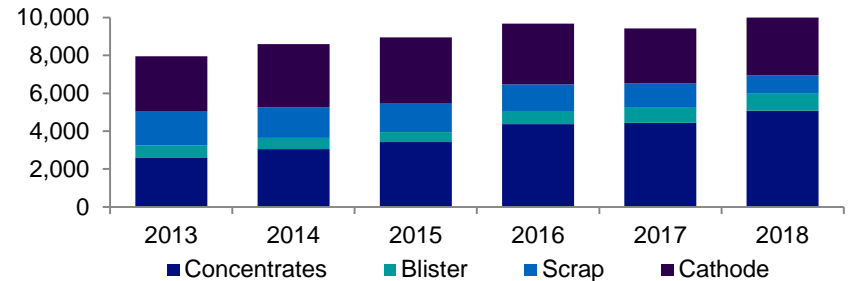
New mines commissioned will  
add 2.5 Mt from 2017-2025



## China Copper Scrap Imports Decline<sup>2</sup> (Copper content, kt)



## Chinese Imports Shift to Concentrates<sup>3</sup> (Copper content, kt)

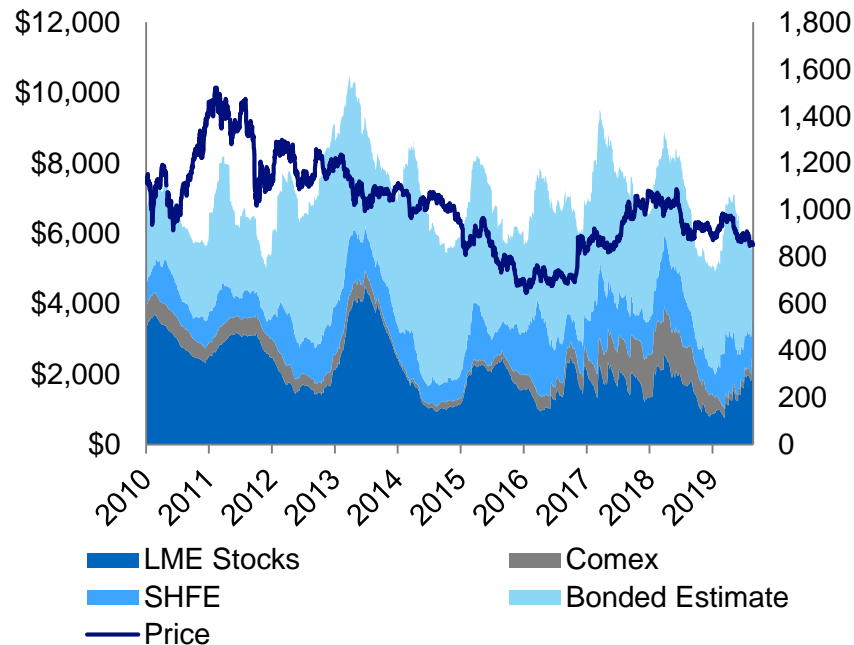


# Copper Metal Stocks

Better than expected demand; smelter disruptions

- Production cuts at Asian smelters combined with lower scrap availability contributed to a drawdown in cathode stocks
- Exchange stocks have fallen 379,000 tonnes since March 2018, now equivalent to just over one week's global consumption
- Copper stocks across exchange and bonded warehouses are down 135,000 tonnes since the end of March 2019
- Prices have weakened over the last quarter falling below \$6,000/mt to \$5,670/mt, the lowest levels since early 2017.
- At current prices, into the 90<sup>th</sup> percentile of C2 Cost Curve.

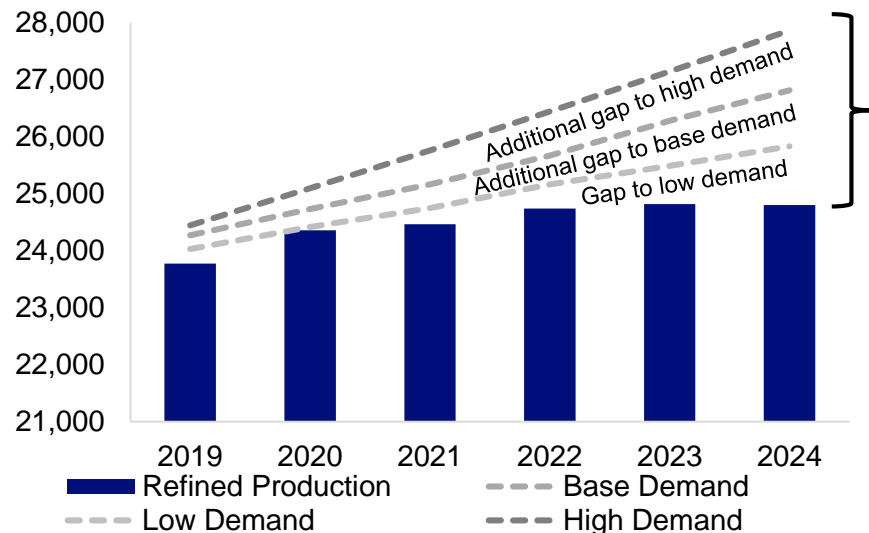
**Daily Copper Prices (US\$/mt) and Stocks<sup>1</sup> (kt)**



# Copper Supply / Demand Balance

Projects available to fill low demand scenario gap

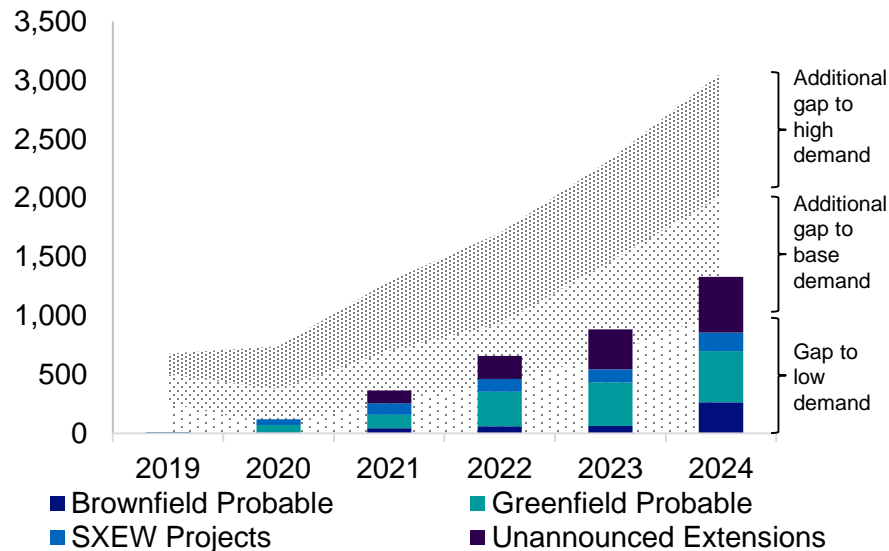
## Existing and Fully Committed Supply<sup>1</sup> (kt)



**Assumed average growth to 2024:**

- High Demand (2.7%): 3.1 million tonne gap
- Base Demand (2.0%): 2.0 million tonne gap
- Low Demand (1.5%): 1.0 million tonne gap

## Probable Projects Sufficient Only To Fill Low Gap Scenario<sup>2</sup> (kt)



# Long Life and Stable Assets in Copper



Antamina

- H1 copper production of 50,000 tonnes, guidance maintained at 95,000 to 100,000 tonnes in 2019
- Lower zinc in 2019, increasing in 2020
- New 3-year collective agreement



Highland Valley

- Higher recoveries driving increased copper production
- Technology focus with autonomous haulage, shovel-based ore sorting, and advanced analytics
- D3 mill project complete in Q2 2019, ahead of schedule and under budget



Carmen de Andacollo

- June thickener failure impacted Q2 2019 copper production, no impact to annual guidance
- Improved sizer availability and mill throughput in H2 2019



Quebrada Blanca

- Copper production on track with leaching operations
- Mine fleet supporting QB2 earthworks
- QB2 operations readiness well advanced

## Foundation of Stable Operations

# Cost Discipline and Improvement Focus in Copper

## Operating Expenses & Productivity

- Cross site sharing in asset management continues to improve availabilities and reduce costs
- Robust continuous improvement pipeline is a key driver of margins

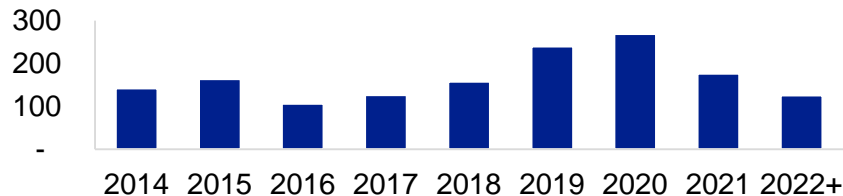
## Supply Management at Teck

- Leveraging Teck-wide spending
- 7 primary categories started in 2010 with >\$50 million in sustained annual savings
- 6 more categories added in 2018
  - Additional \$30 million in annual savings
- China sourcing initiative

## Focused Investment Priorities

- Numerous projects finishing in 2019 and early 2020
  - D3 Ball Mill at HVC, QB1 water management
- Near term spending driven by tailings facility cost at Antamina – declining in 2022
- Long-term sustaining capex in copper expected at \$125 million, excluding QB2

### Copper Sustaining Capital Profile (C\$M)



# Major Growth and Life Extension Projects in Copper

Setting up for long-term success



## Quebrada Blanca

- QB2: 316 kt of CuEq production for first 5 years<sup>1</sup>
  - Doubles copper production with low strip ratio and AISC of US\$1.38/lb copper<sup>2</sup>
- QB3: Scoping Study on expansion potential in progress
  - Mineral resource supports up to 3 times milling rate, with low strip ratio and low anticipated AISC<sup>2</sup>
  - Capitally efficient, leveraging QB2 infrastructure

## NuevaUnión

- Feasibility Study (FS) completion in Q1 2020

## Life Extension Projects

- HVC 2040 FS completion expected H1 2020
  - Targeting ~13 year extension
- Antamina advancing extension and debottlenecking studies
- Red Dog resource definition drilling ongoing on Aktigirug and Anarraaq deposits



# Notes: Appendix – Copper

## **Slide 93: Global Copper Mine Production Increasing Slowly**

1. Source: Data compiled by Teck based on information from Wood Mackenzie and Company Reports (average production first 10 years)
2. Source: Source: Data compiled by Teck based on information from Wood Mackenzie and Teck's analysis of publicly available quarterly financial reports and other public disclosures of various entities.

## **Slide 94: Copper Disruptions Return to Impact Mines**

1. Source: Data compiled by Teck based on information from Wood Mackenzie, CRU, and Metal Bulletin.
2. Source: Data compiled by Teck based on information from Wood Mackenzie and Teck's analysis of publicly available quarterly financial reports and other public disclosures of various entities.

## **Slide 95: Rapid Growth in Chinese Copper Smelter Capacity**

1. Includes mine projects with copper capacity >10 ktpa. Source: BGRIMM.
2. Source: BGRIMM, SMM, Teck.

## **Slide 96: Copper Supply**

1. Source: Wood Mackenzie, Teck, Company Reports. Announced Project Sanctioning Decisions since January 2018, Based on Corporate Guidance and/or Wood Mac forecasts to Q4 2018.
2. Source: Wood Mackenzie, GTIS, SMM.
3. Source: Wood Mackenzie, GTIS, NBS, SMM.

## **Slide 97: Copper Metal Stocks**

1. Source: LME, Comex, SHFE, SMM

## **Slide 98: Copper Supply / Demand Balance**

1. Source: Wood Mackenzie, ICA, Yale, Teck. Low Demand based on Wood Mackenzie forecast demand outlook. Base Case Demand based on Teck copper demand model. High Demand based on combination of ICA study done for long term Copper Demand and a Yale University study done based on IEA forecasts for 2DS on Climate reduction goals.
2. Source: Wood Mackenzie, ICA, Yale, Teck. Forecasts based on projects from Wood Mackenzie Probable list of projects from Q4 2018 flexed at their historic rates of probable projects entering production (70% of Probable Brownfields, 50% of Probable Greenfield projects and an allowance for unidentified mine extensions based on historic precedent that 20% of capacity projected to close will stay open through such extensions).

## **Slide 101: Major Growth and Life Extension Projects in Copper**

1. Copper equivalent production calculated for the first 5 full years of production assuming US\$3.00/lb copper, US\$10.00/lb molybdenum and US\$18.00/oz silver without adjusting for payability.
2. All-in sustaining costs (AISC) are net cash unit costs (also known as C1 cash costs) plus sustaining capital expenditures. Net cash unit costs are calculated after cash margin by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. Net cash unit costs for QB2 include stripping costs during operations. AISC, Net cash unit cost and cash margins for by-products are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides.

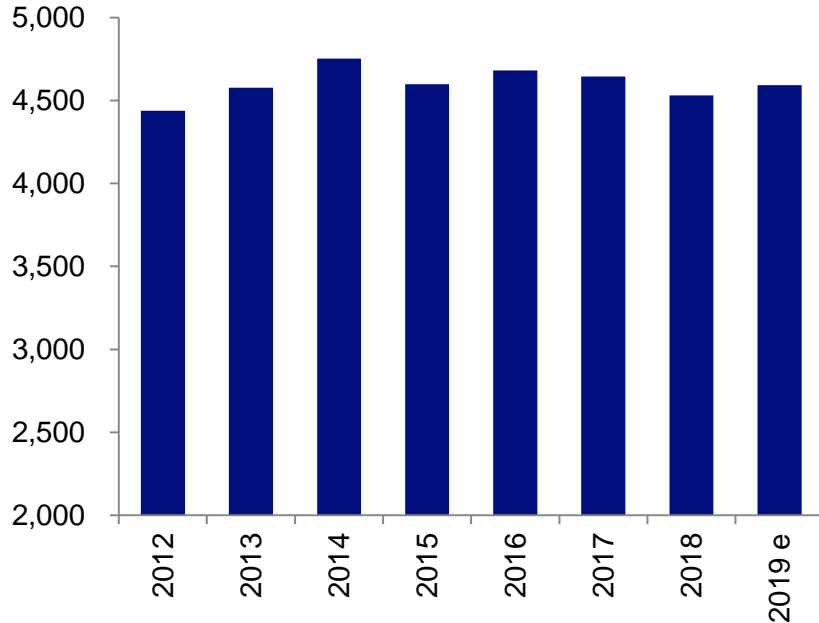
# Zinc Business Unit & Markets

Teck

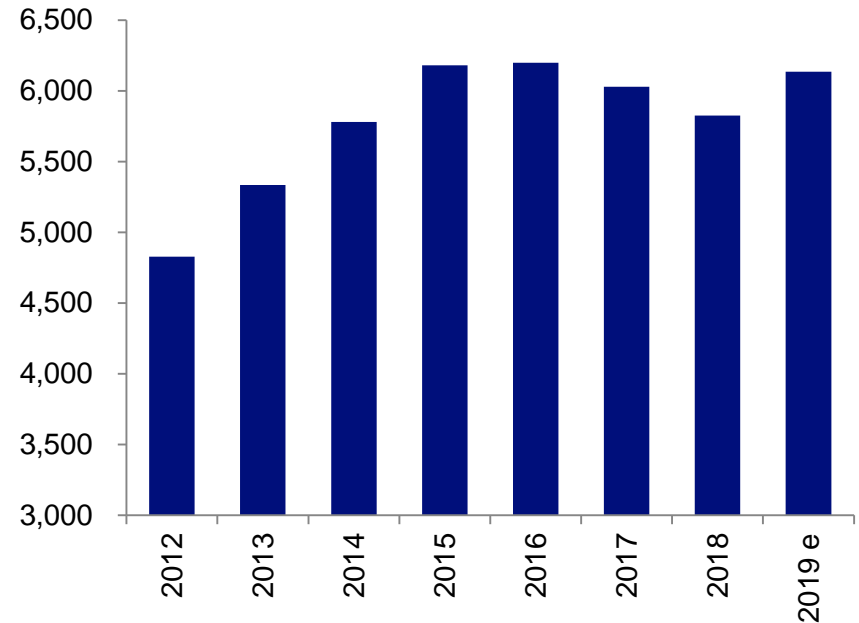


# Environmental Policy Decreasing Chinese Production

**Chinese Mine Production Down 2.4% in 2018<sup>1</sup>**  
(kt Contained)

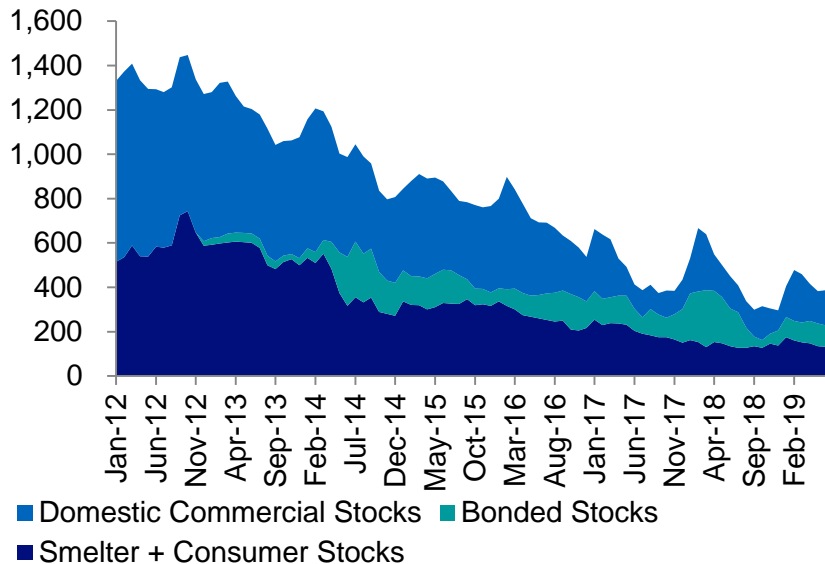


**Chinese Refined Production Down 3.4% in 2018<sup>2</sup>**  
(kt Contained)

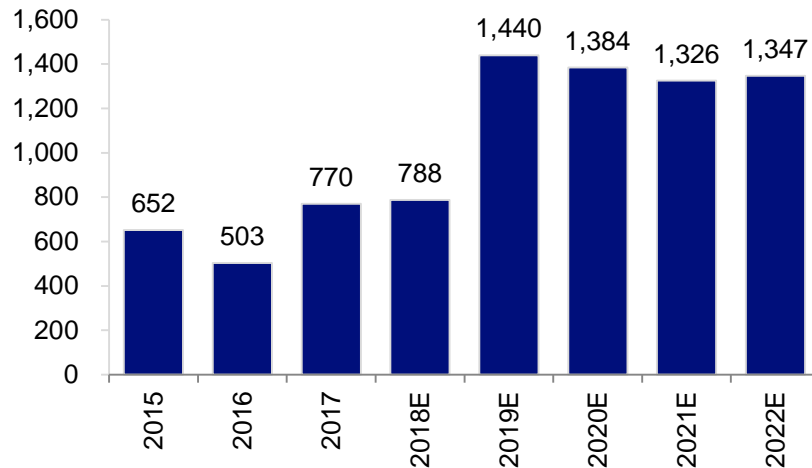


# Increasing Demand for Zinc Metal Imports

**De-stocking Continues  
Chinese Stocks at Record Lows<sup>1,2</sup> (kt)**



**More Imported Zinc Metal  
Required to Fill the Gap<sup>3</sup> (kt)**



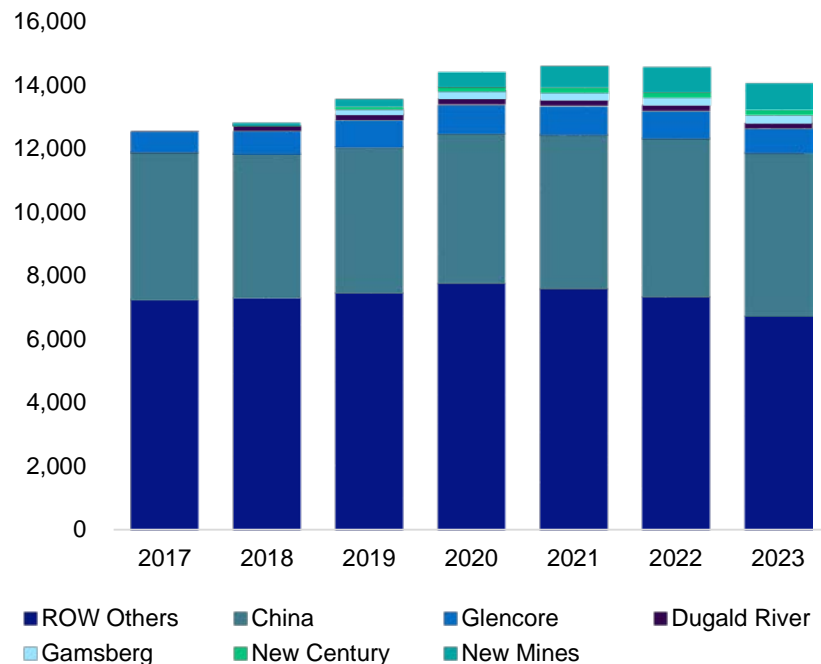
**Smelter cutbacks led to drawdown of warehouse inventories – now record low;  
If China does import 1.7 Mt of concentrates, still requires 1.4 Mt of metal imports**

# Zinc Supply

## Mine production missed forecast in 2018

- Teck originally forecast global mine production would grow 7.9% or over 800,000 tonnes in 2018
  - Due to start up of large mines, Dugald River, Gamsberg, New Century and restarts by Glencore
- Global mine production in 2018 missed Teck's forecast by almost 600,000 tonnes
  - Slow or delayed start-ups at New Century, Gamsberg, and several smaller mines
  - China originally expected to increase 250,000 tonnes contained in 2018, but now estimated to be down 110,000 tonnes contained in 2018
- Today, Teck forecasted an 8.1% increase in mine production in 2019, now down to 5.6%
  - Mine guidance has already decreased around 400 thousand tonnes in H1 2019
  - Chinese environmental inspections continue at domestic mines and may restrict production into H2 2019

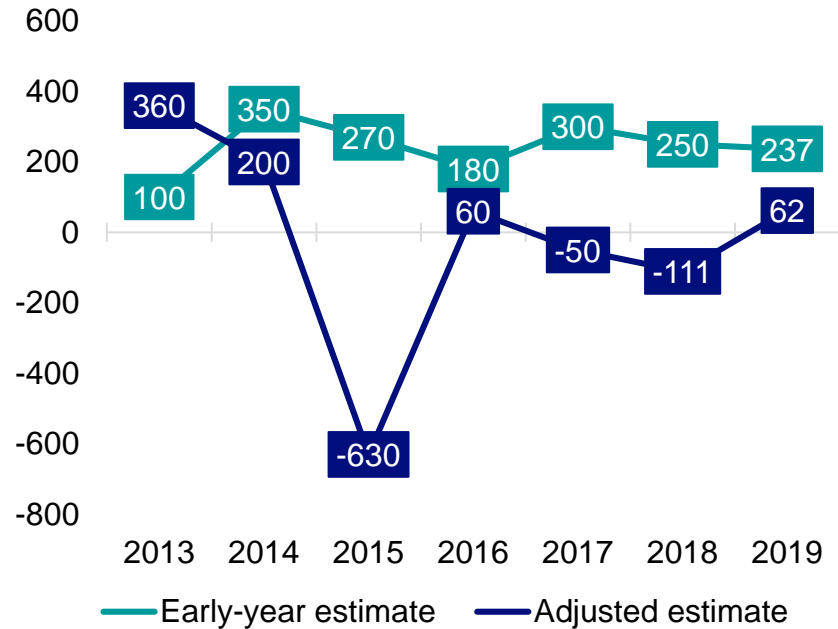
**Zinc Mine Production<sup>1</sup> (kt contained)**



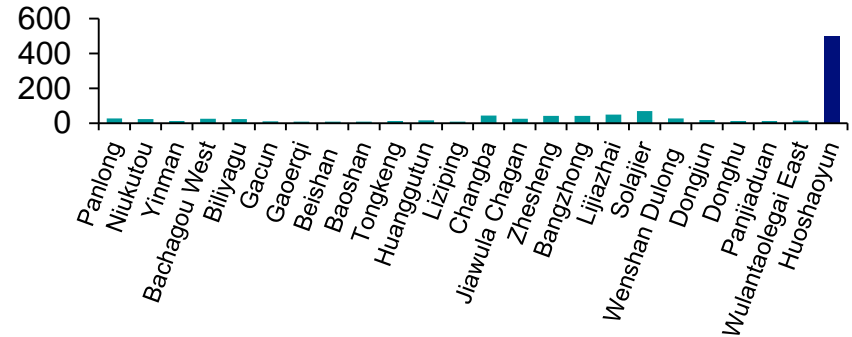
# Chinese Zinc Mine Projects Delayed

Impacted by inspections and low zinc ore grades

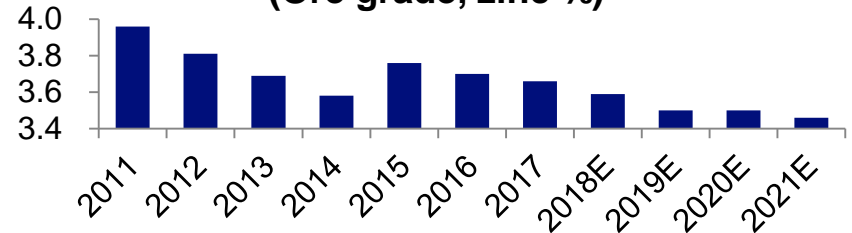
## Estimated Chinese Zinc Mine Growth Rarely Achieved<sup>1</sup> (Kmt Contained)



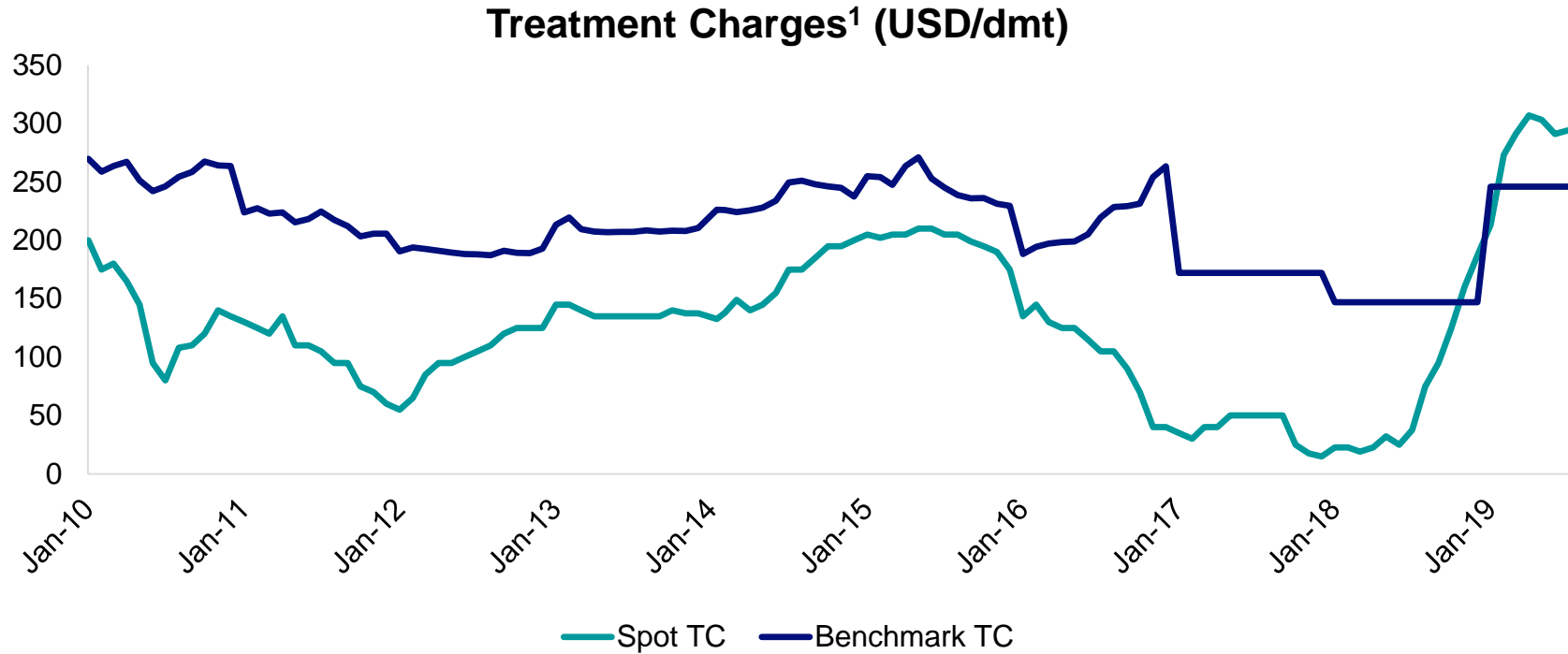
## Chinese Mine Growth 2019-2021 Heavily Dependent On Single Project<sup>2</sup> (kt contained)



## Zinc Ore Grades Falling at Chinese Mines<sup>3</sup> (Ore grade, zinc %)



# Zinc Concentrate Treatment Charges

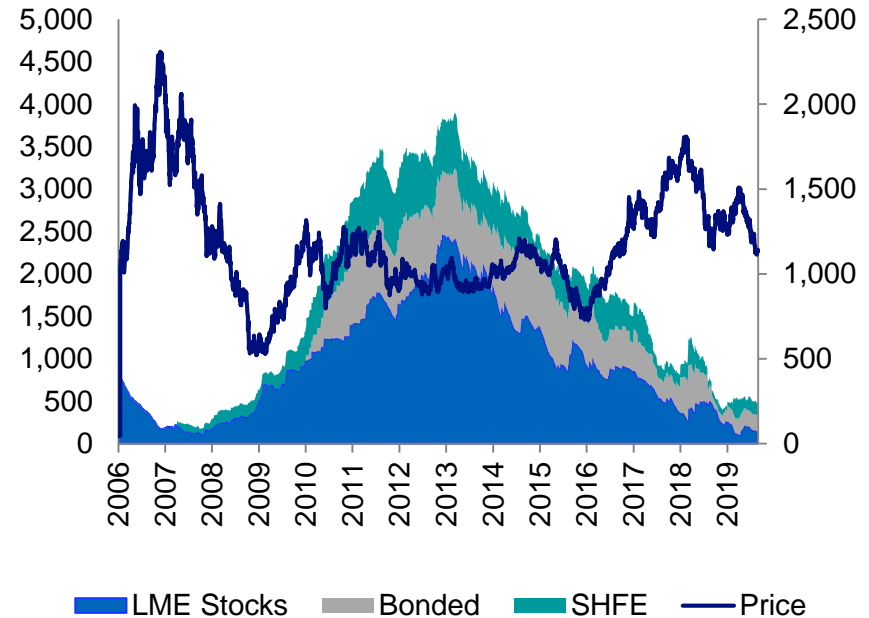


# Zinc Metal Stocks

## Consecutive deficits decreasing zinc inventories

- Deficits in past 5 years have driven down stocks
- LME refined zinc stocks have decreased 61,500 tonnes year-to-date in 2019
- Less than 68,000 tonnes of refined zinc remaining on LME
- SHFE stocks have increased 55,100 tonnes year-to-date in 2019
- Decreased Chinese refined production is increasing demand for refined imports into China
- Smelter cuts announced in YTD 2019:
  - Elektrozinc Russia (80,000 tonnes) permanently closed due to safety infractions following a fire at the smelter
  - Skorpion closing for 5 weeks, strike at mine reduces oxide stockpiles
  - Suspension of Mooresboro after fire in cell house.

**Daily Zinc Prices<sup>1,2</sup> (US\$/mt)  
and Stocks<sup>1,2</sup> (kmt)**

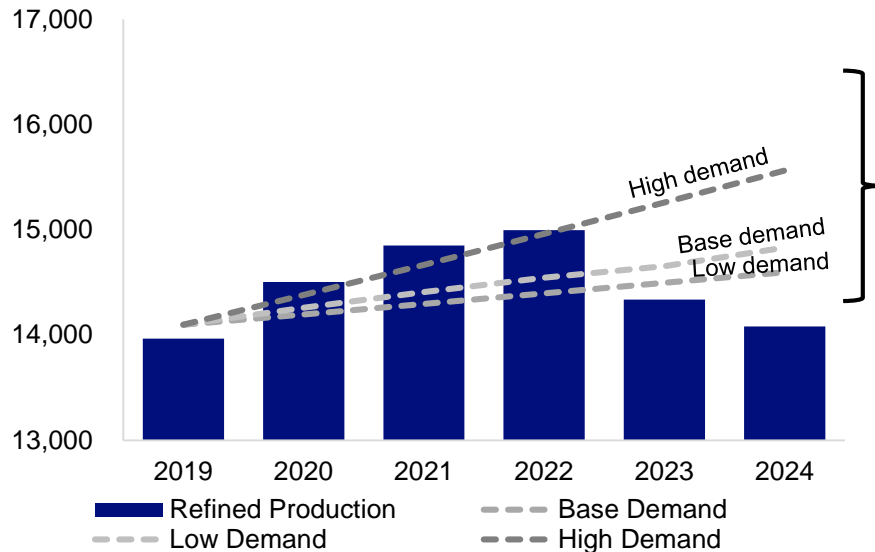




# Zinc Supply / Demand Balance

Zinc mine production peaks in 2021

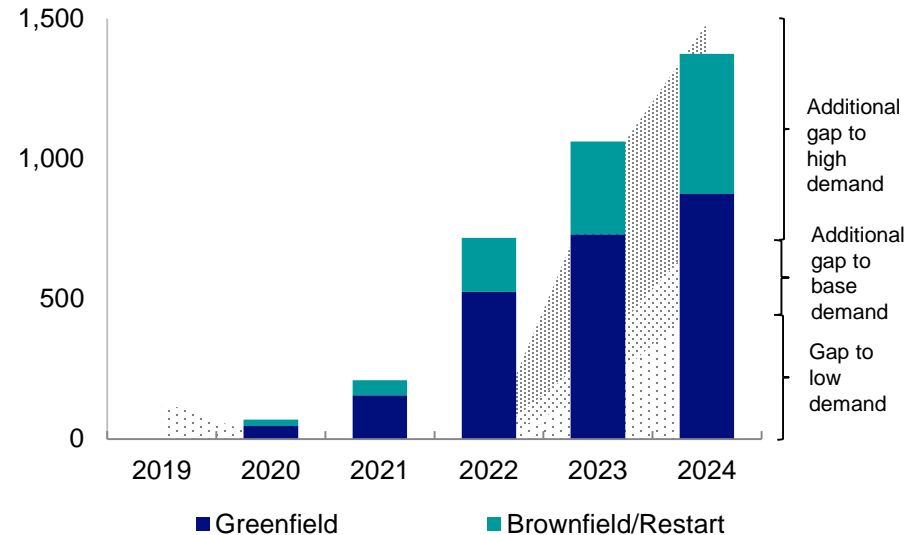
## Existing and Fully Committed Supply<sup>1</sup> (kt)



### Assumed average growth to 2024:

- High Demand (2.0%): 1.5 million tonne gap
- Base Demand (1.2%): 0.7 million tonne gap
- Low Demand (0.7%): 0.5 million tonne gap

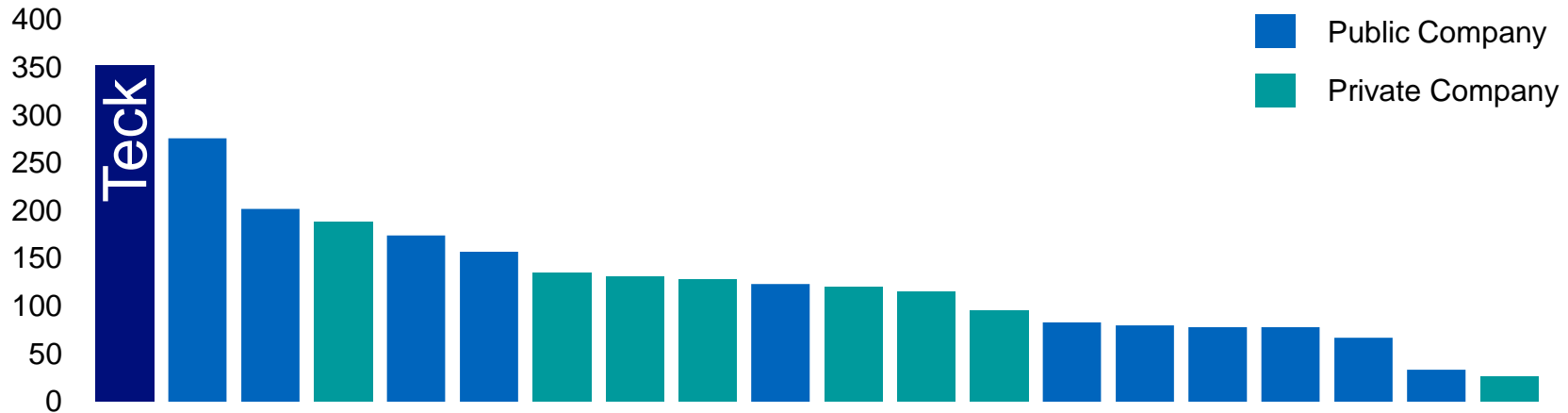
## Probable Projects Sufficient To Fill Gap<sup>2</sup> (kt)



# Largest Global Net Zinc Mining Companies

## Teck is the Largest Net Zinc Miner<sup>1</sup>(kt)

Provides significant exposure to a rising zinc price



# Integrated Zinc Business



- Strong Q2 2019 production offset difficult Q1 winter weather conditions
- Higher lead guidance, lower unit costs
- Shipping season progressing well
- VIP2 project advancing to commissioning in 2020 and expected to improve throughput by ~15%
- Zinc production impacted by recent electrical equipment failure in refinery
- Acid Plant #2 project completed ahead of schedule and under budget
- Focus on margin improvement including automation in melting plant
- Improving outlook for TC/RC's and profitability in 2020
- Care and maintenance started in August
- Decision on path forward anticipated end 2019

**Strengthening our Zinc Business**

# Cost Discipline and Improvement Focus in Zinc

## Operating Expenses & Productivity

- Cross site sharing in asset management continues to improve availabilities and reduce costs
- Robust continuous improvement pipeline is a key driver of margins

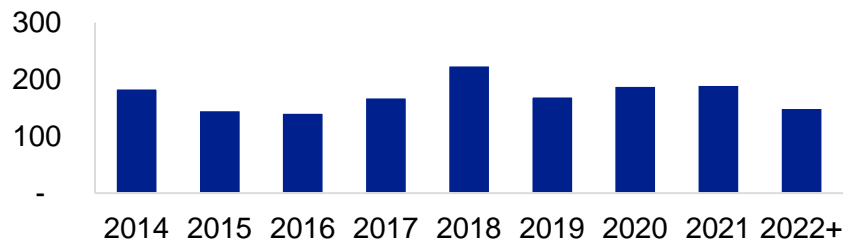
## Supply Management at Teck

- Leveraging Teck-wide spending
- 7 primary categories started in 2010 with >\$50 million in sustained annual savings
- 6 more categories added in 2018
  - Additional \$30 million in annual savings
- China sourcing initiative

## Focused Investment Priorities

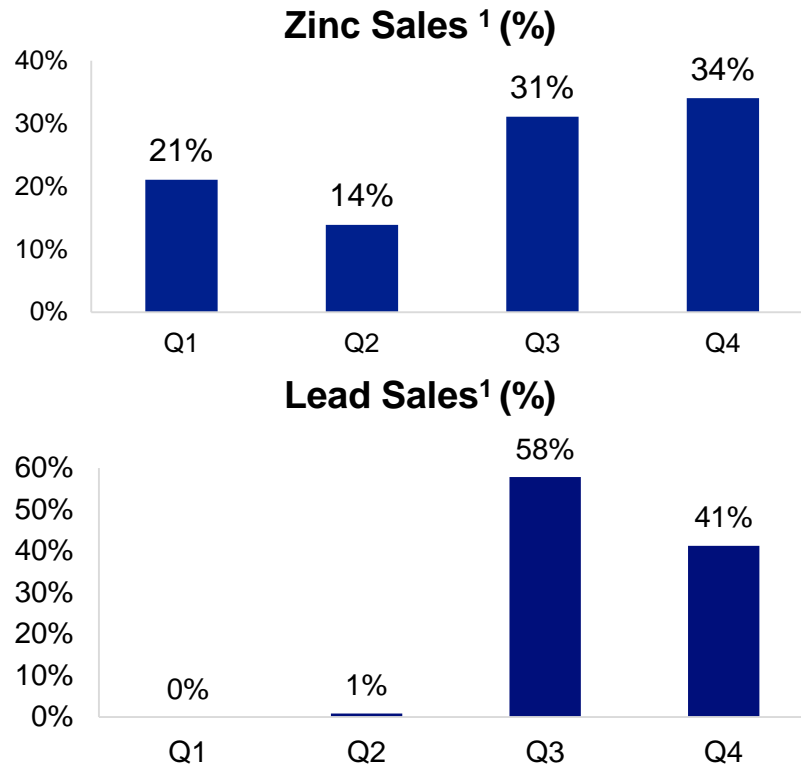
- Numerous projects finishing in 2019 and early 2020
  - VIP2 at Red Dog, Acid Plant #2 at Trail
- Near term spending driven by tailings facility cost at Red Dog – declining in 2022
- Long-term sustaining capex in zinc expected at \$150 million

**Zinc Sustaining Capital Profile (C\$M)**



# Red Dog Sales Seasonality

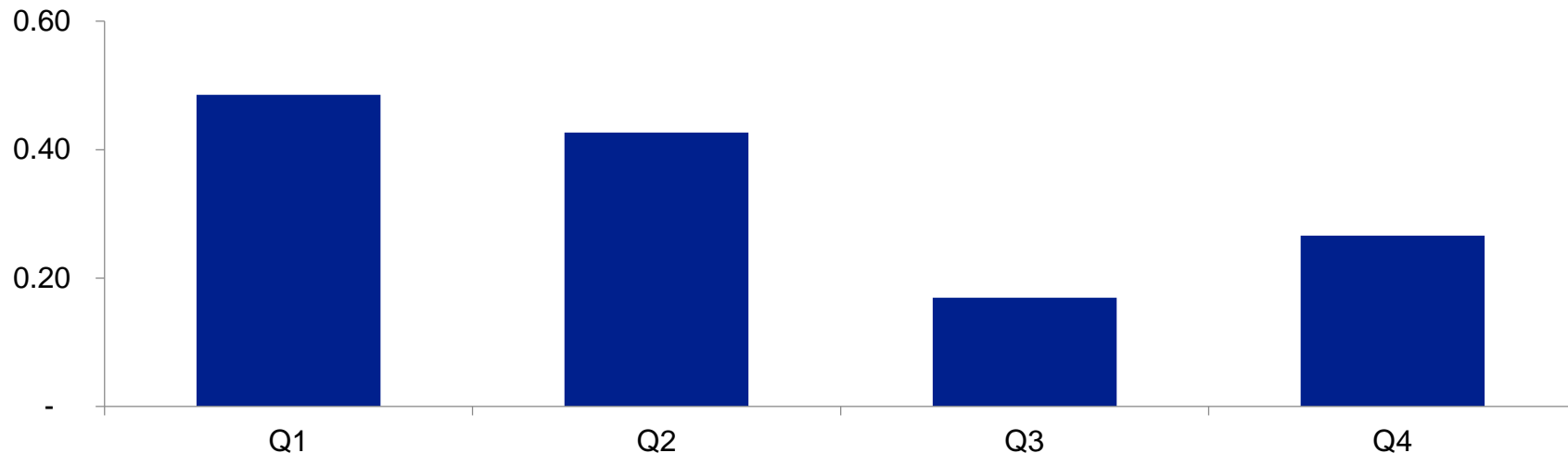
- Operates 12 months
- Ships ~ 4 months
- Shipments to inventory in Canada and Europe; Direct sales to Asia
- ~65% of zinc sales in second half of year
- ~100% of lead sales in second half of year



# Red Dog Operating Cost Seasonality

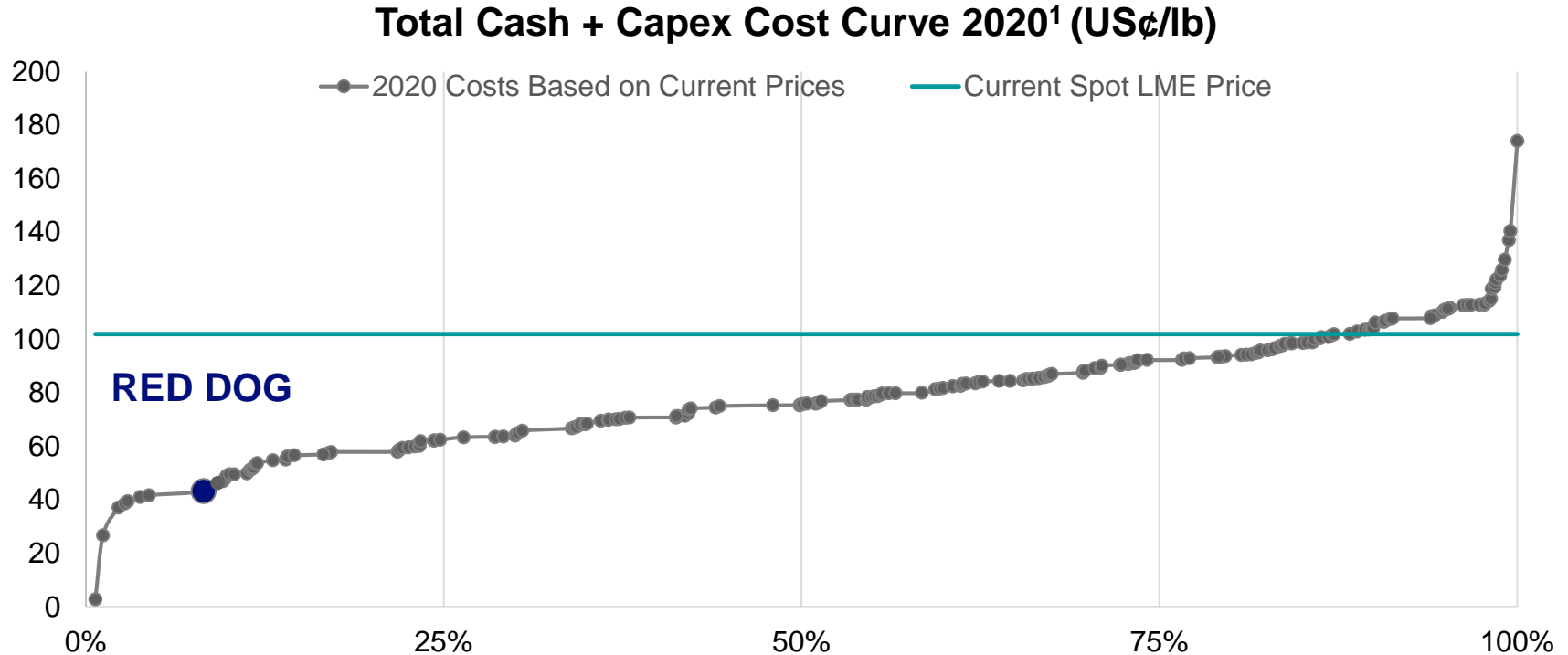
Significant quarterly variation

**Red Dog Net Cash Unit Costs<sup>1</sup> (US\$/lb)**



- Seasonality of Red Dog unit costs largely due to lead sales during the shipping season
- Zinc is a by-product credit at Antamina and accounted for in the Copper Business Unit

# Red Dog in Bottom Quartile of Zinc Cost Curves



# Red Dog Extension Project

## Long Life Asset

- Aktigiruaq exploration target of 80-150 Mt @ 16-18% Zn + Pb<sup>1</sup>
- Anarraaq Inferred Resource<sup>2</sup>: 19.4 Mt @ 14.4% Zn, 4.2% Pb

## Quality Project

- Premier zinc district
- Significant mineralized system
- High grade

## Stable Jurisdiction

- Operating history
- ~12 km from Red Dog operations
- Strong community ties

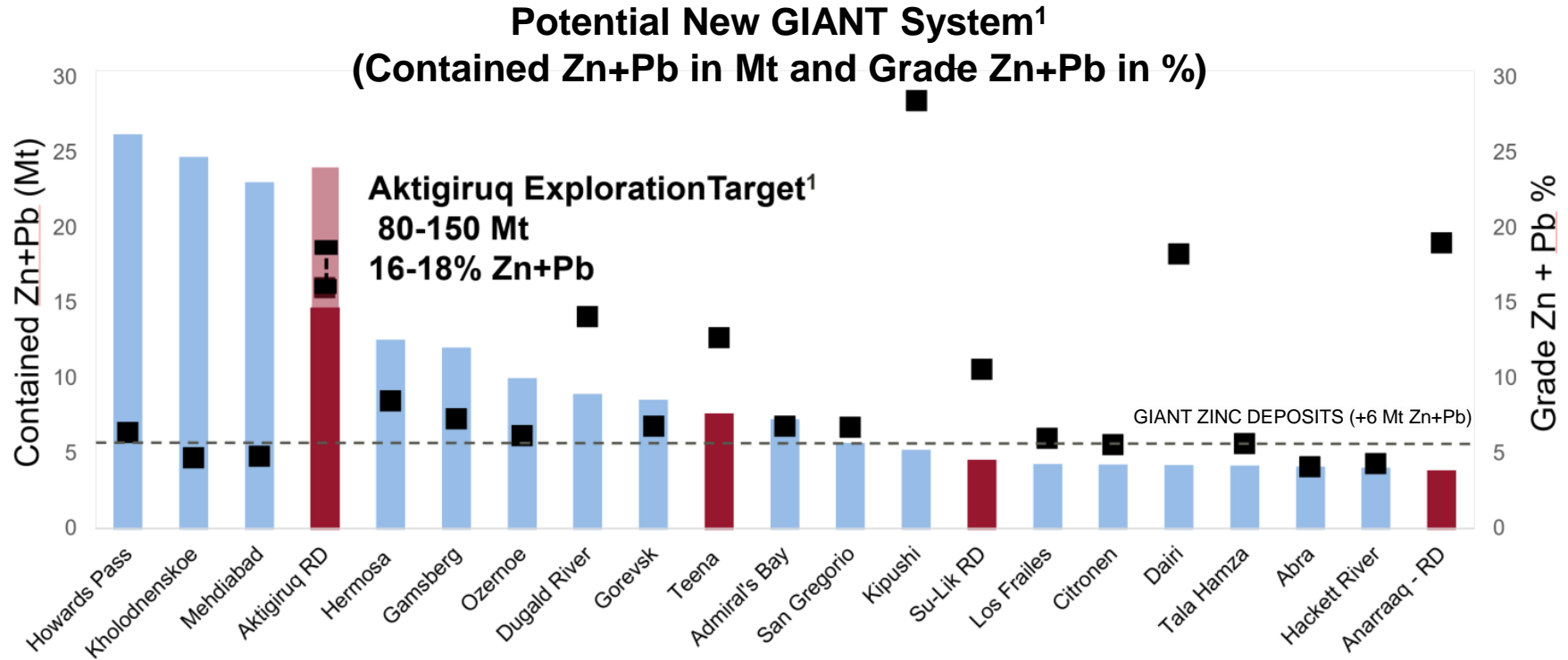
## Path to Value Realization

- 2001: Initial drill hole
- 2017: Exploration target announced
- Next 18 months: Advancing delineation



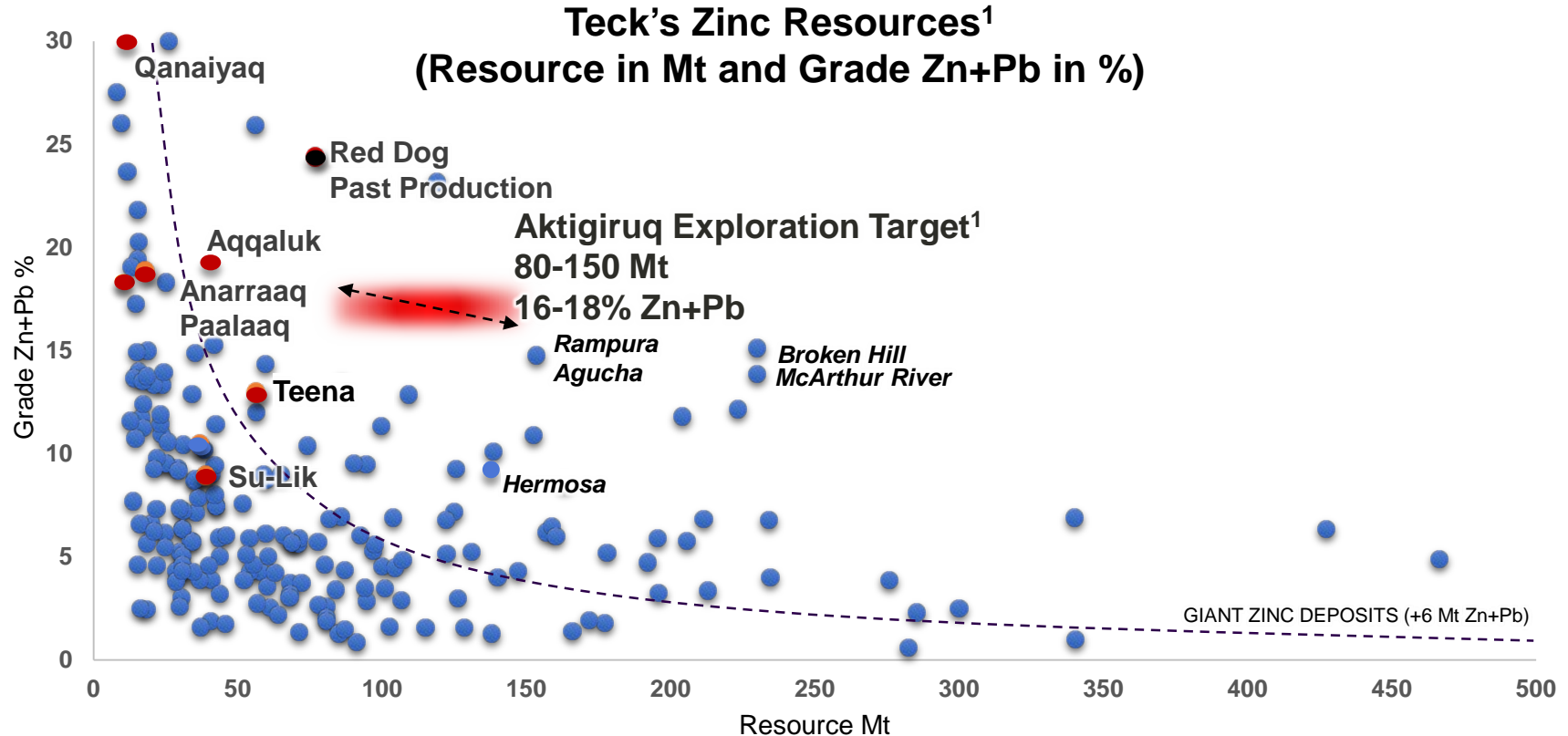


# Building a Quality Zinc Inventory



# Global Context of Teck's Zinc Resources

Well positioned; world class



# Notes: Appendix – Zinc

## **Slide 104: Environmental Policy Decreasing Chinese Production**

1. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike
2. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike

## **Slide 105: Increasing Demand for Zinc Metal Imports**

1. Source: Data compiled by Teck Analysis based on information SHFE, SMM.
2. Source: "Smelter + consumer stocks" refers to zinc metal held in the plants of smelters and semi producers and those on the road; "Bonded stocks" refers to zinc stored in bonded zones and will need to complete Customs clearance before entering China; "Domestic commercial stocks" refers to zinc stored in SHFE warehouses and other domestic commercial warehouses not registered in SHFE.
3. Source: Data compiled by Teck Analysis based on historic numbers from China Customs, and forecasts based on data from BGRIMM, Antaike and Teck's commercial contacts.

## **Slide 106: Zinc Supply**

1. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike and Teck analysis

## **Slide 107: Chinese Zinc Mine Projects Delayed**

1. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike. Early year estimates from consolidation of several analyst views in the year preceding.
2. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike
3. Source: Data compiled by Teck based on information from BGRIMM, CNIA, Antaike., NBS.

## **Slide 108: Zinc Concentrate Treatment Charges**

1. Source: Wood Mackenzie.

## **Slide 109: Zinc Metal Stocks**

1. Source: Data compiled by Teck from information from LME, SHFE, SMM.
2. Source: Data compiled by Teck from information from LME, Fastmarkets, Argus, Acuity, company reports.

## **Slide 110: Zinc Supply / Demand Balance**

1. Source: Data compiled by Teck from information from Wood Mackenzie, SMM. Base Case Demand based on Teck Zinc demand model. High Demand based long term historical averages and view on improved Trade Outlook flexed into Base Demand Model.
2. Source: Data compiled by Teck from information from Wood Mackenzie, AME. Forecasts based on projects from Wood Mackenzie Probable list of projects from Q4 2018 flexed at their historic rates of probable projects entering production (only 50% – 60% of probable zinc projects and zinc mine life extensions historically are brought to market).

# Notes: Appendix – Zinc

## **Slide 111: Largest Global Net Zinc Mining Companies**

1. Source: Data compiled by Teck from information from Wood Mackenzie – Company smelter production netted against company mine production on an equity basis.

## **Slide 114: Red Dog Sales Seasonality**

1. Average sales from 2010 to 2018.

## **Slide 115: Red Dog Operating Cost Seasonality**

1. Average quarterly net cash unit cost (2013-2017) before royalties, based on Teck 's reported financials. Net cash unit cost is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 116: Red Dog in Bottom Quartile of Zinc Cost Curves**

1. Source: Data compiled by Teck from information from Wood Mackenzie, LME – Based on WM Forecast information and estimates for 2020 based on current short term average prices.

## **Slide 117: Red Dog Extension Project**

1. Aktigirug is an exploration target, not a resource. Refer to press release of September 18, 2017, available on SEDAR. Potential quantity and grade of this exploration target is conceptual in nature. There has been insufficient exploration to define a mineral resource and it is uncertain if further exploration will result in the target being delineated as a mineral resource.
2. See 2018 Annual Information Form.

## **Slide 118: Building a Quality Zinc Inventory**

1. Sources: S&P Global Market Intelligence, SNL Metals & Mining Database, Teck Public Disclosures. Aktigirug is an exploration target, not a resource. Refer to press release of September 18, 2017, available on SEDAR. Potential quantity and grade of this exploration target is conceptual in nature. There has been insufficient exploration to define a mineral resource and it is uncertain if further exploration will result in the target being delineated as a mineral resource.

## **Slide 119: Global Context of Teck's Zinc Resources**

1. Sources: S&P Global Market Intelligence, SNL Metals & Mining Database, Teck Public Disclosures. Aktigirug is an exploration target, not a resource. Refer to press release of September 18, 2017, available on SEDAR. Potential quantity and grade of this exploration target is conceptual in nature. There has been insufficient exploration to define a mineral resource and it is uncertain if further exploration will result in the target being delineated as a mineral resource.

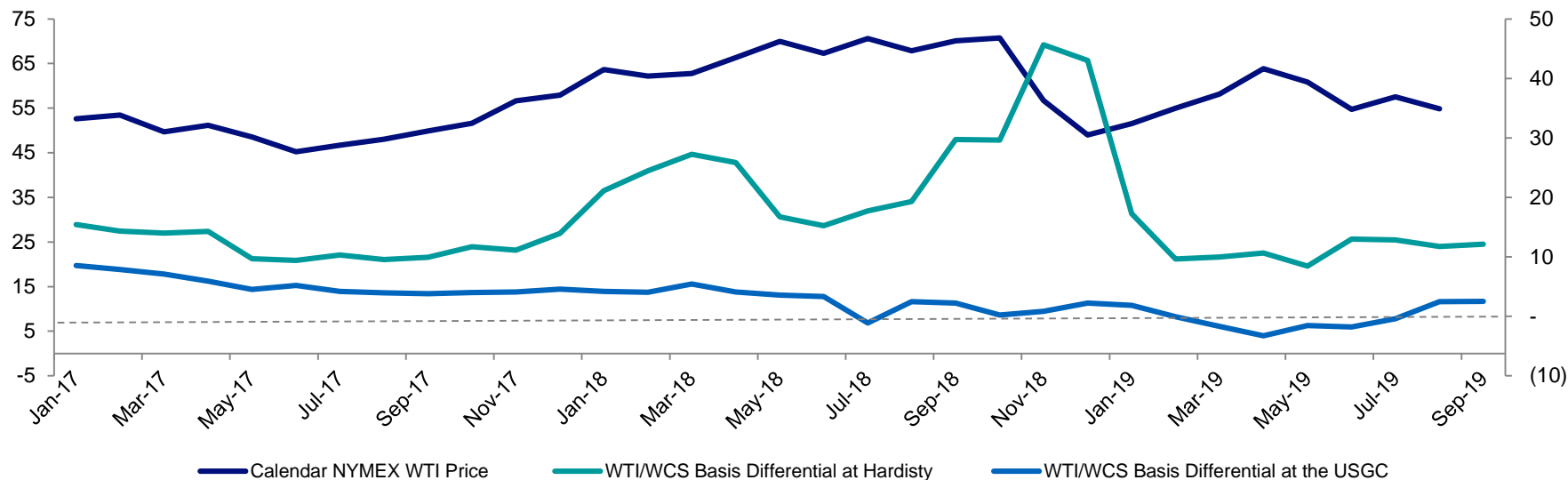
# Energy Business Unit & Markets

Teck



# Energy Benchmark Pricing

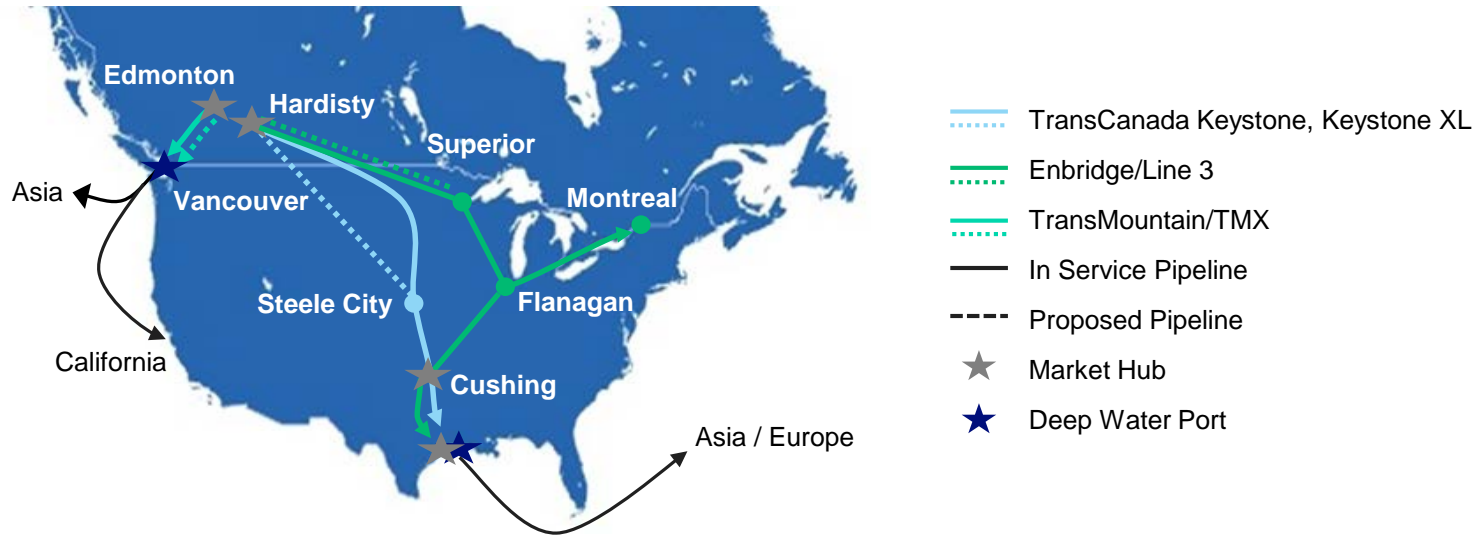
Calendar NYMEX WTI Price<sup>1</sup> and WTI/WCS Basis Differential<sup>2/3</sup> (US\$/bbl)



1. The WTI CMA is an average of the daily settle quoted price for WTI prices for future deliveries for the trading days during a calendar month.
2. WCS at Hardisty: an index value determined during the trading period, which is typically the first 9 to 11 business days of the month prior to the month of delivery and does not include trades done after this trading period or during the month of delivery.
3. WCS at USGC: a simple average of Link brokerage assessments for the month of delivery during the trading period, which is typically the 25th of two months prior to the month of delivery to the 25th of the month prior to the month of delivery.

# US Midwest and US Gulf Coast are Key Markets

## Blended Bitumen Pipelines



# Export Capacity Needed To Meet Global Demand

## Near term (2019-2021):

- Canadian export capacity lagging
- Reliant on rail (400-500 Kbpd)

## Pipeline development progressing:

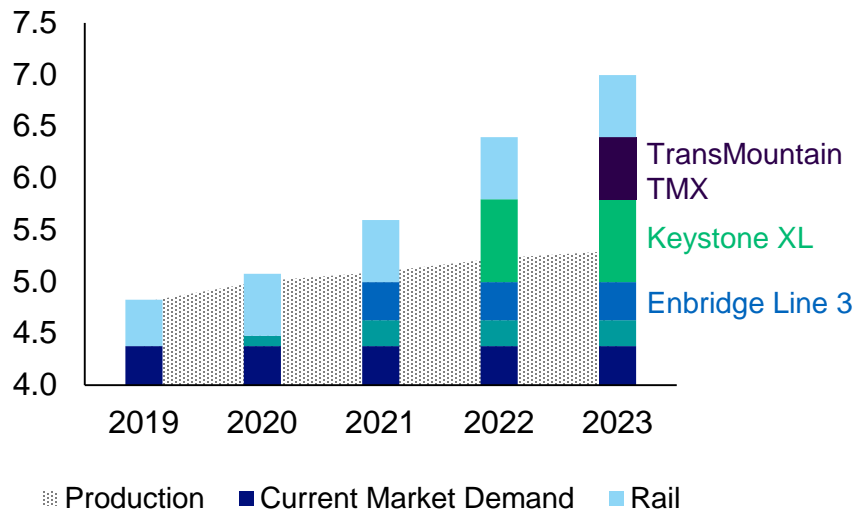
- Enbridge: 370 Kbpd (2020-2021)
- Keystone XL: 800 Kbpd (2021-2022)
- TMX: 600 Kbpd (2022)

## Longer term:

- Global heavy refining capacity increase
- US, India and China largest markets

## Western Canada Supply & Markets<sup>1</sup> (Mbpd)

### Reliant on rail 2019-2020



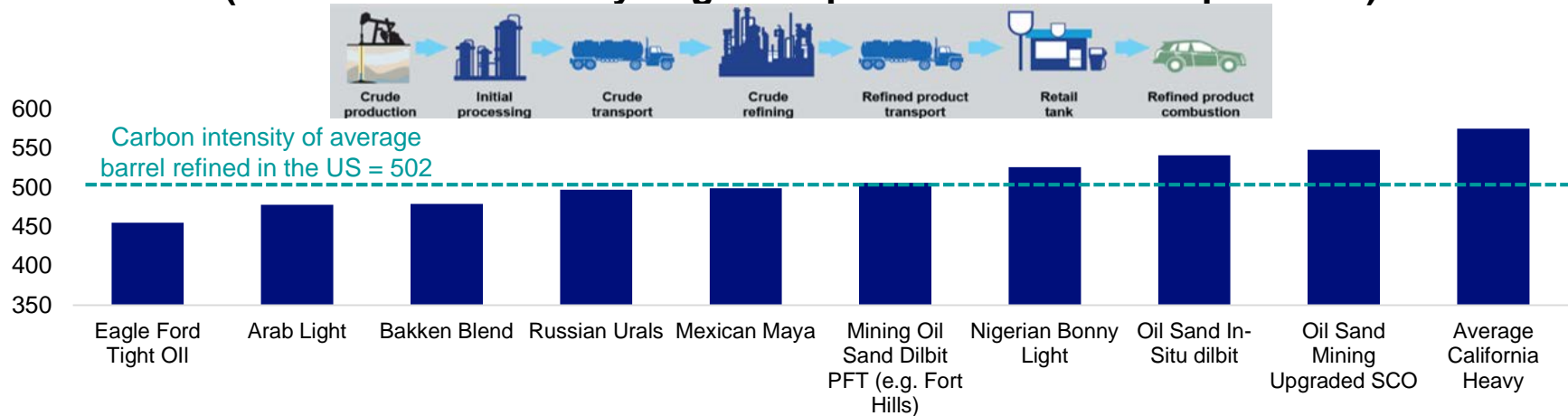
**Existing Pipeline/Rail Sufficient to Meet Takeaway Capacity Through 2023**



# Lower Carbon Intensity Product at Fort Hills

Comparable to the average barrel refined in the U.S.

**PFT Diluted Bitumen has a Lower Carbon Intensity Than  
Around Half of the Barrels of Oil Refined in the US, on a Wells-to-Wheels Basis<sup>1</sup>  
(Total carbon intensity - kgCO<sub>2</sub>e per barrel of refined products)**



- Paraffinic Froth Treatment (PFT) removes asphaltenes
- Best in-class Canadian oil sands carbon intensity, including in-situ
- Pushing technology for continuous improvement

# Fort Hills Blend Widely Accepted In Market

## We produce a high quality refinery feedstock

- Low GHG intensity: <50% of US crude supply
- Including in-situ and upgraded synthetic

## Our sales mix provides diverse market access

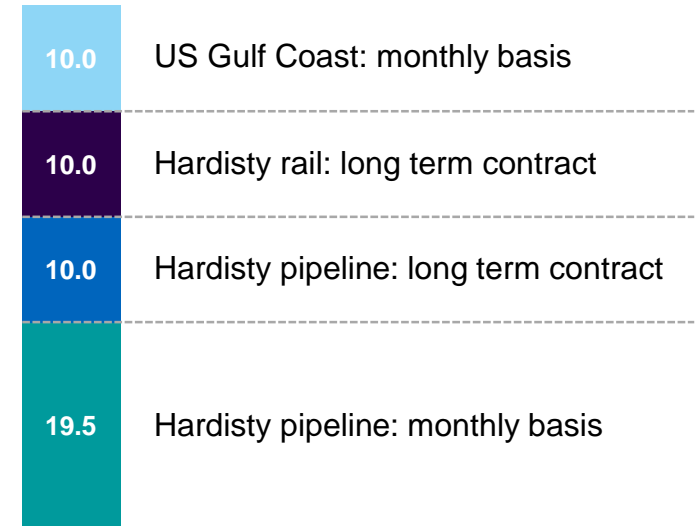
- 80% pipeline connected and 20% rail loading
- 10 Kbpd to US Gulf Coast and 39.5 Kbpd at Hardisty

### Teck's Commercial Activities<sup>1</sup>

Bitumen production	38.5 kbpd
+ Diluent acquisition	11.0 kbpd
<b>= Bitumen blend sales</b>	<b>49.5 kbpd</b>

## Delivery Location (Kbpd)

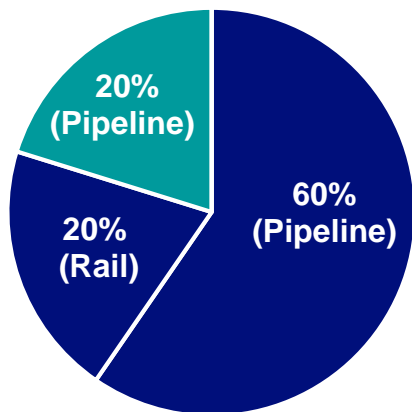
**Teck Blend:**  
**49.5 Kbpd**



**We are Well-Positioned for Future Opportunities**

# Diverse Portfolio of Sales in Energy

Blend Sales By Delivery Point (%)



US Gulf Coast

Hardisty

Revenue (US\$/bbl)

LOCATION	NYMEX WTI	WESTERN CANADIAN SELECT DIFFERENTIAL BASIS
US Gulf Coast (Pipeline)	Calendar average monthly WTI	<b>Monthly contracted spot differential at US Gulf Coast</b>
Hardisty: Pipeline & Rail Transfers	Calendar average monthly WTI	Weighted average WTI/WCS <b>indexed</b> differential at <b>Hardisty</b>

**Fort Hills blend sales subject to crude quality differential vs Western Canadian Select:**

- Estimated at minus US\$3.50/bbl for 2020



# Our Energy Strategy



## **Maximizing value of Fort Hills**

- Start-up complete, increase production volumes, lower costs



## **De-risking Frontier & Lease 421**

- Frontier regulatory hearing completed in 2018, decision in early 2020



## **Driving business results through technology & innovation**

- Safe & reliable production, cost and footprint

**Focus on Maximizing Shareholder Value and Positioning Teck as a Partner of Choice**

# Fort Hills is a Modern Mine

Built for low cost operations

## Fort Hills 2018 Production @100% (Barrels per day)

**201,000 bpd**

December 2018

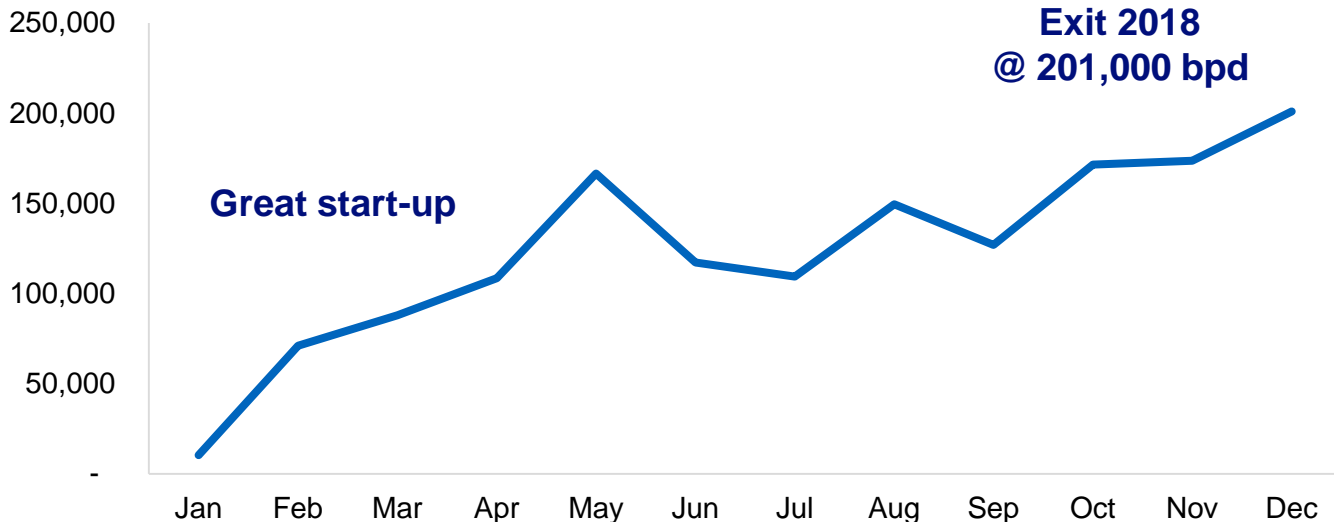
**<\$23/bbl**

adjusted operating costs<sup>1</sup>

December 2018

**PFT Product**

low GHG emissions



**High Quality Barrels with Significant Debottlenecking Potential**

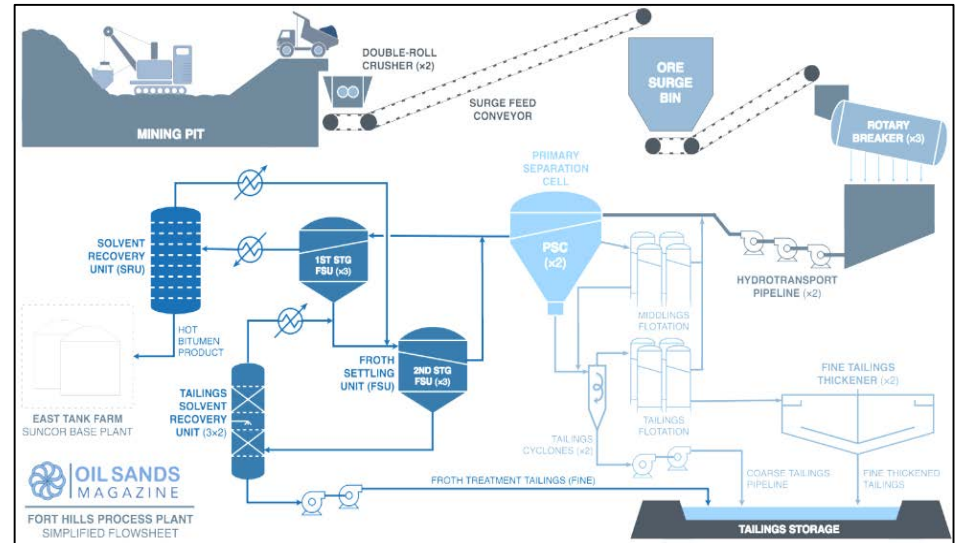
# Attractive Debottlenecking Opportunities at Fort Hills

To be implemented in two phases

## Potential capacity increase of 20 kbpd to 40 kbpd

- Teck's share of annual production could increase from 14.0 Mbpa to 15.5-17.0 Mbpa
- Near term opportunities require little to no capital (phase 1)
- Longer term opportunities may require modest capital (phase 2)

## PFT Process



## Significant Incremental EBITDA<sup>1</sup> Potential

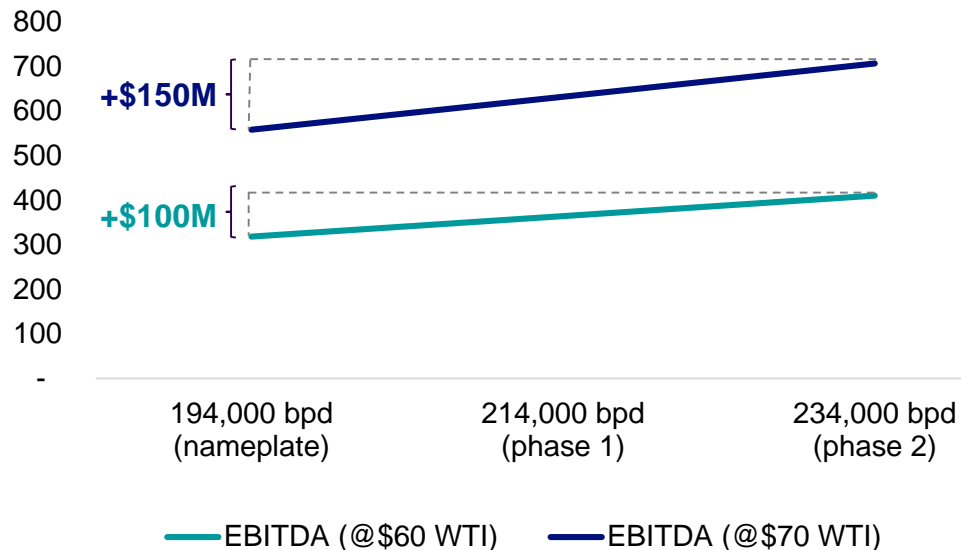
# Significant EBITDA Upside Potential in Energy

Providing the basis for strong and steady cash flow for decades

## Assumptions

ASSUMPTIONS	WTI @ US\$70/BBL	WTI @ US\$60/BBL
WTI-WCS differential	US\$10.00	US\$14.75
C\$/US\$ exchange rate	1.30	1.32
Adjusted operating costs <sup>2</sup>	C\$20/bbl	C\$20/bbl

## EBITDA<sup>1</sup> Potential – Teck's share (\$ millions)



Potential Annual EBITDA of \$400 Million to \$700 Million with Debottlenecking



# Teck's Energy Outlook

\$70 million in EBITDA<sup>1</sup> generated at Fort Hills in Q2 2019

- Government of Alberta curtailments effective January 1, 2019
- Fort Hills:

	PRODUCTION	ADJUSTED OPERATING COSTS <sup>2</sup>	CAPITAL
2019	<ul style="list-style-type: none"> <li>• Expect to be at the low end of our annual bitumen production guidance of 33,000-38,000 barrels per day due to extended curtailment</li> </ul>	<ul style="list-style-type: none"> <li>• With the lower production, we expect Q3 and Q4 unit operating costs to be similar to the first half of this year and to be near the high end of our guidance range of C\$26-29 per barrel<sup>1</sup></li> </ul>	<ul style="list-style-type: none"> <li>• C\$11.50-\$13.50 per barrel</li> <li>• Higher in 2019 due to tailings and equipment ramp-up spending (as previously disclosed in 2017 &amp; 2018)</li> </ul>
Life of Mine	<ul style="list-style-type: none"> <li>• Nameplate 194,000 bpd</li> <li>• ~38,500<sup>3</sup> bpd Teck's share</li> </ul>	<ul style="list-style-type: none"> <li>• C\$22-23/bbl<sup>4</sup></li> <li>• Long term target below C\$20/bbl</li> </ul>	<ul style="list-style-type: none"> <li>• C\$3-5/bbl<sup>5</sup></li> </ul>

**Sharp Focus On Reducing Costs (Operating and Capital)**

# Notes: Appendix – Energy

## **Slide 123: Energy Benchmark Pricing**

1. Source: CME Group. As at August 29, 2019.
2. Sources: Net Energy, CalRock and Link. As at August 29, 2019.

## **Slide 125: Export Capacity Needed to Meet Global Demand**

1. Sources: IHSMarkit, Lee & Doma, Teck Energy.

## **Slide 126: Lower Carbon Intensity Product at Fort Hills**

1. Source: IHS Energy Special Report "Comparing GHG Intensity of the Oil Sands and the Average US Crude Oil" May 2014. SCO stands for Synthetic Crude Oil.

## **Slide 129: Quality Barrels in a Progressive Jurisdiction**

1. Proved and probable reserves as at December 31, 2018. See Teck's 2018 Annual Information Form available under our profile on SEDAR ([www.sedar.com](http://www.sedar.com)) and on EDGAR ([www.sec.gov](http://www.sec.gov)) for further information regarding Fort Hills reserves.
2. Best estimate of unrisked contingent resources as at December 31, 2018, prepared by an independent qualified resources evaluator. Further information about these resource estimates, and the related risks and uncertainties and contingencies that prevent the classification of resources as reserves, is set out in Teck's management discussion and analysis dated February 12, 2019 available under our profile on SEDAR ([www.sedar.com](http://www.sedar.com)) and on EDGAR ([www.sec.gov](http://www.sec.gov)). There is no certainty that the Frontier project will produce any portion of the volumes currently classified as contingent resources.

## **Slide 131: Fort Hills is a Modern Mine**

1. Adjusted operating costs is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 132: Attractive Debottlenecking Opportunities at Fort Hills**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 133: Significant EBITDA Upside Potential in Energy**

1. EBITDA assumes production is ~90% of stated amounts to account for planned outages. Includes Crown royalties assuming pre-payout phase. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
2. Adjusted operating costs is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.

## **Slide 134: Teck's Energy Outlook**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides, including Energy Business Unit EBITDA by entity.
2. Adjusted operating costs is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
3. Teck's share of production assumes ~90% of nameplate capacity to account for planned outages.
4. Life of Mine operating cost estimate represents the Operator's estimate of costs for the Fort Hills mining and processing operations and do not include the cost of diluent, transportation, storage or blending. Estimates of Fort Hills operating costs could be negatively affected by delays in or unexpected events involving the ramp up of production. Steady state operations assumes full production of ~90% of nameplate capacity of 194,000 barrels per day.
5. Sustaining cost estimates represent the Operator's estimate of sustaining costs for the Fort Hills mining and processing operations. Estimates of Fort Hills sustaining costs could be negatively affected by delays in or unexpected events involving the ramp up of production. Fort Hills has a >40 year mine life.

# Energy Business Unit Modelling

Teck



# Operating Netback – Q2 2019

- Operating netback is a non-GAAP measure, **presented on a product and sales barrel basis** on page 25 of the Q2 2019 news release.
- Derived from the Energy segmented information (P&L), after adjusting for items not directly attributable to the revenues and costs associated with production and delivery of our proprietary Fort Hills product.
- Excludes depreciation, taxes and other costs not directly attributable to production and delivery of Fort Hills product.

	Q2 2019
Bitumen price realized	\$62.28
Crown royalties	(\$1.19)
Transportation costs	(\$9.41)
Operating costs	(\$28.06)
<b>Operating netback</b>	<b>\$23.62</b>

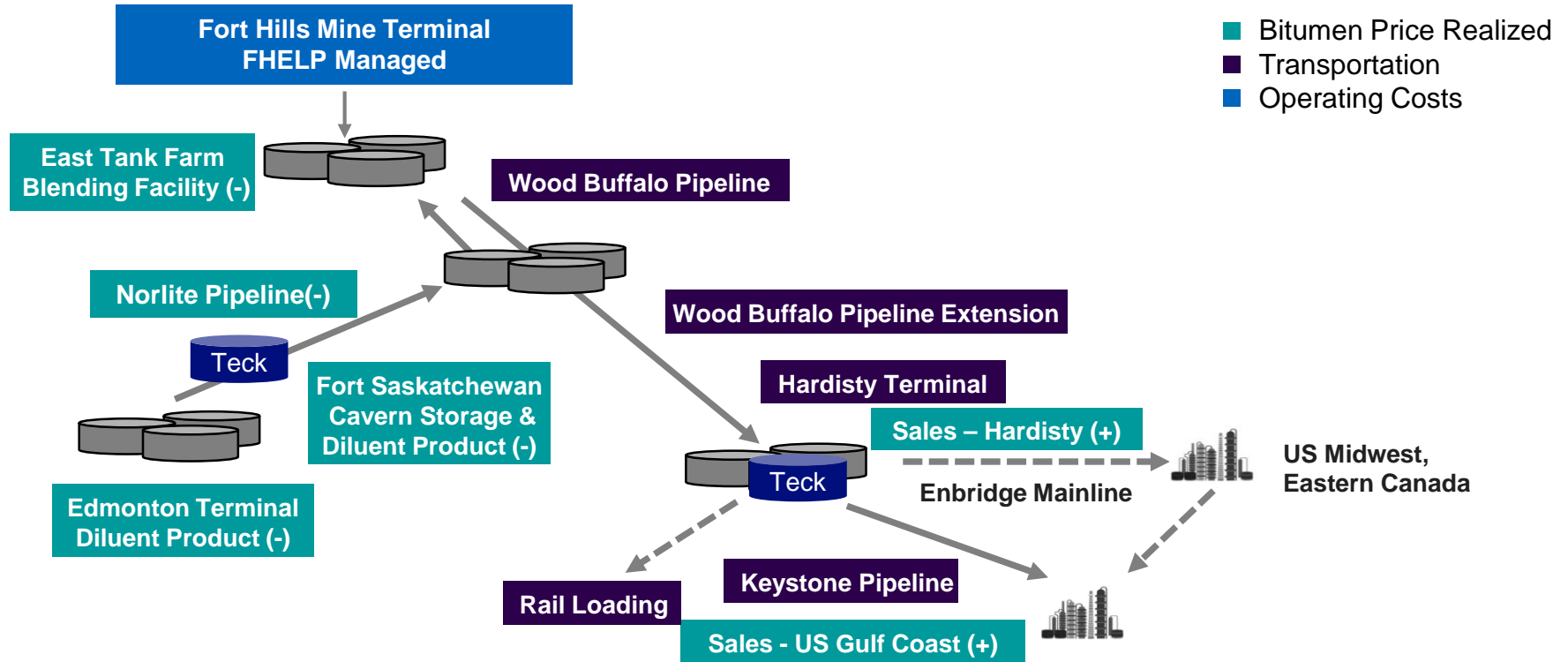
Blended bitumen sales revenue less diluent expense (includes diluent product, Norlite, East Tank Farm)

Royalties are payable at 1-9% of gross revenue or 25-40% of net revenue depending on project's financial status. More information on royalties is available at: [Alberta Energy](#)

Downstream of East Tank Farm: Wood Buffalo system, Keystone, Hardisty tank

Costs at the mine to produce bitumen: labour, fuel (diesel, natural gas), materials (tools, tires), maintenance, Teck 100% Fort Hills G&A

# Operating Netback – Q2 2019



# Operating Netback Reconciliation – Q2 2019

## Non-GAAP Financial Measures on page 55 of Q2 2019 news release

### Energy Operating Netback, Bitumen and Blended Bitumen Price Realized Reconciliations<sup>1</sup>

(C\$ in millions, except where noted)		Three months ended June 30, 2019		Three months ended June 30, 2019
<b>Revenue as reported</b>		<b>\$ 295</b>	Blended bitumen barrels sold (000's)	4,221
Less:			Less: diluent barrels included in blended bitumen (000's)	(1,007)
Cost of diluent for blending	(90)		Bitumen barrels sold (000's) (B)	3,214
Non-proprietary product revenue	(9)		Per barrel amounts (C\$)	
Add back: Crown royalties (D)	4		Bitumen price realized <sup>2</sup> (A/B)	\$ 62.28
Adjusted revenue (A)		<b>\$ 200</b>	Crown royalties (D/B)	(1.19)
			Transportation costs for FRB (C/B)	(9.41)
<b>Cost of sales as reported</b>		<b>\$ 261</b>	Adjusted operating costs (E/B)	(28.06)
Less:			<b>Operating netback (C\$/barrel)</b>	<b>\$ 23.62</b>
Depreciation and amortization	(36)			
<b>Cash cost of sales</b>		<b>\$ 225</b>		
Less:				
Cost of diluent for blending	(90)			
Cost of non-proprietary product purchased	(10)			
Transportation costs for FRB (C)	(30)			
Operating cost adjustment <sup>1</sup>	(4)			
Adjusted operating costs (E)		<b>\$ 91</b>		

1. Reflects adjustments for costs not directly attributed to the production of Fort Hills bitumen, including transportation for non-proprietary product purchased.
2. Bitumen price realized represents the realized petroleum revenue (blended bitumen sales revenue) net of diluent expense, expressed on a per barrel basis. Blended bitumen sales revenue represents revenue from our share of the heavy crude oil blend known as Fort Hills Reduced Carbon Life Cycle Dilbit Blend (FRB), sold at the Hardisty and U.S. Gulf Coast market hubs. FRB is comprised of bitumen produced from the Fort Hills oil sands mining and processing operations blended with purchased diluent. The cost of blending is affected by the amount of diluent required and the cost of purchasing, transporting and blending the diluent. A portion of diluent expense is effectively recovered in the sales price of the blended product. Diluent expense is also affected by Canadian and U.S. benchmark pricing and changes in the value of the Canadian dollar relative to the U.S. dollar. Calculated per unit amounts may differ due to rounding. We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Operating Netback Reconciliation – Q2 2019

## Non-GAAP Financial Measures on page 56 of Q2 2019 news release

### Blended Bitumen Price Realized Reconciliation

(C\$ in millions, except where noted)	Three months ended June 30, 2019
<b>Revenue as reported</b>	<b>\$ 295</b>
Less: Non-proprietary product revenue	(9)
Add back: Crown royalties	4
Blended bitumen revenue (A)	<b>\$ 290</b>
Blended bitumen barrels sold (000s) (B)	4,221
Blended bitumen price realized (C\$) (A/B)=D <sup>1</sup>	<b>\$ 68.75</b>
Average exchange rate (C\$ per US\$1) (C)	1.34
Blended bitumen price realized (US\$/barrel) (D/C) <sup>1</sup>	<b>\$ 51.40</b>

1. Bitumen price realized represents the realized petroleum revenue (blended bitumen sales revenue) net of diluent expense, expressed on a per barrel basis. Blended bitumen sales revenue represents revenue from our share of the heavy crude oil blend known as Fort Hills Reduced Carbon Life Cycle Dilbit Blend (FRB), sold at the Hardisty and U.S. Gulf Coast market hubs. FRB is comprised of bitumen produced from the Fort Hills oil sands mining and processing operations blended with purchased diluent. The cost of blending is affected by the amount of diluent required and the cost of purchasing, transporting and blending the diluent. A portion of diluent expense is effectively recovered in the sales price of the blended product. Diluent expense is also affected by Canadian and U.S. benchmark pricing and changes in the value of the Canadian dollar relative to the U.S. dollar. Calculated per unit amounts may differ due to rounding..

# Energy EBITDA Reconciliation – Q2 2019

## Non-GAAP Financial Measures on page 49 of Q2 2019 news release

### Energy Business EBITDA by Entity

(C\$ in millions)	Three months ended June 30, 2019			Three months ended June 30, 2018			Three months ended March 31, 2019		
	Reported as:			Reported as:			Reported as:		
	Energy	Fort Hills	Other	Energy	Fort Hills	Other	Energy	Fort Hills	Other
Profit (loss) before taxes	\$ 22	\$ 25	\$ (3)	\$ (2)	\$ (2)	\$ -	\$ (21)	\$ (11)	\$ (10)
Depreciation and amortization	36	36	-	12	12	-	27	27	-
Finance expense net of finance income	9	9	-	3	3	-	6	6	-
<b>EBITDA</b>	<b>\$ 67</b>	<b>\$ 70</b>	<b>\$ (3)</b>	<b>\$ 13</b>	<b>\$ 13</b>	<b>\$ -</b>	<b>\$ 12</b>	<b>\$ 22</b>	<b>\$ (10)</b>



# Energy Gross Profit – Q2 2019

## From Revenue and Gross Profit Table Q2 2019 news release; page 37

CAD\$ in millions	Three months ended June 30, 2019
Revenue (A)	\$295
Gross profit (loss) (B)	\$34

## From Cost of Sales Summary Table Q2 2019 news release; pages 38-39

CAD\$ in millions	Three months ended June 30, 2019
Operating costs (C)	\$93
Transportation costs (D)	\$32
Concentrate and diluent purchases (E)	\$100
Depreciation and amortization (F)	\$36

## Blended Bitumen Revenue Calculation

CAD\$ in millions	Three months ended June 30, 2019
Revenue, as reported (A)	\$295
Less: non-proprietary product revenue (G) – from Q2 2019 news release; page 55	(9)
Add back: crown royalty (H) – from Q2 2019 news release; page 55	4
Blended bitumen revenue, calculated (I)	<hr/> \$290

## Energy Business Unit Operating Statement

CAD\$ in millions	Three months ended June 30, 2019
Revenue:	
Blend sales (I)	\$290
Add: non-proprietary product sales (G)	9
Less: crown royalty (H)	(4)
Revenue (A)	<hr/> \$295
Less: Cost of sales:	
Concentrate and diluent purchases (E)	\$100
Operating costs (C)	93
Transportation costs (D)	32
Depreciation and amortization (F)	36
Cost of sales, calculated	<hr/> \$261
Gross profit (loss) (B)	<hr/> \$34

# Modelling Bitumen Price Realized – Q2 2019

## Non-GAAP Financial Measure

$$\text{Bitumen price realized} = (\text{blend sales}^A - \text{diluent expense}^B) / \text{bitumen bbls sold}^C$$

- A. Blend sales = blend sales @ Hardisty + blend sales @ U.S. Gulf Coast (USGC)  
= \$290 per “Blended Bitumen Price Realized Reconciliation” and “Reconciliation of Energy Gross Profit”
- Blend sales @ Hardisty = [(WTI – **WTI/WCS differential @ Hardisty** – negotiated differential) x F/X rate] x # **of barrels sold at Hardisty**
  - Blend sales @ USGC = [(WTI – **WTI/WCS differential @ USGC** – negotiated differential) x F/X rate] x # **of barrels sold at USGC**

\*\*\***WTI/WCS differentials are not the same at Hardisty vs. USGC**

- B. Cost of diluent for blending:  
= Cost of diluent product + diluent transportation/storage + blending cost  
= \$90 per “Cost of Sales Summary Table” and “Reconciliation of Energy Gross Profit”
- Cost of diluent product = [(WTI +/- condensate premium/discount) x **# of diluent barrels sold in blend**] x F/X rate
- \*\*\***Diluent contained in a barrel of blend ranges from approximately 20% to 25% depending on the quality of blend and season (temperature)**
- Diluent transportation and blending cost includes tolls on the Norlite pipeline, East Tank Farm blending facility and diluent storage at Fort Saskatchewan

- C. Bitumen barrels sold – as provided on the “Operating Netback Reconciliation”

# Energy EBITDA Simplified Model

## Illustrative EBITDA Calculation - Teck Attributable @ 21.3% (14 Mbpd)<sup>1</sup>

	ASSUMPTION PER BARREL	TOTAL
WTI price	US\$70.00	
Less: Weighted average WTI-WCS differential	(US\$10.00)	
Multiplied by: C\$/US\$ exchange rate @ \$1.25		
WCS price (WTI price less WTI-WCS differential x C\$/US\$ exchange rate @ \$1.25)	C\$75.00	
Less: Operating costs	(C\$20.00)	
Diluent cost (includes product, diluent transportation and blending costs)	(C\$10.00)	
Transportation (pipelines & terminalling downstream of ETF)	(C\$7.00)	
Crown royalties	(C\$3.00)	
Total cost	(C\$40.00)	
EBITDA	C\$35.00	
EBITDA potential (14 Mbpd x cash margin)		~C\$500M

# Notes: Appendix – Energy Business Unit Modelling

## **Slide 144: Energy EBITDA Simplified Model**

1. EBITDA is a non-GAAP financial measure. This model is being provided to illustrate how Teck calculates EBITDA for its Energy business unit. The figures included are not forecasts of projected figures of Teck's Energy EBITDA. See "Non-GAAP Financial Measures" slides.

# Non-GAAP Financial Measures

Teck



# Non-GAAP Financial Measures

Our financial results are prepared in accordance with International Financial Reporting Standards (IFRS). This document refers to a number of Non-GAAP Financial Measures, which are not measures recognized under IFRS in Canada and do not have a standardized meaning prescribed by IFRS or Generally Accepted Accounting Principles (GAAP) in the United States. The Non-GAAP Measures described below do not have standardized meanings under IFRS, may differ from those used by other issuers, and may not be comparable to such measures as reported by others. These measures have been derived from our financial statements and applied on a consistent basis as appropriate. We disclose these measures because we believe they assist readers in understanding the results of our operations and financial position and are meant to provide further information about our financial results to investors. Free cash flow is presented to provide a means to evaluate shareholder returns. These measures should not be considered in isolation or used in substitute for other measures of performance prepared in accordance with IFRS.

EBITDA is profit attributable to shareholders before net finance expense, income and resource taxes, and depreciation and amortization. EBITDA margin for our operations as business units is EBITDA (as described above) for those operations and business units, divided by the revenue for the relevant operation or business unit for the year-to-date. C1 cash costs (also known as net cash unit costs) are presented after by-product credits assuming US\$10.00/lb molybdenum and US\$18.00/oz silver. C1 cash costs for QB2 include stripping costs during operations. Gross profit before depreciation and amortization is gross profit with the depreciation and amortization expense added back. We believe this measure assists us and readers to assess our ability to generate cash flow from our business units or operations. Unit costs for our steelmaking coal operations are total cost of goods sold, divided by tonnes sold in the period, excluding depreciation and amortization charges. We include this information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in the industry. Adjusted site cost of sales for our steelmaking coal operations is defined as the cost of the product as it leaves the mine excluding depreciation and amortization charges, outbound transportation costs and any one-time collective agreement charges and inventory write-down provisions. Total cash unit costs for our copper and zinc operations include adjusted cash costs of sales, as described above, plus the smelter and refining charges added back in determining adjusted revenue. This presentation allows a comparison of total cash unit costs, including smelter charges, to the underlying price of copper or zinc in order to assess the margin for the mine on a per unit basis. Net cash unit costs: Net cash unit costs of principal product, after deducting co-product and by-product margins, are also a common industry measure. By deducting the co- and by-product margin per unit of the principal product, the margin for the mine on a per unit basis may be presented in a single metric for comparison to other operations. Readers should be aware that this metric, by excluding certain items and reclassifying cost and revenue items, distorts our actual production costs as determined under IFRS. Cash margins for by-products is revenue from by-products and coproducts, less any associated cost of sales of the by-product and co-product. In addition, for our copper operations, by-product cost of sales also includes cost recoveries associated with our streaming transactions. Adjusted operating costs for our energy business unit are defined as the costs of product as it leaves the mine, excluding depreciation and amortization charges, cost of diluent for blending to transport our bitumen by pipeline, cost of non-proprietary product purchased, and transportation costs of our product, and non-proprietary product and any one-time collective agreement charges or inventory write-down provisions. Operating netbacks per barrel in our energy business unit are calculated as blended bitumen sales revenue net of diluent expenses (also referred to as bitumen price realized), less Crown royalties, transportation and operating expenses divided by barrels of bitumen sold. We include this information as investors and investment analysts use it to measure our profitability on a per barrel basis and compare it to similar information provided by other companies in the oil sands industry.

# Non-GAAP Financial Measures

## Reconciliation of Profit and Adjusted Profit

(C\$ in millions)	Three months ended June 30, 2019
<b>Profit attributable to shareholders</b>	<b>\$ 231</b>
Add (deduct):	
Debt prepayment option loss (gain)	(26)
Debt redemption loss	166
Asset impairment	109
Taxes and other	(21)
<b>Adjusted profit</b>	<b>\$ 459</b>
<b>Adjusted basic earnings per share</b>	<b>\$ 0.81</b>
<b>Adjusted diluted earnings per share</b>	<b>\$ 0.81</b>

# Non-GAAP Financial Measures

## Reconciliation of Basic Earnings Per Share to Adjusted Basic Earnings Per Share

(C\$ in millions)	Three months ended June 30, 2019
<b>Basic earnings per share</b>	<b>\$ 0.41</b>
Add (deduct):	
Debt prepayment option loss (gain)	(0.04)
Debt redemption loss	0.29
Asset impairment	0.19
Taxes and other	(0.04)
<b>Adjusted basic earnings per share</b>	<b>\$ 0.81</b>

## Reconciliation of Diluted Earnings Per Share to Adjusted Diluted Earnings Per Share

(C\$ in millions)	Three months ended June 30, 2019
<b>Diluted earnings per share</b>	<b>\$ 0.41</b>
Add (deduct):	
Debt prepayment option loss (gain)	(0.04)
Debt redemption loss	0.29
Asset impairment	0.19
Taxes and other	(0.04)
<b>Adjusted diluted earnings per share</b>	<b>\$ 0.81</b>



# Non-GAAP Financial Measures

## Reconciliation of Net Debt-to-Adjusted EBITDA Ratio & Net Debt-to-Debt-Plus-Equity Ratio

(C\$ in millions)	(A) Twelve months ended December 31, 2018	(B) Six months ended June 30, 2018	(C) Six months ended June 30, 2019	(A-B+C) Twelve months ended June 30, 2019
EBITDA	\$ 6,174	\$ 2,204	\$ 2,958	(D) \$ 6,928
Adjusted EBITDA	\$ 5,390	\$ 2,524	\$ 2,971	(E) \$ 5,837
Total debt at period end	\$ 5,519			(F) \$ 4,865
Less: cash and cash equivalents at period end	(1,734)			(1,529)
Net debt	\$ 3,785			(G) \$ 3,336
Equity				(H) \$ 23,995
Debt to EBITDA ratio				(F/D) 0.7
Net debt to EBITDA ratio				(G/D) 0.5
Net debt to adjusted EBITDA ratio				(G/E) 0.6
Net debt to net debt-plus-equity				(G/(G+H)) 12%

# Non-GAAP Financial Measures

## Reconciliation of EBITDA and Adjusted EBITDA

(C\$ in millions)	Three months ended June 30, 2019
Profit attributable to shareholders	\$ 231
Finance expense net of finance income	62
Provision for income taxes	120
Depreciation and amortization	395
<b>EBITDA</b>	<b>\$ 808</b>
Add (deduct):	
Debt prepayment option loss (gain)	(35)
Debt redemption loss	224
Asset impairment	171
Taxes and other	37
<b>Adjusted EBITDA</b>	<b>\$ 1,205</b>

# Non-GAAP Financial Measures

## Energy Business EBITDA by Entity

(C\$ in millions)	Three months ended June 30, 2019			Three months ended June 30, 2018			Three months ended March 31, 2019		
	Reported as:			Reported as:			Reported as:		
	Energy	Fort Hills	Other	Energy	Fort Hills	Other	Energy	Fort Hills	Other
Profit (loss) before taxes	\$ 22	\$ 25	\$ (3)	\$ (2)	\$ (2)	\$ -	\$ (21)	\$ (11)	\$ (10)
Depreciation and amortization	36	36	-	12	12	-	27	27	-
Finance expense net of finance income	9	9	-	3	3	-	6	6	-
<b>EBITDA</b>	<b>\$ 67</b>	<b>\$ 70</b>	<b>\$ (3)</b>	<b>\$ 13</b>	<b>\$ 13</b>	<b>\$ -</b>	<b>\$ 12</b>	<b>\$ 22</b>	<b>\$ (10)</b>

# Non-GAAP Financial Measures

## Reconciliation of Gross Profit Before Depreciation and Amortization

(C\$ in millions)	Three months ended June 30, 2019
Gross profit	\$ 1,051
Depreciation and amortization	395
<b>Gross profit before depreciation and amortization</b>	<b>\$ 1,446</b>
Reported as:	
Steelmaking coal (A)	\$ 919
Copper (B)	289
Zinc (C)	168
Energy (D)	70
<b>Gross profit before depreciation and amortization</b>	<b>\$ 1,446</b>

## Reconciliation of Gross Profit Margins Before Depreciation

(C\$ in millions)	Three months ended June 30, 2019
Revenue	
Steelmaking coal (E)	\$ 1,588
Copper (F)	646
Zinc (G)	609
Energy (H)	295
Total	\$ 3,138
Gross profit margins before depreciation	
Steelmaking coal (A/E)	58%
Copper (B/F)	45%
Zinc (C/G)	28%
Energy (D/H) <sup>1</sup>	24%

# Non-GAAP Financial Measures

## Steelmaking Coal Unit Cost Reconciliation

(C\$ in millions, except where noted)		Three months ended June 30, 2019
<b>Cost of sales as reported</b>		<b>\$ 868</b>
Less:		
Transportation		(250)
Depreciation and amortization		(199)
Adjusted cash cost of sales		\$ 419
 Tonnes sold (millions)		 6.4
 Per unit amounts (C\$/t)		
Adjusted cash cost of sales		\$ 66
Transportation		39
Cash unit costs (C\$/t)		\$ 105
 <b>US\$ AMOUNTS</b>		
Average exchange rate (C\$/US\$)		\$ 1.34
Per unit amounts (US\$/t) <sup>1</sup>		
Adjusted cash cost of sales		\$ 49
Transportation		29
Unit costs (US\$/t)		\$ 78

1. Average period exchange rates are used to convert to US\$ per tonne equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Copper Unit Cost Reconciliation

(C\$ in millions, except where noted)	Three months ended June 30, 2019		Three months ended June 30, 2019
<b>Revenue as reported</b>	\$ 646	<b>US\$ AMOUNTS<sup>1</sup></b>	
By-product revenue (A)	(90)	Average exchange rate (C\$/US\$)	\$ 1.34
Smelter processing charges (B)	42	Per unit amounts (US\$/lb)	
Adjusted revenue	\$ 598	Adjusted cash cost of sales	\$ 1.53
		Smelter processing charges	0.19
<b>Cost of sales as reported</b>	\$ 472	Total cash unit costs (US\$/lb)	\$ 1.72
Less:		Cash margin for by-products (US\$/lb)	(0.34)
Depreciation and amortization	(115)	Net cash unit costs (US\$/lb)	\$ 1.38
Inventory (write-downs) provision reversal	(8)		
By-product cost of sales (C)	(16)		
Adjusted cash cost of sales (D)	\$ 333		
Payable pounds sold (millions) (E)	162.6		
Per unit amounts (C\$/lb)			
Adjusted cash cost of sales (D/E)	\$ 2.05		
Smelter processing charges (B/E)	0.26		
Total cash unit costs (C\$/lb)	\$ 2.31		
Cash margin for by-products (C\$/lb) ((A-C)/E)	(0.46)		
Net cash unit costs (C\$/lb)	\$ 1.85		

1. Average period exchange rates are used to convert to US\$ per pound equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Zinc Unit Cost Reconciliation (Mining Operations)<sup>1</sup>

(C\$ in millions, except where noted)		Three months ended June 30, 2019	(C\$ in millions, except where noted)		Three months ended June 30, 2019
<b>Revenue as reported</b>		\$ 609	Payable pounds sold (millions) (E)		177.3
Less:					
Trail Operations revenues as reported	(496)		Per unit amounts (C\$/lb)		
Other revenues as reported	(2)		Adjusted cash cost of sales (D/E)	\$ 0.43	
Add back: Intra-segment revenues as reported	140		Smelter processing charges (B/E)	0.26	
	\$ 251		Total cash unit costs (C\$/lb)	\$ 0.69	
By-product revenue (A)	(6)		Cash margin for by-products (C\$/lb) ((A-C)/B)	(0.03)	
Smelter processing charges (B)	47		Net cash unit costs (C\$/lb) <sup>3</sup>	\$ 0.66	
Adjusted revenue	\$ 292				
<b>Cost of sales as reported</b>	\$ 486		<b>US\$ AMOUNTS<sup>2</sup></b>		
Less:			Average exchange rate (C\$/US\$)	\$ 1.34	
Trail Operations cost of sales as reported	(518)		Per unit amounts (US\$/lb)		
Other costs of sales as reported	6		Adjusted cash cost of sales	\$ 0.32	
Add back: Intra-segment as reported	140		Smelter processing charges	0.19	
	\$ 114		Total cash unit costs (US\$/lb)	\$ 0.51	
Less:			Cash margin for by-products (US\$/lb)	(0.02)	
Depreciation and amortization	(24)		Net cash unit costs (US\$/lb)	\$0.49	
Severance charge	(4)				
Royalty costs	(10)				
By-product cost of sales (C)	-				
Adjusted cash cost of sales (D)	\$ 76				

1. Red Dog and Pend Oreille.

2. Average period exchange rates are used to convert to US\$ per pound equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Energy Operating Netback, Bitumen and Blended Bitumen Price Realized Reconciliations<sup>1</sup>

(C\$ in millions, except where noted)		Three months ended June 30, 2019		Three months ended June 30, 2019
<b>Revenue as reported</b>		<b>\$ 295</b>	Blended bitumen barrels sold (000's)	4,221
Less:			Less: diluent barrels included in blended bitumen (000's)	(1,007)
Cost of diluent for blending	(90)		Bitumen barrels sold (000's) (B)	3,214
Non-proprietary product revenue	(9)		Per barrel amounts (C\$)	
Add back: Crown royalties (D)	4		Bitumen price realized <sup>2</sup> (A/B)	\$ 62.28
Adjusted revenue (A)		<b>\$ 200</b>	Crown royalties (D/B)	(1.19)
			Transportation costs for FRB (C/B)	(9.41)
<b>Cost of sales as reported</b>		<b>\$ 261</b>	Adjusted operating costs (E/B)	(28.06)
Less:			<b>Operating netback (C\$/barrel)</b>	<b>\$ 23.62</b>
Depreciation and amortization	(36)			
<b>Cash cost of sales</b>		<b>\$ 225</b>		
Less:				
Cost of diluent for blending	(90)			
Cost of non-proprietary product purchased	(10)			
Transportation costs for FRB (C)	(30)			
Operating cost adjustment <sup>1</sup>	(4)			
Adjusted operating costs (E)		<b>\$ 91</b>		

1. Reflects adjustments for costs not directly attributed to the production of Fort Hills bitumen, including transportation for non-proprietary product purchased.
2. Bitumen price realized represents the realized petroleum revenue (blended bitumen sales revenue) net of diluent expense, expressed on a per barrel basis. Blended bitumen sales revenue represents revenue from our share of the heavy crude oil blend known as Fort Hills Reduced Carbon Life Cycle Dilbit Blend (FRB), sold at the Hardisty and U.S. Gulf Coast market hubs. FRB is comprised of bitumen produced from the Fort Hills oil sands mining and processing operations blended with purchased diluent. The cost of blending is affected by the amount of diluent required and the cost of purchasing, transporting and blending the diluent. A portion of diluent expense is effectively recovered in the sales price of the blended product. Diluent expense is also affected by Canadian and U.S. benchmark pricing and changes in the value of the Canadian dollar relative to the U.S. dollar. Calculated per unit amounts may differ due to rounding. We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.



# Non-GAAP Financial Measures

## Blended Bitumen Price Realized Reconciliation

	Three months ended June 30, 2019
(C\$ in millions, except where noted)	
<b>Revenue as reported</b>	<b>\$ 295</b>
Less: Non-proprietary product revenue	(9)
Add back: Crown royalties	4
Blended bitumen revenue (A)	\$ 290
 Blended bitumen barrels sold (000s) (B)	 4,221
Blended bitumen price realized (C\$) (A/B)=D <sup>1</sup>	\$ 68.75
Average exchange rate (C\$ per US\$1) (C)	1.34
Blended bitumen price realized (US\$/barrel) (D/C) <sup>1</sup>	\$ 51.40

1. Bitumen price realized represents the realized petroleum revenue (blended bitumen sales revenue) net of diluent expense, expressed on a per barrel basis. Blended bitumen sales revenue represents revenue from our share of the heavy crude oil blend known as Fort Hills Reduced Carbon Life Cycle Dilbit Blend (FRB), sold at the Hardisty and U.S. Gulf Coast market hubs. FRB is comprised of bitumen produced from the Fort Hills oil sands mining and processing operations blended with purchased diluent. The cost of blending is affected by the amount of diluent required and the cost of purchasing, transporting and blending the diluent. A portion of diluent expense is effectively recovered in the sales price of the blended product. Diluent expense is also affected by Canadian and U.S. benchmark pricing and changes in the value of the Canadian dollar relative to the U.S. dollar. Calculated per unit amounts may differ due to rounding..

# Non-GAAP Financial Measures

## Reconciliation of EBITDA Margin

(C\$ in millions)

	Six months ended June 30, 2019				
	Coal	Copper	Red Dog	Other <sup>1</sup>	Teck
Earnings before taxes per segmented note	1,168	243	287	(345)	1,353
Adjust non-controlling interest (NCI) for earnings attributable to shareholder	(23)	(10)	-	-	(33)
Depreciation & amortization	382	228	52	106	768
Net finance expense	29	45	17	25	116
<b>EBITDA (A)</b>	<b>1,556</b>	<b>506</b>	<b>356</b>	<b>(214)</b>	<b>2,204</b>
Revenue (B)	3,140	1,276	575	1,253	6,244
<b>EBITDA Margin (A/B)</b>	<b>50%</b>	<b>40%</b>	<b>62%</b>	<b>-17%</b>	<b>35%</b>

# Non-GAAP Financial Measures

## Reconciliation of Coal Business Unit Adjusted EBITDA

(C\$ in millions)

**Gross Profit**

Add back: Depreciation and amortization

**Gross profit, before depreciation and amortization**

Deduct: Other costs

**Adjusted EBITDA**

October 1, 2008  
to June 30, 2019

**\$ 18,492**

6,720

**\$ 25,212**

(568)

**\$ 24,644**

## Reconciliation of Free Cash Flow

(C\$ in millions)

**Cash Flow from Operations**

Debt interest and finance charges paid

Capital expenditures, including capitalized stripping costs

Payments to non-controlling interests (NCI)

**Free Cash Flow**

Dividends paid

Payout ratio

2003 to  
Q2 2019

**\$44,743**

(5,290)

(22,956)

(631)

**\$15,866**

\$4,326

27%

# Investor Meetings

September 9-13, 2019

**Teck**