

### 4th Quarter 2009

Investor Conference Call and Webcast

February 9, 2010



# Forward Looking Information



Both these slides and the accompanying oral presentation contain certain forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 and forward-looking information within the meaning of the Securities Act (Ontario). Forward-looking statements can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variation of such words and phrases or state that certain actions, events or results "may", "could", "should", "would", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Teck to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

These forward-looking statements include estimates, forecasts, and statements as to management's expectations with respect to, among other things, our future earnings and cash flow, our plans to repay our outstanding indebtedness and our leverage ratio, our planned sales of assets, our intentions regarding securing an investment grade credit rating, expected progress and costs of our Andacollo concentrate project and other growth projects, the sensitivity of our earnings to changes in commodity prices and exchange rates, the potential impact of transportation and other potential production disruptions, the impact of currency exchange rates, future trends for the company, progress in development of mineral properties, future production and sales volumes, capital expenditures and mine production costs, demand and market outlook for commodities, future commodity prices and treatment and refining charges, the settlement of coal contracts with customers, and the outcome of mine permitting currently underway.

# Forward Looking Information



These forward-looking statements involve numerous assumptions, risks and uncertainties and actual results may vary materially. These statements are based on a number of assumptions, including, but not limited to, assumptions regarding general business and economic conditions, interest rates, the supply and demand for, inventories of, and the level and volatility of prices of zinc, copper, coal and gold and other primary metals and minerals produced by Teck as well as oil, natural gas and petroleum products, the timing of receipt of regulatory and governmental approvals for Teck's development projects and other operations, the availability of financing for Teck's development projects on reasonable terms, Teck's costs of production and production and productivity levels, as well as those of its competitors, power prices, market competition, the accuracy of Teck's reserve estimates (including, with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based, tax benefits, the resolution of environmental and other proceedings, our ongoing relations with our employees and partners and joint venturers, performance by customers and counterparties of their contractual obligations, and the future operational and financial performance of the company generally.

The foregoing list of assumptions is not exhaustive. Events or circumstances could cause actual results to differ materially. Factors that may cause actual results to vary include, but are not limited to: adverse developments in business and economic conditions in the principal markets for Teck's products, in credit markets, or in the supply, demand, and prices for metals and other commodities to be produced, changes in interest and currency exchange rates, failure of customers or counterparties to perform their contractual obligations, inaccurate geological or metallurgical assumptions (including with respect to the size, grade and recoverability of mineral reserves and resources), changes in taxation regimes, legal disputes or unanticipated outcomes of legal proceedings, unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of permits or government approvals, industrial disturbances or other job action, and unanticipated events related to health, safety and environmental matters), political risk, social unrest, lack of available financing for Teck or its partners or co-venturers, and changes in general economic conditions or conditions in the financial markets.

Certain of these risks are described in more detail in the annual information form of the company available at www.sedar.com and in public filings with the SEC. The company does not assume the obligation to revise or update these forward-looking statements after the date of this document or to revise them to reflect the occurrence of future unanticipated events, except as may be required under applicable securities laws.

## Q4 Investor Conference Call



Speakers

**Don Lindsay** 

Ron Millos

**President & CEO** 

**SVP Finance & CFO** 

## 2009 Highlights



Record Revenues

- \$7,674 million
- Operating Profit \$3,
   (before Depreciation & amortization)
- \$3,662 million

EBITDA

\$4,109 million

Net Earnings

\$1,831 million

- Record production
  - Copper at Quebrada Blanca
  - Zinc at Red Dog & Antamina

## 2009 Earnings\*



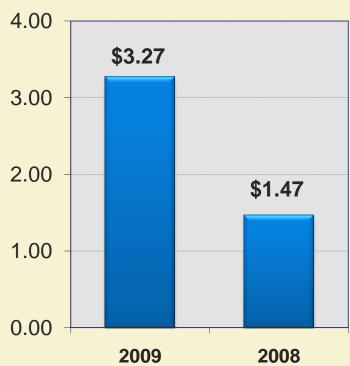
#### \*Net Earnings from Continuing Operations

#### **Earnings per Share (C\$)**

Net Earnings\*
(\$millions)

EPS – Basic Diluted

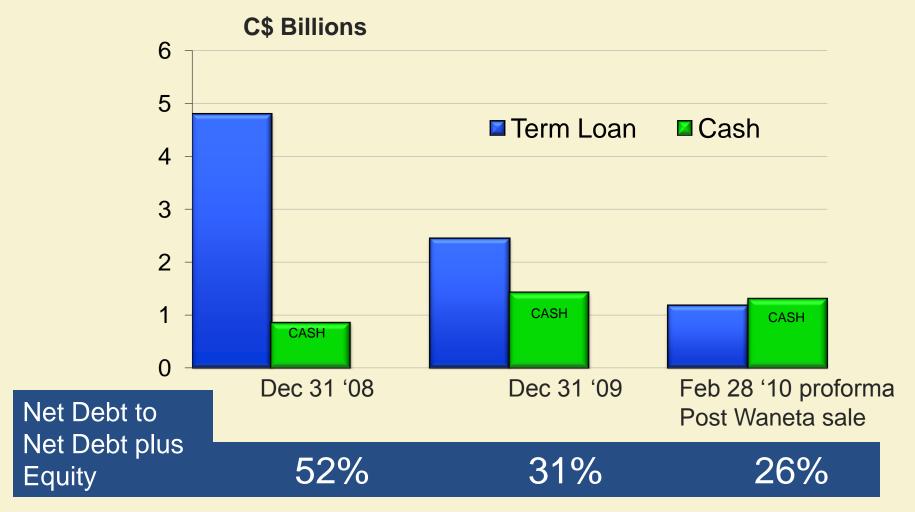
2009	2008** As restated
\$1,750	\$668
\$3.28	\$1.48
\$3.27	\$1.47



<sup>\*\*</sup>Restated to account for Pogo and Hemlo as discontinued operations

#### Term Loan Position





# 4th Quarter 2009 Highlights



Record Revenues

\$2,167 million

Operating Profit

\$1,035 million

(before Depreciation & amortization)

Net Earnings

\$411 million

EBITDA

- \$1,042 million
- Andacollo concentrate project ready for commissioning

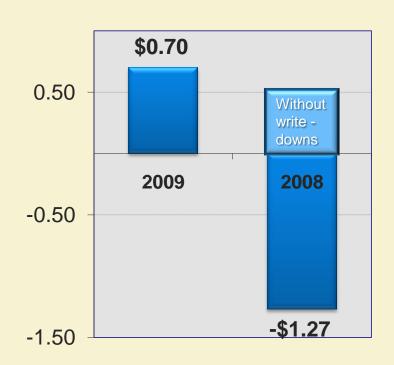
# 4th Quarter 2009 Earnings\*



#### \*Net Earnings from Continuing Operations

#### Earnings per Share (C\$)

Net	<u>Q4</u> 2009	Q4** 2008	<u>Q3</u> 2009
Earnings* (\$millions)	\$416	\$(603)	\$583
EPS	\$0.70	\$(1.27)	\$1.02



<sup>\*\*</sup>Restated to account for Pogo and Hemlo as discontinued operations

# **Comparative Earnings**



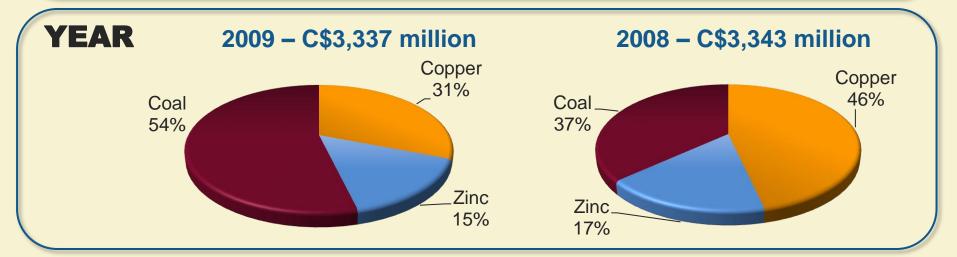
(\$ millions, net of taxes)

	Q4 '09	Q4 '08	Q3 '09
Earnings as Reported	\$411	\$(607)	\$609
(Earnings) loss from discontinued Ops	5	4	(26)
Derivative (gains) losses	(4)	(166)	(16)
Asset Sales & Other	(137)	94	(3)
F/X Gains	(35)	-	(311)
Debt Refinancing & Impairment Charges	72	844	84
Tax Items & Other		(39)	
Adjusted Net Earnings	312	130	337
EPS Fully Diluted	\$0.53	\$0.27	\$0.59
Pricing Adjustments	(58)	270	(67)
Comparative Net Earnings	\$254	\$400	\$270

#### Diversified Operating Profit







**Operating Profit before Depreciation & Pricing Adjustments** 

# Quarterly Average Prices



Copper (\$/lb
Zinc (\$/lb)
Lead (\$/lb)
Coal (\$/t)
CAD/USD

U	US\$		CDN\$	
Q4 '09	Q4 '08	Q4 '09	Q4 '08	
\$3.01	\$1.79	\$3.19	\$2.17	+47%
\$1.00	\$0.54	\$1.06	\$0.65	+63%
\$1.04	\$0.56	\$1.10	\$0.69	+59%
\$ 139	\$ 247	\$ 151	\$ 285	- 47%
\$1.06	\$1.21			

Zinc, Copper & Lead are LME market prices Coal is average realized price Exchange rate is average for the quarter

#### Coal



Coal – Mt *
Production
Sales
Average Price (US\$/tonne)
(C\$/tonne)
Financial Results

Revenue

**Operating Profit** 

(Before Depreciation)

Q4	Q4		Q3
2009	<u>2008</u>	2009	
5.4	4.4		5.3
5.4	3.9		5.7
139	247		137
151	285		152
	C\$ millio	ons	
810	1,063		869
372	516		389

<sup>\*</sup> Direct and indirect shares. Prior to October 30th 2008 reflects less than 100% direct ownership

# Copper



Copper in Concentrate (kt) Production Sales
Copper Cathode (kt) Production Sales
Moly in Concentrate (M lbs) Production Sales
Financial Results
Revenue
Operating Profit
(Before Depreciation & Pricing Adjustments)

Q4	Q4	1	Q3
<u>2009</u>	<u>2008</u>		<u>2009</u>
53	57		50
50	61		58
26	28		26
27	27		28
2.2	2.1		1.9
2.3	1.9		2.1
	C\$ millio	ons	
664	145		642
368	205		308
300	203		300

# Zinc



Zinc in concentrate – kt Production Sales
Refined Zinc – kt
Production Sales
Lead in Concentrate – kt Production
Sales Refined Lead – kt
Production
Sales
Financial Results
Revenue
Operating Profit (Before Depreciation & Pricing Adjustments)
(Before Depreciation & Finding Adjustments)

Q4	Q4		Q3
<u>2009</u>	<u>2008</u>		<u>2009</u>
189	149		182
242	199		191
66	C.F.		50
66	65		56
64	60		59
00	00		20
36	28		32
46	60		72
4.0	04		10
16	21		19
17	20		19
	C\$ millio	ons	
693	392		620
205	62		165

## Q4 Investor Conference Call



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**Ron Millos** 

President & CEO

**SVP Finance & CFO** 

## **Debt Position**



Millions	D	ec 31, 2009	Pro-Forma Sale of Waneta
Cash (C\$ millions)		1,420	1,300
Term Loan	US\$	2,325	1,120
Fixed Rate Notes		5,086	5,086
Other		205	205_
Total Debt	US\$	7,616	6,411
C\$ Equivalent		8,004	6,738
Debt to Debt plus Equity		36%	31%
Net Debt to Net Debt plus Equity		31%	26%

**Teck** 

#### 4th Quarter 2009

# - Cash Changes



	\$Millions
Cash Flow from Operations	673
Working Capital Changes	24
Capital Expenditures / Investments	(230)
Restricted Cash Decrease	71
Proceeds from Asset Sales	162
Repayment of Debt	(352)
Non-controlling Interests	(44)
Exchange, Discontinued Ops & Other	(57)
Cash & STI Increase	247

## Final Pricing Revenues



#### Outstanding from Q3 & Settled in Q4

	Valued		Settled		Revenue Adj. (C\$ M)	
	M lbs	US\$/Ib	M lbs	US\$/lb	Before Tax*	After Tax*
Copper	113	\$2.78	105	\$2.98	19	
Zinc	173	\$0.87	155	\$0.98	8	
Lead	65	\$1.03	65	\$1.02	0	
Other					<u>0</u>	
Total					\$27	\$17
Adjustments on Sales within Q4				\$63	\$41	
<b>Total Final Pricing Adjustments Q4</b>				\$90	\$58	

Outstanding Q4 \*Net of treatment and refining charges, tax, royalties & minority interests

	M lbs	Valued US\$/lb
Copper	107	\$3.34
Zinc	221	\$1.17
Lead	31	\$1.09

#### 2010 Guidance



#### **Production**

Coal 23.5 to 25 M tonnes

Copper 340,000 tonnes

Zinc in Concentrate 650,000 tonnes

Refined Zinc 290,000 tonnes

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#### Q1 Guidance



#### Factors to consider

- Seasonality in zinc sales
- Weather impacts on coal shipments
- 2009 contract year coal pricing
- Copper production and costs at HVC & CdA
- Settlement adjustments potentially negative
- Power sales at Trail

# Corporate Developments



Non-Core Asset Sale Program

Andacollo Concentrate Project

**Antamina Expansion Project** 

#### **Asset Sale Status**



- Gold Assets
  - Operating & Advanced Development projects only
  - Execution of previously communicated strategy
  - Strategy in gold "Explore, Find, Develop......, Sell"
- Waneta hydroelectric facility 1/3<sup>rd</sup> interest
  - Sale of 1/3 interest for C\$825 million approved
     Expect transaction to close before end of February

Sale of 5% of assets expected to generate net proceeds in excess of US\$1.6 billion, all proceeds to debt reduction

#### Andacollo - Site Overview





#### **Antamina Expansion**



- Ore milled to expand 38% from 94 ktpd to 130 ktpd
- Copper production increases ~40%
- Zinc production slight decrease, but higher than "No Expansion" case
- Commissioning Q4 2011



- Capex US\$1,288 million (100%)
- Project funded from:
  - Cash Flow
  - Reinvestment of Profits
  - CMA Borrowings
  - Equipment Leasing

### Long-term Strategy



- Copper Near term growth ~ 40%
  - Long term growth ~Triple

(from owned resources)

- Coal +50% (from owned resources)
- Zinc Build product demand
- Energy Build value 

   Sell some
   Build some
- Gold "Explore, find, develop...sell"
- Other Diversification
  - Remain opportunistic with low geopolitical risk



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